

BEAUFORT COUNTY LIBRARY BOARD OF TRUSTEES Wednesday, July 12, 2017 4:00 p.m.

St. Helena Branch Library 6355 Jonathan Francis Senior Road St. Helena, South Carolina 29920 843.255-6490

In accordance with South Carolina Code of Laws, 1976, as amended, Section 30-4-80(d), all local media was duly notified of the time, date, place and agenda of this meeting.

- I. Call to Order
- II. Pledge of Allegiance
- III. Introduction of Board & Administration
- IV. Public Comment
- V. Approval of Minutes:
 - A. May 10, 2017 Minutes (backup)
- VI. Corresponding/Membership
- VII. Library Director's Report
 - A. Personnel Update
 - B. Projects Update
 - C. Annual Report Presentation (FY 16/17)
- VIII. Financial Reports:
 - A. County Funds
 - B. Library Revenues & Trustee Funds (backup)
 - C. Library Director's Expenditure Report (backup)
- IX. Committee Reports:

- A. Advocacy Lynne Miller, Chair; Laura Sturkie and Brenda Ladson Powell
- B. Finance Committee Joseph Bogacz, Chair; Anna Maria Tabernik and Laura Sturkie
 - Proposed FY18 Library Budget Review/Approval
- C. Foundation Lynn Miller
- D. Friends of the Library (FOL):

Beaufort: Brenda Ladson Powell

Bluffton: Laura Sturkie Hilton Head: Lynne Miller

- E. School Liaison Brenda Ladson Powell; Chair
- F. Policies & Procedures Anna Maria Tabernik, Chair; Deborah Johnson
 - Proposed Inter-Library Loan (ILL) Policy Revision
- G. Strategic Planning Deborah Johnson, Chair; Anna Maria Tabernik, Brenda Ladson Powell, Lynn Miller
 - Strategic Planning Update
- H. Challenged Materials Committee Joe Bogacz, Chair; Laura Sturkie, Anna Maria Tabernik.
- I. Director Evaluation Anna Maria Tabernik, Chair; Brenda Ladson Powell, Joe Bogacz
- X. Old Business:
- XI. New Business:
- XII. Executive Session: Discussion of employment, appointment, compensation, promotion, demotion, discipline, or release of an employee.
- XIII. Adjournment

Beaufort County Library BOARD OF TRUSTEES MEETING Minutes – May 10, 2017 – 4:00 pm

The third scheduled meeting for 2017 was held at the Bluffton Branch Library.

<u>Trustees</u>: Bernard Kole, *Chair*; Anna Maria Tabernik, Vice-chair; Joseph Bogacz, Deborah Johnson, Brenda Ladson Powell, Peggy Martin, Lynne Miller, Eileen Fitzgerald, and Laura Sturkie.

Absent: Rosalie Richman, Tracey Robinson.

<u>Library Staff</u>: Ray McBride, Director of Libraries; and Ileana Herrick, Administrative Assistant.

<u>Call to Order</u>: The meeting was called to order at 4:01 p.m.

<u>Pledge of Allegiance</u>: Mr. Kole led those present in the Pledge of Allegiance.

Public Comment: None.

<u>Minutes of March 8, 2017</u>: The minutes were unanimously approved as written on a motion from Ms. Martin, and a second from Ms. Tabernik. There was a unanimous vote.

Correspondence/Memberships: None.

Library Director's Report: Mr. McBride presented his report (attached).

Personnel Updates:

- The *Library Organizational Chart* is attached (there are six vacancies at this time).
- Three (3) *Library Assistant IV* positions (currently vacant) require library experience, presenting a great opportunity for internal staff to be promoted.

Projects:

Beaufort Library:

• First Floor Renovation:

- The library will be closed May 12-20 for the new carpet installation in the children's area and the main public area.
- The library is in preparation mode for the new carpet installation:
 - o The furniture will be removed on Friday morning (May 12).
 - The contractor will remove the old carpet on Friday afternoon before installing the new carpet.
- The library may upgrade to LED lighting and replace the current circulation desk (and other furniture) during the next fiscal year.

• Bluffton Library:

• Carpet Replacement:

- The furniture will be moved out of the work room and kitchen on May 25 to replace the carpet with tile.
- The tile installation may take a week to complete.

Bookmobile:

- South Carolina State Tags may be ready next week.
- The *ribbon-cutting ceremony* hosted by the County Council will be held at the Bluffton Branch Library on May 22.
- The library will have a *Media Day* at the Bluffton Branch on May 22.
- The library may coordinate a full-day *Community Unveiling* event at each branch.
- The library may publish the schedule of stops and routes within the next week.

Financial Reports:

<u>Library Director's Expenditure Report</u>: (see attachments)

- Mr. McBride explained in detail the *Monthly Expenditure* and *Special Funds* Reports.
- **FY 2017 Budget**: Currently, the remaining balance is \$95,000.
 - Operating: \$48,981 *(postage, electricity and maintenance contracts)
 - o **Staff slippage (vacant positions):** \$46,662.
- The Library will expend the remaining budget by June 30, 2017.

Committee Reports:

Advocacy Committee: None.

Finance Committee:

- The committee met prior to this meeting at 3 pm at the Conference Room (Bluffton Library).
- The committee is looking forward to the outcomes of the first, second, and third budget hearings. The last budget hearing will be on June 12.
- The *FY 2018 Library Budget* will be ready for approval at the next board meeting (July 2017).

Foundation:

- The *Annual Fashion Show* was successful; the event will continue in memory of *Theresa Dunn*, who made it successful through the years.
- The Dataw Conservancy placed a plaque at the St. Helena Library in honor of Earl Dietz.
- The board will send out the *Annual Appeal Letter* in July.

Friends of the Library (FOL):

• Beaufort Branch:

 The Friends donated a significant amount of money for the Beaufort Branch Renovation project.

• Bluffton Branch:

o The amount of sales has increased due to the new shelving in the Book Sale area.

• Hilton Head Branch:

- o The annual meeting was held on May 9.
- The Friends have received two grants: one from the *Community Foundation of the Lowcountry* and one from the *St. Francis Thrift Shop*.

School Liaison: None.

Policy and Procedures: None.

Strategic Planning Committee:

- The Staff Development Day (April 19) was very successful.
 - The strategic planning sessions with the staff were very productive.
 - o The six facilitators did a good job of compiling staff's input in the two-hour sessions.
- The committee met on May 2 to review:
 - o The staff sessions' outcomes, next steps, and strategic plan format.
 - o The top three goals based on the staff sessions' outcomes.
- Ms. Johnson will email a rough text block to Ms. Traci Cox (Information Services Coordinator) for a final draft of the strategic plan.
- The board will review the final draft prior to the next board meeting. Members will have time to review *content and direction*.
- The four-year strategic plan is a flexible document; the committee may review/revise it every six months.

Miscellaneous:

- Ms. Tabernik passed around a list of the various standing committees.
- Every member should be signed up for at least two committees.
- Members are encouraged to sign up in different committees to experience new roles on the board.
- The committees will be formed by the next board meeting.

Old Business:

Collection Inventory Statistics (see attachment)

- Mr. McBride explained in detail the *Statistics Report* (see attachment).
- The library has almost finished the inventory of 376,125 items. The Beaufort District Collection inventory is still in progress.
- The "Location" (materials placed in different library areas without being updated in the online catalog) was the main issue found in the inventory process. All the issues were corrected in the online catalog.
- Finding errors in the inventory of 5% or less is good considering that the library circulates over 800,000 items per year.

New Business:

Request of Artwork Donation:

- o Mr. McBride requests approval to accept a "36x36 inch acrylic painting" by Mary Lester, a local Bluffton artist. The artwork will be placed in the Teen Area at the Bluffton Library. The artwork is valued at \$1,600.
- o Ms. Johnson made a motion to accept the artwork for the Bluffton Library. Mr. Bogacz seconded. There was a unanimous vote.

• Expansion of operating hours at St. Helena Branch:

- Mr. McBride requests approval to accept the expansion of operating hours to 42 hours per week. Thursday hours would be from 11 am to 5 pm (currently 11 am to 3 pm).
 Changing the hours will not have an impact on the operating cost.
- Ms. Martin made a motion to accept the expansion of the two additional hours on Thursdays. Ms. Tabernik seconded. There was a unanimous vote.

• <u>Peggy Martin farewell</u>

o Mr. Kole presented Ms. Martin with a plaque for being a member of the Library Board for five years (May 2012 – May 2017).

• Executive Session:

- o Mr. Kole made a motion to move into an executive session. Ms. Martin seconded the motion. There was a unanimous vote. The motion was carried.
- o Mr. Kole called the executive session at 4:45 pm. Mr. Kole adjourned the executive session at 5:05 pm and reconvened the regular meeting.

• Annual Performance Evaluation of the Library Director:

Ms. Martin made a motion to approve the annual performance evaluation for the Library Director. Mr. Bogacz seconded. There was a unanimous vote.

Ms. Tabernik added that the board is very pleased with the Library Director's performance.

Mr. Kole asked whether there was any other business. There being none, the meeting was adjourned at 5:08 pm on a motion from Ms. Tabernik and a second from Ms. Martin.

Respectfully submitted,

Ray McBride

Library Director

FY17 Special Funds

ocation														4
	Impact Fees*		State Aid/Lottery		Foundation		Grants		Trustees	Special Trusts		Friends	ļ	┷
brary System				FY17 projected State Aid								BEA,LOB,St.H	ļ.,	
			\$36,957	FY17 Projected Lottery					\$1,333 materials	\$207,448			Materials/programs	Щ
									-\$213		plus interest	-\$34,868		\perp
arryforward State Aid/Lottery FY16			\$39,551									\$9,882		
Y17 1st Quarter State Aid			\$60,837											
			-\$100,389	Materials, Hoopla										T
Y17 1st Quarter Lottery		\$9,185	\$9,184				\$1,000	LSTA Continuing Ed. Grant						
·								Bookmobile conference						
Y17 2nd Quarter State Aid			\$60,837											
***************************************				Materials, Hoopla			\$200	LSTA Continuing Ed. Grant						\top
Y17 2nd quarter Lottery		\$10,103	\$10,103	, , , , , , , , , , , , , , , , , , , ,			-\$200	online management course						+
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117 Std Quarter State Aid				Materials,Hoopla			-\$20,339	smartspots						+
-Y17 3rd Quarter Lottery		\$9,131	\$9,131				\$2,855	Smartspots						+-
-117 Std Quarter Lottery		\$9,131	\$9,151				\$2,655							+
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	1			Materials, Hoopla			-\$24,430						1	+
Y17 4th Quarter Lottery		\$2,210	\$3,509				\$570						ļ	+
														\bot
Beaufort(Port Royal Island)	\$ 699,931	,					\$50,000	NEH grant(reimbursement)	\$469 materials					_
	\$ (50,000)	Vehicle							-\$295					
	\$ 2,500	Technology							-\$43					
	\$ (4,999)	Materials					\$1,000	LSTA summer reading program	\$250 Kiwanis donation					
	\$ 647,432						-\$1,000		\$381			Bluffton		,
												\$15,450	Materials/programs	
Bluffton	\$ 1,328,880											-\$2,696	,	
	\$ (50,000)	Vehicle							\$6,307 Building,materials			\$12,754		
	\$ 1,590	Technology							-\$61			. , , -		_
	\$ (4,999)	Materials							***					_
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Del Webb Agreement	\$ 2,569										Morningstar		Matarials/programs	1
Dei Webb Agreement	\$ 2,509				¢c07								Materials/programs	4
					\$607	materials			4 (-\$2,921	business titles	-\$54,988		_
Hilton Head(incl Daufauskie)	\$ 260,887								\$258 materials					_
	\$ (11,687)	Vehicle				Master Naturalist class			-\$258	-\$47		\$6,337		
	\$ 2,500	Technology ,			-\$600	(St. Helena Childrens Librarian)								
	\$ (2,500)	Materials												
	\$ 249,200					Conservation Materials-St. Helena								
					-\$1,628									
					\$2,772									\perp
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obeco(Sheldon)	\$ 42,365				\$7,800	St. Helena Early Literacy								1
• •	\$ (12,158)	Vehicle				Materials, kits								
	\$ 1,000	Technology			\$1,171								<u> </u>	+
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	/ 33,707				-\$4,056	neconstruction materials							1	+
C+ Holona/ included Ladyla Island	¢ 101 720				-\$4,056 \$589	 							 	+
t. Helena(included Lady's Island	\$ 181,736				\$589									+
	\$ (20,000)	Vehicle			4	1							1	+
	\$ (1,500)	Technology				Launchpads for St. Helena								4
	\$ (5,000)	Materials			-\$1,750									_
	\$ 155,236													
BDC									\$7,553.00 materials	\$25,590.05	materials			
									-\$80.00	-4120	Proquest			
									\$7,473.00					T
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	\$2,363,614		\$31,927		\$5,139		\$53,425		\$15,681	\$228,823		\$28,973	1	1
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posted balance in MUNIS														+

Beaufort County Library System - Budget Update - Fiscal Year 2017 Actual Expenditures as of July 3,2017

	Administration		Beaufort			Bluffton			Hilton Head				Lobeco				St. Helena				Tech Services			BDC			Beaufort Library System			
Line Item	FY17 Allocation	Expended	Remaining Notes	FY17 Allocation	Expended	Remaining Notes	FY17 Allocation	Expended	Remaining Notes	FY17 Allocation	Expended	Remaining	Notes	FY17 Hocation	Expended	Remaining	Notes	FY17 Allocation	Expended	Remaining N	lotes	FY17 Ex	xpended F	Remaining Notes	FY17 Allocation	Expended	Remaining Notes	FY17 Allocation	Expended YTD	Remaining Notes
Line item	Allocation	YIU		Allocation	YIU		Allocation	YID		Allocation	עוז		Ai	ilocation	YIU			Allocation	YIU			Allocation	YIU		Allocation	YIU		Allocation		
Personnel Per MUNIS	\$490,602	\$492,254	(\$1,652) 100%	\$453,360	\$444,370	\$8,990 98%	\$559,668	\$569,183	(\$9,515) 102%	\$516,647	\$514,260	\$2,387	100% \$1	131,737	\$131,732	\$5	100%	\$428,266	\$410,535	\$17,731	96%	\$298,203 \$	310,155 ((\$11,952) 104%	\$94,599	\$97,335	(\$2,736) 103%	\$2,973,082	\$2,969,824	\$3,258 100%
(Sal.,FICA,Medicare,SC Retirement)									\$0																			\$0	\$0	\$0
									\$0																			\$0	\$0	\$0
ADVERTISING	\$299	\$345	(\$46) 115%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0.00	\$0.00	\$0 0%	\$0.00	\$0.00	\$0 0%	\$299	\$345	(\$46) 115%
PRINTING	\$10,406	\$9,235	\$1,171 89%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0.00	\$0.00	\$0 0%	\$0.00	\$0.00	\$0 0%	\$10,406	\$9,235	\$1,171 89%
POSTAGE/OTHER CARRIERS	\$43,000	\$37,601	\$5,399 87%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0	0%	\$114	\$133	(\$19)	117%	\$0	\$0	\$0	0%	\$0.00	\$0.00	\$0 0%	\$0.00	\$0.00	\$0 0%	\$43,114	\$37,734	\$5,380 88%
TELEPHONE	\$11,300	\$11,107	\$193 98%	\$30	\$31	(\$1) 105%	\$1,050	\$978	\$72 93%	\$2,600	\$2,306	\$294	89%	\$12	\$2	\$10	13%	\$25	\$25	\$0 1	.00%	\$5.00	\$3.68	\$1 74%	\$12.00	\$6.76	\$5 56%	\$15,034	\$14,455	\$579 96%
ELECTRICITY/NAT'L GAS	\$0	\$0	\$0 0%	\$59,526	\$54,106	\$5,420 91%	\$65,000	\$59,915	\$5,085 92%	\$61,000	\$58,885	\$2,115	97%	\$6,405	\$5,660	\$745	88%	\$55,000	\$53,421	\$1,579	97%	\$0.00	\$0.00	\$0 0%	\$0.00	\$0.00	\$0 0%	\$246,931	\$231,988	\$14,943 94%
WATER/SEWER/GARBAGE	\$0	\$0	\$0 0%	\$1,950	\$1,916	\$34 98%	\$6,500	\$5,778	\$722 89%	\$2,380	\$1,050	\$1,330	44%	\$0	\$0	\$0	0%	\$2,600	\$2,116	\$484	81%	\$0.00	\$0.00	\$0 0%	\$0.00	\$0.00	\$0 0%	\$13,430	\$10,860	\$2,570 81%
MAINTENANCE CONTRACTS	\$22,000	\$21,991	\$9 100%	\$17,500	\$1,200	\$16,300 7%	\$16,300	\$1,200	\$15,100 7%	\$17,250	\$1,620	\$15,630	9%	\$6,950	\$240	\$6,710	3%	\$25,750	\$6,885	\$18,865	27%	\$0.00	\$0.00	\$0 0%	\$1,152.00	\$1,152.00	\$0 100%	\$106,902	\$34,288	\$72,614 32%
REPAIRS TO EQUIPMENT	\$500	\$275	\$225 55%	\$0	\$0	\$0 0%	\$0	\$0	\$0 0	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0	\$0	\$0	\$0 0%	\$0.00	\$0.00	\$0 0%	\$1,620	\$1,343	\$277 83%
EQUIPMENT RENTALS	\$1,025	\$876	\$149 85%	\$600	\$537	\$63 90%	\$1,350	\$1,231	\$119 91%	\$1,420	\$1,296	\$124	91%	\$550	\$491	\$59	89%	\$1,120	\$1,068	\$52	95%	\$450	\$491	(\$41) 109%	\$395.00	\$265.73	\$129 67%	\$6,910	\$5,764	\$1,146 83%
PROFESSIONAL SERVICES	\$10,410	\$9,214	\$1,196 89%	\$0.00	\$0.00	\$0.00 0%	\$200	\$200	\$0 100%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$23,000	\$22,048	\$952 96%	\$0.00	\$0.00	\$0 0%	\$33,410	\$31,462	\$1,948 94%
OTHER VEHICLE OPER COSTS	\$50	\$17	\$33 34%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0	\$50	\$32	\$18	64%	\$0	\$0	\$0	0%	\$50	\$0	\$50	0%	\$0	\$0	\$0 0%	\$0.00	\$0.00	\$0 0%	\$150	\$49	\$101 33%
GARAGE REPAIRS & MAINT	\$1,249	\$407	\$842 33%	\$0.00	\$0.00	\$0.00 0%	\$274	\$213	\$61 50%	\$975	\$42	\$933	4%	\$0	\$0	\$0	0%	\$1,249	\$268	\$981	21%	\$0	\$0	\$0 0%	\$0.00	\$0.00	\$0 0%	\$3,747	\$929	\$2,818 25%
BOOKS,SUBS,MEMBERSHIPS	\$3,370	\$3,314	\$56 98%	\$0.00	\$0.00	\$0.00 0%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0 0%	\$0.00	\$0.00	\$0 0%	\$3,370	\$3,314	\$56 98%
TRAINING AND CONFERENCES	\$3,000	\$3,271	(\$271) 109%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0 0%	\$0.00	\$0.00	\$0 0%	\$3,000	\$3,271	(\$271) 109%
VEHICLE INSURANCE	\$1,672	\$1,671	\$1 100%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0 0%	\$0.00	\$0.00	\$0 0%	\$1,672	\$1,671	\$1 100%
INSURANCE BUILDING	\$0	\$0	\$0 0%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$84	\$0	\$84	0%	\$0	\$0	\$0 0%	\$0.00	\$0.00	\$0 0%	\$84	\$0	\$84 0%
UNCLASSIFIED OPERATING	\$1,800	\$1,740	\$60 97%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0 0%	\$0.00	\$0.00	\$0 0%	\$1,800	\$1,740	\$60 97%
SUPPLIES-OFFICE/PHOTO/ETC	\$20,084	\$19,952	\$132 99%	\$2,900	\$2,928	(\$28) 101%	\$1,748	\$1,663	\$85 95%	\$2,005	\$1,668	\$337	83%	\$725	\$433	\$292	60%	\$975	\$992	(\$17) 1	.02%	\$150	\$90	\$60 60%	\$0.00	\$0.00	\$0 0%	\$28,587	\$27,636.04	\$951 97%
DATA PROCESSING SUPPLIES	\$4,825	\$4,902	(\$77) 102%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0.00	\$0.00	\$0 0%	\$0.00	\$0.00	\$0 0%	\$4,825	\$4,902	(\$77) 102%
LIBRARY MATERIALS	\$0	\$0	\$0 0%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$134,580 \$	131,278	\$3,302 98%	\$0.00	\$0.00	\$0 0%	\$134,580	\$131,278	\$3,302 98%
LIBRARY PERIODICALS	\$335	\$335	\$0 100%	\$2,500	\$2,500	\$0 100%	\$2,500	\$2,499	\$1 100%	\$3,149	\$3,226	(\$77)	102%	\$1,000	\$999	\$1	100%	\$1,500	\$1,499	\$1 1	.00%	\$0.00	\$0.00	\$0 0%	\$0.00	\$0.00	\$0 0%	\$10,984	\$11,058.61	(\$75) 101%
FUELS/LUBRICANTS	\$550	\$446	\$104 81%	\$0.00	\$0.00	\$0.00 0%	\$50	\$0	\$50 0%	\$150	\$155	(\$5)	103%	\$0	\$0	\$0	0%	\$250	\$333	(\$83) 1	.33%	\$25	\$0	\$25 0%	\$75	\$18	\$57 0%	\$1,100	\$952	\$148 87%
MINOR OFF FURN/EQP <\$5,000	\$38,610	\$39,822	(\$1,212) 103%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0.00	\$0.00	\$0 0%	\$0.00	\$0.00	\$0 0%	\$38,610	\$39,822	(\$1,212) 103%
DATA PROCESSING EQUIP <\$5,000	\$44,995	\$45,018	(\$23) 100%	\$0.00	\$0.00	\$0.00 0%	\$0	\$0	\$0 0%	\$0	\$0	\$0_	0%	\$0	\$ 0	\$0	0%	<u>\$</u> 0	\$0	\$0	0%	\$0.00	\$0.00	\$0 0%	\$0.00	\$0.00	\$0 0%	\$44,995	\$45,018	(\$23) 100%
	\$219,480	\$211,538	\$7,942 96%	\$85,006	\$63,217	\$21,789 74%	\$94,972	\$73,677	\$21,295 78%	\$90,979	\$70,279	\$20,700	77%	\$15,756	\$7,958	\$7,798	51%	\$88,603	\$66,608	\$21,995	75%	\$158,210 \$	153,911	\$4,299 97%	\$1,634	\$1,443	\$191 88%	\$754,640	\$648,631.58	\$106,008 86%
	6740.005	4702 765	45 000 05-1	d=20.265	AF07 F0-	420 77 0 0	46546:0	4642.055	644 700 00-1	4507.555	4504500	622.007	000/ 1		6420.665	47.000	050/	d=4.0 000	6477446	420 7 26	222	A.E.C. 440		(67.652) 405-7	400.000	400 776	(62.545) 4005	40 707 700	62 207 07 :	ár40.000 00-í
personnel and operating	\$710,082	\$703,792	\$6,290 99%	\$538,366	\$507,587	\$30,779 94%	\$654,640	\$642,860	\$11,780 98%	\$607,626	\$584,539	\$23,087	96% \$1	147,493	\$139,690	\$7,803	95%	\$516,869	\$477,143	\$39,726	92%	\$456,413 \$4	164,066	(\$7,653) 102%	\$96,233	\$98,778	(\$2,545) 103%	\$3,727,722	\$3,207,921	\$519,802 86%

\$3,727,722