



December 20, 2018 Board Meeting
 2:00 PM Board Executive Session
2:30 PM Public Session
 USCB Palmetto Electric Trust Conference Room, Hargray Building

Beaufort County Economic Development Corp 2018 -19 Dashboard				12/13/2018
Focus Area	Measure	Count	Percent	
Capital Investment (Million)	\$50 Million	\$17.37	35%	
Job Creation	200	164	82%	
Retention	100	60	60%	
Product Development	Shovel Ready 3	4 - 5	4 - 5	
Business Retention	50 Meetings - Follow-up	40	80%	
Leads	75 Leads	61	81%	
Marketing/Communications	Executing Plan/Speaking Engagements			
Partnerships	DofC, SCA, Munis/County			
Sustainability	Public Support for Economic Development			
Workforce	Fidelis Employment Program Success			
Incentives for Companies			\$1,467,061	
Site Development Grants			\$773,500	
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			\$2,240,561	
Annual Compensation Paid at Completion of Projects			\$ 7,388,557	
Per Job Annual Compensation			\$ 45,052.18	

Agenda:

- 1) **Call to Order**
- 2) **Pledge of Allegiance**
- 3) **Executive Session 2:00 -2:30 PM**
 - a. **Confidential Projects**
 - b. **Spec Building Contract/Lease**

2:30 PM Public Session to Begin

- 4) **Welcome and Introductions**
- 5) **Approval of Meeting Minutes 11/15/18**
- 6) **Treasurer’s Report: Budget Report FY 18/19**
- 7) **Beaufort Commerce Park – Approve lease to be negotiated/reviewed by County Counsel/Council, land lease for City of Beaufort**
- 8) **Updates from Don Ryan Center for Innovation**
- 9) **SCA Update – Marketing, Product Development**
- 10) **Executive Director Report**
- 11) **Discussion on Myrtle Business Park RFP**
- 12) **Next Meeting/Retreat January 17, 2018, TBD**
- 13) **New Business**

Adjourn