

November 15, 2018 Board Meeting

2:00 PM Board Executive Session

2:30 PM Public Session

USCB Palmetto Electric Trust Conference Room, Hargray Building

Focus Area	Measure	Count	Percent
Capital Investment	\$50 Million	12.64	25%
Job Creation	200	146	73%
Retention	100	60	60%
Product Development	Shovel Ready 3	4 - 5	4 - 5
Business Retention	50 Meetings - Follow-up	30	60%
Leads	75 Leads	53	71%
Marketing/Communications	Executing Plan/Speaking Engagements		
Partnerships	DofC, SCA, Munis/County		
Sustainability	Public Support for Economic Development		
Workforce	Fidelis Employment Program Success		
Incentives for Companies			\$1,132,570
Site Development Grants			\$740,000
			\$1,872,570

Agenda:

- 1) **Call to Order**
- 2) **Pledge of Allegiance**
- 3) **Executive Session 2:00 -2:30 PM**
 - a. **Confidential Projects**

2:30 PM Public Session to Begin

- 4) **Welcome and Introductions**
- 5) **Approval of Meeting Minutes 10/18/18**
- 6) **Treasurer's Report: Budget Report FY 18/19 – Webster Rogers**
- 7) **Update from TWEAC**
- 8) **SCA Update – Marketing, Product Development**
- 9) **Catalog of Resident Experiential Skills-Tool, Investor Support Meeting – Carlton Dallas**
- 10) **Executive Director Report**
- 11) **Award bid for Spec Building – Beaufort Commerce Park**
- 12) **Take Action on Myrtle Business Park**
- 13) **Next Meeting December 20, 2018, USCB**
- 14) **New Business**

Adjourn