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THOMAS I. KEAVENY, II

ASHLEY M. BENNETT CLERK TO COUNCIL

AGENDA COUNTY COUNCIL OF BEAUFORT COUNTY LEADERSHIP AND STRATEGIC PLANNING SESSION

February 10 and 11, 2017 Disabilities and Special Needs Day Program and Administration Building "Great Expectations Place" • 100 Clear Water Way, Beaufort

#### FRIDAY, FEBRUARY 10 (DAY 1 OF 2) - 8:30 A.M.

- 1. OPENING REMARKS A. D. Paul Sommerville, Council Chairman
- 2. PLEDGE OF ALLEGIANCE
- 3. ECONOMIC DEVELOPMENT PRESENTATION AND DISCUSSION

#### **BREAK**

- 4. COMMITTEE CHAIRMEN / FY 2017 RECAP / FY 2018 GOALS
  - A. Jerry Stewart, Chairman, Executive and Finance Committees
  - B. Brian Flewelling, Chairman, Natural Resources Committee
  - C. Alice Howard, Chairman, Community Services Committee
  - D. Gerald Dawson, Chairman, Governmental Committee
  - E. Stu Rodman, Chairman, Public Facilities Committee
- 5. TOUR OF DISABILITIES AND SPECIAL NEEDS FACILITY (Bill Love, Executive Director, DSN)

#### LUNCH

- 6. COUNCIL STRATEGIC DISCUSSION OF CRITICAL ISSUES
  - A. FY 2017 Recap
  - B. Tax Rates: 2018 Revenues
    - Alicia Holland, CPA, Deputy County Administrator-Finance
    - 1. Beaufort County Government
    - 2. Beaufort County School District
    - 3. Fire Districts
    - 4. Elected Officials
    - 5. Technical College of the Lowcountry
    - 6. USC Beaufort
  - C. Historic / Heritage Tourism: Vision / Direction / County Role / Strategy
  - D. Annexation / Municipal Policies / Notifications / Services / Infrastructure Development and Continuous Maintenance / Zone Shopping

GARY T. KUBIC COUNTY ADMINISTRATOR

JOSHUA A. GRUBER DEPUTY COUNTY ADMINISTRATOR SPECIAL COUNSEL

COUNTY ATTORNEY

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#### BREAK

- 7. LOOKING TOWARD BEAUFORT COUNTY'S FUTURE: COUNCIL MEMBERS' VIEW
  - A. Beaufort County Success in 2032: Discussion and Direction
  - B. Outcomes for 2017: Discussion
  - C. Personal Action Priorities for 2018
- 8. ADJOURNMENT

#### SATURDAY, FEBRUARY 11 (DAY 2 OF 2) - 8:30 A.M.

- 1. PLAN 2017 2021
  - A. Discussion
    - 1. Goals for 2017 2021
    - 2. Review
    - 3. Priority for 2017
  - B. For Each Goal
    - 1. Objectives / Outcomes for 2021
      - (a) Review / Refinement
      - (b) Priority for 2017
    - 2. Challenges and Opportunities
      - (a) Review / Refinement
      - (b) Priority / Short Term
    - 3. Actions 2017: Status, Expectations / Activities / Committee / Priority

#### BREAK

- 2. PLAN 2017 2021: UPDATE
- 3. ACTION AGENDA 2017
  - A. Policy Agenda 2017
    - 1. "Top" Priority
    - 2. "High" Priority
  - B. Making the Strategic Planning Work for Beaufort County
    - 1. Mid-Year Workshop (After Budget)
    - 2. Status Reports from Committees: Monthly / Bi-Monthly / Quarterly

#### LUNCH

- 4. GOVERNANCE TOPICS: COUNTY COUNCIL IN ACTION
  - A. Discussion
  - B. Economic Development: Vision / Direction / Strategy
  - C. Direction / Actions
  - D. Retreat Review Post FY 2017 Adoption
- 5. FINAL COMMENTS
  - A. Chairman
  - B. Council Members
  - C. Lyle Sumek / Written Retreat Results / Timeline

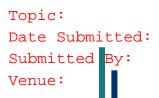
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#### BREAK

- 6. DISUSSION OF 2018 RETREAT LOCATION AND FACILITATION NEEDS
- 7. ADJOURNMENT



The document(s) herein were provided to Council for information and/or discussion after release of the official agenda and backup items. Topic:Leadership Guide - Working DocumentDate Submitted:February 10, 2017Submitted By:Lyle SumekVenue:2017 Leadership and Strategic Planning Session



Leadership Guide - Working Document February 10, 2017 Lyle Sumek 2017 Leadership and Strategic Planning Session

LEADER'S GUIDE 2017

## **WORKING DOCUMENT**

## Chairman and County Council



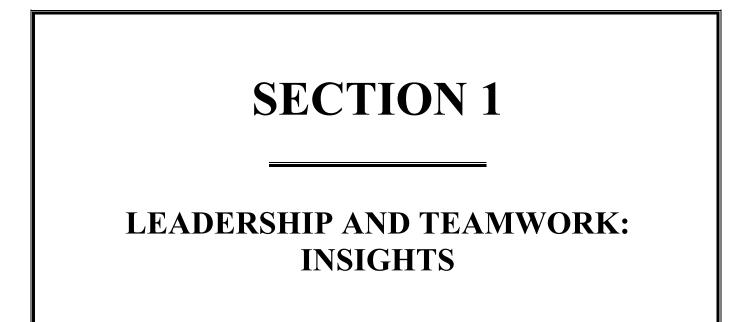
Beaufort County, South Carolina February 2017

Lyle Sumek Associates, Inc.

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## A "Driving Guide" for Local Leaders: Observations from the "Road"

Local governmental leaders are responsible for "driving their community to the future". Every generation of governmental leaders comments that their challenges during the "trip" are greater than the prior generations. In reality, the challenges today are just different. Successful leaders focus on the future by understanding and acting on today's *REALITIES* and anticipating and preparing for tomorrow's *OPPORTUNITIES*. These leaders focus on "driving their community to the future" by looking through the windshield and not by focusing only on the rearview mirror.

LEADERSHIP is working with the residents, businesses and employees to define the "destination", to develop the "road map", to identify "key milestones", to establish an "itinerary", to define the "vehicle" and to find the "right fuel".

Destination = a valued based description of the preferred future Road Map = a five year plan with outcome-based goals Key Milestones = indicators of achievement/success Itinerary = one year action plans with specific deliverables Vehicle = the service responsibilities of governments Right Fuel = having the "right" people sharing common core values

## REALITIES FOR COUNTIES IN 2017

- 1. POLITICS OVER GOVERNANCE personal agendas and getting re-elected over collaborating to produce results that add value to the community.
- 2. ANTI-GOVERNMENT/ANTI TAX small vocal group, which is against government, always negative and never satisfied by any decision or action.
- 3. SHIFT FROM A "REPUBLIC" TO "DIRECT DEMOCRACY" turning responsibility for governing and managing over to the public through inappropriate community engagement, everyone is or can become an expert.
- 4. OVER EXPOSURE/"FLASHING" THROUGH FULL TRANSPARENCY making "sausage" in public even as research is being done, show everyone everything now and show everyone else through social media
- 5. INSTANT NEWS SHARED WITH THE WORLD social media is the No. 1 news sources for people today, give it to me quick and short without verification or in-depth debate/discussion then share with the world.

## **OPPORTUNITIES FOR 2017**

- 1. PLAYING "MONEYBALL" FOR GOVERNMENTS capture the "important and critical" outcome-based data and using the data to make recommendations and decisions.
- 2. EXPANDING RESOURCES THROUGH PARTNERSHIPS reality that governments have limited/static/shrinking resource base and can expand resources through non-traditional public-public and public-private resources.
- 3. WINNING AS A TEAM governmental units working as a team to achieve common goals, knowing and playing your role and sacrificing to team/community success.
- 4. CAPTURING TRENDS times are a changing with emerging life styles and leisure activities, looking for and understanding societal trends, evaluating emerging trends and preparing your community to response and take action.
- 5. TAKING RESPONSIBILITY FOR YOUR COMMUNITY'S FUTURE every decision, non-decision, indecision and re-decision creates the community's future, leaders can intentionally and strategically make decisions or they can decide by reacting to each moment and in the end wondering "how did we end up here".
- 6. CREATING POSITIVE COMMUNITY MOMENTUM taking time with the community to celebrate major successes and their value to residents and businesses, creating true memories that will help during the tough times and encourage others to contribute and participate.

## Leaders' Dilemma

by Lyle J. Sumek, PhD.

## DILEMMA: How did we end up HERE?

Leaders create **HERE** by their decisions, indecisions or non-decisions.

Leaders are responsible for defining **HERE**, the vehicle to take you to **HERE** and the route to get to **HERE**.

Leaders have a choice: to intentionally create **HERE** or to react to each situation that then defines **HERE**.

Leaders intentionally shape **HERE** through a *Strategic Plan*, which defines **HERE** as a valuebased future *vision*, defines the vehicle to take you to **HERE** as the government's *mission* and *services* and the route/map to **HERE** as a *plan for five years* with milestones.

Leaders take the trip/journey to **HERE** through a *Strategic Process*, which is using the *Strategic Plan* to guide daily decisions and actions.

Leaders demonstrate the courage to confront the true realities facing them, and to have candid discussions of options and differences as they define **HERE**.

Leaders use their judgment and make difficult decisions to implement the *Strategic Plan* by setting the direction and policies, by defining expectations, by raising the revenues, by allocating resources to build the road to **HERE**.

Leaders exercise their influence to mobilize community support even in light of personal agendas and strong opposition to **HERE** because it is the right **HERE** for the community.

Leaders encounter the unforeseen during the trip to **HERE** – unanticipated events happen, unintended consequences occur, environments change, opportunities emerge.

Leaders evaluate the unforeseen and make adjustments to get to **HERE** learning from setbacks and remaining nimble and resilient.

Leaders end up **HERE**: either a great trip with successful outcomes or ask: how did we get **HERE**.

**REALITY:** Leaders did it themselves and are responsible for **HERE**.

## **GREAT COUNTIES = G - R - E - A - T Teams**

by Lyle J. Sumek, PhD.

Counties are comprised of many teams – teams that govern, teams that manage and teams that provide service.

## GREAT COUNTIES require G-R-E-A-T TEAMS.

**Goals:** *GREAT TEAMS* have **Goals** that define a unifying purpose which brings people together, explains "winning" – criteria for measuring success, focuses resources needed for successes and establishes a common rallying "emotional cause".

**Roles:** *GREAT TEAMS* establish **Roles** through a game plan, which defines individual responsibilities, outlines their individual contributions to the achievement of the goal, and establishes operating protocols to guide the interactions of team members.

**Execute:** *GREAT TEAMS* **Execute** by playing the game which is: preparing for the game, making decisions, taking actions, evaluating the results, modifying the game plan, making adjustments, and celebrating milestones and final success.

Attitude: *GREAT TEAMS* have an Attitude among team members which impacts how the game is played: personal relations based upon honesty and mutual respect, cooperation with others, willingness to sacrifice for team success and resolving differences through negotiations.

**Trust:** *GREAT TEAMS* have **Trust** among team members which has been earned based upon individual words and deeds, individual follow through and actions that deliver on personal commitments and promises, and individuals acting in an ethical manner.

## **BOTTOM-LINE: G-R-E-A-T Teams** are necessary for Counties to be successful

# Governance vs. Politics: A Simple View by Lyle J. Sumek, PhD.

*Governance* is serving the community; *Politics* is getting elected or re-elected.

*Governance* is being guided by vision, goals and value to the community; *Politics* is being guided by ideology, a cause or philosophical principle.

*Governance* is shaping the community's future for the long term; *Politics* is responding to the moment and current "crisis".

*Governance* is taking responsibility; *Politics* is making promises.

*Governance* is exercising an ability to influence others; *Politics* is the use of power.

*Governance* is finding pragmatic solutions to problems through collaboration; *Politics* is starting with solutions in mind.

*Governance* is being data driven; *Politics* is playing to people's emotions.

*Governance* is negotiating by trading off to find a workable compromise; *Politics* is demanding and advocacy to win.

*Governance* is educating and mobilizing support; *Politics* is rallying supporters and creating zealots.

*Governance* is creating community benefits and value; *Politics* is taking personal credit and receiving personal recognition.

## **TODAY'S CRISIS: Politics trumping Governance**

## **EFFECTIVE GOVERNANCE IS WORK, BUT BORING Twenty Rules for Success**

by Lyle J. Sumek, PhD.

#### Effective Governance

is developing and maintaining relationship based upon mutual trust and respect, **not** developing conditional relationships or relationships based upon convenience.

#### Effective Governance

is respecting personal responsibilities and their institutional role, **not** taking over the responsibilities of others nor telling others how to do their job.

#### Effective Governance

is working together and collaborating, **not** thinking about "I" over "We".

### Effective Governance

is a willingness to sacrifice to the greater good, **not** focusing on personal gains or protection.

#### Effective Governance

is communicating in an open and timely manner, **not** providing partial information or surprising with last minute information.

### Effective Governance

is addressing today's issues with the future in mind, **not** reacting to the moment with easy solutions or quick answers.

### Effective Governance

is unbiased analysis reports, **not** starting with the outcome in mind.

### Effective Governance

is speaking to the issue, **not** grandstanding or personal attacks.

#### Effective Governance

is having an open, candid conversation and discussion, **not** avoiding real and sensitive topics.

### Effective Governance

is listening to understand, **not** prejudging based on the individual or jumping to conclusions.

### Effective Governance

is negotiating with others, **not** demanding or withdrawing.

### Effective Governance

is recognizing that it takes a majority to decide, **not** one or vocal minority.

### Effective Governance

is making a timely closure, **not** recycling or delaying to gain advantage.

### Effective Governance

is providing clear direction and decision, not leaving the room with different interpretations.

### Effective Governance

is deciding based upon what you believe is "right" for the community, **not** deciding for personal or political gains.

### Effective Governance

is consistency of process and direction over time, **not** making changes reacting to the current moment.

### Effective Governance

is supporting and representing the decision to others, **not** acting in a manner to undercut the decision.

### Effective Governance

is learning from setbacks and failures, **not** finding fault or someone to blame.

## Effective Governance

is being nimble and willing to change when circumstance change, **not** being rigid or denying.

## Effective Governance

is maintaining your sense of humor and perspective, **not** taking yourself too serious.

## **BOTTOM-LINE:**

Effective Governance is work and pays off for the community, but is viewed by others as boring

## "CRAZY" World 2017 Myths, Realities, Impacts

by Lyle J. Sumek, PhD.

## **1. ONE INCIDENT FROM THE WORLD STAGE**

**REALITY**: Every County is one incident from becoming national and international news. When the incident occurs, it is shared immediately through social and national television with vivid pictures, which in some situations are staged to sensationalize the incident. The accuracy may vary from event to event. However, the people involved are real and the impacts are real – it's my family, my friends, my business, but OUR community

**IMPACT**: One incident can put every local community on the national and world stage. Local governments need to invest in the planning, the responding and the recovery from an incident including a "corporate communications" plan from traditional media to social media; from a tactical response to a community safety event – an act of violence, water/wastewater crisis, an act of terrorism or a natural disaster; and an after the incident wrap up and recovery action plan. These incidents may come when the community least expects and impacts everyone in the community. No one will ever forget; many incidents will live forever.

## 2. PEOPLE ARE MEAN: SPIRITED AND ACTIONS

**REALITY:** We are living in an increasingly violent, less tolerant and less civil world. Everyday another act of violence is experienced and seen worldwide. There are increased number of threats against persons and businesses. Leaders at all levels are acting mean – acting without respect or civility; are attacking and labeling the person, their opponents and their supporters; using intentional politically "incorrect" statements which people repeat; and are re-writing history for their political advantage. An individual's word and actions define them as a person.

**IMPACT:** We have loss our sense of "grace" – winning with grace and losing with grace. Political campaigns and candidates are focusing on the negative and personal attacks, including intentionally presenting misinformation and misrepresenting of facts. Things are said without accountability of impacts or consequences. After the election, some want everything to be forgotten, but the hurt feelings run deep. Many "attackers" will state: "you do not have a thick skin." The trust may never be re-established.

## 3. INSTANT: NOW MEANS NOW!

**REALITY:** People want information now – become frustrated when the communication is not instant or the response is not instant. We live in real time. Amazon Prime is now 12 hours delivery in many metro areas. People cannot set down their cell phone for a minute without having withdrawal. Response times have gone from 72 hours to 48 hours to 24 hours to immediate – and that may be not quick enough.

**IMPACT:** Residents desire an immediate response – 1 minute, 5 minutes, within an hour. They want to use social media/pictures to report a citizen service request or complaint. They expect the elected officials and local governments to have up-to-date and instant information on a project or a community event – current or upcoming; or a process for handling the instant request.

## 4. 24/7: LOSS OF PERSONAL TIME

**REALITY**: Everyone is "on" 24/7 – your whole life and every daily activity can be recorded, recorded and edited to create a "new event". Everywhere we go there are cameras – surveillance cameras, cell phone cameras, etc. Every action, interaction, comment or behavior/gesture can and may be recorded and displayed to the world with editorial comments. There is no personal time, family time or holiday.

**IMPACT:** Local government official has a full time plus job. County officials, their families, their business and their community activities are on display. Whether it is at the grocery store, having dinner with friends, at religious institutions or just walking down the street, the local elected official is always an elected official representing the governmental institution.

## 5. NEGATIVE 20% – GOVERNMENT CANNOT BE TRUSTED

**REALITY:** There is growing sentiment against governments at all levels. The negative, antigovernment 5-20% are against government from taxes to the mission of government. They have no vision of the community's future; have no solutions other than their slogans and rhetoric, and no decision or action will ever satisfy them. The truth is: They really "hate" government – see no meaningful role or no reason for existing.

**IMPACT:** The negative 5-20% are running for elected office and getting elected, attacking government and elected/appointed officials personally, spreading rumors and misinformation, and sharing their message on social media. There is no compromise or collaboration – reality: they "hate" government officials. Elected officials have to be careful not to empower these individuals while standing up for the vision, goals mission, and actions.

## 6. TRANSPARENCY - "KILLING THE PIG"

**REALITY:** Today, people want information on everything, and are "wanting" transparency and openness. If I was eating a "brat", some individuals would want to know how the pig was killed, and more – type of mud or living environment, type of meals – what it ate, etc. The information request is not linked to any outcomes or actions. Some individuals desire that transparency only occur when the information supports their position or agenda. They feel that they have a right to know all.

**IMPACT:** State laws require local government transparency through open record requests and open meetings requiring deliberation in the "sunshine". Local government must respond to and provide information to the residents, businesses and stakeholders. However, there are the questions – before the economic development "deal" has been drafted and during negotiations, before draft report is prepared, the data before it is analyzed or before elected official have discussed an issue. It may be premature to share all information.

## 7. PLAYING TO PEOPLE'S FEARS

**REALITY:** The political campaigns are focusing more on the fears of people – a) their lack of personal safety; b) cultural differences that divide the community; c) "those people" which could be renters, individuals with different life styles; d) the economic future – their family and future generations are going to be worse off in the future; e) and, the feeling of being ignored and left behind.

**IMPACT:** People are looking for hope and realistic sense of optimism. They are looking for a vision of a better future; goals that will inspire the community and the residents, and a sense of direction and action. They will be become meaningfully engaged if they have an opportunity to shape the community's policies and actions for the future.

# 8. SELF INTEREST, SELF PROMOTION, PERSONAL PROMINENCE

**REALITY:** Many political and community leaders are focusing on their own personal agendas. They cannot pass up any opportunity to grandstand, to claim success for an achievement or accomplishment that benefits the community, for a "photo" or a social media posting that highlights them – making them more visible; or promoting their personal agenda. Personal prominence is the center of attention rather than the community.

**IMPACT:** Many communities have lost "what is best for the community as a whole." The district or personal agenda is the focus – prime importance. Local governments need to celebrate more, to create positive memories for partners and stakeholders and to demonstrate the value added to the community and residents' lives. These celebrations focus on what did WE achieve as a community and not who gets the credit.

## 9. DIALOG WITHOUT DECISIONS OR ACTIONS

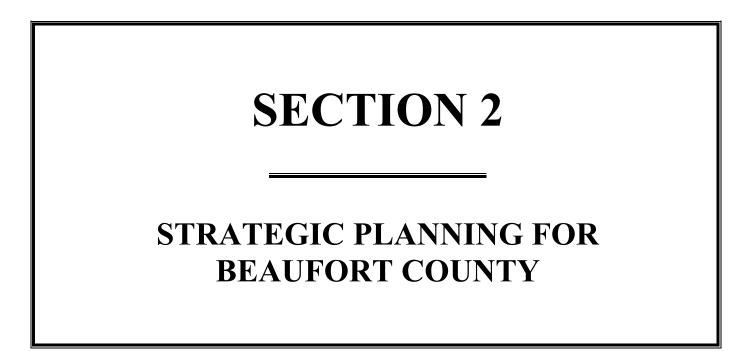
**REALITY**: Many governments have spent hours of dialog without decision or action. People see paralysis in government and by governmental leaders from Congress to state legislatures and to local government. Nothing is getting done is the perception and in many cases the reality. As a result, there has been a going distrust of government at all levels. The electorate response is to throw out incumbent and blame all government officials.

**IMPACT:** Local governments need to make decisions, take timely actions and produce visible results for the community. For local leaders, it begins with community outcomes – a vision for the future; it is setting realistic outcome-based goals that address community issues and concerns, and focus governments resources; it is establishing a one-year action plan with a detailed work program; and it means making timely decisions, evaluating the results and making adjustments – being nimble and resilient.

## **10. PERSONAL INFORMATION VULNERABILITY**

**REALITY:** The world knows us, and all about us. Local governments have personal information about each resident, and every business. This information is subject everyday to a cyber attack – local or international. Local governments have had their information systems "shut down" and have paid ransoms to unlock and release the information. These attacks have shut down corporations and governments worldwide. The reality is that these cyber attacks cannot be prevented and local governments need to have a response plan.

**IMPACT:** Many local governments need to invest in information technology upgrade or in cyber security. Every email from a local government provides an avenue for someone to access the "public information" which is private – crime reports, criminal information, HIPPA information, financial information including credit cards or bank accounts, etc.



## Strategic Planning: Connecting the "Dots"

Strategic planning is not a strategic plan. Strategic planning is developing and institutionalizing a process that connects the "Dots" linking a long term vision and mission of the county with goals for five years and performance expectations to a one year "to do" list for Chair and County Council, management and the County.

A simple way of conceptualizing this model is to think about taking your county to a trip to the future. One difference is that the county is going on a trip to the future, the question is – who will lead the journey? Will county leaders react to the situation/moment or lead with intention. Strategic planning is a tool for leading to the future. You begin with determining the destination, then selecting the best vehicle for the trip, then making a map to the designation, then fueling the vehicle and selecting the route. Let's begin the journey by defining the "Dots"

### CREATING THE "DOTS"

## **STEP 1: DESTINATION**

The destination is the Chair and County council's vision for the county's future. Vision is a set of value-based principles that describe the desired future for the county. It is a combination of realism of today, current and untapped assets, and dreams for the future. Each principle is defined by descriptive statements paint a picture of tomorrow. A true vision is unique for that county, should evoke reactions and feelings, and inspire other community leaders. A county without a true vision is like taking a trip to nowhere.

## STEP 2: VEHICLE

The vehicle for the trip to the destination is the county government's mission. The mission is defining the purposes of the county government – why the county should exit and its service responsibilities. Each county government has its own unique mission based upon the state legal framework, the needs of the community and the available resources. The right vehicle is needed if the trip is to be successful.

### STEP 3: MAP

The map to the county's destination is a five-year plan. This plan begins by focusing the areas of importance, which become goals. Each goal consists of five-year outcome based objectives, criteria for measuring value to residents, understanding the short/long term challenges and opportunities to achieving the goal, and action ideas for 1-5 years. This plan is the guide to policy development, land use and development planning, master plans for infrastructure and facilities, budget: services and resource allocation, and decision-making. It guides the creation of the county's future.

### STEP 4: FUEL

The fuel is the people – the county's managers and employees. The fuel is defined not in octane but in the performance expectations and standards for all county employees. The performance standards are based upon personal values and defined in observable behaviors and actions by managers and employees. Vehicles need the right fuel for a trip to be successful; counties need the right people if they are to be successful in carrying out the mission. The fuel makes the vehicle go, people turn direction and ideas into reality through actions.

### **STEP 5: ROUTE TO DESTINATION**

A map has multiple routes to the destination; a county has many routes to the future. Leaders define the route for the county in the development of action agenda for the year – an annual work program. The work plans consists of a policy agenda of the top ten priorities for the Chair and County Council, a management agenda of the top ten priorities for County management, a management in progress that need full implementation, and major projects that need to complete construction. The selection of the route provides focus for resources and work activities.

### CONNECTING THE "DOTS"

The next step is to take the trip to the future. The decisions and actions by county leaders, managers and employees create the county's future. The "Dots" need to be connected through an ongoing process in order to reach the destination-to realize the vision and to achieve the goals. Let's take the journey by connecting the "Dots".

### STEP 6: ITINERARY

The itinerary outlines the daily activities using the map and following the designated route. The itinerary for the county is annual action outlines for each priority and project. The action outline contains: key issues for direction and action, activities, milestones, time frame for completion, key partners and responsible person. Leaders can use the action outlines to guide and monitor work activities and products. When taking a trip, there is always something unexpected. The action outlines need to be modified when anomalies occur. This allows the county to be flexible and resilient in its pursuit of the vision and goals.

## STEP 7: TOUR GUIDE

During our trip, every one has a copy of our Tour Guide. Everyone is expected to know and follow the guide. For the county, it begins with sharing and marketing the strategic plan with the community and with residents through a variety of methods – personal presentations, website, newsletters, etc. It is posting the strategic plan through the county as a daily reminder to all – in departments and in the Council Chambers. Repetition is good, people will remember and use the strategic plan to guide their actions.

### STEP 8: TAKING THE TRIP

We take the trip following our map with the designated route and our itinerary. Taking the Trip for the county means using the strategic plan in daily operations, in policy development, and in decision-making.

It is developing and refining organizational processes to maximize capacity by using the strategic plan as a guide. It is managers and employees using it to improve daily work activities. County leader receive regular performance reports on recent accomplishment, setbacks and obstacles, next steps and areas for adjustment or modification. Taking the trip is an ongoing process if the county is to be successful.

### STEP 9: ACHIEVING A MILESTONE AND CELEBRATING

When we have achieved major milestones on our trip or successfully completed activities, we pause and take time to toast and celebrate our success. County leaders and managers need to make the time to recognize the contributions of others who have contributed to the success and to share with residents how the successes have added value to their lives – great convenience, enrichment of lives, protection of property values and neighborhoods. A celebration of the success is a memorable event focusing what we have achieved as a county and energizes us for the next step in our journey to the future.

### STEP 10: PREPARING FOR DAY TWO

At the end of the day, we review the past day, look at our map and route, and prepare for the next day. For counties, an annual strategic planning workshop updates the strategic plan and develops a new work plans for the next year. It is time to prepare a performance report for residents and the community, to discuss individual ideas about the next five years and specifically ideas for actions during the next year, to refine the goals, to have strategic discussions about critical issues and opportunities, and to prepare the work plans for the next year. We continue to connect the "Dots".

### IMPORTANCE OF STRATEGIC PLANNING

The importance in institutionalizing a strategic planning process for counties can be found in the following:

- 1. Clear direction and performance standards for managers and employees: they know where we are going and what is expected of them.
- 2. Financial institutions and bond rating agencies having confidence in the county leadership and decision-making: bond rating, willingness to loan money.
- 3. Economic expansion and businesses having confidence in the county's future and as a reliable economic partner: willingness to invest in the county.
- 4. Community organizations having confidence in the county's direction: opportunities to partner with the County: contributing to the community.

5. Citizens having confidence in their county leaders and government's ability to deliver on their promises, respond to changing needs, add value in their daily lives.

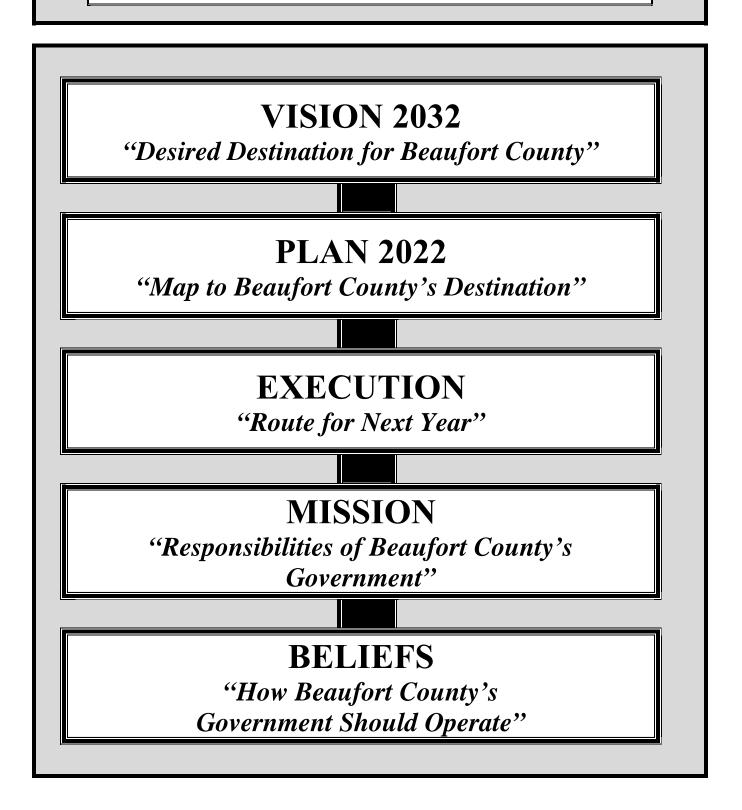
### KEYS TO A SUCCESSFUL TRIP/JOURNEY

County leaders can take the county to the future by demonstrating the following:

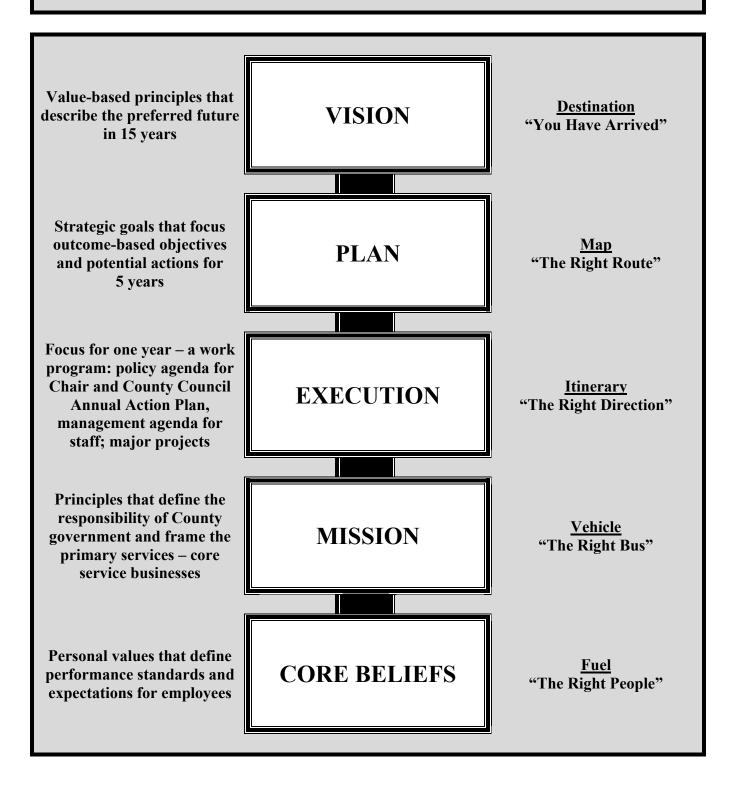
- 1) DISCIPLINE to follow and use the strategic planning process in light of pressure to go a different direction;
- 2) ADVOCACY to be a cheerleader for the vision and goals, project optimism about the future, get residents excited about the county's future;
- 3) RESPONSIBLE CHOICES to make timely decision based upon the vision, goals, plan and the best available data;
- 4) ACCOUNTABILITY to take responsibility for actions and results.

County leaders who connect the "Dots" create a better future guided by their vision and goals while others will be guided by political pressure and the moment.

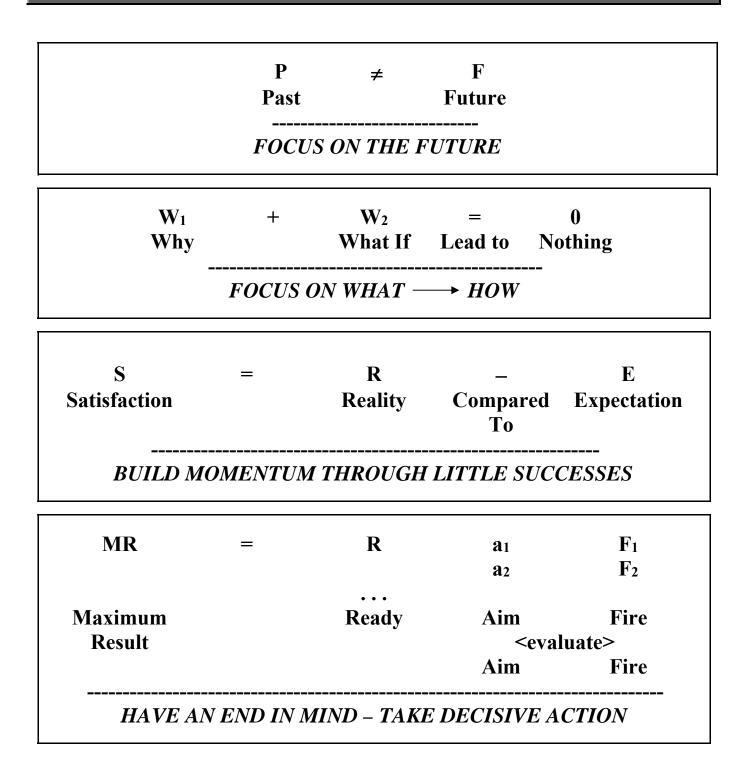
## STRATEGIC FRAMEWORK



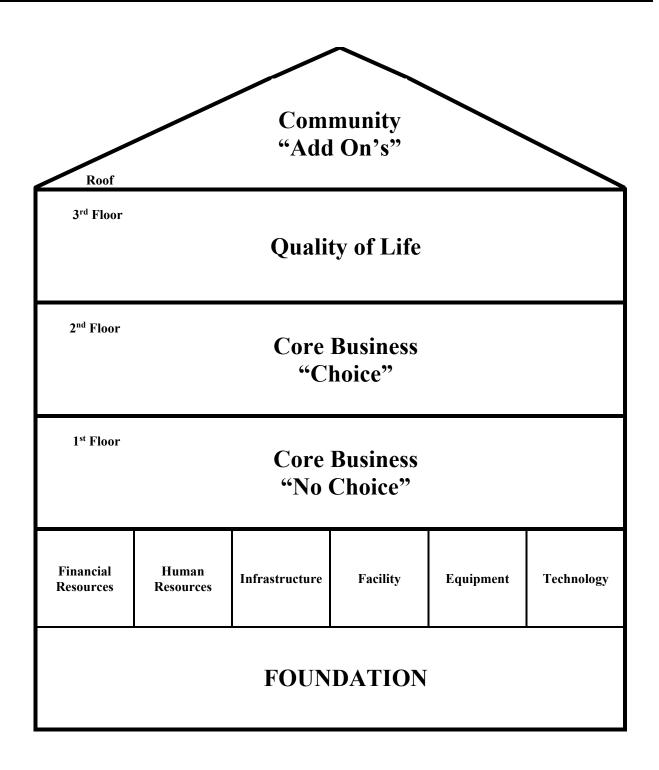
## STRATEGIC PLANNING MODEL



## **Formulas for Strategic Planning**



## **County: Service Responsibilities**



## **County Service Hierarchy House Model**

## FOUNDATION

"*INVISIBLE"* FROM VIEW, BUT NECESSARY FOR THE DELIVERY OF COUNTY SERVICES

## **1st FLOOR - NO CHOICE**

SERVICES REQUIRED BY STATE OR FEDERAL LAWS; IF NO COMPLIANCE, PEOPLE GO JAIL, FINES ARE LEVIED

## **2nd FLOOR - CHOICE FOR DAILY LIFE**

SERVICES NECESSARY FOR LIVING IS A MODERN COMMUNITY

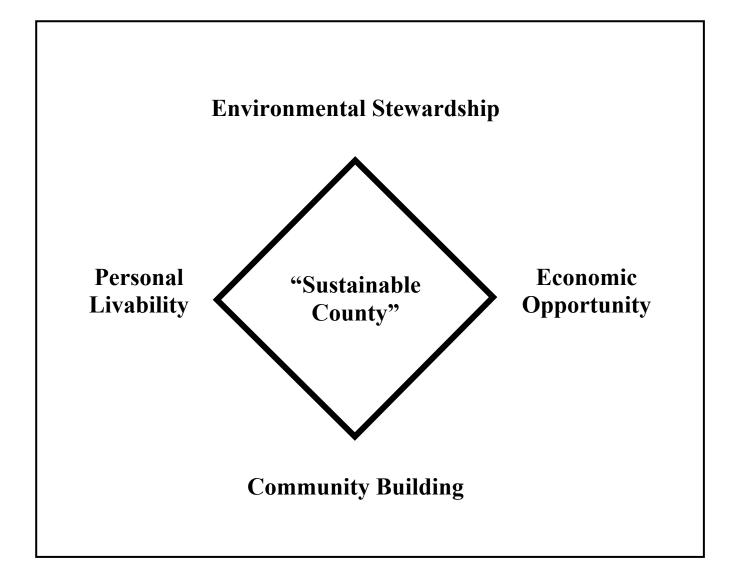
## **3rd FLOOR - QUALITY OF LIVING**

SERVICES THAT MAKE THE COMMUNITY A DESIRABLE PLACE TO LIVE AND DISTINGUISH IT FROM OTHERS

## **ROOF - COMMUNITY ADD ON**

SERVICES THAT ADD FURTHER VALUE TO THE RESIDENTS' LIVES

## **Sustainable Community**



## A Sustainable Community is a Balance of Four Components

## **Personal Livability**

Feeling safe

Quality schools and educational programs for lifelong learning Quality medical services and personal wellness opportunities Neighborhoods with a ranges of housing opportunities Easy mobility within the county and to/from outside Reliable utility services: water, sewer, telecommunications Timely response to an emergency call for service

## **Environmental Stewardship**

Preservation of the county's natural resources Conservation of water Effective stormwater management system Recycling for residents and businesses Reducing the county's and community's carbon footprint Use of alternative energy sources

## **Economic Opportunities**

Creating a positive environment that supports private investments and entrepreneurism Retaining and growing current businesses Workforce trained for 21st century jobs Opportunities for higher education and job training Developing public-private relationships with a return on the investment Attracting businesses targeted for the community

## **Community Building**

Partnering with community based organizations Strong community events with active participation that bring neighbors together Community gathering places where residents go to enjoy Residents positively engaged in the county's governance processes Proactive communications about the county and the community Residents volunteering and contributing to the community Celebrating the community's history and heritage

# **SECTION 3**

## STRATEGIC PLAN FOR BEAUFORT COUNTY 2016-2021-2031

# STRATEGIC PLANNING FOR BEAUFORT COUNTY

## Strategic Planning Model for the Beaufort County

Value-based principles that describe the preferred future in 15 years

Strategic goals that focus outcome-base objectives and potential actions for 5 years

Focus for one year – a work program: policy agenda for County Council, management agenda for staff; major projects

Principles that define the responsibility of County government and frame the primary services – core service businesses

Personal values that define performance standards and expectations for employees VISION

<u>Destination</u> "You Have Arrived"

PLAN

<u>Map</u> "The Right Route"

EXECUTION

<u>Itinerary</u> "The Right Direction"

MISSION

<u>Vehicle</u> "The Right Bus"

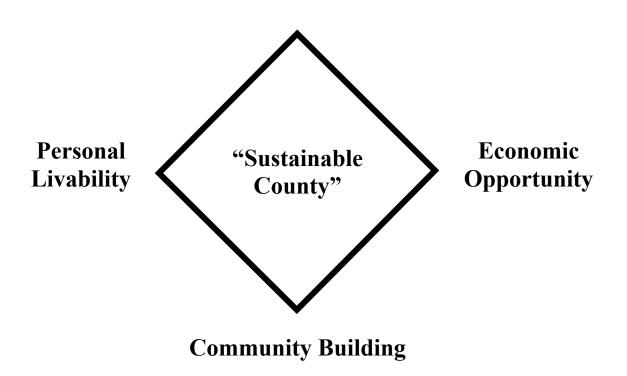
## **CORE BELIEFS**

<u>Fuel</u> "The Right People"

# **BEAUFORT COUNTY VISION A SUSTAINABLE COUNTY**

# Beaufort County Vision A Sustainable County

**Environmental Stewardship** 



# **Beaufort County Vision**

#### PERSONAL LIVABILITY

#### ► Means

- 1. Residents feeling safe and secure throughout the county (personal and property) with low crime rate
- 2. Easy movement within the county and with acceptable, predictable travel times, including public transportation, walking and bicycle trails
- 3. Recreation and leisure opportunities for all generations
- 4. Reasonable, affordable and stable tax rate with services valued by local taxpayers
- 5. Good racial relations
- 6. Opportunities to experience arts and culture within the County
- 7. Convenient access to full range of choice for shopping, healthcare and medical services, education, water, government services
- 8. Availability of quality housing from affordable workforce housing to upper income housing
- 9. County residents and businesses prepared for and ready to recover from a hurricane or disaster
- 10. Quality public schools with quality educational programs

#### **ENVIRONMENTAL STEWARDSHIP**

#### ► Means

- 1. Protection of Beaufort County's natural beauty and resources, including forest tree, canopy, beaches, waterways and wild areas
- 2. Effective stormwater management program and drainage system
- 3. Protection of water quality with the ability to harvest from the waterways
- 4. Buildings, homes and commercial areas designed with environmental sensitivity
- 5. Increase opportunities for residents and guests to enjoy the water and Lowcountry environment
- 6. Residents and businesses understanding and taking responsibility for environmental stewardship
- 7. Reasonable environmental regulations based upon common vision
- 8. Effective environmental monitoring, compliance and enforcement of regulations

#### **ECONOMIC OPPORTUNITY**

#### Economic Drivers

- 1. Military and military related businesses
- 2. Tourism
- 3. Medical and healthcare
- 4. Light, clean manufacturing
- 5. Retirees
- 6. University, education and training
- 7. Historical and cultural tourism
- 8. Agricultural and natural resource businesses
- 9. Information technology based businesses

#### ECONOMIC OPPORTUNITY

#### ► Means

- 1. Workforce prepared for 21<sup>st</sup> century jobs
- 2. Retention and expansion of local businesses
- 3. Land available within the county and the region for economic expansion and development
- 4. Increased tax base with demonstrable return on tax investments
- 5. More diverse businesses (region and local) reducing the burden on residential taxpayers
- 6. Jobs with family wages
- 7. Financing available for business development and expansion

#### **COMMUNITY BUILDING**

#### ► Means

- 1. Residents volunteering and serving the community
- 2. Effective methods of communicating with residents and community about changes in the county
- 3. Residents taking pride
- 4. Celebrating the history, heritage and culture of Beaufort County and the Lowcountry
- 5. Governments working together for the Beaufort County community's benefit
- 6. Residents sharing responsibility for making the community safe

# BEAUFORT COUNTY PLAN FOR 2016 – 2021

# Beaufort County Goals for 2021

**Financially Sound County Providing Quality Core Services Efficiently** 

**Growing, Diversified Regional Economy** 

Preservation of Beaufort County's Lowcountry Character: Natural Beauty, Environment and Heritage

**Upgraded County Infrastructure and Facilities** 

More Sustainable County through Planned, Managed Development

## Goal 1 Financially Sound County Providing Quality Core Services Efficiently

#### **OBJECTIVES**

- 1. Growing/maintaining financial reserves consistent with County's policies
- 2. Align County services with core responsibilities and financial resources
- 3. Maintain/enhance strong bond rating
- 4. Enhance the budget process and financial reporting
- 5. Provide adequate resources to support defined County services and level of services
- 6. Retain a top quality County workforce dedicated to serving the County residents and businesses

#### **MEANS TO RESIDENTS**

- 1. Valued services for their tax dollar.
- 2. County services delivered in an efficient manner.
- 3. County Council acting as responsible financial stewards.
- 4. Content access to county services.
- 5. County reducing the cost of service delivery

#### SHORT TERM CHALLENGES AND OPPORTUNITIES

- 1. Potential increases in costs: healthcare, raw materials, and outside contracts
- 2. Federal and State legislative actions impacting County revenues, services and capital projects
- 3. Retaining a top quality County workforce and competitive compensation
- 4. Increasing demands for County services and facilities for residents
- 5. Countywide benefits vs. individual interests and priorities
- 6. Defining the role of County government, service responsibilities/levels and relationship to municipalities
- 7. Absence of long-range revenue/expenditure projections and financial plan

#### LONG TERM CHALLENGES AND OPPORTUNITIES

- 1. Providing services for those who need or are dependent on County services
- 2. Determining County's funding for outside organizations
- 3. Residents understanding of County finances/revenues, services, reassessment process
- 4. Slow growth in County revenues
- 5. Reassessment of property values and the impact on County revenues

#### POLICY ACTIONS 2016 - 2017

- 1. Capital Project Sales Tax
- 2. Health Insurance Cost Containment/Affordable Care Act
- 3. Retiree Healthcare Policy
- 4. Comprehensive Impact Fee Review/Reassessment



PRIORITY

Top Priority	
High Priority	-

**High Priority** 

High Priority

- 5. Solid Waste Curbside Pick Up/Recycling/ Convenience Centers/Landfill
- 6. Comprehensive Financial Plan: Revenues and Expenditures
- 7. Salary and Compensation Study and Implementation Funding

#### **MANAGEMENT ACTIONS 2016 – 2017**

- 1. PALS Transfer to Town of Hilton Head Island
- 2. Connectivity in Rural Areas/Wi-Fi Expansion
- 3. Management Succession Plan
- 4. Smoke Free Campus
- 5. Software Review

#### PRIORITY



Top Priority

High Priority
High Priority
High Priority

#### MANAGEMENT IN PROGRESS 2016 - 2017

- 1. MUNIS Software: Update
- 2. Library Webpage: Upgrade
- 3. Debris Management Plan: Update
- 4. Legislative Program: 2016 2017
- 5. Employee Manual: Update
- 6. South Carolina Retirement Plan: Liability
- 7. Planning and Zoning Website: Citizen Tracking of Projects/ Issues
- 8. IT Reorganization
- 9. 2017 Reassessment Preparation
- 10. Library KAJEET Smartspot Education Broadband: Expansion
- 11. Library Launch Pad: Expansion
- 12. Library Strategic Plan
- 13. Workers' Compensation Evaluation

#### **ON THE HORIZON 2017 – 2021**

- 1. Fire Charters Change
- 2. Daufuskie Island Convenience Center
- 3. Accommodations Fee/Allocation to Projects Revised Process
- 4. Local Option Sales Tax (LOST) Direction
- 5. Police Services Study
- 6. PALS Evaluation Report
- 7. Fire Districts Consolidation Study (Incorporation)
- 8. Joint Use of School Facilities
- 9. Treasury Investment Committee: Creation
- 10. Matching Funds for Grants

## **Goal 2 Growing, Diversified Regional Economy**

#### **OBJECTIVES**

- 1. Support business retention and growth
- 2. Attract new diverse businesses
- 3. Have a reputation as a "business friendly" county with streamlined regulations and processes
- 4. Expand Heritage Tourism throughout the County
- 5. Maintain/enhance the working relationship with the military
- 6. Increase number of jobs with "living wages" and career path

#### **MEANS TO RESIDENTS**

- 1. Appropriate businesses locating in Beaufort County and region.
- 2. Support for local business retention and growth.
- 3. More job opportunities for County residents.
- 4. More diverse tax base.
- 5. Business friendly County government.

#### SHORT TERM CHALLENGES AND OPPORTUNITIES

- 1. Working with other governments: municipalities and counties
- 2. Tapping access to I-95 and Ports opportunities
- 3. Funding mechanism for economic development
- 4. Determining partnership with regional alliance(s)
- 5. Balancing business development and economic growth with protection of natural resources
- 6. Becoming "business friendly" by reducing or eliminating barriers to private investment and business development
- 7. Availability of workforce housing

#### LONG TERM CHALLENGES AND OPPORTUNITIES

- 1. Creating a positive environment for business investment and growth
- 2. Cost of land in Beaufort County and availability of "ready" sites with infrastructure
- 3. Defining Beaufort County economic policies, tool kit
- 4. Link economic opportunities to USCB and TCL
- 5. Tapping the potential of "Heritage Tourism"
- 6. Defining what is "real" economic development with outcome-base metrics and performance standards
- 7. Producing tangible results: real new businesses, more value-added jobs
- 8. Performance accountability and return on County investment
- 9. Strengthening/expanding the tourism base

#### POLICY ACTIONS 2016 - 2017

- 1. County Economic Development Policy Framework
- 2. Business License: Direction on Funding Source for Economic Development
- 3. Heritage/Historic Tourism Plan
- 4. Capitalizing on Jasper Port Opportunities for Beaufort County

#### MANAGEMENT IN PROGRESS 2016 - 2017

- 1. 450<sup>th</sup> Year Celebration of Santa Elena "Spring Tour"
- 2. "First Shore" Tours Series
- 3. MOU with St. James Baptist Church
- 4. Lady's Island Airport Private Hangar Proposal

#### PRIORITY

Top Priority

#### MAJOR PROJECTS 2016 – 2017

- 1. Hilton Head Island Airport Project: FAA Safety Improvements
- 2. Spec Building

#### **ON THE HORIZON 2017 – 2021**

- 1. Sports Tourism Strategy
- 2. Visitor Centers Development (3)
- 3. Hilton Head Island Pier Development
- 4. BRAC Strategy
- 5. Airport Master Plan: Update
- 6. USCB Campus
- 7. Convention Center

# Goal 3

## **Preservation of Beaufort County's Lowcountry Character:** Natural Beauty, Environment and Heritage

#### **OBJECTIVES**

- 1. Preserve and promote Beaufort County's history, heritage and culture
- 2. Improve quality of water to shellfish harvesting level
- 3. Preserve and enhance the beauty of the natural and built environment
- 4. Market the Beaufort County and Lowcountry brand
- 5. Increase local food production
- 6. Expand passive and active recreation uses within watershed areas

#### **MEANS TO RESIDENTS**

- 1. A beautiful living environment.
- 2. Opportunities to enjoy the heritage and history of the Lowcountry.
- 3. Opportunities to enjoy the waterways and natural resources of the county.
- 4. Protection of property values.
- 5. Improved water quality.

#### SHORT TERM CHALLENGES AND OPPORTUNITIES

- 1. Preserving local businesses dependent upon water quality and natural resources
- 2. Preserving and enhancing water quality
- 3. Sprawl development and impervious surfaces impacting water quality and natural resources
- 4. Federal and State of South Carolina regulations and mandates impacting water and our natural environment
- 5. Opening up rural and critical lands for public uses

#### LONG TERM CHALLENGES AND OPPORTUNITIES

- 1. Expanding the "Lowcountry" brand including food production (farming and fishing) and ecotourism
- 2. Sea level rise

#### POLICY ACTIONS 2016 - 2017

- 1. Stormwater Management Program
- 2. Ditch Maintenance and Drainage Policy
- 3. Creek Restoration: Progressive Projects for Saltwater, Quality, Recommendations
- 4. Tree Ordinance: Evaluation Report, Revision

#### MANAGEMENT ACTIONS 2016 – 2017

- 1. Okatie River Restoration: Direction and Funding
- 2. May River

#### PRIORITY

High Priority	
High Priority	

PRIORITY

**High Priority** 

High Priority

#### MANAGEMENT IN PROGRESS 2016 – 2017

- 1. CRS FEMA Audit: 6 or Better Rating
- 2. 2016 FEMA Flood Maps
- 3. Building Online
  - A. Secure Portal for Contractors
  - B. Permit Application for Registered Use
  - C. Payment Processing
- 4. Water Quality Office: Agreement with USCB
- 5. Tree History Report

#### ON THE HORIZON 2017 – 2021

1. Battery Creek Restoration: Direction and Funding

## Goal 4 Upgraded County Infrastructure and Facilities

#### **OBJECTIVES**

- 1. Develop County Campus/Complex
- 2. Define, plan, develop all types of infrastructure to support future growth and development
- 3. Plan for upgrading bridges throughout the County
- 4. Upgrade quality of public roads to County standards "D" or better
- 5. Upgrade and expand County parks and boat landings with restrooms
- 6. Develop Countywide technology connection for residents and businesses
- 7. Place on SCDOT List: Hilton Head Island Bridges

#### **MEANS TO RESIDENTS**

- 1. Customer-friendly, well-maintained county facilities.
- 2. Improved quality of county roads.
- 3. Easier traffic flow and movement throughout the County.
- 4. Better quality park facilities.
- 5. County investing in infrastructure for future growth

#### SHORT TERM CHALLENGES AND OPPORTUNITIES

- 1. Deteriorating bridges needing repairs or replacement
- 2. Increasing road and pedestrian safety
- 3. Aging County facilities needing major repairs and/or replacement
- 4. Reduced funding for roads from Federal government and State of South Carolina
- 5. Funding for operations and ongoing maintenance
- 6. Connecting Spanish Moss Trail to various community destinations
- 7. Determining direction for County campuses
- 8. Prioritizing and funding County infrastructure and facilities projects
- 9. Determining and funding service level for roads
- 10. Determining funding mechanism and who should pay for projects

#### LONG TERM CHALLENGES AND OPPORTUNITIES

- 1. Increasing energy efficiency of County buildings and facilities
- 2. Expanding, improving the quality of parks and recreational facilities
- 3. County investing in infrastructure for future growth
- 4. Traffic volume and road capacity
- 5. Expanding solar energy and renewable energy for County facility

Strategic Plan 2016 - 2021 - 2031/Chairman and County Council/Beaufort, South Carolina

#### **POLICY ACTIONS 2016 – 2017**

- 1. Detention Center Study
- 2. Windmill Harbour Entrance Solution
- 3. Bridge Replacement Plan (Hilton Head Island)
- 4. Quick Response Vehicles
- 5. Daufuskie Island Public Improvements
- 6. Long-term County Offices Plan/Strategy

#### MANAGEMENT ACTIONS 2016 – 2017

- 1. Arthur Horne Building
- 2. County Facilities Condition Assessment and Plan
- 3. Countywide Information Technology Evaluation Report
- 4. Physical Security Plan For County Facilities

#### PRIORITY

Top Priority	
Top Priority	
Top Priority	

High Priority

#### PRIORITY

Top Priority	
Top Priority	

#### **Top Priority**

#### **MANAGEMENT IN PROGRESS 2016 – 2017**

- 1. County Five-Year Energy Recovery/Improvement Plan
- 2. Ambulance Purchase
- 3. Power Stretchers (12)

#### MAJOR PROJECTS 2016 – 2017

- 1. U.S. Highway 17
- 2. Flyover: Design, Bid
- 3. St. Gregory the Great Catholic Church Access
  - Permit
  - Construction
- 4. Buckwalter Regional Park Recreation Center Expansion: Phase II
- 5. Myrtle Park Administrative Complex Improvements
- 6. Daufuskie Island Fishing Pier Improvements
- 7. Broad River Fishing Pier Improvements
- 8. Animal Services/Shelter Building

#### ON THE HORIZON 2017 – 2021

- 1. Disabilities and Special Needs Day Program Facility (South)
- 2. EMS Facilities
- 3. Dirt Roads
- 4. Private Road Improvements
- 5. Rural Communities Sidewalks
- 6. Pinckney Island Intersection
- 7. Passive Parks
- 8. Burton Wells Branch Library
- 9. Road Repairs
- 10. Dale Community Center/Sports Complex Development: Parking, Concession, Tennis Court
- 11. Spanish Moss Trail Phase VIII
- 12. Sidewalks
- 13. Burton Wells Regional Park: Phase III
- 14. Parking Lot Lighting at Human Services Building
- 15. Eagles Field: Restroom
- 16. Law Enforcement Center
- 17. Hampton Parkway
- 18. Library Headquarters
- 19. Shell Point Access Problems to Charter Schools
- 20. Bluffton Parkway 6A to I-95
- 21. Future Boat Landings/Ramps/Docks/Piers Plan and Funding

## Goal 5 More Sustainable County Through Planned, Managed Development

#### **OBJECTIVES**

- 1. Develop effective relations with municipalities on managing development issues
- 2. Preserve/enhance property values
- 3. Improve walkability in rural and other incorporated communities
- 4. Apply "SMART" Growth and new urbanism principles in selected locations
- 5. Improve/increase affordable and workforce housing
- 6. Improve customer service and public access to information during the development process

#### **MEANS TO RESIDENTS**

- 1. Predictable growth and development in the County.
- 2. Preserving and enhancing the quality of lives of residents.
- 3. Protection of property values.
- 4. Improving connectivity through a network of pathways and trails.
- 5. Consistent land use and development in the county

#### SHORT TERM CHALLENGES AND OPPORTUNITIES

- 1. Balancing personal property rights and regulations for community benefits
- 2. Coordinating land use and development with the municipalities: Beaufort, Port Royal, Bluffton and Hilton Head Island
- 3. County's role in preserving or enhancing property values
- 4. Understanding the Community Development Code and related processes
- 5. Adapting County land use and development regulations to each community

#### LONG TERM CHALLENGES AND OPPORTUNITIES

- 1. Problem of heirs property and defining the County's role
- 2. Defining Beaufort County's role in redevelopment, infill development and increasing density
- 3. Encouraging "SMART" growth principles and their application to Beaufort County
- 4. Implementation of abandoned or deteriorated buildings and structures program
- 5. Future of single family homes and home ownership and the development of vacant lots

#### POLICY ACTIONS 2016 - 2017

- 1. Affordable/Workforce Housing
- 2. Comprehensive Plan for County-owned Land
- 3. Pepper Hall Plantation Site
- 4. Sidewalks/Biking in Rural Areas Plan and Funding
- 5. Comprehensive Plan: Update
- 6. Park Potential Development

#### MANAGEMENT ACTIONS 2016 – 2017

- 1. Residential Homes (2) (South)
- 2. Community Development Code: Refinements

#### PRIORITY

High Priority	
High Priority	

#### MANAGEMENT IN PROGRESS 2016 - 2017

- 1. Heirs Property Public Awareness
- 2. Northern Regional Plan: Implementation

#### ON THE HORIZON 2017 – 2021

- 1. U.S. Marine Corps Air Station Beaufort Land Use Study
- 2. Homeless Strategy
- 3. Transfer of Development Rights
- 4. Street Lighting Plan for Collectors/Arterials County Roads

#### PRIORITY

High Priority	
High Priority	

# BEAUFORT COUNTY ACTION AGENDA 2016 – 2017

# Beaufort County Policy Agenda 2016 – 2017

### **TOP PRIORITY**

County Economic Development Policy Framework Detention Center Study Windmill Harbour Entrance Solution Bridge Replacement Plan (Hilton Head Island) Capital Project Sales Tax Health Insurance Cost Containment/Affordable Care Act Retiree Healthcare Policy

### **HIGH PRIORITY**

Affordable/Workforce Housing Comprehensive Impact Fee Review/Reassessment Stormwater Management Program Solid Waste Curbside Pick Up/Recycling/Convenience Centers/Landfill Comprehensive Financial Plan: Revenues and Expenditures Quick Response Vehicles Ditch Maintenance and Drainage Policy Comprehensive Plan for County-owned Land

# Beaufort County Management Agenda 2016 – 2017

### **TOP PRIORITY**

Arthur Horne Building PALS Transfer to Town of Hilton Head Island County Facilities Condition Assessment and Plan Countywide Information Technology Evaluation Report Connectivity in Rural Areas/Wi-Fi Expansion County Facilities Condition Assessment and Plan

### **HIGH PRIORITY**

Residential Homes (2) (South) Management Succession Plan Okatie River Restoration: Direction and Funding May River Smoke Free Campus Software Review Community Development Code: Refinements

# Beaufort County Management in Progress 2016 – 2017

**MUNIS Software: Update** Library Webpage: Upgrade **Debris Management Plan: Update** Legislative Program: 2016 – 2017 **Employee Manual: Update** South Carolina Retirement Plan: Liability Planning and Zoning Website: Citizen Tracking of Projects/Issues **IT Reorganization 2017 Reassessment Preparation Library KAJEET Smartspot Education Broadband: Expansion Library Launch Pad: Expansion** Library Strategic Plan **Workers' Compensation Evaluation** 450th Year Celebration on Santa Elena – "Spring Tour" "First Shore" – Tours Series

MOU with St. James Baptist Church Lady's Island Airport Private Hangar Proposal CRS FEMA Audit: 6 or Better Rating 2016 FEMA Flood Maps Building Online Water Quality Office: Agreement with USCB Tree History Report County Five-Year Energy Recovery/Improvement Plan Ambulance Purchase Power Stretchers (12) Heirs Property Public Awareness Northern Regional Plan: Implementation

# Beaufort County Major Projects 2016 – 2017

Hilton Head Island Airport Project: FAA Safety Improvements

**Spec Building** 

U.S. Highway 17

Flyover: Design, Bid

St. Gregory the Great Church Catholic Access Buckwalter Regional Park Recreation Center Expansion: Phase II Myrtle Park Administrative Complex Improvements Daufuskie Island Fishing Pier Improvements Broad River Fishing Pier Improvements Animal Services/Shelter Building

## ACTION AGENDA 2016 – 2017

## **Strategic Plan Update**

### STRATEGIC PLAN UPDATE

Not a <u>List</u> to be

**Forgotten Tomorrow** 

### **STRATEGIC PLAN**

is an Ongoing Process

that Produces Results

with Performance Accountability

## **Discussion Purposes**

**Clarity of Direction** 

**Focus Expectations** 

**Identify "Deliverables"** 

**Define Responsibility** 

## **Definitions of Terms**

#### POLICY -

is an issue that needs direction or a policy decision by the Council; or needs a major funding decision by the Council; or an issue that needs Council leadership by the governing body in the community; or with other governmental bodies (county government, other county governments, state government, federal government) – questions of "WHAT: IS THE DIRECTION; IS THE GOAL; IS THE BUDGET OR RESOURCES; IS THE COUNTY'S POLICY OF REGULATION?"

#### MANAGEMENT -

a management action which the Council has set the overall direction and provided initial funding (e.g. phased project), may require further Council action on funding; or a major management project particularly multiple years (e.g. upgrade to the information system)questions of "HOW: DO WE ADDRESS THE ISSUE, MANAGE THE COUNTY; IMPLEMENT A DECISION OR PROGRAM; CAN WE IMPROVE THE MANAGEMENT OR ORGANIZATIONAL PROCESS?"

#### MANAGEMENT IN PROGRESS -

a management or organization action which Council has set the direction, needs staff work before going to Council for direction next year or beyond, no choice mandated by an outside governmental agency or institution, management process improvement budgeted or funded by the Council.

#### **MAJOR PROJECT –**

a capital project funded in the CIP or by Council action which needs design or to be constructed (e.g. Road project, county facility project, park project, etc.).

#### **ON THE HORIZON –**

an issue or project that will not be addressed during the year by management or the Council but should be addressed in the next five years; it could become an action item for this year if another party moves the issue or project forward-it depends on them.

## Beaufort County Policy Agenda 2016 – 2017 Targets for Action

## TOP PRIORITY

County Economic Development Policy Framework Detention Center Study Windmill Harbour Entrance Solution Bridge Replacement Plan (Hilton Head Island) Capital Project Sales Tax Health Insurance Cost Containment/Affordable Care Act Retiree Healthcare Policy

## HIGH PRIORITY

Affordable/Workforce Housing Comprehensive Impact Fee Review/Reassessment Stormwater Management Program Solid Waste Curbside Pick Up/Recycling/Convenience Centers/Landfill Comprehensive Financial Plan: Revenues and Expenditures Quick Response Vehicles Ditch Maintenance and Drainage Policy Comprehensive Plan for County-owned Land

## Beaufort County Policy Agenda 2016 – 2017

Targets for Action			PRIO	ORITY	
U		PRIORITY	ТОР	HIGH	
1.	County Economic Development Policy Framework	Тор	9	_	
2.	Detention Center Study	Тор	7	-	
3.	Windmill Harbour Entrance Solution	Тор	7	-	
4.	Bridge Replacement Plan (Hilton Head Island)	Тор	7	-	
5.	Capital Project Sales Tax	Тор	6	-	
6.	Health Insurance Cost Containment/Affordable Care Act	Тор	6	-	
7.	Retiree Healthcare Policy	Тор	6		
8.	Affordable/Workforce Housing	High	2	7	
9.	Comprehensive Impact Fee Review/Reassessment	High	0	7	
10.	Stormwater Management Program	High	4	6	
11.	Solid Waste Curbside Pick Up/Recycling/Convenience Centers/Landfill	High	3	6	
12.	Comprehensive Financial Plan: Revenues and Expenditures	High	3	6	
13.	Quick Response Vehicles	High	3	6	
14.	Ditch Maintenance and Drainage Policy	High	2	6	
15.	Comprehensive Plan for County-owned Land	High	1	6	
16.	Business License: Direction on Funding Source for Economic Development		1	5	
17.	Sidewalks/Biking in Rural Areas Plan and Funding		3	4	
18.	Heritage/Historic Tourism Plan		3	4	
19.	Daufuskie Island Public Improvements		3	4	
20.	Pepper Hall Plantation Site		2	4	
21.	Salary and Compensation Study and Implementation Funding		4	3	
22.	Creek Restoration: Progressive Projects for Saltwater, Quality, Recommendations		1	3	
23.	Comprehensive Plan: Update		1	3	

Targets for Action (Continued)			PRIO	RITY
		PRIORITY	ТОР	HIGH
24.	Capitalizing on Jasper Port Opportunities for Beaufort County		1	2
25.	Long-term County Offices Plan/Strategy		0	2
26.	Tree Ordinance: Evaluation Report, Revision		2	1

## Beaufort County Management Agenda 2016 – 2017 Targets for Action

### TOP PRIORITY

Arthur Horne Building PALS Transfer to Town of Hilton Head Island County Facilities Condition Assessment and Plan Countywide Information Technology Evaluation Report Connectivity in Rural Areas/Wi-Fi Expansion County Facilities Condition Assessment and Plan

### HIGH PRIORITY

Residential Homes (2) (South) Management Succession Plan Okatie River Restoration: Direction and Funding May River Smoke Free Campus Software Review Community Development Code: Refinements

### Beaufort County Management Agenda 2016 – 2017

Targets for Action		PRIOR	PRIORITY	
		PRIORITY	ТОР	
1.	Arthur Horne Building	Тор	10	
2.	PALS Transfer to Town of Hilton Head Island	Тор	9	
3.	County Facilities Condition Assessment and Plan	Тор	8	
4.	Countywide Information Technology Evaluation Report	Тор	7	
5.	Connectivity in Rural Areas/Wi-Fi Expansion	Тор	6	
6.	Physical Security Plan for County Facilities	Тор	6	
7.	Residential Homes (2) (South)	High	5	
8.	Management Succession Plan	High	5	
9.	Okatie River Restoration: Direction and Funding	High	3	
10.	May River	High	2	
11.	Smoke Free Campus	High	1	
12.	Software Review	High	0	
13.	Community Development Code: Refinements	High	0	

#### Beaufort County Management in Progress 2016 – 2017

- 1. MUNIS Software: Update
- 2. Library Webpage: Upgrade
- 3. Debris Management Plan: Update
- 4. Legislative Program: 2016 2017
- 5. Employee Manual: Update
- 6. South Carolina Retirement Plan: Liability
- 7. Planning and Zoning Website: Citizen Tracking of Projects/Issues
- 8. IT Reorganization
- 9. 2017 Reassessment Preparation
- 10. Library KAJEET Smartspot Education Broadband: Expansion
- 11. Library Launch Pad: Expansion
- 12. Library Strategic Plan
- 13. Workers' Compensation Evaluation
- 14. 450<sup>th</sup> Year Celebration of Santa Elena "Spring Tour"
- 15. "First Shore" Tours Series
- 16. MOU with St. James Baptist Church
- 17. Lady's Island Airport Private Hangar Proposal
- 18. CRS FEMA Audit: 6 or Better Rating

- 19. 2016 FEMA Flood Maps
- 20. Building Online
- 21. Water Quality Office: Agreement with USCB
- 22. Tree History Report
- 23. County Five-Year Energy Recovery/Improvement Plan
- 24. Ambulance Purchase
- 25. Power Stretchers (12)
- 26. Heirs Property Public Awareness
- 27. Northern Regional Plan: Implementation

#### Beaufort County Major Projects 2016 – 2017

- 1. Hilton Head Island Airport Project: FAA Safety Improvements
- 2. Spec Building
- 3. U.S. Highway 17
- 4. Flyover: Design, Bid
- 5. St. Gregory the Great Church Catholic Access
- 6. Buckwalter Regional Park Recreation Center Expansion: Phase II
- 7. Myrtle Park Administrative Complex Improvements
- 8. Daufuskie Island Fishing Pier Improvements
- 9. Broad River Fishing Pier Improvements
- 10. Animal Services/Shelter Building

#### **Beaufort County Action Outlines 2016 – 2017**

# GOAL 1FINANCIALLY SOUND COUNTY PROVIDING<br/>QUALITY CORE SERVICES EFFICIENTLY

ACTION: CAPITAL F	PROJECT SALES TAX	PRIORITY Policy – Top
<ul> <li><u>Key Issues</u></li> <li>County Project List</li> <li>Ballot Measure</li> <li>Relations to CIP</li> </ul>	<u>Activities/Milestones</u> 1. Finalize County Project Report 2. Report from Commission 3. Finalize Ballot Measure	<u>Time</u>  5/16 8/16
	Responsibility: Executive	

CONTA	<b>INMENT/AFFORDABLE CARE ACT</b>	Policy – Top
<ul><li><u>Key Issues</u></li><li>Self Insurance</li></ul>	<u>Activities/Milestones</u> 1. Finalize report with options	<u>Time</u>
<ul><li>State Insurance</li><li>Competitive Bid</li></ul>	<ol> <li>Council Workshop</li> <li>Council Decision: Direction</li> </ol>	3/16 5/16
	4. Incorporate in FY 2017 Budget	6/16

		Policy – Top
<u>Key Issues</u> Costs Funding Fire Districts Sheriff County Retirees Options Relations to Affordable	<ul> <li><u>Activities/Milestones</u></li> <li>1. Finalize report</li> <li>2. Council Workshop</li> <li>3. Council Decision: Direction, Funding</li> </ul>	<u>Time</u> 2/16 3/16 4/16

	NSIVE IMPACT FEE REASSESSMENT	PRIORITY Policy – High
<ul> <li>Key Issues</li> <li>Purposes</li> <li>Types</li> <li>Revenues/Expenditures</li> <li>Rates</li> <li>Impacts on Economic Development, Housing Development</li> <li>Who Pays for Growth</li> </ul>	<ul> <li><u>Activities/Milestones</u></li> <li>Review historic review</li> <li>Prepare report with recommendations</li> <li>Council: Decision</li> <li>Decision: Direction</li> </ul>	<i>Time</i> 4/16/16 6/16/15
	Responsibility: Finance	]

ACTION:	SOLID WASTE CURBSIDE PICK UP/ RECYCLING/CONVENIENCE CENTERS/ LANDFILL	PRIORITY Policy – High
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
	1. Prepare Final Draft Plan	
	2. Council Decision: Direction	5/16
	Responsibility: Public Facility	

<b>ACTION:</b>	<b>COMPREHENSIVE FINANCIAL PLAN:</b>	PRIORITY
	<b>REVENUES AND EXPENDITURES</b>	Policy – High
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
• 3-Year	1. Develop Projections	
• 5-Year	2. Council Presentation: Financial Plan	10/16
	Responsibility: Finance	

	AND COMPENSATION STUDY AND MENTATION FUNDING	PRIORITY Policy
<ul> <li><u>Key Issues</u></li> <li>Job Description</li> <li>Market Analysis</li> <li>Workers' Compensation</li> </ul>	<ol> <li><u>Activities/Milestones</u></li> <li>Receive Report</li> <li>Develop Policy Framework</li> <li>Council Decision: Policy Direction, Funding</li> </ol>	<u>Time</u> 4/16 6/16
e empensarion	Responsibility: Finance	

ACTION: P	ALS TRANSFER ISLAND	R TO TOWN OF HILTON HEAD	PRIORITY Mgmt – Top
Key Issues		<u>Activities/Milestones</u>	<u>Time</u>
• Transfer La	and 1.	Meet with Town and Island Recreation	Completed
County Ro		Response from Town of Hilton Head Island Prepare Report: Transfer Land and	TBD
		Contract for Parks and Recreation Services	TBD
	Re	sponsibility: County Administrator	

# ACTION: CONNECTIVITY IN RURAL AREAS/WI-FI PRIORITY EXPANSION Mgmt - Top Key Issues Activities/Milestones Time 1. Report: Council 6/16 2. Council Decision: Direction 6/16 Responsibility: Community Services/Library Director Image: Community Services/Library Director

ACTION:	MANAGEMENT SUCCESSION PLAN	PRIORITY Mgmt – High
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
	1. Review Job Description – Clerk to County	6/16
	Council	
	2. Report: Finance	7/16
	3. Develop County Administrator Process	8/16
	Responsibility: County Administrator	

ACTION:	SMOKE FREE CAMPUS	PRIORITY
		Mgmt – High
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
	1. Committee Report	2/16
	2. Council Decision: Direction	3/16
	Responsibility: Community Services/County Ac	lministrator

ACTION:	SOFTWARE REVIEW	PRIORITY
		Mgmt – High
<u>Key Issues</u>	<u>Activities/Milestones</u> 1. Report: Finance	<u>Time</u> 7/16
	Responsibility: County Administrator	

► Man	agement in Progress 2016 – 2017	
1.	MUNIS Software: Update	2015
2.	Library Webpage: Upgrade	2015
3.	Debris Management Plan: Update	2015
4.	Legislative Program: 2016 – 2017	2015
5.	Employee Manual: Update	2015
6.	South Carolina Retirement Plan: Liability	Fin
7.	Planning and Zoning Website: Citizen Tracking of Projects/	NR
	Issues	
8.	IT Reorganization	Adm
9.	2017 Reassessment Preparation	Adm
10.	Library KAJEET Smartspot Education Broadband: Expansion	Lib
11.	Library Launch Pad: Expansion	Lib
12.	Library Strategic Plan	Lib
13.	Workers' Compensation Evaluation	OTH

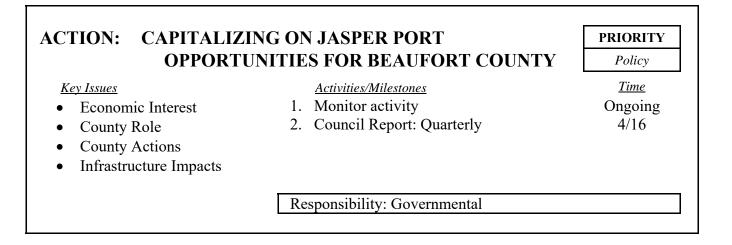
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GOAL 2

ACTION: COUNTY ECO POLICY FR	NOMIC DEVELOPMENT AMEWORK	PRIORITY Policy – Top
<ul> <li><u>Key Issues</u></li> <li>Plan</li> <li>Policy Framework</li> <li>Funding</li> <li>Alliance Direction</li> <li>Structure</li> <li>Roles and Responsibilities</li> <li>Advisory Referendum on Economic Development</li> </ul>	<ul> <li><u>Activities/Milestones</u></li> <li>1. Convene Temporary Board</li> <li>2. Select Facilitator Council: Report</li> <li>3. Council: Report</li> <li>4. Engage alliance – gather date/information</li> <li>5. Prepare Policy Framework Plan, Funding</li> <li>6. Council Presentation</li> </ul>	<u>Time</u> 2/16 2/16 4/16 5/16 6/16
	Responsibility: Governmental	

	CENSE: DIRECTION ON SOURCE FOR ECONOMIC	PRIORITY Policy
<ul> <li><u>Key Issues</u></li> <li>State Actions</li> <li>Direction</li> <li>Support for Economic Development Plan</li> <li>Impact on Municipalities</li> </ul>	<ul> <li><u>Activities/Milestones</u></li> <li>Prepare report</li> <li>Council Decision: Funding Source for Economic Development</li> </ul>	<u>Time</u> 9/16 10/16
	Responsibility: Finance	

ACTION: HERITAGE/H	IISTORIC TOURISM PLAN	PRIORITY Policy
<ul> <li><u>Key Issues</u></li> <li>County Role</li> <li>Level of Participation</li> <li>Partners</li> <li>County Action</li> <li>Funding</li> <li>Visitor Centers (3)</li> </ul>	<ul> <li><u>Activities/Milestones</u></li> <li>1. Council Report: Quarterly</li> <li>2. Prepare Plan</li> <li>3. Council Presentation: Plan</li> </ul>	<u>Time</u> 4/16 7/16 8/16
	Responsibility: Governmental	



► Management in Progress 2016 – 2017			
1.	450th Year Celebration of Santa Elena – "Spring Tour"	G	
2.	"First Shore" – Tours Series	G	
3.	MOU with St. James Baptist Church	Adm	
4.	Lady's Island Airport Private Hangar Proposal	Adm	

► Maj	or Projects 2015	
1.	Hilton Head Island Airport Project: FAA Safety Improvements	CC
		2015
2.	Spec Building	2015

# GOAL 3PRESERVATION OF BEAUFORT COUNTY'S<br/>LOWCOUNTRY CHARACTER: NATURAL<br/>BEAUTY, ENVIRONMENT AND HERITAGE

#### **ACTION:** PRIORITY **STORMWATER MANAGEMENT PROGRAM** Policy – High Time Activities/Milestones Key Issues Regulatory Ordinance 1. Finalize Ordinance draft 5/16 • 2. Council Decision: Ordinance 6/16 • Credit Manual 3. Council Decision: Project Priority 10/16Adjustment • Project Priority Monitor Frequency • Responsibility: Natural Resources

ACTION: DITCH MAIN POLICY	<b>FENANCE AND DRAINAGE</b>	PRIORITY Policy – High
<ul> <li><u>Key Issues</u></li> <li>County Responsibility</li> <li>Policy Direction</li> <li>Funding</li> <li>State Roads – Ditch Cleaning</li> <li>Maintenance Schedule</li> <li>5-Year Maintenance</li> <li>Relationship to Stormwater</li> </ul>	<ul> <li><u>Activities/Milestones</u></li> <li>Develop Plan for Ditch Cleaning – Current Work Program</li> <li>Committee: Presentation</li> <li>Council: Direction, Funding</li> <li>Discuss with State Delegation</li> </ul>	<u>Time</u> 6/16 7/16 TBD TBD
	Responsibility: Public Facilities	

PROJECT	FORATION: PROGRESSIVE S FOR SALTWATER, QUALITY, ENDATIONS	PRIORITY Policy
<ul> <li><u>Key Issues</u></li> <li>County Role</li> <li>County Responsibility</li> <li>Projects</li> <li>County Actions</li> </ul>	<ul> <li><u>Activities/Milestones</u></li> <li>1. Monthly Reports on Projects</li> <li>2. Progressive Projects for Saltwater Quality</li> <li>3. Report with Recommendations</li> <li>4. Committee: Review</li> <li>5. Council Decision: Direction</li> </ul> Responsibility: Natural Resources	<u>Time</u> Ongoing 7/16 8/16 9/16 10/16

ACTION: TREE ORDIN	ANCE: EVALUATION REPORT,	PRIORITY
REVISION		Policy
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
<ul><li>Types of Trees</li><li>Re-Planting Guidelines</li></ul>	<ol> <li>Complete Evaluation Report: Problems</li> <li>Revise Tree Ordinance</li> </ol>	4/16
• Tree Cutting Policy	3. Council Decision: Revised Ordinance	4/16
<ul> <li>Degree of Regulation</li> <li>Relationship to Municipal Ordinance</li> </ul>	Adoption	7/16
	Responsibility: Natural Resources	

ACTION:	<b>OKATIE RIVER RESTORATION: DIRECTION</b>	PRIORITY
	AND FUNDING	Mgmt – High
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
	Responsibility: County Administrator	

ACTION:	MAY RIVER		PRIORITY
<u>Key Issues</u>		<u>Activities/Milestones</u> 1. Monitor Actions by Town of Bluffton	Mgmt – High <u>Time</u>
		Responsibility: County Administrator	

Management in Progress 2016 – 2017			
1.	CRS FEMA Audit: 6 or Better Rating	2015	
2.	2016 FEMA Flood Maps	2015	
3.	<ul> <li>Building Online</li> <li>a) Secure Portal for Contractors</li> <li>b) Permit Application for Registered Use</li> <li>c) Payment Processing</li> </ul>	2015	
4.	Water Quality Office: Agreement with USCB	2015	
5.	Tree History Report	Adm	

# GOAL 4 UPGRADED COUNTY INFRASTRUCTURE AND FACILITIES

ACTION: DETENTION	N CENTER STUDY	PRIORITY Policy – Top
<u>Key Issues</u>	Activities/Milestones	<u>Time</u>
Overall Direction	1. Decision: Award Contract	2/16
• Link to Campus Plan	2. Complete Study	10/16
• Juvenile Detention to	3. Council Presentation: Study	11/16
Columbia	4. Council Decision: Direction	12/16
Conumona	5. Council Decision: Funding	TBD
	Responsibility: Public Facilities	

		Policy – Top
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
• Permits	1. Secure Permits	
• Funding: Capital Project	2. Council Decision: Direction and	2/16
Sales Tax/ Funding	Engineering	
Options	3. Contract for Engineering	3/16
<ul> <li>Engineering Design</li> </ul>	4. Council Decision: Funding Mechanism	6/17
• Residents' Expectations		
• Alternatives		
• Roundabouts/Two Lights		
e		
Public Safety		

	E REPLACEMENT PLAN (HILTON D ISLAND)	Policy – Top
<u>Key Issues</u>	Activities/Milestones	<u>Time</u>
• Scope	1. Define Project Scope	TBD
• Design	2. Decision: Capital Project Sales Tax	TBD
• Funding	3. Secure SCDOT Project List	TBD

ACTION: QUI	CK RESPONSE VEHICLES	PRIORITY Policy – High
<u>Key Issues</u> • Funding	Activities/Milestones 1. Incorporate in FY 2017 Budget 2. Decision: Funding in FY 2017 Budget	<u>Time</u> 6/16 6/16
	Responsibility: Governmental County Admi	nistrator

CTION: DAUFUSKIE ISLAND PUBLIC IMPROVEMENTS		PRIORITY Policy
<ul> <li><u>Key Issues</u></li> <li>Additional Restrooms</li> <li>Park</li> <li>Project Priority</li> <li>Funding</li> <li>Audits</li> <li>Lease</li> <li>County Role</li> <li>CDBG Relationship</li> <li>Project: Capital Project Sales Tax List</li> </ul>	<ul> <li><u>Activities/Milestones</u></li> <li>1. Complete study</li> <li>2. Prepare report</li> <li>3. Council Decision: Project Direction, Priority, Funding</li> </ul>	<u>Time</u> 5/16 5/16 6/16
	Responsibility: Public Facilities	

	COUNTY OFFICES	PRIORITY
PLAN/STR	AIEGY	Policy
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
<ul><li>Direction</li><li>Funding</li></ul>	<ol> <li>Council Decision: FY 2018 Budget for Plan Development</li> </ol>	6/17
<ul> <li>Facilities</li> </ul>	2. Identify/evaluate options	TBD
• Relationship to City of	3. Prepare plan	TBD
<ul><li>Beaufort</li><li>Needs Assessment</li></ul>	4. Council Presentation: Plan	TBD
	Responsibility: Executive	

<b>ACTION:</b>	ARTHUR HORNE BUILDING	PRIORITY
		Mgmt – Top
<u>Key Issues</u>	<u>Activities/Milestones</u> 1. Council Report: Direction	<u>Time</u> 2/16
	Responsibility: County Administrator	

ACTION:	COUNTY FACILITIES CONDITION ASSESSMENT AND PLAN	PRIORITY Mgmt – Top
<u>Key Issues</u>	Activities/Milestones 1. Prepare Report on Condition and Life Expectancy	<u>Time</u> 12/16
	<ol> <li>Presentation: Report</li> <li>Responsibility: Public Facilities</li> </ol>	1/17

#### ACTION: COUNTYWIDE INFORMATION TECHNOLOGY EVALUATION REPORT

PRIORITY

Mgmt-Top

<u>Time</u>

6/16

<u>Key Issues</u>

<u>Activities/Milestones</u>

• Funding

1. Council Report

Responsibility: County Administrator

ACTION: PHY	SICAL SECURITY PLAN FOR COUNTY	PRIORITY
F	ACILITIES	Mgmt
<u>Key Issues</u>	Activities/Milestones	<u>Time</u>
<ul> <li>Funding</li> </ul>	1. Develop Plan	5/16
	<ol> <li>Council Decision: Funding in FY 2017 Budget</li> </ol>	6/16
	Responsibility: County Administrator	

► Man	agement in Progress 2016 – 2017		
1.	County Five-Year Energy Recovery/Improvement Plan	2015	
2.	Ambulance Purchase	Adm	
3.	Power Stretchers (12)	Adm	

► Ma	or Projects 2015		
1.	U.S. Highway 17	2015	
2.	Flyover: Design, Bid	2015	
3.	St. Gregory the Great Catholic Church Access	2015	
	• Permit		
	Construction		
4.	Buckwalter Regional Park Recreation Center Expansion:	Adm	
	Phase II	2015	
5.	Myrtle Park Administrative Complex Improvements	Adm	
		2015	
6.	Daufuskie Island Fishing Pier Improvements	2015	
7.	Broad River Fishing Pier Improvements	2015	
8.	Animal Services/Shelter Building	CC	
		OTH	

#### GOAL 5 MORE

#### MORE SUSTAINABLE COUNTY THROUGH PLANNED, MANAGED DEVELOPMENT

CTION: AFFORDABL	E/WORKFORCE HOUSING	PRIORITY Policy – High
<u>Key Issues</u> • County's Role	<u>Activities/Milestones</u> 1. Evaluate needs and current programs and	<u>Time</u> 7/16
<ul><li>Definition/Scope</li></ul>	options	//10
County Actions	2. Review current policies	7/16
Lowcountry Affordable Housing Coalition	3. Review State Regulations	7/16
	<ol> <li>Prepare Committee Report with Options</li> <li>Council: Presentation</li> </ol>	8/16
	6. Council Decision: Directions, Actions	9/16
		10/16

ACTION:	COMPREHENSIVE PLAN FOR COUNTY OWNED LAND	PRIORITY Policy – High
<u>Key Issues</u> • Use • Sale	<ul> <li><u>Activities/Milestones</u></li> <li>1. Review Inventory</li> <li>2. Committee of the Whole Decision: Direction, Next Steps</li> </ul>	<u>Time</u> 4/16 5/16
	Responsibility: Chair/Committee of the V	Vhole

ACTION: PEPPER HALL PLANTATION SITE		PRIORITY
		Policy
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
• Rezoning	1. Decision: Rezoning	TBD
• Development Agreement	2. Decision: Development Agreement	TBD
	Responsibility: Natural Resources	

## ACTION: SIDEWALKS/BIKING IN RURAL AREAS PLAN AND FUNDING

#### PRIORITY

Policy

<u>Key Issues</u>

- Plan
- Projects
- Funding

Activities/Milestones

1. Committee Discussion: Sidewalks and Biking Projects

<u>Time</u> Ongoing

Responsibility: Public Facilities

ACTION:	ACTION: COMPREHENSIVE PLAN: UPDATE		PRIORITY	
			Policy	
<u>Key Issues</u>		<u>Activities/Milestones</u>	<u>Time</u>	
	1.	Planning Commission: Review	3/16	
	2.	Committee Review: Planning	2/16 - 4/16	
		Commission Recommendation		
	3.	Council Decision: Plan Adoption	6/16	
	4.	Develop Public Information Program		
	Re	sponsibility: Natural Resources		

A. OKATI B. NEW R C. CRYST	NTIAL DEVELOPMENT E REGIONAL PRESERVE (8/16) IVER PARK – PLAN (8/16) AL LAKE PARK (3/16) FREMONT (8/16)	PRIORITY Policy
<ul> <li><u>Key Issues</u></li> <li>Goals</li> <li>Direction</li> <li>Annual Maintenance</li> <li>Park Fee: Direction</li> <li>Funding: Okatie Regional Park</li> </ul>	<ul> <li><u>Activities/Milestones</u></li> <li>Prepare Evaluation Report</li> <li>Presentation</li> <li>Council Decision: Direction</li> </ul>	<u>Time</u> Ongoing Ongoing 3/16 8/16
	Responsibility: Natural Resources	

ACTION:	<b>RESIDENTIAL HOMES (2) (SOUTH)</b>	PRIORITY
		Mgmt – High
<u>Key Issues</u>	<u>Activities/Milestones</u> 1. Council Decision: FY 2017 Budget	<u>Time</u> 6/17
	Responsibility: Community Services	

ACTION:	COMMUNITY DEV REFINEMENTS	ELOPMENT CODE:	PRIORITY Mgmt – High
<u>Key Issues</u>		<u>Activities/Milestones</u>	<u>Time</u>
	1.	Monitor/evaluate impacts	Ongoing
	2.	Prepare report with recommended changes	Ongoing
	-	Council Decision: Code Amendments Preparation: Annual Review	Ongoing
		Council Presentation: Annual Report	12/16
		1	12/16
	Re	sponsibility: Natural Resources	

► Man	agement in Progress 2016 – 2017		
1.	Heirs Property Public Awareness	2015	
2.	Northern Regional Plan: Implementation	2015	

### Policy Calendar 2016 – 2017 County Council Beaufort County

### February 2016

- 1. Decision: Engineering Contract for Windmill Harbour Entrance
- 2. Report: Arthur Horne Building

#### March 2016

- 1. Workshop: Health Insurance Cost Containment Options
- 2. Workshop: Retiree Healthcare
- 3. Decision: Smoke Free County Campus
- 4. Natural Resources: Comprehensive Plan Update Review
- 5. Decision: Crystal Lake Park Development

#### April 2016

- 1. Discussion: Comprehensive Impact Fee Report
- 2. Decision: Health Insurance Direction
- 3. Decision: Retiree Healthcare
- 4. Report Economic Development Report Update
- 5. Report: Heritage/Historic Tourism Report Update
- 6. Report: Capitalizing on Jasper Port

#### May 2016

- 1. Decision: Solid Waste Curbside Pick-up Direction
- 2. Decision: Stormwater Management Regulatory Ordinance
- 3. Committee of the Whole: Comprehensive Plan for County-owned Land

#### June 2016

- 1. Impact Fee Direction
- 2. Decision: Salary and Compensation Direction
- 3. Decision: Connectivity in Rural Areas/Wi-Fi Expansion
- 4. Presentation: Economic Development Policy and Plan
- 5. Decision: Funding Mechanism for Windmill Harbour Entrance
- 6. Decision: Quick Response Vehicles Funding FY 2017 Budget
- 7. Decision: Daufuskie Island Public Improvements Direction and Funding
- 8. Report: Countywide Information Technology Plan
- Decision: Physical Security Plan for County Facilities Funding in FY 2017 Budget
- 10. Decision: Comprehensive Plan Update

#### July 2016

- 1. Finance: Management Succession Plan Report
- 2. Finance: Software Review Report
- 3. Public Facilities: Ditch Maintenance and Drainage Policy Presentation
- 4. Decision: Revised Tree Ordinance

#### August 2016

- 1. Decision: Capital Project Sales Tax Ballot Measure
- 2. Presentation: Heritage/Historic Tourism Plan
- Decision: A.) Okatie Regional Preserve Plan B.) New River Park – Plan C.) Fort Fremont

#### September 2016

- 1. Natural Resources: Creek Restoration Report
- 2. Presentation: Affordable/Workforce Housing

#### October 2016

- 1. Presentation: Financial Plan
- 2. Decision: Business License Funding Source for Economic Development
- 3. Decision: Stormwater Project Priority
- 4. Decision: Creek Restoration Direction
- 5. Decision: Affordable/Workforce Housing Direction

#### November 2016

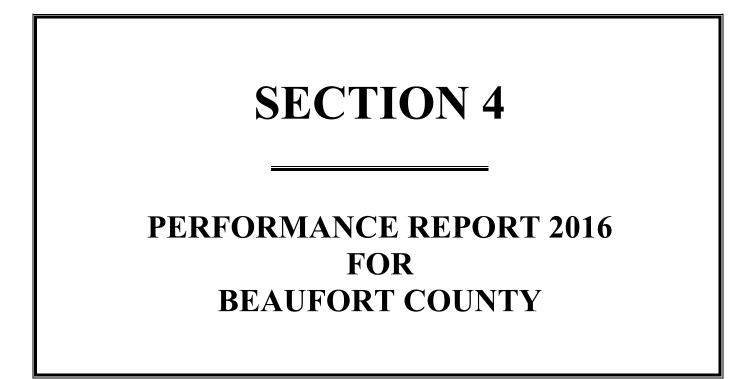
1. Presentation: Detention Center Study

#### December 2016

- 1. Decision: Detention Center Direction
- 2. Presentation: Community Development Code Annual Report

### January 2017

1. Presentation: County Facilities Condition Assessment Report



## **Importance of the Performance Report**

# **BOTTOM-LINE:** Leaders being accountable for their decisions and actions

#### **1. LEADERSHIP WITH INTENTIONS**

Acting with a sense of purpose and direction Defining a vision, setting goals, using them to guide decisions Establishing criteria to judge success Demonstrating an institutionalized strategic planning process Instilling confidence in financial institutions, customers

#### 2. CONNECTION WITH CUSTOMER'S LIVES

Providing services that add MEANS to the customers' lives Linking decisions and actions to improved services Linking decisions and actions to lower cost of service delivery Demonstrating the personal relevance of decisions and actions

#### 3. CAPTURE OTHERS' ATTENTION

Telling a story with a message Painting a picture Getting others to see it, to feel it Distinctive separating from the barrage of information

#### 4. CELEBRATE - CREATE A MEMORY

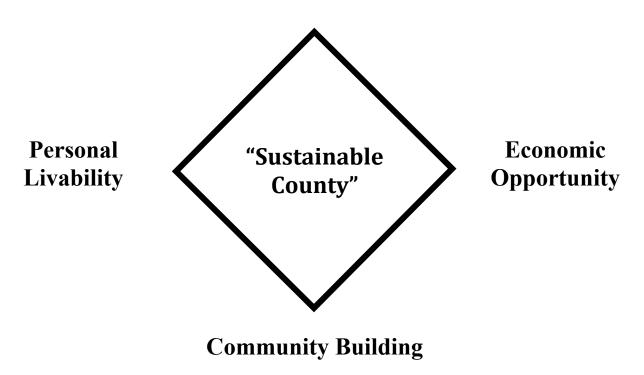
Developing a celebration that is unique-a standout experience Giving others a memento representing the success Saying "Thank You" to contributors to the success Demonstrating the significance of the achievement

#### 5. PERSONAL CONTACT WITH A TAILORED MESSAGE

Developing a message based upon the audience Making a few relevant points Reaching out to a variety of groups Delivering the message personally by you as a leader

# Beaufort County Vision A Sustainable County

**Environmental Stewardship** 



## Beaufort County Goals 2021

Financially Sound County Providing Quality Core Services Efficiently

**Growing, Diversified Regional Economy** 

Preservation of Beaufort County's Lowcountry Character: Natural Beauty, Environment and Heritage

**Upgraded County Infrastructure and Facilities** 

More Sustainable County through Planned, Managed Development

## Beaufort County Policy Agenda 2016 – 2017

#### TOP PRIORITY

**County Economic Development Policy Framework** 

**Detention Center Study** 

Windmill Harbour Entrance Solution

**Bridge Replacement Plan (Hilton Head Island)** 

**Capital Project Sales Tax** 

Health Insurance Cost Containment/Affordable Care Act

**Retiree Healthcare Policy** 

## HIGH PRIORITY

Affordable/Workforce Housing

**Comprehensive Impact Fee Review/Reassessment** 

**Stormwater Management Program** 

Solid Waste Curbside Pick Up/Recycling/ Convenience Centers/Landfill

**Comprehensive Financial Plan: Revenues and Expenditures** 

**Quick Response Vehicles** 

**Ditch Maintenance and Drainage Policy** 

**Comprehensive Plan for County-owned Land** 

## Beaufort County Management Agenda 2016 – 2017

## TOP PRIORITY

Arthur Horne Building PALS Transfer to Town of Hilton Head Island County Facilities Condition Assessment and Plan Countywide Information Technology Evaluation Report Connectivity in Rural Areas/Wi-Fi Expansion County Facilities Condition Assessment and Plan

## HIGH PRIORITY

**Residential Homes (2) (South)** 

**Management Succession Plan** 

**Okatie River Restoration: Direction and Funding** 

#### **May River**

**Smoke Free Campus** 

#### **Software Review**

**Community Development Code: Refinements** 

## Beaufort County Management in Progress 2016 – 2017

- 1. MUNIS Software: Update
- 2. Library Webpage: Upgrade
- 3. Debris Management Plan: Update
- 4. Legislative Program: 2016 2017
- 5. Employee Manual: Update
- 6. South Carolina Retirement Plan: Liability
- 7. Planning and Zoning Website: Citizen Tracking of Projects/Issues
- 8. IT Reorganization
- 9. 2017 Reassessment Preparation
- 10. Library KAJEET Smartspot Education Broadband: Expansion
- 11. Library Launch Pad: Expansion
- 12. Library Strategic Plan
- 13. Workers' Compensation Evaluation
- 14. 450<sup>th</sup> Year Celebration on Santa Elena "Spring Tour"
- 15. "First Shore" Tours Series
- 16. MOU with St. James Baptist Church
- 17. Lady's Island Airport Private Hangar Proposal
- 18. CRS FEMA Audit: 6 or Better Rating
- 19. 2016 FEMA Flood Maps
- 20. Building Online
- 21. Water Quality Office: Agreement with USCB
- 22. Tree History Report
- 23. County Five-Year Energy Recovery/Improvement Plan
- 24. Ambulance Purchase
- 25. Power Stretchers (12)
- 26. Heirs Property Public Awareness
- 27. Northern Regional Plan: Implementation

## Beaufort County Major Projects 2016 – 2017

- 1. Hilton Head Island Airport Project: FAA Safety Improvements
- 2. Spec Building
- 3. U.S. Highway 17
- 4. Flyover: Design, Bid
- 5. St. Gregory the Great Church Catholic Access
- 6. Buckwalter Regional Park Recreation Center Expansion: Phase II
- 7. Myrtle Park Administrative Complex Improvements
- 8. Daufuskie Island Fishing Pier Improvements
- 9. Broad River Fishing Pier Improvements
- 10. Animal Services/Shelter Building

## Beaufort County Successes for 2016 Chair and County Council Perspective

- 1. Hurricane Response and Clean-up  $\begin{bmatrix} I \\ SEP \end{bmatrix}$
- 2. Water Quality Office: Funded and Staffed Steps
- 3. Community Development Code: Refinement
- 4. Land Purchases: Trash Transfer, Air Station, St. Helena
- 5. Mink Point Boulevard
- 6. Flyover Completion  $\begin{bmatrix} L \\ SEP \end{bmatrix}$
- 7. Staffing Study Step
- 8. Stormwater Program, Ordinance, Regulations [1]
- 9. Sales Tax Referendum
- 10. Affordable Housing Resolution  $\begin{bmatrix} I \\ SEP \end{bmatrix}$
- 11. Economic Development Commission: Moving Forward [1]
- 12. National Monument Designation with Multiple Sites
- 13. F-35 Deployment [F]

#### FINANCIALLY SOUND COUNTY PROVIDING QUALITY CORE SERVICES EFFICIENTLY

	ACHIEVEMENTS 2016		MEANS TO RESIDENTS	
1.		+		

GOAL 2	GROWING, DIVERSIFIED REGIONAL ECONOMY
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	ACHIEVEMENTS 2016		MEANS TO RESIDENTS	
1.		+		

GOAL 3

#### PRESERVATION OF BEAUFORT COUNTY'S LOWCOUNTRY CHARACTER: NATURAL BEAUTY, ENVIRONMENT AND HERITAGE

	ACHIEVEMENTS 2016		MEANS TO RESIDENTS
1.		+	

## UPGRADED COUNTY INFRASTRUCTURE AND FACILITIES

	ACHIEVEMENTS 2016		MEANS TO RESIDENTS
1.		+	

#### MORE SUSTAINABLE COUNTY THROUGH PLANNED, MANAGED DEVELOPMENT

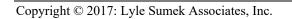
	ACHIEVEMENTS 2016		MEANS TO RESIDENTS
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## **Beaufort County Other County Successes 2016**

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# SECTION 5 LOOKING TO BEAUFORT COUNTY'S FUTURE

## Beaufort County Vision 2032



## Beaufort County Success in 2022 means...

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## **Beaufort County Actions for 2017**



## Beaufort County Strengths – Weaknesses Threats - Opportunities

#### ► Strengths

- 1. Military bases: Parris Island and Air Base
- 2. Tourism major destination  $\begin{bmatrix} 1\\ SEP \end{bmatrix}$
- 3. Lowcountry natural environment and beauty
- 4. Islands see
- 5. Beaches [1]
- 6. County administration [1]
- 7. Quality County services [1]
- 8. Land for residential development  $\begin{bmatrix} I \\ SEP \end{bmatrix}$
- 9. Reputation: "Great Place to Live"
- 10. Access to I-95  $\begin{bmatrix} I \\ SEP \end{bmatrix}$
- 11. Financially sound County government
- 12. Technical College
- 13. Bond Rating [E]
- 14. Competitive destination for retirees  $\begin{bmatrix} I \\ SEP \end{bmatrix}$
- 15. Rapport with residents [SEP]
- 16. Low taxes  $\begin{bmatrix} I & I \\ SEP & SEP \end{bmatrix}$

#### Areas for Improvement

- 1. Condition and capacity of highways, including traffic congestion [SEP]
- 2. Bridges near end of lifetime [second region between the second seco
- 3. Relationship with municipalities [SEP]
- 4. Division on economic development: vision and organization
- 5. Working with property owners  $\begin{bmatrix} I \\ SEP \end{bmatrix}$
- 6. Aging community old population [1]
- 7. Updating County government: Treasurer and Auditor

#### ► Threats to Beaufort County's Future

- 1. Divide: north of the Broad vs south of the Broad [SEP]
- 2. Division/split on the County Council SEP
- 3. Uncertain Policies and actions of the Federal government
- 4. Limited County revenues and resources [SEP]
- 5. Politics over community benefit  $\begin{bmatrix} I \\ SEP \end{bmatrix}$
- 6. Annexations by municipalities  $\begin{bmatrix} 1\\ SEP \end{bmatrix}$
- 7. Uncertain global and national economy SEP
- 8. Aging tourism reputation and facilities SEP
- 9. No economic diversification  $\begin{bmatrix} L\\ SEP \end{bmatrix}$
- 10. Ethical government challenges  $\begin{bmatrix} L \\ SEP \end{bmatrix}$
- 11. Unmanaged growth in Bluffton area [separate P]
- 12. Affordable housing for workforce  $\begin{bmatrix} 1\\ SEP \end{bmatrix}$
- 13. Quality of public schools [1]
- 14. Funding from the State of South Carolina [1]
- 15. Next Hurricane SEP
- 16. Lack of trust and disharmony among County Council members [SFP]
- 17. Low financial reserves  $\begin{bmatrix} 1 \\ SEP \end{bmatrix}$

#### ► Opportunities for the Future

- 1. Port of Jasper
- 2. Diversification of local economy  $\begin{bmatrix} L \\ SEP \end{bmatrix}$
- 3. Cleaning up waterways SEP
- 4. Preparing for earmarks from Federal government [SEP]
- 5. Future of military: end of Sequestration and increased military spending EF
- 6. Tourism expansion: historic/heritage and eco-tourism
- 7. USCB future expansion  $\begin{bmatrix} 1 \\ SEP \end{bmatrix}$
- 8. Culinary School development  $\begin{bmatrix} 1\\ SEP \end{bmatrix}$
- 9. Auto and Aerospace Parts manufacturing SEP

## Beaufort County Actions Ideas for 2017 Chair and County Council

- 1. Economic Development: Goals, Organization, Funding......
- 2. Bridges Strategy: Goals, Direction, Funding, including Tolling....
- 3. Heritage Tourism: Next Steps..

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- 4. Hilton Head National: Direction, Master Plan...
- 5. Annexation by Town of Hilton Head Island: Direction.....
- 6. County Annexation Policy: Direction....
- 7. USCB Building: County Role, Direction, Funding...
- 8. Sales Tax Proposal: Direction, Timing.
- 9. Arthur Horn Building: Direction, Next Steps
- 10. Port of Jasper: Direction, County Actions....
- 11. State Lobbying and Legislative Agenda.. [SEP]
- 12. County Administrator Replacement: Next Step, Timing.....
- 13. Federal Lobbying and Legislative Agenda..
- 14. County (Form-based) Code/Development Agreements: Evaluation, Refinement...
- 15. Beaufort Commerce Park: County Role, Direction, Funding..
- 16. Sidewalks in Rural Areas: Direction, Projects, Funding..
- 17. Daufuskie Island: County Projects, Funding SEP

- 18. Rivers and Creeks: Water Quality Evaluation, Goals, Projects, Funding...
- 19. Financial Plan: Review, Refinement.. [1]
- 20. Parks and Recreation: County Role, Relationship to Municipalities, Direction, Funding...
- 21. Housing Survey: Completion, Direction.
- 22. Comprehensive Plan: Update.
- 23. County Detention Facility: Direction.
- 24. Public Safety Radios: Options, Direction.
- 25. Revenue Options: Report with Options, Direction.
- 26. Convenience Center: Direction.
- 27. Marine Debris Clean-up.
- 28. Sale of Port at Port Royal: Direction.  $\begin{bmatrix} L \\ SEP \end{bmatrix}$
- 29. Rural and Critical Lands Policy and Plan: Review, Direction, Next Action Steps....
- 30. County Roads: Update, Direction, Financing Plan.
- 31. Affordable/Workforce Housing Policy: Direction.
- 32. Special Needs Building: Direction, Funding  $\begin{bmatrix} I \\ SFP \end{bmatrix}$
- 33. Mass Transit Option to Charleston: Feasibility Report with Options, Direction.
- 34. Information Technology Plan: Update, Funding.
- 35. Public Schools Strategy: Key Issues, Direction, Actions...
- 36. Ferry System: Re-Evaluation, Direction, County Role, County Actions.
- 37. Service Consolidation with Jasper County: Evaluation, Directions, Actions.
- 38. FEMA Reimbursement.

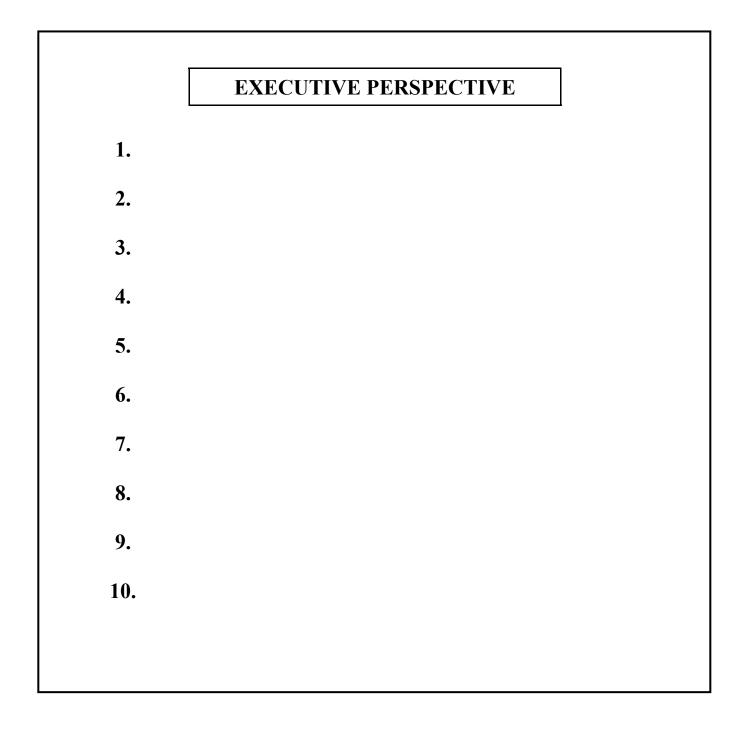
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39. Highway 278 Expansion/Improvements: Direction, Funding.

- 40. Highway 278/Highway 170 Improvements: Direction, Project Scope, Funding
- 41. Highway 21/Highway 802 Intersection Improvements: Direction, Funding.
- 42. Technical College: Next Steps, County Role, Actions.
- 43. County Buildings Plans: Direction, Funding, Timing... [1]
- 44. Reserve Policy: Review, Funding.....
- 45. Folly Beach No Public Sewer: Direction. [SEP]
- 46. Hurricane Return: Plan, Public Education.
- 47. New River Park: Direction.
- 48. Tax Rate: Direction... [1]
- 49. Planning Commission: Sign Assignment Direction.
- 50. Re-Districting: Direction, Timing, Next Steps.
- 51. Stormwater Management Policy and Program: Next Steps, Guide for 5 Years.
- 52. School Impact Fee: Review, Direction. [5]
- 53. New Schools: Direction.  $\begin{bmatrix} L \\ SEP \end{bmatrix}$
- 54. County Fees and Charges: Evaluation, Direction.
- 55. Business Licenses: Evaluation Report, Direction, Actions.
- 56. Southern Regional Plan: Update, Direction.
- 57. County Government: Direction, Actions, Timing....
- 58. Convention Center: Feasibility Study, Direction.
- 59. Sports Arena: Feasibility Study, Direction.
- 60. Culinary Institute: Direction, Funding.. [SEP]
- 61. Performing Arts Hall: Feasibility Report, Direction, County Role, Funding.

- 62. Impact Fees: Evaluation, Direction.  $\begin{bmatrix} L \\ SEP \end{bmatrix}$
- 63. Solid Waste Landfill: Direction.  $\begin{bmatrix} L \\ SEP \end{bmatrix}$
- 64. PAL Transfer to Town of Hilton Head Island: Direction, County Role.. [1]
- 65. Staff Compensation Policy: Direction, Funding...
- 66. Long Range Capital Plan: Development, Direction, Project Priority, Funding Mechanism.
- 67. Windmill Harbor Intersection: Direction.. [SEP]
- 68. Spanish Moss Trail: Direction, Next Steps.
- 69. Graves Property: Direction.  $\begin{bmatrix} 1\\ SEP \end{bmatrix}$
- 70. County Government Services and Programs: Comprehensive Evaluation, Report,
- 71. Retiree Benefits Termination: Direction...
- 72. Passive County Parks: Direction. [SEP]
- 73. Southern Courts: Direction.  $\begin{bmatrix} 1\\ SEP \end{bmatrix}$
- 74. Road Maintenance: Direction
- 75. Solid Waste Management: Direction, County Role, Actions
- 76. Yemassee Industrial Park: Direction, County Role
- 77. Hampton Industrial Park: Direction, County Role

## **Top "10" Priorities for 2017**



## **New Realities for Counties: Trends**

#### 1. COMMUNICATING WITH COMMUNITY

Social media as the #1 source of news, following by online media, then cable news Unverified information as the source Emphasis on "headlines" rather than the story Desire for instant information while it is happening Traditional method of communicating ineffective

#### 2. AGING POPULATION: MORE 80+

Limited housing options Many seniors aging in place (single family homes) Increasing demands for County services, particularly Fire and Police Lack of affordable independent and assisted living facilities Looking to government for wellness and leisure facilities, programs and services

#### 3. SHRINKING PRESENCE OF RETAIL

Online retail experiencing growth Store going to online sales and reducing/eliminating retail store Retail space more expensive than distribution space Availability of next day delivery Too much land zoned for commercial retail

#### 4. SLOW ECONOMIC RECOVERY

Significant foreign investment in the United States China investing in Midwest infrastructure and land in strategic locations Businesses challenge of accessing the capital markets Expectations: Public-Private partnerships for new business growth Opportunities for entrepreneurialism

#### 5. EVOLVING HOUSING MARKET

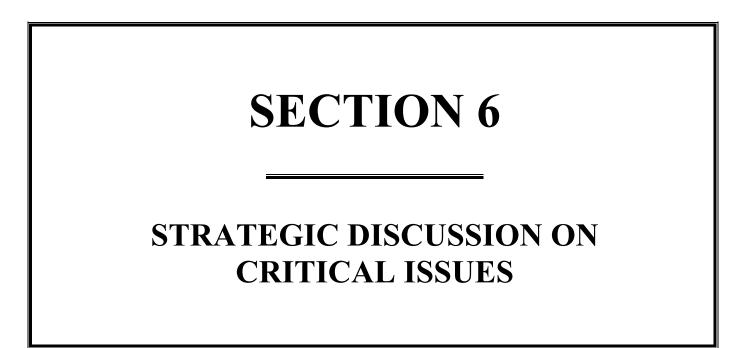
Difficulty in obtaining loans to purchase a house (e.g. Student Loans) Rise of micro rentals: 250-400 square feet with mini kitchenette Baby boomer questioning homeownership Lack of supply of higher end and large rentals in mixed used developments Increasing single family home rentals

#### 6. FINANCIAL SELF SUFFICIENT COUNTY GOVERNMENT

Fewer outside funding sources: grants and earmarks Unfunded liability of pension systems Costs of healthcare and insurance and the uncertain impacts of Affordable Care Act States restricting revenue options for local governments Higher taxes or less government services on the way

#### 7. FEDERAL GOVERNMENT IS BROKEN

## **Beaufort County Our New Reality**



## Beaufort County Critical Topics for Discussion

► Topics PRIORITY				
1.	Economic Development			
2.	County Facilities			
3.	Bridges			
4.	Annexations			
5.	USCB			
6.	Tourism			
7.	Port of Jasper			
8.	Retiree Benefits			
9.	County Administrator Replacement			
10.	Beaufort Commerce Park			

► Topics	PRIORITY
11. Rural and Critical Lands	
12. County Code/Development Agreements	
13. County Parks and Recreation	
14. Public Schools	
15. Financial Reserve	
16. County Government	
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## **Critical Issue: Economic Development**

PROBLEM ANALYSIS

**DESIRED OUTCOME** 

**STRATEGIC ACTIONS** 

## **Critical Issue: County Facilities**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

**STRATEGIC ACTIONS** 

## Critical Issue: Bridges

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

# **Critical Issue: Annexations**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

### Critical Issue: USCB

#### **PROBLEM ANALYSIS**

**DESIRED OUTCOME** 

### Critical Issue: Tourism

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

## **Critical Issue: Port of Jasper**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

### **Critical Issue: Retiree Benefits**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

## **Critical Issue: County Administrator Replacement**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

### **Critical Issue: Beaufort Commerce Park**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

### **Critical Issue: Rural and Critical Lands**

PROBLEM ANALYSIS

**DESIRED OUTCOME** 

## **Critical Issue: County Code/Development Agreements**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

## **Critical Issue: County Parks and Recreation**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

## **Critical Issue: Public Schools**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

### **Critical Issue: Financial Reserve**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

## **Critical Issue: County Government**

**PROBLEM ANALYSIS** 

**DESIRED OUTCOME** 

## **SECTION 7**

### BEAUFORT COUNTY PLAN 2017 – 2022

### Beaufort County Goals 2022

Financially Sound County Providing Quality Core Services Efficiently

**Growing, Diversified Regional Economy** 

Preservation of Beaufort County's Lowcountry Character: Natural Beauty, Environment and Heritage

**Upgraded County Infrastructure and Facilities** 

More Sustainable County through Planned, Managed Development

### **Beaufort County Goals 2022 Worksheet**

		IMPORTANCE		
		Personal	Team	
1.	Financially Sound County Providing Quality Core Services Efficiently			
2.	Crowing Diversified Regional Economy			-
۷.	Growing, Diversified Regional Economy			
3.	Preservation of Beaufort County's Lowcountry Character: Natural			
	Beauty, Environment and Heritage			
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4.	Upgraded County Infrastructure and Facilities			
5.	More Sustainable County through Planned, Managed Development			
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► Objectives	PRIORITY	
<b>Objective 1</b> Growing/maintaining financial reserves consistent with County's policies		
<b>Objective 2</b> Align County services with core responsibilities and financial resources		
<b>Objective 3</b> Maintain/enhance strong bond rating		
<b>Objective 4</b> Enhance the budget process and financial reporting		
<b>Objective 5</b> Provide adequate resources to support defined County services and level of services		
<b>Objective 6</b> Retain a top quality County workforce dedicated to serving the County residents and businesses		
Objective 7		
Objective 8		
Objective 9		
Objective 10		

► Me	ans to Residents	PRIORITY	1
1			
2	County services delivered in an efficient manner.		
3	County Council acting as responsible financial stewards.		
4	Content access to county services.		
5	County reducing the cost of service delivery		
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Chai	lenges and Opportunities	PRIORIT
1.	Potential increases in costs: healthcare, raw materials, and outside contracts	
2.	Federal and State legislative actions impacting County revenues, services and capital projects	
3.	Retaining a top quality County workforce and competitive compensation	
4.	Increasing demands for County services and facilities for residents	
5.	Countywide benefits vs. individual interests and priorities	
6.	Defining the role of County government, service responsibilities/levels and relationship to municipalities	
7.	Absence of long-range revenue/expenditure projections and financial plan	
8.	Providing services for those who need or are dependent on County services	
9.	Determining County's funding for outside organizations	
10.	Residents understanding of County finances/revenues, services, reassessment process	

Chal	lenges and Opportunities	PRIORITY
11.	Slow growth in County revenues	
12.	Reassessment of property values and the impact on County revenues	
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<b>GOAL</b>	2
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► Objectives		PRIORITY
<b>Objective 1</b> Support business ret	ention and growth	
<b>Objective 2</b> Attract new diverse	businesses	
<b>Objective 3</b> Have a reputation as	a "business friendly" county with	
streamlined regulation		
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<b>Objective 4</b> Expand Heritage To	urism throughout the County	
Objective 4 Expand Hernage 10	diffinit throughout the County	
Obicetize 5 Maintain/anhance th	e working relationship with the	
<b>Objective 5</b> Maintain/enhance th military	ie working relationship with the	
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<b>Objective 6</b> Increase number of j path	jobs with "living wages" and career	
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Objective 7		
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<b>Objective 9</b>		
<b>Objective 10</b>		

► Mea	ns to Residents	PRIORITY	]
1.	Appropriate businesses locating in Beaufort County and region.		
2.	Support for local business retention and growth.		
3.	More job opportunities for County residents.		
4.	More diverse tax base.		
5.	Business friendly County government.		
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Chal	lenges and Opportunities	PRIORITY
1.	Working with other governments: municipalities and counties	
2.	Tapping access to I-95 and Ports opportunities	
3.	Funding mechanism for economic development	
4.	Determining partnership with regional alliance(s)	
5.	Balancing business development and economic growth with protection of natural resources	
6.	Becoming "business friendly" by reducing or eliminating barriers to private investment and business development	
7.	Availability of workforce housing	
8.	Creating a positive environment for business investment and growth	
9.	Cost of land in Beaufort County and availability of "ready" sites with infrastructure	
10.	Defining Beaufort County economic policies, tool kit	

► Chall	lenges and Opportunities	PRIORITY	]
11.			
12.	Tapping the potential of "Heritage Tourism"		
13.	Defining what is "real" economic development with outcome-base metrics and performance standards		
14.	Producing tangible results: real new businesses, more value-added jobs		
15.	Performance accountability and return on County investment		
16.	Strengthening/expanding the tourism base		
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GOAL 2

### **GROWING, DIVERSIFIED REGIONAL ECONOMY**

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► Objectives	PRIORITY
<b>Objective 1</b> Preserve and promote Beaufort County's history, heritage and culture	
<b>Objective 2</b> Improve quality of water to shellfish harvesting level	
<b>Objective 3</b> Preserve and enhance the beauty of the natural and bu environment	ilt
Objective 4         Market the Beaufort County and Lowcountry brand	
<b>Objective 5</b> Increase local food production	
<b>Objective 6</b> Expand passive and active recreation uses within watershed areas	
Objective 7	
Objective 8	
Objective 9	
Objective 10	

Mea	ns to Residents	PRIORITY
1.	A beautiful living environment.	
2.	Opportunities to enjoy the heritage and history of the Lowcountry.	
3.	Opportunities to enjoy the waterways and natural resources of the county.	
4.	Protection of property values.	
5.	Improved water quality.	
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► Chal	lenges and Opportunities	PRIORITY
1.	Preserving local businesses dependent upon water quality and natural resources	
2.	Preserving and enhancing water quality	
3.	Sprawl development and impervious surfaces impacting water quality and natural resources	
4.	Federal and State of South Carolina regulations and mandates impacting water and our natural environment	
5.	Opening up rural and critical lands for public uses	
6.	Expanding the "Lowcountry" brand including food production (farming and fishing) and ecotourism	
7.	Sea level rise	
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Challenges and Opportunities	PRIORITY
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► Objectives	PRIORITY
Objective 1 Develop County Campus/Complex	
<b>Objective 2</b> Define, plan, develop all types of infrastructure to	
support future growth and development	
<b>Objective 3</b> Plan for upgrading bridges throughout the County	
<b>Objective 4</b> Upgrade quality of public roads to County standards	
"D" or better	
<b>Objective 5</b> Upgrade and expand County parks and boat landings	
with restrooms	
<b>Objective 6</b> Develop Countywide technology connection for	
residents and businesses	
<b>Objective 7</b> Place on SCDOT List: Hilton Head Island Bridges	
Objective 8	
Objective 9	
Objective 10	

Means to Residents PRIORIT		PRIORITY
1.	Customer-friendly, well-maintained county facilities.	
2.	Improved quality of county roads.	
3.	Easier traffic flow and movement throughout the County.	
4.	Better quality park facilities.	
5.	County investing in infrastructure for future growth	
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Chal	lenges and Opportunities	PRIORITY
1.	Deteriorating bridges needing repairs or replacement	
2.	Increasing road and pedestrian safety	
3.	Aging County facilities needing major repairs and/or replacement	
4.	Reduced funding for roads from Federal government and State of South Carolina	
5.	Funding for operations and ongoing maintenance	
6.	Connecting Spanish Moss Trail to various community destinations	
7.	Determining direction for County campuses	
8.	Prioritizing and funding County infrastructure and facilities projects	
9.	Determining and funding service level for roads	
10.	Determining funding mechanism and who should pay for projects	

► Chal	lenges and Opportunities	PRIORITY
11.	Increasing energy efficiency of County buildings and facilities	
12.	Expanding, improving the quality of parks and recreational facilities	
13.	County investing in infrastructure for future growth	
14.	Traffic volume and road capacity	
15.	Expanding solar energy and renewable energy for County facility	
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Actions 2017	PRIORITY
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<ul><li>Actions 2017</li></ul>	PRIORITY
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Actions 2017	PRIORITY
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Management in Progress 2017	TIME	
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Major Projects 2017	TIME	
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#### GOAL 5

► Objectives	PRIORITY	
<b>Objective 1</b> Develop effective relations with municipalities on managing development issues		
<b>Objective 2</b> Preserve/enhance property values		
<b>Objective 3</b> Improve walkability in rural and other incorporated communities		
<b>Objective 4</b> Apply "SMART" Growth and new urbanism principles in selected locations		
<b>Objective 5</b> Improve/increase affordable and workforce housing		
<b>Objective 6</b> Improve customer service and public access to information during the development process		
Objective 7		
Objective 8		
Objective 9		
Objective 10		

► Mean	is to Residents	PRIORITY	
1.	Predictable growth and development in the County.		
2.	Preserving and enhancing the quality of lives of residents.		
3.	Protection of property values.		
4.	Improving connectivity through a network of pathways and trails.		
5.	Consistent land use and development in the county		
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Chal	lenges and Opportunities	PRIORITY
1.	Balancing personal property rights and regulations for community benefits	
2.	Coordinating land use and development with the municipalities: Beaufort, Port Royal, Bluffton and Hilton Head Island	
3.	County's role in preserving or enhancing property values	
4.	Understanding the Community Development Code and related processes	
5.	Adapting County land use and development regulations to each community	
6.	Problem of heirs property and defining the County's role	
7.	Defining Beaufort County's role in redevelopment, infill development and increasing density	
8.	Encouraging "SMART" growth principles and their application to Beaufort County	
9.	Implementation of abandoned or deteriorated buildings and structures program	
10.	Future of single family homes and home ownership and the development of vacant lots	

Challenges and Opportunities	PRIORITY	
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Actions 2017	PRIORITY	
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Major Projects 2017	TIME	
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### **SECTION 7**

### BEAUFORT COUNTY PLAN 2017 - 2022 [UPDATED : 2/11/17]

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Project 170702

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### Beaufort County Goals 2022

Financially Sound County Providing Quality Core Services Efficiently

**Growing, Diversified Regional Economy** 

Preservation of Beaufort County's Lowcountry Character: Natural Beauty, Environment and Heritage

**Upgraded County Infrastructure and Facilities** 

More Sustainable County through Planned, Managed Development

### Beaufort County Goals 2022 Worksheet

		IMPOR	TANCE
		Personal	Team
1.	Financially Sound County Providing Quality Core Services Efficiently		
2	Growing, Diversified Regional Economy		
۷.	Growing, Diversified Regional Economy		
3.	Preservation of Beaufort County's Lowcountry Character: Natural Beauty, Environment and Heritage		
4.	Upgraded County Infrastructure and Facilities		
5.	More Sustainable County through Planned, Managed Development		
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GOAL 1

#### FINANCIALLY SOUND COUNTY PROVIDING QUALITY CORE SERVICES EFFICIENTLY

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▶ Objectives	PRIORITY	
<b>Objective 1</b> Growing/maintaining financial reserves consistent with County's policies		
<b>Objective 2</b> Align County services with core responsibilities and financial resources		
Objective 3 Maintain/enhance strong bond rating		
<b>Objective 4</b> Enhance the budget process and financial reporting		
<b>Objective 5</b> Provide adequate resources to support defined County services and level of services		
<b>Objective 6</b> Retain a top quality County workforce dedicated to serving the County residents and businesses		
Objective 7		
Objective 8		
Objective 9		
Objective 10		

GOAL 1

#### FINANCIALLY SOUND COUNTY PROVIDING QUALITY CORE SERVICES EFFICIENTLY

► Mean	ns to Residents	PRIORITY	]
1.	Valued services for their tax dollar.		
2.	County services delivered in an efficient manner.		
3.	County Council acting as responsible financial stewards.		
4.	Content access to county services.		
5.	County reducing the cost of service delivery		
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Challenges and Opportunities			
1.	Potential increases in costs: healthcare, raw materials, and outside contracts		
2.	Federal and State legislative actions impacting County revenues, services and capital projects		
3.	Retaining a top quality County workforce and competitive compensation		
4.	Increasing demands for County services and facilities for residents		
5.	Countywide benefits vs. individual interests and priorities		
6.	Defining the role of County government, service responsibilities/levels and relationship to municipalities		
7.	Absence of long-range revenue/expenditure projections and financial plan		-
8.	Providing services for those who need or are dependent on County services		
9.	Determining County's funding for outside organizations		
10.	Residents understanding of County finances/revenues, services, reassessment process		

Challenges and Opportunities				
11.	Slow growth in County revenues			
12.	Reassessment of property values and the impact on County revenues			
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Actions 2017	PRIORITY
1. Health Insurance Cost Containment	TRIORITI
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T- 2016	
2. Retire Halthcare Policy	
T-2016	
3 Comprehensive Impact Fee Review	
CC	
H-2016	
4. Solid waste Curbside Pick Up / Recycling	Mamt-
CC	
H-2016	
5. Comprehensive Financial Plan: Aevenues and Expenditures	
CC H-2016	
6. Salary and Compensation Study Implementation . Implementation	
· Step Funding CC	
7. PALS Transfer to Hilton Head Island (Town)	
M-2016	
8. Connectivity in Rural Areas / W. F. Expansion	
m-2018	

Actions 2017	PRIORITY
9. Management Succession Plan	
m-201,	
10. Software Review	
M-204	
11. SalcoTax Proposal: Direction, Timing Mayor Capital Projects	
CC	
12. County Administrator Replacement	
C <	1
13. Parks and Recreation: County Role, Aclationship to Municipalities	
CC	
14. Revenue Options Report	
CC	
15. Service Consolidation with Jasper County: Evaluation Report	
CC	
16. FEMA Reimbursement	
CC	

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	Actions 2017		PRIORITY	
	17. Reserve Policy : Revision			
		ec.		
	18. Hurricane Return Plan			-
	10. HUTTICANE REFUTT Plan			
		CC		
	19. Budget FY 2017-2018: Tax			
	I mil Operation			
	3 mil Hurricane/Resorves			
	1/2mil Capital	CC		
	20 School Impact Fees			
		ćc		l,
		ce		_
	21. County Fees and Charges : Review			
		cc		
ł	22. County Government Reform			
1		cc		
	23. County Government Services and Programs	•		
	Comprehensive Electuation			
		cc		
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	24. Retirce Benefits Termination: Direction			
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Management in Progress 2017		TIME	
1. MUNIS Software			
	2016		
2. Library Webpage			
	2016		
3. Debris Management Plan : Update			F
	701-		
	2016		-
4. Legislative Program: 2017-2018 a) State			
	CC		
b) Federal	2016		
5. Employee Manual: Upclate			
	2016		
6. South Carolina Retirement Plan Liability			
	2013		-
7. Planning & Zoning Websik: Citizen Tracking of Projects			
	2016		
8. IT Reorganization		12	
	2016		

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Major Projects 2017	TIME
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▶ On the Horizon 2018 – 2022		TIME	1
1. Fire Charters Change		TUME	
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	2016		-
2. Accommodation Fee /Allocation to Projects Revised Process			
	2016		
3. Police Scrvices Study			
	2016		
4. Fire Districts Consolidation Study			
	2010		
5. Joint Use of School Facilities			
	2016		
6. Treasury Investment Committee: Creation			
	2016		
7. Matching Funds for Grants			
	2016		
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PRIORITY

► Means to Residents				
1.	Appropriate businesses locating in Beaufort County and region.			
2.	Support for local business retention and growth.			
3.	More job opportunities for County residents.			
4.	More diverse tax base.			
5.	Business friendly County government.			
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Cha	allenges and Opportunities	PRIORITY
1.	Working with other governments: municipalities and counties	
2.	Tapping access to I-95 and Ports opportunities	
3.	Funding mechanism for economic development	
4.	Determining partnership with regional alliance(s)	
5.	Balancing business development and economic growth with protection of natural resources	
6.	Becoming "business friendly" by reducing or eliminating barriers to private investment and business development	
7.	Availability of workforce housing	
8.	Creating a positive environment for business investment and growth	
9.	Cost of land in Beaufort County and availability of "ready" sites with infrastructure	
10	Defining Beaufort County economic policies, tool kit	
10.	Demining Beauton County economic poncies, toor kn	

► Cha	llenges and Opportunities	PRIORITY	]
11.	Link economic opportunities to USCB and TCL		
12.	Tapping the potential of "Heritage Tourism"		
13.	Defining what is "real" economic development with outcome-base metrics and performance standards		
14.	Producing tangible results: real new businesses, more value-added jobs		
15.	Performance accountability and return on County investment		
16.	Strengthening/expanding the tourism base		
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# GROWING, DIVERSIFIED REGIONAL ECONOMY

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	Actions 2017 L. Tech Assistance to Local Instances (10/17	PRIORITY	
1	1. County Fromming Development Pallor Framework		
	a) VISIOO/MISSIOD 3/17 d) Performance Massures Reporting 5/17		
	1. County Economic Development Policy Framework a) Visioo/Mission 3/17 d) Performance New Unser Reporting 5/17 b) Strategy / work Plan 3/17 e) LongTorm Fundingtom raitment 6/17 CC f) Business Retention 7/17 To 2016		
	c) Modify By-Laws 417 9) Executive Director 9/17 T-2016		
			-
	2. Business License		
	AC.		
	P 2016		
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0	3. Heritage/Historic Tourism Plan		
	CC		
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0	4. Portof Jasper		
	P 2016		
	P 2016		
-	5. USC-B/TCL Campus Buildings		
	-Direction:		
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	6. Commerce Park		
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	7. Beaufort Commerce Park		
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GOAL 2	GROWING, DIVERSIFIED REGIONAL ECONOMY

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Actions 2017		PRIORITY	
9. Yemassee Industrial Park			
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10. Convention Center Feasibility Study			
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11. Sports Arena Feasibility Study			
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12. Performing Arts Hall Feasibility Study			
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# GROWING, DIVERSIFIED REGIONAL ECONOMY

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Management in Progress 2017 1. 450 th year Celebration of Santa Elena	TIME
2. "First Shore"- Tour Series	
3. Mou with St. James Baptist Church	
2016	
4. Lady's Island Airport Private Hangar Atoposal	
2016	
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Major Projects 2017	TIME
1. Hilton Head Island Airport Project: FAA Safety Improvements	
2016	
2. Spec Building	
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▶ On the Horizon 2018 – 2022	1	TIME
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1. Sports Tourism Strategy		
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	2016	
2. Visitor Centers Development (3)		
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	2016	
3. BRAC Strategy		
	2016	
4. Airport-Master Plan: Update		
	2010	
	2016	
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<ul> <li>Objectives</li> </ul>	PRIORITY
Objective 1 Preserve and promote Beau heritage and culture	fort County's history,
<b>Objective 2</b> Improve quality of water to	shellfish harvesting level
Objective 3 Preserve and enhance the be environment	eauty of the natural and built
Objective 4 Market the Beaufort County	y and Lowcountry brand
Objective 5 Increase local food product	ion
<b>Objective 6</b> Expand passive and active r watershed areas	recreation uses within
Objective 7	
Objective 8	
Objective 9	
Objective 10	

Means to Residents	PRIORITY	
1. A beautiful living environment.		
2. Opportunities to enjoy the heritage and history of the Lowcountry.		
<ol> <li>Opportunities to enjoy the waterways and natural resources of the county.</li> </ol>		
4. Protection of property values.		
5. Improved water quality.		
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▶ Cha	llenges and Opportunities	PRIORITY
1.	Preserving local businesses dependent upon water quality and natural resources	
2.	Preserving and enhancing water quality	
3.	Sprawl development and impervious surfaces impacting water quality and natural resources	
4.	Federal and State of South Carolina regulations and mandates impacting water and our natural environment	
5.	Opening up rural and critical lands for public uses	
6.	Expanding the "Lowcountry" brand including food production (farming and fishing) and ecotourism	
7.	Sea level rise	
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Challenges and Opportunities	PRIORITY
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Actions 2017	PRIORITY
1. Stormwater Management Program/Ablicy	
CC H-2016	
2. Ditch Maitenance and Drainage Policy	
11	
3. Creek Acstoration: Progressive Projects for	
Saltwater Quality	
P-2016	
4. Tree Ordinance : Evaluation Report, Revision	4
P-2016	
5.0 Kate River Restoration : Funding	
M-H-2016	
6. May River	
M-H 2016	
7. Rivers and Creeks Water Quality: Evaluation	
CC	
8. Ferry System R=-Evaluation	
CC L	

► Actions 2017	PRIORITY
9. Folly Beach Public Servers	
cc	
10. Scalevel Rise	
cc	
11. Corridor Beautification Link to "Keep Beaufort Beautiful")	
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12. Stormwater Utility: Agreements with Municipalite	5
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Actions 2017 17.	PRIORITY
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Management in Progress 2017		TIME
1. CRS FEMA Audit: 6 or Better		
	2016	
2. FEMA Flood Maps		
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	2011	
	2016	
3. Building Online a) Secure Portal for Contractors b) Permit Application for Registered USE		
b) Dromit Application for Registered USC		
C) Payment Processing	2016	
4. Water Quality Office: Agreement with USC-	B	
de la contra de la		
	2016	
5. Tree History Report		
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	2016	
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Major Projects 2017		TIME	
1. Lady's Island Stormwater Project			
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2. Shell Point Stormwater Project			
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<ul> <li>On the Horizon 2018 - 2022</li> <li>1. Battery Creek Restoration: Directron, Funding</li> </ul>	TIME	
OTH 2016		
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▶ Objectives	PRIORITY	
Objective 1 Develop County Campus/Complex		
Objective 2 Define, plan, develop all types of infrastructure to support future growth and development		
<b>Objective 3</b> Plan for upgrading bridges throughout the County		
Objective 4 Upgrade quality of public roads to County standards "D" or better		
<b>Objective 5</b> Upgrade and expand County parks and boat landings with restrooms		
Objective 6 Develop Countywide technology connection for residents and businesses		
<b>Objective 7</b> Place on SCDOT List: Hilton Head Island Bridges		
Objective 8		
Objective 9		
Objective 10		

► Mea	Means to Residents	
1.	Customer-friendly, well-maintained county facilities.	
2.	Improved quality of county roads.	
3.	Easier traffic flow and movement throughout the County.	
4.	Better quality park facilities.	
5.	County investing in infrastructure for future growth	
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- Cuai	lenges and Opportunities	PRIORITY
1.	Deteriorating bridges needing repairs or replacement	
2.	Increasing road and pedestrian safety	
3.	Aging County facilities needing major repairs and/or replacement	
4.	Reduced funding for roads from Federal government and State of South Carolina	
5.	Funding for operations and ongoing maintenance	
6.	Connecting Spanish Moss Trail to various community destinations	
7.	Determining direction for County campuses	
8.	Prioritizing and funding County infrastructure and facilities projects	
9.	Determining and funding service level for roads	
10.	Determining funding mechanism and who should pay for projects	

► Chal	lenges and Opportunities	PRIORITY	
11.	Increasing energy efficiency of County buildings and facilities		
12.	Expanding, improving the quality of parks and recreational facilities		
13.	County investing in infrastructure for future growth		
14.	Traffic volume and road capacity		
15.	Expanding solar energy and renewable energy for County facility		
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Actions 2017	PRIORITY
1. Detention Center	
(4 3 million)	
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T-2016	
2. Windmill Harbour Entrance	Mant
T-2016	
3. Bridge Replacement Plan (Hilton Head Island)	
T 2016	
4. Quick Response Vehicle	
4 2016	
5. Daufuskic Island Public Improvements	
P 2016	
6. Long Term County Offices Plan	
CC	
P-2016	
7. Arthur Horne Building	
CC CC	
M-T-2016	
8. County wide Information Technology Plan - Funding	
ČC.	
M-T-2016	l

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Actions 2017	PRIORITY
9. County Facilities Condition Assessment and Plan	
m-T-2010	6
10. Physical Security Plan for County	6
m-2011	
11. Public Safety Radias	
CC	
12. Convenience Centers: Direction	
cc	
13. County Roads Update / Financing Plan	
· Maintenance cc	
14. Special Needs Burlding : Directron, Funding	
CC	
15. Highway 278 Expansion / Improvements: Advacacy	mmt
, CC	
16 Highway 278 / Highway 170 Improvements	
CL	

### GOAL 4 UPGRADED COUNTY INFRASTRUCTURE AND FACILITIES

► Actions 2017 17. Highway 21/Highway BOZ Intersection	
17. Highway 21/Highway BOZ Intersection	RITY
Improvements	
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18. New Schools: Directron	
CL	
19. Solid Waste Land fill: Direction	
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20. Spanish Moss Trail: Direction	
CC	
21. Long Range Capital Plan: Projects, Priority, Funding	
CC	
22. Passive County Parks: Directroy	
CL	
23. Southern Courts: Direction	
CC	
24. Pinckney Improvements Ma	mt

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# GOAL 4 UPGRADED COUNTY INFRASTRUCTURE AND FACILITIES

Management in Progress 2017	TIME
1. County Fire year Energy Recovery/Improvement Plan	
2016	
2. Ambulance Purchase	
ZOIL	
3. Power Stretchers (12)	
2016	
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### UPGRADED COUNTY INFRASTRUCTURE AND FACILITIES

Major Projects 2017		TIME
1. U.S. Highway 17		
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2. Ayover		
	2016	
3. St. Gregory the Great Catholic Church Acce	\$5	
	2016	
4. Buckwalter Regional Park Recreation Cer Expansion: Phase II	nt <del>or</del>	
	2016	
5. Myrtie Park Administrative Complex Imp	proveme	nb
	2016	
6. Daufuskie Island Fishing Pier Improvem	cots	
	2016	
7. Broad River Fishing Pier Improvements		
5		
	2016	
8. Animal Shelter / Scruces Building		
	2016	

9.8% Projects CC 11 10. Voter Registration Building 4Za

# GOAL 4 UPGRADED COUNTY INFRASTRUCTURE AND FACILITIES

▶ On the Horizon 2018 – 2022	
1. EMS Facilities	TIME
1. Em 5 Facilimes	
2016	
2. Dirt Roads	
2016	
3. Private Road Improvements	
2016	
4. Pinckney Island Interscotton	
2016	
5. Burton Wells Branch Library	
2016	
6. Dale Community Center / Sports Complex Developmen	-
	•
ZOIG	
7. Burton Wells Regional Park : Phase III	
2012	
8. Parking Lot Lighting at Human Services Building	
2016	

9-Eagles Field: Restroom 2016 10 Law Enforcement Center 2016 11. Hampton Parkway 2016 12. Library Headquarters 2016 B. Shell Point Access Problems to Charter School 2016 14. Bluffton Parkuray 6A to I-95 2016 15. Future Boat Landings / Ramps / Docks/ Rens Plan and Funding (\$1.5million 2016 16. Administration Building Re-Skin (45million) P.C. 17. General Facilities Repair (\$3 million) 111 43a

18	Public Works Equipment (Speck	=/m = -/\
10		
	(\$ 1 million)	CC
	Public Works Garage Acplacem	ent Faculity
	(\$3million)	
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▶ Objectives	PRIORITY
<b>Objective 1</b> Develop effective relations with municipalities on managing development issues	
<b>Objective 2</b> Preserve/enhance property values	5
<b>Objective 3</b> Improve walkability in rural and other incorporated communities	
<b>Objective 4</b> Apply "SMART" Growth and new urbanism principles in selected locations	
<b>Objective 5</b> Improve/increase affordable and workforce housing	
<b>Objective 6</b> Improve customer service and public access to information during the development process	
Objective 7	
Objective 8	
Objective 9	
Objective 10	

	llenges and Opportunities	PRIORITY
1.	Balancing personal property rights and regulations for community benefits	
2.	Coordinating land use and development with the municipalities: Beaufort, Port Royal, Bluffton and Hilton Head Island	
3.	County's role in preserving or enhancing property values	
4.	Understanding the Community Development Code and related processes	
5.	Adapting County land use and development regulations to each community	
6.	Problem of heirs property and defining the County's role	
7.	Defining Beaufort County's role in redevelopment, infill development and increasing density	
8.	Encouraging "SMART" growth principles and their application to Beaufort County	
9.	Implementation of abandoned or deteriorated buildings and structures program	
10.	Future of single family homes and home ownership and the development of vacant lots	

Challenges and Opportunities	PRIORITY
11.	
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#### MORE SUSTAINABLE COUNTY THROUGH PLANNED, MANAGED DEVELOPMENT

Actions 2017		PRIORITY
1. Affordable/Work force Housing		
	ec P-H-2016	
2. Comprehensive Plan for County owne		
	P-H 2016	
3. Pepper Ital   Plantation Site		
	P-2016	
4. Sidewalks / Biking in Aural Arcas	Plan	
	P ZOIL	
5. Park Potential Development		
	CC 17-2016	
6. Residential Homes (2) (South)		
	M-H 2016	
7. Community Development Code: Dev	clopment	
Agreement	CC M- H-2016	
8. Annexation Policy		
· Report / Draft Policy · Decision		
- A amethe a f	CC	

V

<ul> <li>Actions 2017</li> <li>17. Bloody Point Rezoning</li> </ul>	PRIORITY
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18.	
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Management in Progress 2017	TIME
1. Hiers Property Public Awareness	
201	6
2. Northern Regional Plan: Implementation	~
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Major Projects 2017	TIME
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<ul> <li>On the Horizon 2018 - 2022</li> <li>1. U.S. Marine Corps Air Station Beaufort Joint</li> </ul>	TIME
Land Use Study	
2. Homeless Strategy	
3. Transfer of Development Aights	
4. Street Hight Plan for Collectors/Arternal County Roads	
5.	
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# **SECTION 8**

# ACTION AGENDA 2017

## **Definitions of Terms**

#### POLICY -

is an issue that needs direction or a policy decision by the Council; or needs a major funding decision by the Council; or an issue that needs Council leadership by the governing body in the community; or with other governmental bodies (county government, other county governments, state government, federal government) – questions of "WHAT: IS THE DIRECTION; IS THE GOAL; IS THE BUDGET OR RESOURCES; IS THE COUNTY'S POLICY OF REGULATION?"

#### MANAGEMENT -

a management action which the Council has set the overall direction and provided initial funding (e.g. phased project), may require further Council action on funding; or a major management project particularly multiple years (e.g. upgrade to the information system)questions of "HOW: DO WE ADDRESS THE ISSUE, MANAGE THE COUNTY; IMPLEMENT A DECISION OR PROGRAM; CAN WE IMPROVE THE MANAGEMENT OR ORGANIZATIONAL PROCESS?"

#### MANAGEMENT IN PROGRESS -

a management or organization action which Council has set the direction, needs staff work before going to Council for direction next year or beyond, no choice mandated by an outside governmental agency or institution, management process improvement budgeted or funded by the Council.

#### **MAJOR PROJECT –**

a capital project funded in the CIP or by Council action which needs design or to be constructed (e.g. Road project, county facility project, park project, etc.).

#### **ON THE HORIZON –**

an issue or project that will not be addressed during the year by management or the Council but should be addressed in the next five years; it could become an action item for this year if another party moves the issue or project forward-it depends on them.

# Beaufort County Policy Agenda 2017 Targets for Action



### HIGH PRIORITY

# **Beaufort County Policy Agenda 2017**

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► Targets for Action		PRIORITY	
	PRIORITY	ТОР	HIGH
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# **Beaufort County Policy Agenda 2017**

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► Targets for Action		PRIORITY	
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# **Beaufort County Policy Agenda 2017**

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Targets for Action			RITY
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# Beaufort County Management Agenda 2017 Targets for Action



# HIGH PRIORITY

# Beaufort County Management Agenda 2017

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# Beaufort County Management Agenda 2017

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Targets for Action	PRIORITY	ТОР	RITY HIGH
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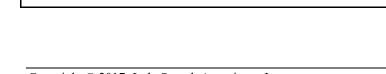
# Beaufort County Management Agenda 2017

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► Targets for Action		PRIORI	
	PRIORITY	ТОР	HIGH
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# **Beaufort County Management in Progress 2017**

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# Beaufort County Major Projects 2017



### **Beaufort County Action Outlines 2017**

ACTION		PRIORITY
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
	Responsibility:	

ACTION		PRIORITY
<u>Key Issues</u>	<u>Activities/Milestones</u>	<u>Time</u>
	Responsibility:	

ACTION		PRIORITY
<u>Key Issues</u>	Activities/Milestones	<u>Time</u>
	Responsibility:	
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	Responsibility:	

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	Responsionity.	
ACTION		PRIORITY
<u>Key Issues</u>	<u>Activities/Milestones</u>	Time
	Responsibility:	

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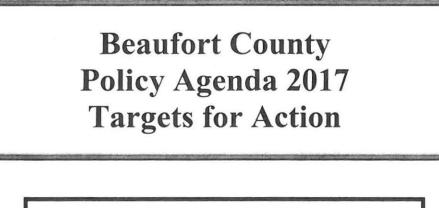
#### MONTH

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#### MONTH

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### HIGH PRIORITY

## Beaufort County Policy Agenda 2017

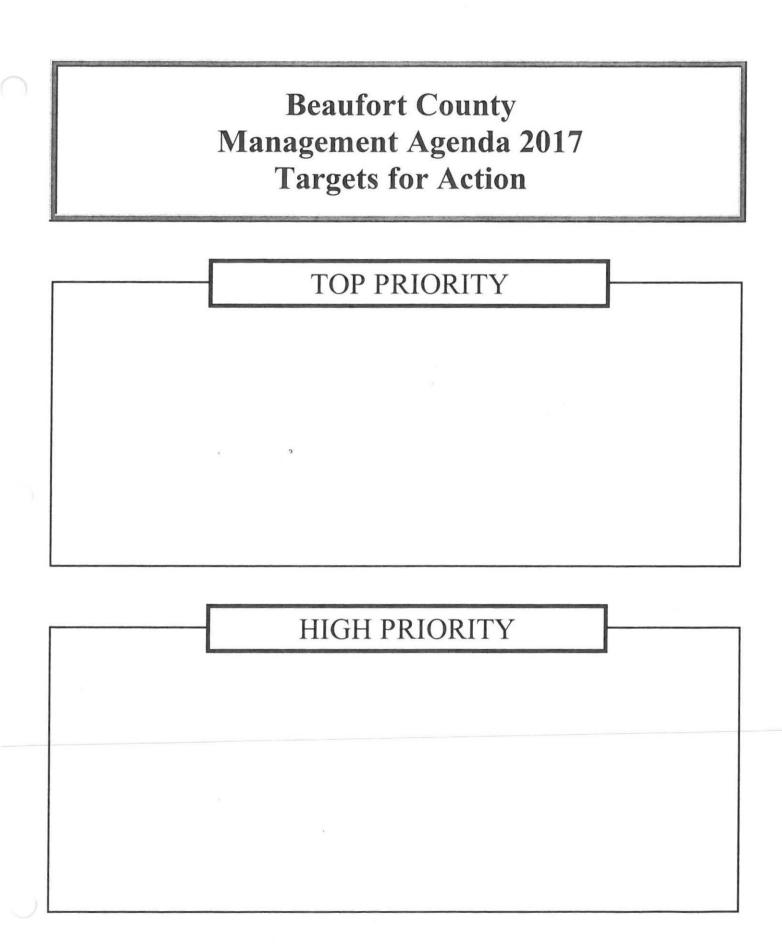
Targets for Action		PRIO	RITY
_	PRIORITY	тор	HIGH
1. County Economic Development Framework (EDC)			
2. Business License			
3. Heritage/Historic Tourism			
4. USC-B/TCC Campus Building			
5. Comprehensive Impact Fee Review			
6. Comprehensive Financial Plan: Revenues/Bapenditures			
7. PALS Transfer to Hilton Head Island (Town			
8. Capital Referendum 2018			

## Beaufort County Policy Agenda 2017

Targets for Action		PRIO	RITY
9. County Administration Replacement	PRIORITY	ТОР	HIGH
10. After Action Report			
11. County Government Form of Governmen	t		
12. Detention Center			
13. Long Term County Offices Plan			
14. Special Weeds Burlding			
15. Pussive Parks			
16. Priorily Investment Capital Projects			

## Beaufort County Policy Agenda 2017

Targets for Action		PRIO	RITY
	PRIORITY	тор	HIGH
17. Camp St. Mary			
18 D.L.L. Maurice - A.L.J. Norther			
18. Ditch Maintenanæ and Drainage Policy			
19. Tree Ordanance			
20. Comprehensive County-wide			
20. Comprehensive County-wide Stormwater Management			
21. Plastic Bag. Ban Ordinance			
,			
22. Waddell Mar, Culture Center- Extension			
23. Affordalde/WorkforceHousing			
24. Community Development			
25 Annexation Policy / Amendment			
A Hillon II. An Internal Democratic	1		
26 Hilton Head National Rezioning/ Dovelopment			
27. Comprehensive Plan/Southern			
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## Beaufort County Management Agenda 2017

Targets for Action		PRIO	RITY
	PRIORITY	тор	HIGH
1. Solid Waste Curbside Rick UP/ Receveling			
2. Salary and Compensation Study Implementation			
3. Software: Review			
4. FEMA Reimbursement			
5. Reserve Policy			
6. Budget FY 2017-2018			
7. Davfuskie Island Public Improvement	at		
8. Arthur Horne Building			

## Beaufort County Management Agenda 2017

PRIORITY
PRIORITY TOP HIG
Condition Assessment
te/Financing Ran
Expansion / + Advocacy
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### Beaufort County Management Agenda 2017

Targets for Action		PRIO	RITY
	PRIORĮTY	тор	HIGH
17. Okatie River Restoration	H		
18. May River Action Plan			
19. Rivers and Creeks Waterguality Expansion			
20. Buckingham Planlatzon Community Development Plan: Amendment			
21. Residential Homes (3): Port Royal			
22. Housing Survey			
23 Transfer of Development Rights			
24.			

# **SECTION 9**

## GOVERNANCE: COUNTY COUNCIL IN ACTION

## Beaufort County Chair and County Council Governance Topics

- 1. Issue Sequencing
- 2. County Administrator Evaluation Process
- 3. Council Teamwork and Trust
- 4. Moving beyond Politics

Topic:	Beaufort County Economic Development Commission Organizational Strategy
Date Submitted:	February 10, 2017
Submitted By:	Rob Camoin and Jim Damicis
Venue: 2	017 Leadership and Strategic Planning Session (Day 1 of 2)

## Beaufort County EDC Organizational Strategy: County Council Presentation

Presenters: Rob Camoin & Jim Damicis



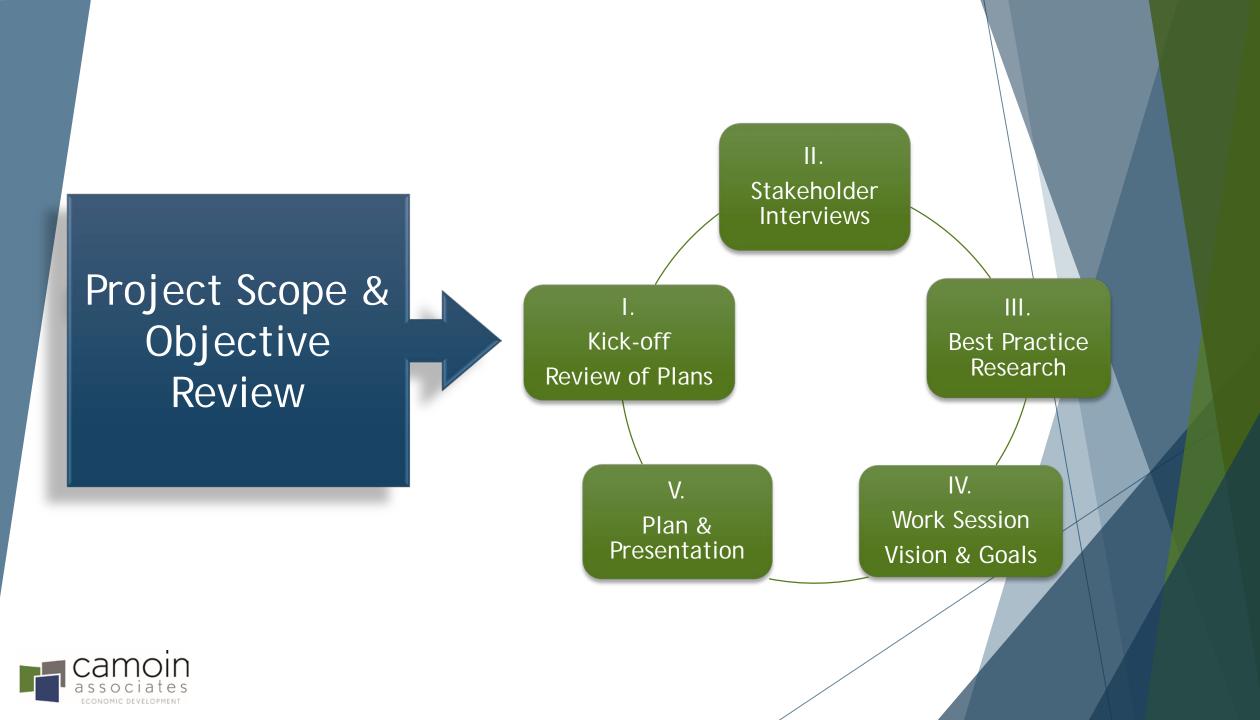
Rob Camoin and Jim Damicis February 10, 2017 2017 Leadership and Strategic Planning Session (Day 1 of 2) Prepared for: Beaufort County EDC Date: February 10, 2017

# **Presentation Agenda**



- I. Project Scope & Objective
  II. Stakeholder Summary
  III. The Economic Development Dilemma
  IV. National Best Practices
  V. Typical Economic Development Functions
- VI. Recommendations
  - EDC Must Haves
  - Organizational Structure & Initiatives





# Stakeholder Findings

- <sup>1.</sup> Tourism, military and retail dominance
- <sup>2.</sup> Need for economic diversification skilled jobs & resiliency
- <sup>3.</sup> Need for tax base diversification
- 4. North & South of the Broad 51/49
- 5. Lack of Trust
- 6. Different economic development priorities/initiatives



		Stakeholder Findings	
	7.	Alliance issues - for and against and with whom	
	8.	Private sector leadership - frustration	
	9.	Repercussion of economic development failures	
	10.	Smaller muni successes	
	11.	Lack of competitive shovel ready sites	
	12.	Getting prepared for Jasper Port and other emerging opportunities	



## Stakeholder Quotes

"There is not any opportunity for our kids to have successful careers in Beaufort"

"We have executives and lower skilled hospitality workers and nothing in between"

> "A significant direct hit [hurricane] and our economy and communities will be devastated for years to come - Matthew was a wake up call"

"That river is 500 miles wide culturally and it leads to different views on how economic development is defined and what direction and efforts we should undertake"



# Economic Development Dilemma

Different Definitions of Economic Development

Different Visions Different Missions Leadership Decision Impact

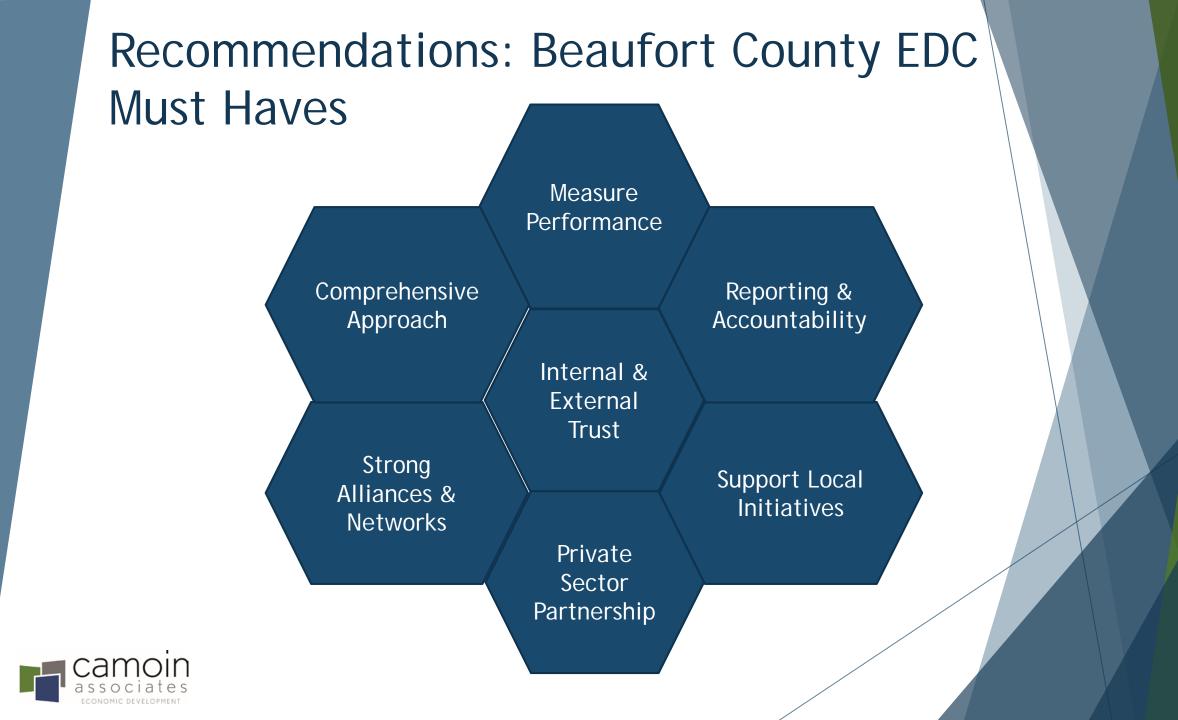






## **Typical EDO Functions Business Retention & Expansion** 1. **Business Attraction** 2. Tourism 3. Entrepreneurship 4. Workforce 5. And More.... 6.





# Pull One Away and.....





# Beaufort County EDC Recommendations

Establish a Vision that is Comprehensive 1. March 2017 **Develop a Strategy & Work Plan** 2. March 2017 Modify By-laws – 50/50 Public-Private Partnership April 2017 3. Establish Performance Measurements & Reporting May 2017 4. Secure Long-term County Commitment 5. June 2017 Look to the Chambers for BR&E Partnership 6. July 2017



# Beaufort County EDC Recommendations

September 2017

October 2017

October 2017

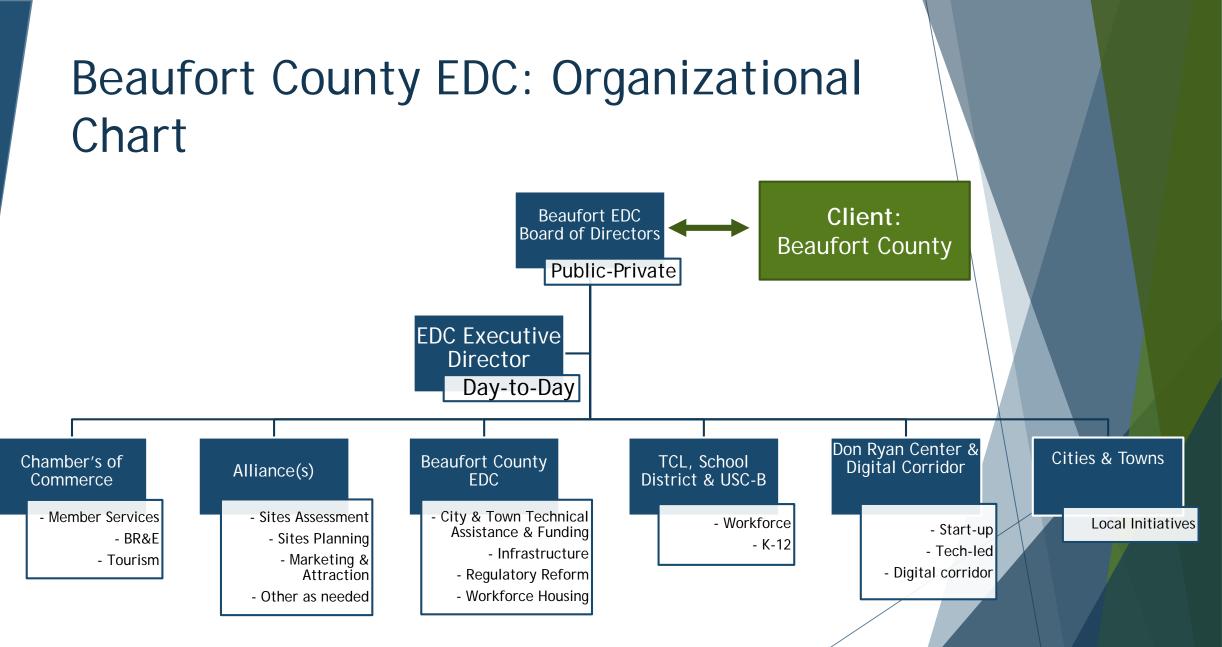
Ongoing

- 7. Hire Executive Director
- <sup>8.</sup> Provide TA & Funding Support for Local Initiatives
  - Join Regional Alliance for Site Development & Business Attraction
  - Be the Leader & Facilitator To Resolve Economic Development Related Challenges:
    - Tourism Infrastructure
    - Workforce Housing
  - Regulation Reform



9.

10.





# Key Elements of Any County Alliance Partnership





# Southern Carolina Regional Development Alliance

## Pro's

### • State support

- Contiguous Counties
- State representation alignment
- Diversify region
- Jasper Port alignment
- Site development scale
- Specified interest and willingness to negotiate
- Some expressed support
- Leverage existing private investment

### • Fit with economic vision

- Some expressed opposition
- Concerns over cost allocation
- Governance and representation

Cons

# Charleston Regional Development Alliance

## Pro's

### • High-tech focus

- Coastal tourism alignment
- Considered by some to be more like Beaufort
- Very successful
- Willingness to listen and maybe date

### • Established partners

- Partner county similarities
- May not fit neatly into their current regional vision

Cons

- Seemingly less state support
- Site assessment and development limitations
- Potentially competitive with Jasper Port
- Typical regional partnership issues could be compounded by geography
- Alliance fee formula
- Labor shed

## Labor Shed: Where Beaufort Workers Reside

Area	Workers	Percent
Charleston Regional Development Alliance	3,011	6%
Southern Carolina Regional Alliance	5,206	10%
Beaufort County	35,037	68%
Total Beaufort County Workers 2014		51,943

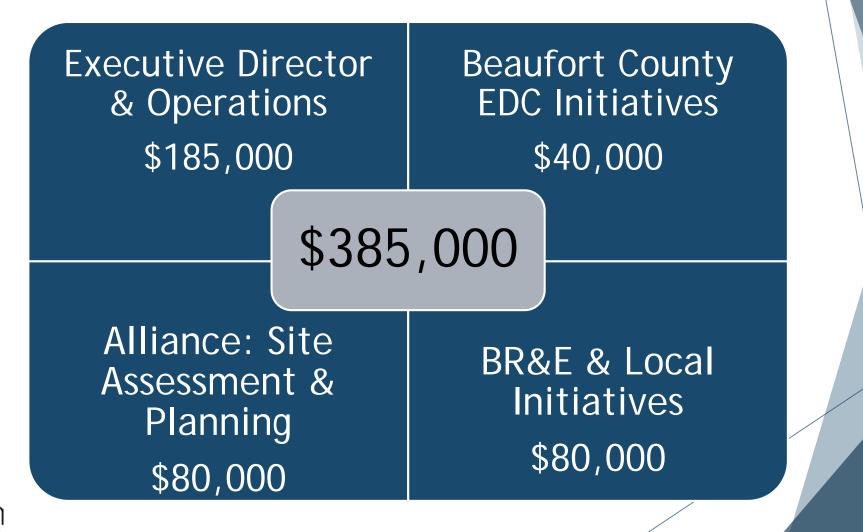
<u>Total Workers:</u> Southern Carolina Alliance - 46,062 workers (not including Beaufort) Charleston Alliance - 281,863 workers

# Alliance Recommendations

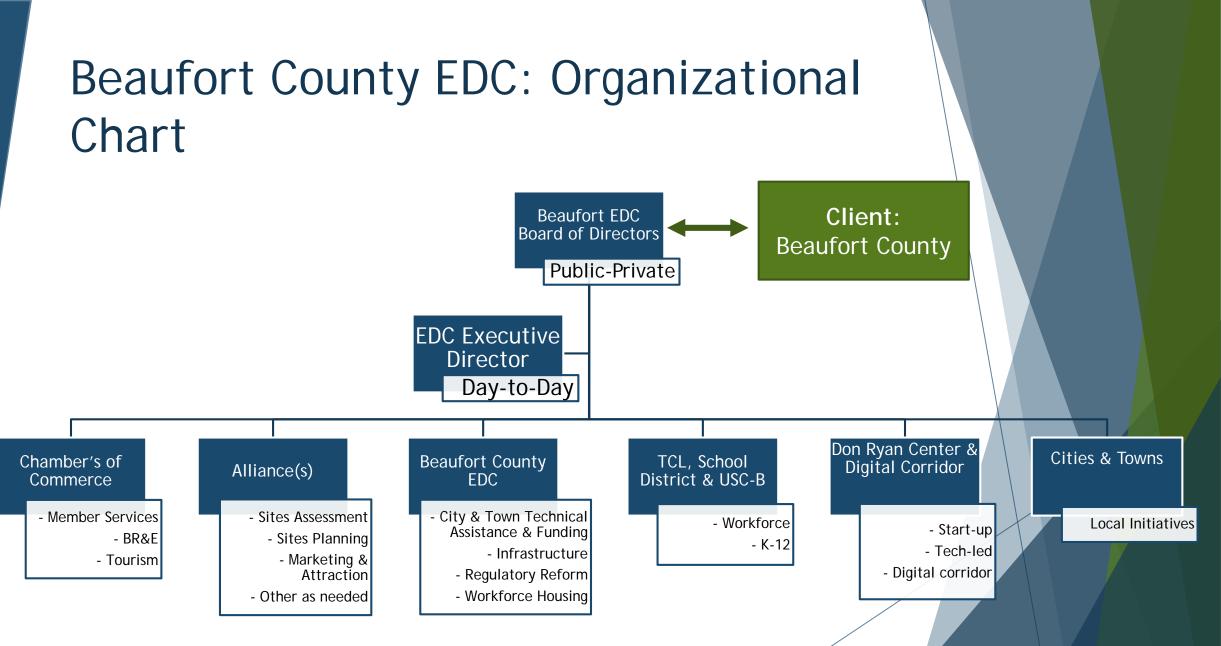
- <sup>1.</sup> Pursue Partnership w/Southern Carolina Alliance
- 2. Define Alliance Objectives & Services Needed
- <sup>3.</sup> Meet with SCA Leadership
- <sup>4.</sup> Define and request proposal for services



# Year 1: Est. Financial Commitment









# Let's Get To Work

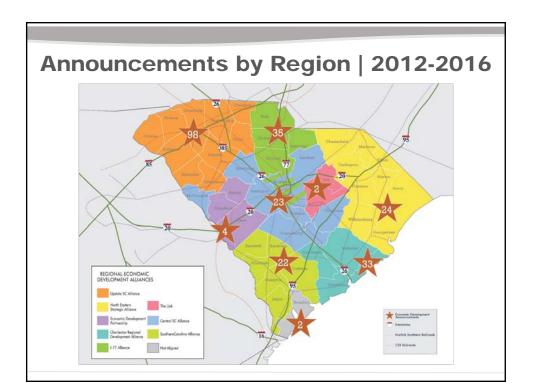
### Rob Camoin & Jim Damicis Camoin Associates

Phone: 518.899.2608 Email: rcamoin@camoinassociates.com Web: www.camoinassociates.com



Topic:	SouthernCarolina regional Development Alliance
Date Submitted:	February 10, 2017
Submitted By:	Stu Rodman
Venue:	2017 Leadership and Strategic Planning Session (Day 1 of 2)





Topic:	Executive Committee Achievements / Calendar Year 2016
Date Submitted:	February 10, 2017
Submitted By:	Jerry Stewart
Venue:	2017 Leadership and Strategic Planning Session (Day 1 of 2)

### **EXECUTIVE COMMITTEE**

#### **CALENDAR YEAR 2016**

Held six (6) regular meetings

Issues Forwarded to Council:

- Acceptance of the FY'15 Comprehensive Annual Financial Report (CAFR)
- Resolution Authorizing Beaufort County to Self-Fund Employee Benefits Plan
- Acceptance of the 2016 Personnel Handbook for Elected / Appointed Officials
- Recommendations for changing the Motor Vehicle Taxation Process / Annual Taxation Process Protocol

Discussions:

- Status of the Salary and Compensation Study
- Authority of Outside Groups Making Appointments to County Boards
- Procedure for Developing a Long-Term Financial Plan
- Workers Compensation Broker Services

Topic:	Finance Committee Achievements / Calendar Year 2017
Date Submitted:	February 10, 2017
Submitted By:	Jerry Stewart
Venue:	2017 Leadership and Strategic Planning Session (Day 1 of 2)

#### FINANCE COMMITTEE ACHIEVEMENTS

#### **CALENDAR YEAR 2016**

Held 15 meetings during the year (12 regular meeting and 3 special budget meetings) and one Workshop on Tax Notices: Auditor's and Treasurer's Duties

Funding:

- Bluffton Fire District Burn Annex & Training Tower
- Bluffton Fire District Station #36
- Supplemental Appropriations
  - Solicitor's Office
  - o Public Defender
  - Clerk of Courts
  - Auditor's Office
- Spanish Moss Trail
- Santa Elena Foundation
- Enhanced Level of Service; Daufuskie Island Ferry
- Lady's Island Traffic Study

#### Ordinances:

- Self-Funding of Health Insurance Program
- Retire Healthcare Policy
- FY'17 County Budget
- FY'17 School Board Budget
- Amended Code of Ordinances; Tax Equalization Board
- Issue of Bonds for Rural & Critical Lands Program, Stormwater Projects and Public Safety Needs

Issues:

- Development and Printing of County Tax Notices and Collection Practices
- Discussed an Ordinance to Amend the Membership of the Airports Board
- Initiated Comprehensive Impact Fee Review
- Initiated Study to Consider Implementing School Impact Fees
- Accepted Salary and Compensation Study and Implementation of Initial Funding
- Comprehensive Financial Plan: Revenues and Expenditures

Topic:	Fiscal Year 2018 / Revenue Growth Outlook
Date Submitted:	February 10, 2016
Submitted By:	Alicia Holland
Venue:	2017 Leadership and Strategic Planning Session (Day 1 of 2



## Revenue Growth Outlook

# Beaufort County Council Retreat February 10, 2017



Alicia Holland February 10, 2017 2017 Leadership and Strategic Planning Session (Day 1 of 2)

## General Fund Balance Fiscal Years 2016 and 2015

	6/3	80/2016	6/	/30/2015	Va	riance
GENERAL FUND (stated in millions)						
Total Fund Balance	\$	28.49	\$	26.69	\$	1.80
Unassigned		26.59		24.68		1.91
Nonspendable/Committed/Assigned		1.90		2.01		(0.11)
Total General Fund Expenditures (including transfers out)	\$	107.17	\$	100.60	\$	6.57
Total Fund Balance as % of Expenditures		26.6%		26.5%		
Unassigned Fund Balance as % of Expenditures		24.8%		24.5%		



## County and School District Value of 1 Mil

			FY 2017	FY 2017	
	FY 2017	FY 2017	ESTIMATED	VALUE OF 1	
	ESTIMATED	ACTUAL	VS ACTUAL	MIL	
				USED TO	
	<u>NOT</u>	<u>AS OF</u>	<u>%</u>	<u>DEVELOP</u>	<b>DISCOUNT</b>
TAX DISTRICT	<b>DISCOUNTED</b>	<u>1/31/2017</u>	<u>VARIANCE</u>	<u>BUDGET</u>	<u>FACTOR</u>
County Operations	\$ 1,818,984	\$ 1,775,417	-2.4%	\$1,754,762	3.5%
County Debt Service	\$ 1,818,984	\$ 1,775,417	-2.4%		
County Purchase Property	\$ 1,818,984	\$ 1,775,417	-2.4%		
BCSD Operations	\$ 1,283,262	\$ 1,264,730	-1.4%	\$1,180,830	8.0%
BCSD Debt Service	\$ 1,836,924	\$ 1,792,979	-2.4%		



# Countywide Millage Rates

## **Fiscal Year**

	<u>2015</u>	<u>2016</u>	<u>2017</u>
County - Operations	46.48	48.77	50.89
County - Debt Service	5.48	5.48	5.48
County - Purchase Property <sup>1</sup>	4.90	4.90	4.90
Total County Tax Rate	56.86	59.15	61.27
School - Operations	103.50	103.50	111.50
School - Debt Service	31.71	31.71	31.71
Total School Tax Rate	135.21	135.21	143.21

BEAUFORT

**COUNTY** 

Note 1: This tax rate is based on voter referendum.

## Millage Rates – 3 Year Lookback

		Fiscal	Year		
	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	
County - Operations mil increase	TBD	2.12	2.29	-	
% increase	TBD	4.35%	4.93%	0.00%	
3 year availability	1.24%	-1.68%	-0.81%	3.73%	
Lookback available in mills	0.63				
School - Operations mil increase	TBD	8.00	-	6.05	
% increase	TBD	7.73%	0.00%	6.21%	
3 year availability <sup>1</sup>	-1.99%	-5.06%	4.12%	-1.05%	
Millage Rate Increase Limitation	TBD	<u>2.67%</u>	<u>4.12%</u>	<u>3.73%</u>	
Population Growth		2.55%	2.50%	2.27%	
CPI Factor		0.12%	1.62%	1.46%	
Note 1: The School District used prior year lookback amounts in Fiscal Year 2015.					
The Millage Increase Limitation is provided by the South Carolina Revenue and Fiscal					
Affairs Office in March of each year.					



### Fire Districts – Value of 1 Mil and Mil Rates

		FY 2017			
	FY 2017	ACTUAL TO		FY 2017 MIL	FY 2016
	ESTIMATED	DATE	% variance	RATES	MIL RATES
Bluffton Fire District	\$ 522,374	\$ 506,093	-3.1%		
Operations				24.64	24.02
Debt Service				1.10	1.22
Burton Fire District	\$ 72,982	\$ 69,944	-4.2%		
Operations				62.42	60.66
Debt Service				5.26	5.26
Daufuskie Fire District	\$ 19,818	\$ 19,481	-1.7%		
Operations				58.44	56.98
Debt Service				-	2.00
LISH Fire District	\$ 145,290	\$ 140,839	-3.1%		
Operations				37.92	36.94
Debt Service				2.20	2.20
Sheldon Fire District	\$ 35,396	\$ 34,145	-3.5%		
Operations				36.86	36.33
Debt Service				2.20	2.20



## **Education Allocations**

	Fiscal Year			
	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
Technical College of the Lowcountry	\$2,100,000	\$2,000,000	\$2,000,000	\$2,000,000
University of South Carolina, Beaufort	\$2,125,000	\$2,000,000	\$2,000,000	\$2,000,000
General Fund Education Allocations	\$4,225,000	\$4,000,000	\$4,000,000	\$4,000,000



## Millage Rate – Cost per Year

1 Mil means:

\$4 per year for each \$100,000 value of owner occupied residence (\$0.33 per month)

\$6 per year for each \$100,000 value of non-owner occupied residence (\$0.50 per month)



## Summary

March 2017 – SC Office of Revenue and Fiscal Affairs will release Millage Increase Limitations

Preliminary CPI (Consumer Price Index) Growth is 2.1%

Beaufort County - consistent population growth of more than 2% annually since Fiscal Year 2014

<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
2.21%	2.27%	2.50%	2.55%



Topic:	Fiscal Year 2017 / 2018 Budget Priorities
Date Submitted:	February 10, 2017
Submitted By:	Josh Gruber
Venue:	2017 Leadership and Strategic Planning Session (Day 1 of 2)

# FY 2017-2018 Budget Priorities

## February 10, 2017



Josh Gruber February 10, 2017 2017 Leadership and Strategic Planning Session (Day 1 of 2)

## **FY 2016-2017 Review**

Mil Value: Total Operational Mils: Total Debt Mils: Revenue Collected from ad valorem tax collections: Revenue from all other sources: Total Budget Median home value\* \$1,757,055 50.89 10.38

\$89,416,574 \$26,852,051 \$116,268,625 \$265,000



# FY 2017-2018 Budget Priorities

1. Full implementation (100%) of the base line recommendations from the 2016 Gallagher salary and compensation study.

Cost: \$600,000 2. Recurring operational funding for information technology infrastructure.

Cost:\$1,000,0003. Provide first year step increases for all satisfactory<br/>performing employees and additional incentives for high<br/>performing personnel.

Cost: \$1,900,000

Total - \$3,500,000



FY 2017-2018 Budget Priorities **Additional Financial Considerations:** Mandatory .5% increase in employer portion of retirement contributions \$300,000 Cost: Loss of nonrecurring local government fund money \$600,000 **Cost:** \$900,000 Total: **BEAUFOR** COUN'

## FY 2017-2018 Budget Priorities Additional Financial Considerations:

- Increased property tax revenue by approximately 2%
- Value:\$2,000,000- Increased collections for charges for services<br/>Value:\$500,000
- Increase in fees collected for licenses and permits
  - Value: \$100,000
  - Total: \$2,600,000



## FY 2017-2018 Budget Priorities

Summary

 Additional Expenses \$4,400,000

 Additional Revenue \$2,600,000

 Difference
 \$1,800,000

Projected FY18 Mil value 2% increase = \$1,792,196

Proposed FY18 budget = 1 mil increase (50.89-51.89)



# FY 2017-2018 Budget Priorities Summary

1 mil = \$4.00 in new tax for every \$100,000 of assessed value on 4% property and \$6.00 in new tax for every \$100,000 of assed value on 6% property.

For 2016, the median Beaufort County home value 287,800\*. \$4.00/thousand x \$287,800 = \$11.51 increase on median home owner. \$6.00/thousand x \$287,800 = \$17.27 increase on median home owner.

\*per Zillow



## FY 2017-2018 Budget Priorities

**Additional Budget Information:** 

Calculation of current millage cap based on CPI and Population Increase = 1.5 mills\* \*(Estimated: 2016 CPI = 2.1%, Population figures to be released March 28, 2017)

Three year look back millage increase = .50 mills (per S.C. Code of Laws § 6-1-320)



# Capital Expenditures Outlook (3-5 Years)

- 1. Arthur Horne Building Replacement \$5-7M
- 2. Information Technology Infrastructure \$11.8M
- 3. Voter Registration Expansion/Renovations \$300,000
- 4. Administration Building Re-Skin \$5M
- 5. **DSN Residential Facilities** 
  - A. Port Royal Facility Replacement \$1.5M
  - B. Vehicle Replacement \$300,000
- 6. Detention Center Repairs/Upgrades \$3M
- 7. General Facility Repairs \$3M



# Capital Expenditures Outlook (3-5 Years) (cont.)

- 7. Public Works/Stormwater/Garage Replacement Facility - \$3M
- 8. Sidewalk Installation \$1.5M
- 9. Public Works Equipment Purchases \$1M
- 10. Water Access/Boat Landings \$1.5M
- 11. Lady's Island Airport \$300,000

Total: \$39,200,000 \$7,840,000/yr for 5 years Current annual debt payment = \$8,000,000/yr



Topic:	Resolution 2005 / 12 - Deep Water Container Terminal on Savannah River
Date Submitted:	February 11, 2017
Submitted By:	Tom Keaveny
Venue:	2017 Leadership and Strategic Planning Session (Day 2 of 2)

Topic: Date Submitted: Submitted By: Venue:

#### Resolution 2005 / 12 - Deep Water Container Terminal February 11, 2017 R-2005-12 Tom Keaveny 2017 Leadership and Strategic Planning Session (Day 2 of 2) RESOLUTION

TO ENCOURAGE THE STATE OF SOUTH CAROLINA, THE STATE PORTS AUTHORITY AND JASPER COUNTY TO COLLABORATE AND PARTNER TO DEVELOP, BUILD AND OPERATE A DEEP-WATER CONTAINER TERMINAL TO BE LOCATED ON THE SAVANNAH RIVER IN JASPER COUNTY THEREBY ENSURING OUR REGION'S FUTURE ECONOMIC PROSPERITY AND JOB CREATION.

WHEREAS, both the South Carolina State Ports Authority and the Georgia Ports Authority have now both concurred with Jasper County that lands within the County are well sited for a successful, deep-water container terminal; and

WHEREAS, Jasper County has worked for years and developed a detailed plan and has secured financing to design, build and operate a container terminal within its boundaries; and

WHEREAS, Jasper County has contracted with an American company, SSA Marine, and one of the world's premier container developers and operators to design, build and manage the terminal under County supervision; and

WHEREAS, lengthy litigation between the SCSPA and Jasper County could undermine the terminal's success; and

WHEREAS, Governor Sanford has called for all parties to seek a compromise and Jasper County via a unanimous county Resolution and SSA Marine have expressed a willingness to do so; and

WHEREAS, this new deep-water container terminal and its associated job creation will enhance the economic opportunities for all the residents of South Carolina.

NOW, THEREFORE, BE IT RESOLVED, that the members of the Beaufort County Council support and encourage the efforts of Jasper County to develop a deep-water container terminal on the Savannah River and encourages the State of South Carolina, the State Ports Authority and Jasper County to take the necessary steps to partner their efforts to ensure that this proposed port facility becomes a reality for the economic enhancement of all the residents of South Carolina.

Dated this 9th day of May, 2005.

COUNTY COUNCIL OF BEAUFORT COUNTY

Wm. Weston J. Newton, Chairman

ATTEST:

Suzanne M. Rainey, Clerk to Council

Topic:	County Forms of Government
Date Submitted:	February 11, 2017
Submitted By:	Stu Rodman
Venue:	2017 Leadership and Strategic Planning Session (Day 2 of 2)

### **County Forms of Government**

County	<b>Administrator</b>	(# 3)
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**Current Beaufort County Form** 

**Elected Officials:** 

County Treasurer County Auditor **County Manager (#4)** 

'12 Referendum?

**County Council:** 

Option to Elect or Appoint the Treasurer & Auditor

If Appointed, they report to the County Administrator

1

Topic: Date Submitted: Submitted By: Venue: County Forms of Government February 11, 2017 Stu Rodman 2017 Leadership and Strategic Planning Session (Day 2 of 2)

## **Island Packet's**

## **Comments Support Consideration**

"problems have long persisted in both offices"

- "after repeated critical audits, better systems for collecting & paying out the public's money is vowed"
- "transitions are expensive (\$50-100K) & very disruptive"

"removes at least some of the politics"

- "being 21 and a registered voter aren't enough"
- "accountability every four years for critical administrative positions isn't enough"

"they don't make law, they administer the law"

"government belongs to the people, they should determine its form"

## **County Manager Considerations**

### **Arguments For**

Better financial practice Audits provides oversight Cost reduction Current is very cumbersome Removal currently very difficult Fraud almost not uncovered County - Administrator form more common:

- Better for smaller counties
- Debatable for larger ones

Voter Considerations

Hiring by County Administrator is more practical than electing people for highly technical positions.

Holding Council responsible is more prudent than trying to hold the Treasurer & Auditor accountable every 4 years in invisible positions.

Voters deserve an opportunity to decide this matter based on the fraud that occurred.

Topic:	Email / Beaufort County School District / Mill Cap
Date Submitted:	February 11, 2017
Submitted By:	Stu Rodman
Venue:	2017 Leadership and Strategic Planning Session (Day 2 of 2

#### Rodman, Stewart

From:	White, Phyllis [Phyllis.White@beaufort.k12.sc.us]	Sent: Fri 6/11/2010 5:05 PM
То:	Rodman, Stewart	
Cc:		
Subject:	Exceeding the mill cap	
Attachments	5:	
200 ( Tel 10		

2/3<sup>rd</sup> vote of the entire governing body for the following reasons:

Deficiency of the j	preceding year	
ny catastrophic e	event outside the conf	trol of the governing body
iny catastrophic e	event outside the con	troi of the governing

- Compliance with a court order or decree
- Taxpayer closure due to circumstances outside the control of the governing body and decreases by 10% or more the amount of revenue payable to the taxing jurisdiction in the preceding year
- Compliance with a regulation or promulgated or statue enacted by the federal or state government for which an
  appropriation or a method for obtaining an appropriation is not provided by the federal or state government

Phyllis S. White, CPA, CGFO

Chief Operational Services Officer

Beaufort County School District

P.O. Drawer 309

Beaufort, SC 29902

843-322-2346

phyllis.white@beaufort.k12.sc.us

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Topic:	Email / Beaufort County School District / Mill Cap
Date Submitted:	February 11, 2017
Submitted By:	Stu Rodman
Venue:	2017 Leadership and Strategic Planning Session (Day 2 of 2)

https://owa.bcgov.net/exchange/srodman/Inbox/Exceeding%20the%20mill%20cap.EML?... 6/12/2010

Topic:	3% Local ATax Funded Heritage Tourism
Date Submitted:	February 11, 2017
Submitted By:	Stu Rodman
Venue:	2017 Leadership and Strategic Planning Session (Day 2 of 2)

### **3% Local ATAX Funded Heritage Tourism:**

- Interpretative Centers:
  - 1. Penn Center / Gullah Geechee
  - 2. Santa Elena
  - **3. Reconstruction**
  - 4. Mitchelville / Civil War
- Affiliations;
  - 1. Smithsonian
  - 2. National Park Service
  - 3. National Endowment for the Humanities
- Project Cost: \$20 million
  - 1.5 years
  - 2.\$4 million / year
- Funding:
  - 1.10% Beaufort County (\$2 million)
  - 2.10% HHI (\$2 million)
  - 1.10% Local Private (\$2 million)
  - 2.10% In Kind Local Volunteers
  - 3.10% Federal (\$2 million)
  - 4.50% National Private (\$10 million)

Topic:	3% Local ATax Funded Heritage Tourism					
Date Submitted:	February 11, 2017					
Submitted By:	Stu Rodman					
Venue:	2017 Leadership and Strategic Planning Session (Day 2 of 2)					

Topic:USCB / TCL DiscussionDate Submitted:February 11, 2017Submitted By:Stu RodmanVenue:2017 Leadership and Strategic Planning Session (Day 2 of 2)

Topic: Date Submitted: Submitted By: Venue:

USCB / TCL Discussion February 11, 2017 Stu Rodman Strategic Planning Session (Day 2 of 2) (2/9/17)

# General Fund - USCB & TCL (combined) / 3-5 years:

- Enrollment (FTE): 3,200 to 4,100 in 5 years
  - USCB: 1,900 to 2,400 in 5 years
  - TCL: 1,300 to 1,700 in 5 years
- Operating / County:
  - 1. Historically: 3.2 Mills x 1.4 MV = \$4.6 million
  - 2. Currently: 2.2 Mills x 1.8 MV = \$4.0 million
  - 3. Shortfall:
    - Increasing \$.7 million annually
    - Equals \$7.4 million by FY22
    - TCL Bond Debt: \$1 million
  - 4. Contribution:
    - FY18: 2.4 Mills x 1.9 MV = \$4.6 million
    - FY19: 2.6 Mills x 2.0 MV = \$5.2 million
    - FY20: 2.8 Mills x 2.1 MV = \$5.9 million
    - FY21: 3.0 Mills x 2.2 MV = \$6.6 million
    - FY22: 3.2 Mills x 2.3 MV = \$7.4 million
- Economic Development:
  - **1. Business License Fees**
  - 2. \$300,000:
    - Alliance Fee & One Employee
    - Contribution Beaufort stand-alone

#### **GO Bonds with Voter Approval:**

- Referenda:
  - 1. Limited to major projects
  - 2.\$100 +/- Million
  - 3. Off-Presidential General ('18, '22, etc.)
- Capital Projects:
  - County:
    - 1. Roads
    - 2. Law Enforcement Center
    - 3. Detention Center
    - 4. County Administration Center
  - Municipalities (In Lieu of LOST):
    - 1.\$10 million Port Royal Waterfront
    - 2.\$\_\_\_million Beaufort \_\_\_\_\_?
    - 3.\$\_\_\_million Bluffton \_\_\_\_\_?
    - 4. \$\_\_\_ million Hilton Head \_\_\_\_\_?
  - USCB:

1.\$25 million Gateway Academic BuildingTCL:

1. \$10 million - Culinary (time sensitive)

2.\$13 million - Health Services (Beaufort)

3. \$13 million - Regional Workforce Training

# **Culinary Institute**

- Competitively Bid to:
  - 1. Bluffton
  - 2. HHI

, <u>,</u> , , , ,

- 3. HH National
- Contribute ATAX to Operations

## **Regional Workforce Training**

- Funding: \$10 million required at Gateway
  - \$16 million cost
  - \$3 million in hand
  - \$3 million expected from state
- Alternative \$12 million ACE:
  - Jasper & BCSD donate ACE (\$4 million)
  - Invest \$3 million for Tech at Gateway
  - Invest \$5 million for Trades at ACE:
    - Early College Charter

### <u>3% Local ATAX Funded Heritage Tourism:</u>

- Interpretative Centers:
  - 1. Penn Center / Gullah Geechee
  - 2. Santa Elena
  - 3. Reconstruction
  - 4. Mitchelville / Civil War
- Affiliations;

\*

- 1. Smithsonian
- 2. National Park Service
- **3. National Endowment for the Humanities**
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- Funding:
  - 1.10% Beaufort County (\$2 million)
  - 2.10% HHI (\$2 million)
  - 1.10% Local Private (\$2 million)
  - 2.10% In Kind Local Volunteers
  - 3.10% Federal (\$2 million)
  - 4.50% National Private (\$10 million)

# USCB / TCL Initiatives:

- Heritage Tourism Initiatives:
  - 1. Academic Focus?
  - 2. Partner with Community
  - 3. ATAX

. . . .

- Partnerships with Community Pillars:
  - 1. Hospitality:
    - Objective: World Class
    - Partnership Board(s)
    - Municipalities Participation
    - Culinary Institute
    - Hospitality Tax
  - 2. Retirees:
    - Healthcare
  - 3. Military
  - 4. Government
- Purchase ACE:
  - 1. \$17 million Workforce Training?
  - 2. Cost \$2 million
  - 3. Partner with Jasper County
- Private Fund Raising

## **Higher Education**

# **Referendum Options - November, 2018:**

- Capital: Property Tax Based GO Bond:
  - \$25 million USCB Academic Building
  - \$13 million TCL Health Services
  - \$10 million TCL Workforce Training
- Operations:

. . .

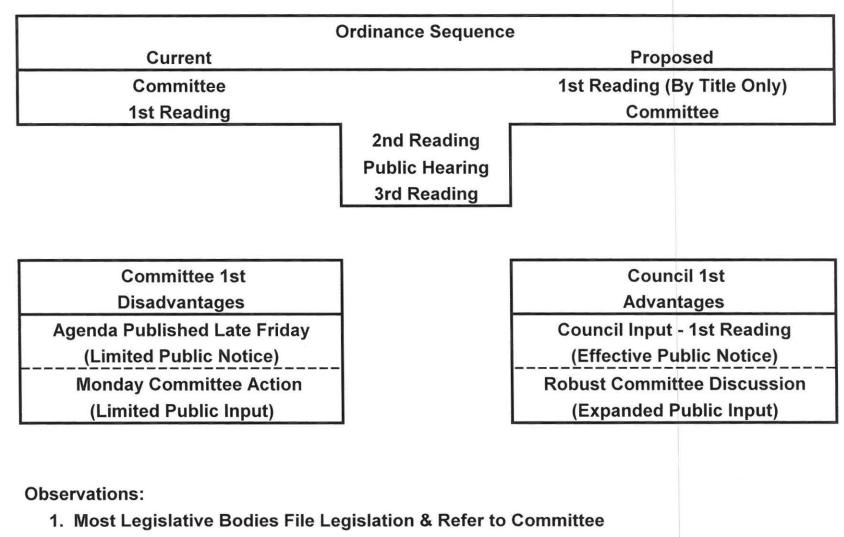
- 1. "Quarter Penny" Sales Tax: \$8 million
- 2. 2 Educational Mills (similar to R&C)

#### County Council Options:

- Capital: MCIP
  - **1.** Council Approved
  - 2. BCSD:
    - No Opt Out
    - Solution for Bluffton Schools
  - 3. Municipalities:
    - Funding Vehicle for CIP Projects
    - Alternative to LOST
- Operations:
  - Mill Restoration

Topic:Ordinance SequenceDate Submitted:February 11, 2017Submitted By:Stu RodmanVenue:2017 Leadership and Strategic Planning Session (Day 2 of 2)

**Beafort County Council Ordinances** 



2. Very Few Ordinances are Discussed at all 3 Readings

Topic:	Ordinance Sequence
Date Submitted:	February 11, 2017
Submitted By:	Stu Rodman
Venue:	2017 Leadership and Strategic Planning Session (Day 2 of 2)

Topic:	Board and Commission Appointment Process
Date Submitted:	February 11, 2017
Submitted By:	Stu Rodman
Venue:	2017 Leadership and Strategic Planning Session (Day 2 of 2)

#### **Board & Commission Appointment Process Proposal**

2 Procedures:

- 1. REGULAR (106) Current w/ 8,10, & 11 for reappointment
- 2. COURTESY (83) Revised templet ordinance

**COURTESY Process** (skipping Committee):

- 1. Nomination Directly to Consent Agenda upon notifying Clerk
- 2. Appointment At the next Council Meeting unless disputed

#### **COURTESY Nominations:**

- 1. DISTRICT SPECIFIC (51) Council defers to the District Member
  - R&C, Library, Transportation, & 2 Fire Districts
- 2. GEOGRAPHIC SPECIFIC (27) Council defers to a Member group
  - Solid Waste, Stormwater, & 3 Fire Districts
- 3. ORGANIZATION SPECIFIC (5) Council defers to an outside body
  - Beaufort Chamber, 2 Bluffton TC, & 2 HHI Town Council

#### **COURTESY Features:**

- 1. Denial of Disputed Nominations to require 8 votes
- 2. Positions vacant for 45 days to be filed using the current procedure
- 3. Right to nominate to include the right to withdraw by notifying the Chairman & Clerk

Topic:	Board and Commission Appointment Process
Date Submitted:	February 11, 2017
Submitted By:	Stu Rodman
Venue:	2017 Leadership and Strategic Planning Session (Day 2 of 2)

Boards and Commissions Appoi	ntment Process		
Class I - Courtesy	Class II - Regular		
Definition: Nominations to fill positions that are:	Definition: Non-Privileged / all others		
District specific - Council defers, as a courtesy, to the Council member from the District.	Process: Nominations would follow the current practice		
Organization specific - Council, by ordinance, has invited organizations to select representative	×		
Fire Districts - Council defers, as a courtesy, to the Council members from the area covered			
Process:	Regular / All Others		
Nominations received by Clerk to Council	7 Accommodations Tax (2% State) Board		
Noticed on Administrative Consent Agenda as nominated	9 Airports Board		
Lie of the table until the next Council meeting	7 Alcohol and Drug Abuse Board		
	9 Assesement Appeals		
	1 Beaufort / Jasper Economic Opportunity Authority		
	3 Beaufort / Jasper Water and Sewer Authority		
	9 Beaufort Memorial Hospital Board		
Council District Specific	7 Construction Adjustments and Appeals Board		
11 County Transportation Committee	7 Design Review Board		
5 Daufuskie Island Fire District Board (Council District 9)	11 Disabilities and Special Needs Board		
11 Library Board	7 Historic Preservation Review Board		
11 Rural and Critical Lands Board	2 Lowcountry Council of Governments		
7 Sheldon Township Fire District Board (Council District 1)	3 Lowcountry Regional Transportation Authority		
7 Southern Corridor Beautification Board (Council Districts 5, 6, 7, 8, 9, 10, 11)	7 Parks and Leisure Services Board		
51 Total Appointments	9 Planning Commission		
	1 Stormwater Board		
	7 Zoning Board of Appeals		
Geographic Specific	106 Total Appointments		
6 Bluffton Township Fire District Board (Council Districts 5, 6, 7, 8, 9)			
5 Burton Fire District Commission (Council Districts 4, 5)			
5 Lady's Is/St. Helena Is Fire District Commission (Council Districts 2, 3)			
5 Solid Waste Recycling Board (Solid Waste Districts 5, 6, 7, 8, 9)			
6 Stormwater Management Utility Board (Storm District 5, 6, 7, 8, 9)			
27 Total Appointments			
	Class III - Inactive		
	Definition: Inactive		
Organization Specific			
2 Airports Board	1 Coastal Zone Management		
Beaufort Regional Chamber of Commerce	5 Forestry Commission		
Hilton Head Island Town Council	5 Social Services Board		
1 Bluffton Township Fire District Board	11 Total Appointments		
Bluffton Town Council			
2 Southern Corridor Beautification Board			
Bluffton Town Council			
Hilton Head Island Town Council			
5 Total Appointments			

'n.

Topic:	Capital Improvement Pathway Projects
Date Submitted:	February 11, 2017
Submitted By:	Gary Kubic
Venue:	2017 Leadership and Strategic Planning Session (Day 2 of 2)

#### **Beaufort County Transportation Needs Capital Improvement Pathway Projects**

	\$/	Pathway Project		Total Cost (\$)	Total	eore
4	A. O	Pathway Project	Leno	Total Cost (\$)	Total	Notes
1	9	Burnt Church Road, Ulmer Road and Shad Rd	2.00	\$1,352,500	24	Multiple Phases
2	1	Laurel Bay Road Pathway Widening	3.4	\$1,375,000	22	Multiple Phases
3	9	<b>Bluffton Parkway Phase 1</b>	0.10	\$113,000	19	
4	5	Salem Road/Old Salem Rd/Burton Hill Rd	1.50	\$1,229,000	17	Multiple Phases
5	1/5	Joe Frazier Road	2.10	\$1,530,000	16	Marsh/Causeway
6	3	Meridian Road	1.60	\$1,135,000	16	
7	7	Lake Point Drive and Old Miller Rd Pathway Connection	1.00	\$732,500	15	Contingent on extending roadway
8	3	Dr. Martin Luther King, Jr. Dr.	0.85	\$896,500	15	Marsh Crossing
9	9	Alljoy Road	1.5	\$385,000	15	
10	4	Broad River Dr.	1.00	\$776,000	14	Residential Property
11	2	Middle Road	2.40	\$1,630,000	13	Multiple Phases
12	4	Ribaut Rd to P.I. Gtwy	0.20	\$361,000	13	Both Sides of Rd
13	1	Spanish Moss Trail Extension	1.40	\$400,000	12	Marsh/SCDOT R/W
14	1	Pine Grove Rd/Burton Wells Rd	1.5	\$1,229,000	12	Multiple Phases
15	1	Seabrook Rd	1.2	\$1,034,000	11	Multiple Phases
16	4	Depot Road	0.40	\$375,000	10	In City of Beaufort
17	1	US-17 Pathway Extension	0.65	\$537,500	10	
18	1	Stuart Point	2.00	\$1,515,000	7	Multiple Phases
19	1	Bruce K Smalls	1.00	\$840,000	7	
20	1	Paige Point	1.50	\$1,190,000	7	Multiple Phases
21	1	Big Road	0.65	\$593,000	6	
22	1	Big Estate Road	1.40	\$1,125,000	5	

TOTAL \$20,354,000

Topic: Date Submitted: Submitted By: Venue: Capital Improvement Pathway Projects February 11, 2017 Gary Kubic 2017 Leadership and Strategic Planning Session (Day 2 of 2)

#### CAPITAL IMPROVEMENT PATHWAY PROJECTS FIVE YEAR FUNDING PLAN

Fiscal Year	Project Priority	Pathway Project	Phase	Project Length (ft)	Project Cost
2018	1	Burnt Church Rd	1	7,000	\$ 750,000
	2	Laurel Bay Rd	1	6,900	\$ 489,000
	3	Bluffton Parkway Path Completion		750	\$ 113,000
				14,650	\$ 1,352,000
2019	4	Salem Rd	1	4,800	\$ 630,00
	6	Meridian Rd		8,300	\$ 135,00
				13,100	\$ 765,00
2020	5	Joe Frazier Rd		11,100	\$ 1,530,00
	11	Seabrook	1	3,400	\$ 465,00
				14,500	\$ 1,995,00
2021	7	Lake Point Dr.		5,300	\$ 732,50
	8	Dr. M.L. King, Jr. Dr.		4,500	\$ 896,50
				9,800	\$ 1,629,000
2022	1	Ulmer Rd	2	4,000	\$ 430,000
	10	Middle Rd	1	4,300	\$ 550,000
	9	Alljoy Rd		7,900	\$ 385,000
				16,200	\$ 1,365,00

Grand Total 68,250 \$ 7,106,000