



October 17, 2019 Board Meeting
 2:00 Executive Session
2:30 PM Public Session
 City of Beaufort, City Hall, 1911 Boundary Street, Beaufort, SC
 1st Floor City Hall Planning Conference. Room

Beaufort County Economic Development Corp 2019 -20 Dashboard					8/1/2019
Focus Area	Measure	Cumulative	2020 Count	Percent	
Capital Investment (Million)	\$75 Million	\$77.21	\$23.81	48%	
Job Creation	300	507	177	59%	
Retained Jobs	100	144	40	40%	
Product Development	Shovel Ready 3	3	0	0%	
Business Retention Meetings	50 Meetings - Follow-up	84	19	38%	
Leads	100 Leads	113	15	20%	
Marketing/Communications	Executing Plan/Speaking Engagements				
Partnerships	DofC, SCA, Munis/County				
Sustainability	Public Support for Economic Development				
Workforce	Fidelis Employment Program Success				
Incentives for Companies		\$9,253,265	\$ 2,474,441.00		
Site Development Grants		\$886,964	\$0		
		\$10,140,229	\$2,474,441		
Square Footage Absorbed		262,936	47,016		
New Construction		241,000	83,000		
Annual Compensation Paid at Completion of Projects		\$24,994,310	\$7,161,000		
Average Annual Compensation		\$49,298	\$40,458		

Agenda

1. Call to Order
 2. Executive Session Projects
 - Confidential Projects, Leases, and Personnel
 3. Pledge of Allegiance
 4. Introductions
 5. Approve Minutes of September 19, 2019 and August 15, 2019
 6. Budget Update, FY 19 – 20
 7. Discussion of Upcoming Educational Referendum
 8. BCEDC Activity Update
 9. SCA Update on Lead Generation and site development
 10. FILOT Updates and Workshop 11/4/19 County Office Building 11:30 AM
 11. Update on items before County Council
 12. Accounting and uses of County site and jobs fund – Approval of use of funds for “Project Stone”
 13. Update Spec Building and developments in Beaufort Commerce Park
 14. Update Myrtle Business Park
 15. Product Development Update
 16. New Business
- Adjourn