



Focus Area	Measure	Count	Percent
Capital Investment (Million)	\$50 Million	\$20.37	41%
Job Creation	200	202	101%
Retained Jobs	100	60	60%
Product Development	Shovel Ready 3	4 - 5	4 - 5
Business Retention Meetings	50 Meetings - Follow-up	42	84%
Leads	75 Leads	68	91%
Marketing/Communications	Executing Plan/Speaking Engagements		
Partnerships	DofC, SCA, Munis/County		
Sustainability	Public Support for Economic Development		
Workforce	Fidelis Employment Program Success		
Incentives for Companies			\$1,467,061
Site Development Grants			\$815,500
			<hr/> \$2,282,561
Annual Compensation Paid at Completion of Projects			\$ 9,285,517
Per Job Annual Compensation			\$ 45,967.91

January 16, 2018 Board Retreat & Meeting
8:30 AM - 2:30 PM Public Session
 Palmetto Electric, 1 Cooperative Way, Hardeeville, SC

Agenda - Retreat

1. Call to Order
2. Pledge of Allegiance
3. Welcome & Introductions
 - Facilitator - Rob Camoin: rcamoin@camoinassociates.com, (c) 518-487-9587
4. Current Plan Accomplishments & Executive Director Activity Update
5. SCA Update on 2019 Market Plan
6. Best Practice Observations
 - Increased use of data to identify and focus on targeted industries
 - Other
7. Board Input
 - Board survey summary results
 - Share observations and provide thoughts on Plan update
8. Facilitated Discussion
 - i. Topics TBD based on survey results
9. Review Vision & Mission
10. Next Steps: Plan Submission
11. Executive Session Projects
 - Confidential Projects, Leases
12. Approval of Meeting Minutes 11/15/18
13. Beaufort Commerce Park – Approve lease to be negotiated/reviewed by County Counsel, land lease for City of Beaufort
14. Discussion on Myrtle Business Park RFP
15. New Business
- Adjourn