AGENDA
COUNTY COUNCIL OF BEAUFORT COUNTY
Monday, November 18, 2013
4:00 p.m.
Council Chambers, Administration Building
Government Center, 100 Ribaut Road, Beaufort

Citizens may participate in the public comment periods and public hearings from telecast sites at the Hilton Head Island Branch Library as well as Mary Field School, Daufuskie Island.

1. CAUCUS - 4:00 P.M.
   A. Discussion of Consent Agenda
   B. Executive Session
      1. Discussion of employment of a person regulated by the County Council;
      2. Discussion of negotiations incident to proposed contractual arrangements and proposed purchase of property;
      3. Receipt of legal advice relating to pending and potential claims covered by the attorney-client privilege
   C. Committee Reports (backup)
   D. Discussion is not limited to agenda items

2. REGULAR MEETING - 5:00 P.M.

3. CALL TO ORDER

4. PLEDGE OF ALLEGIANCE

5. INVOCATION – Councilwoman Cynthia Bensch

6. ADMINISTRATIVE CONSENT AGENDA
   A. Approval of Minutes – October 28, 2013 (backup)
   B. Receipt of County Administrator’s Three-Week Progress Report (backup)
   C. Receipt of Deputy County Administrator’s Three-Week Progress Report (backup)

7. PUBLIC COMMENT
8. COUNTY ADMINISTRATOR’S REPORT
   Mr. Gary Kubic, County Administrator
   A. The County Channel / Broadcast Services
   B. Rural Development Act (RDA) $400,000 Economic Grant Award (backup)
      Mr. Jimmy Baker, Counsel for Palmetto Electric
      Rural Development Act (RDA) $325,000 Economic Grant Award
      Mr. Chris McCorkendale, Vice President Operations, Hargray
   C. Presentation / Crystal Lake Park Development / Video
      Mr. Tony Criscitiello, Division Director, Planning and Development
      Mrs. Peggy Allard, President, Friends of Crystal Lake

9. DEPUTY COUNTY ADMINISTRATOR’S REPORT
   Mr. Bryan Hill, Deputy County Administrator
   A. Construction Project Updates
      Mr. Rob McFee, Division-Director Engineering and Infrastructure
      1. One Cent Sales Tax Referendum Projects:
         A. U.S. Highway 278 Construction Project
         B. S.C. Highway 170 Construction Project
         C. Bluffton Parkway 5A Construction Project
      2. Capital Improvement Projects:
         A. Courthouse Reskin Project
         B. Coroner’s Facility Project
   B. Presentation / Mosquito Control Overview (backup)
      Mr. Gregg Hunt, Director, Mosquito Control Department

10. DELINQUENT TAX SALE 2013 REPORT (backup)
    Mr. Doug Henderson, County Treasurer

11. CONSENT AGENDA
    A. AN ORDINANCE AUTHORIZING THE EXECUTION AND DELIVERY OF AN
       ASSIGNMENT OF AN EASEMENT OWNED BY BEAUFORT COUNTY FOR THE
       CONSTRUCTION AND MAINTENANCE OF A ROADWAY IDENTIFIED AS
       BOWLING LANE AND ANY RIGHTS TO UNPAVED ROADWAYS EXTENDING
       THEREFROM (backup)
       1. Consideration of second reading approval to occur November 18, 2013
       2. First reading approval occurred October 28, 2013 / Vote 11:0
       3. Public Hearing – Monday, December 9, 2013 beginning at 6:00 p.m., in Council
          Chambers of the Administration Building, Government Center, 100 Ribaut Road,
          Beaufort
       4. Public Facilities Committee discussion and recommendation to approve occurred
          October 21, 2013 / Vote 6:0
B. AN ORDINANCE AUTHORIZING ISSUANCE OF AN EASEMENT TO PALMETTO ELECTRIC COOPERATIVE UTILITY ON COUNTY PROPERTY (backup)
   1. Consideration of second reading approval to occur November 18, 2013
   2. First reading approval occurred October 28, 2013 / Vote 11:0
   3. Public Hearing – Monday, December 9, 2013 beginning at 6:00 p.m., in Council Chambers of the Administration Building, Government Center, 100 Ribaut Road, Beaufort
   4. Public Facilities Committee discussion and recommendation to approve occurred October 21, 2013 / Vote 6:0
C. NEW SIGNAL CONSTRUCTION ON US 278 AT NEW HAMPTON PARKWAY WITHIN THE TOWN OF BLUFFTON (backup)
   1. Contract award: Carolina Traffic Controls, York, South Carolina
   2. Contract amount: $155,469.03 plus $25,000 for County provided equipment for a total project cost of $180,469.03
   3. Funding source: $80,469.03 – Account 33402-54504, Sales Tax Project 2D for US 278 Frontage Road
   4. Public Facilities Committee discussion and recommendation to approve occurred November 4, 2013 / Vote 9:0
D. SOUTHERN BEAUFORT COUNTY ZONING MAP AMENDMENT / REZONING REQUEST FOR R601-031-000-0048-0000 (1 ACRE AT THE NORTHWEST CORNER OF GOETHE ROAD AND BLUFFTON ROAD (S.C. HIGHWAY 46) FROM SUBURBAN (S) TO COMMERCIAL SUBURBAN (backup)
   1. Consideration of first reading approval to occur November 18, 2013
   2. Natural Resources Committee discussion and recommendation to approve occurred November 5, 2013 / Vote 5:0
E. TEXT AMENDMENTS TO THE BEAUFORT COUNTY ZONING AND DEVELOPMENT STANDARDS ORDINANCE/ZDSO, ARTICLE V. USE REGULATIONS, TABLE 106-1098. LIGHT INDUSTRY USES, AND SECTION 106-1359 AND SECTION 106-1366, LIMITED AND SPECIAL USE STANDARDS (ADDS LIGHT INDUSTRIAL AND WAREHOUSING / DISTRIBUTION AS ALLOWED USE IN COMMERCIAL REGIONAL DISTRICTS AND ESTABLISHES LIMITED STANDARDS FOR THESE USES) (backup)
   1. Consideration of first reading approval to occur November 18, 2013
   2. Natural Resources Committee discussion and recommendation to approve occurred November 5, 2013 / Vote 5:0
F. A RESOLUTION DIRECTING IT IS NO LONGER THE INTENTION OF COUNTY COUNCIL TO BUILD A TRASH TRANSFER FACILITY ON PROPERTY IDENTIFIED AS 43.57 ACRES IN THE CHECHESSEE AREA, KNOWN AS R600 010 000 001A 0000 (backup)
   1. Consideration of adoption to occur November 18, 2013
   2. Natural Resources Committee discussion and recommendation to adopt occurred November 5, 2013 / Vote 3:2
G. PUBLIC SAFETY SOFTWARE SOLUTION SERVICES AND EQUIPMENT (backup)
1. Contract award: Spillman Technologies, Inc., Salt Lake City, Utah
2. Contract amount: $2,506,926
3. Funding sources: General Fund, Sheriff’s Office; General Fund, Emergency Management Department; General Fund, Detention Center; E911 Special Revenue Fund
4. Joint meeting of Government and Finance Committees discussion and recommendation to award contact occurred November 7, 2013 / Vote 9:0

H. TWO NEW 2014 AMBULANCES AND REMOUNTING SERVICES FOR TWO AMBULANCES FOR EMERGENCY MEDICAL SERVICE (backup)
2. Contract amount: $529,140
3. Funding source: Account 10001230-54000, EMS, Vehicle Purchase
4. Joint meeting of Government and Finance Committees discussion and recommendation to award contact occurred November 7, 2013 / Vote 9:0

I. EXTENSION WITH SOUTHERN HEALTH PARTNERS FOR MEDICAL SERVICES FOR DETENTION CENTER (backup)
1. Contract award: Southern Health Partners, Chattanooga, Tennessee
2. Contract amount: $314,665
3. Funding source: Account 10001250-51190, Detention Center Medical Services
4. Joint meeting of Government and Finance Committees discussion and recommendation to award contact occurred November 7, 2013 / Vote 9:0

J. SOLE SOURCE VENDOR FOR TEN LUCAS 2 COMPRESSION SYSTEMS FOR EMERGENCY MEDICAL SERVICE (backup)
2. Contract amount: $132,316
3. Funding source: Account 10001230-54200, EMS, Specialized Capital Equipment
4. Joint meeting of Government and Finance Committees discussion and recommendation to award contact occurred November 7, 2013 / Vote 9:0

K. RENEWAL OF PHOTOCOPIER LEASE CONTRACT (backup)
2. Contract amounts: $132,378.49 and $69,309.24 for a total amount of $201,688
3. Funding source: Lease is paid by various department accounts, 51140-Equipment Rental, 52360-Copies/Supplies
4. Joint meeting of Government and Finance Committees discussion and recommendation to award contact occurred November 7, 2013 / Vote 9:0

L. HUMAN SERVICES ALLIANCE / 2013 AGENCIES’ FUNDING RECOMMENDATIONS (backup)
1. Consideration of approval to occur November 18, 2013
2. Community Services Committee discussion to occur November 18 at 2:00 p.m.
M. JANITORIAL CONTRACT RENEWAL WITH CAROLINA CLEANING FOR THE MONTHS OF NOVEMBER AND DECEMBER 2013 AND JANUARY 2014 (backup)
   1. Consideration of approval to occur November 18, 2013
   2. Community Services Committee discussion to occur November 18 at 2:00 p.m.

12. PUBLIC HEARINGS – 6:00 P.M.
   A. TEXT AMENDMENTS TO THE BEAUFORT COUNTY ZONING AND DEVELOPMENT STANDARDS ORDINANCE/ZDSO: ARTICLE XII. SUBDIVISION DESIGN, DIVISION 3—TYPES OF SUBDIVISIONS; ARTICLE XIII. SUBDIVISION AND LAND DEVELOPMENT STANDARDS, DIVISION 2–STREET STANDARDS; AND ARTICLE XV. SIGNS, DIVISION 2–STANDARDS (ADDS ADDITIONAL REQUIREMENTS FOR SUBDIVISIONS, STREET DESIGNS AND SIGNS) (backup)
      1. Consideration of third and final reading approval to occur November 18, 2013
      2. Second reading approval occurred October 28, 2013 / Vote 11:0
      3. First reading approval occurred October 14, 2013 / Vote 11:0
      4. Natural Resources Committee discussion and recommendation to approve occurred October 7, 2013 / Vote 6:0
   B. AGRICULTURAL TEXT AMENDMENT TO CHAPTER 18, ARTICLE III (BUSINESS AND PROFESSIONAL LICENSE) OF THE BEAUFORT COUNTY CODE OF ORDINANCES AND PROVIDING FOR THE SEVERABILITY AND EFFECTIVE DATE (backup)
      1. Consideration of third and final reading approval to occur November 18, 2013
      2. Second reading approval occurred October 28, 2013 / Vote 8:3
      3. First reading approval occurred October 14, 2013 / Vote 6:5
      4. Governmental Committee discussion and recommendation to approve occurred October 7, 2013 / Vote 5:2
   C. NATIONAL INSTITUTE OF JUSTICE FY2013 DNA BACKLOG REDUCTION PROGRAM GRANT IN THE AMOUNT OF $100,000 (SHERIFF’S OFFICE)
      1. Public hearing only
      2. This is a 100% federally funded grant in the amount of $100,000. The grant funds will be used for the following goals:
         a. Reduce the backlog of forensic DNA/biology cases by purchasing additional consumables and testing supplies.
         b. Increase the capacity of the laboratory by purchasing additional equipment to be used for extraction of sexual assault samples.
         c. Upgrade outdated software and instrument operating systems for the 3130 Genetic Analyzer.
         d. Prepare the laboratory for the expansion of the CODIS DNA database core loci.
         e. Maintain laboratory capabilities through the purchase of a service contract for equipment to be acquired under this grant award.
D. BUREAU OF JUSTICE ASSISTANCE (BJA) FY13 EDWARD BYRNE MEMORIAL JUSTICE ASSISTANCE GRANT (JAG) PROGRAM: LOCAL (SHERIFF’S OFFICE)

1. Public hearing only

2. This is a 100% federally funded grant in the amount of $49,121. The 2013 JAG Grant funding will be used to advance the intelligence and pro-active policing initiatives being utilized by the Beaufort County Sheriff’s Office (BCSO). Specifically the funding will be used to purchase software and hardware for the purpose of sharing information between the BCSO and our citizens, businesses, schools, and communities; to train Sheriff’s Office personnel and the participating member agencies in the Regional Information Sharing System (RISS) in pro-active policing philosophies and intelligence. It is well documented that the more interaction there is between law enforcement and citizens will result in an increase in trust and communication. Over the past two years, the BCSO has dedicated manpower, programs and embraced the pro-active policing concepts. In an effort to provide our communities with open source information on crime, criminal activity, media information, etc. we plan to implement a program using the 2013 JAG funds to communicate by e-mail, telephone, etc. this information to the citizens who request it.

13. PUBLIC COMMENT

14. ADJOURNMENT
A. COMMITTEES REPORTING

1. Government and Finance Committees (joint meeting)
   ⊗ Minutes provided from the November 7 meeting. Action is required. See main agenda items 11G, 11H, 11I, 11J and 11K.

2. Natural Resources
   ⊗ Minutes provided from the November 5 meeting. Action is required. See main agenda items 11D, 11E, and 11F.

3. Public Facilities
   ⊗ Minutes provided from the November 4 meeting. Action is required. See main agenda item 11C.
   ⊗ Minutes provided from the October 21 meeting. Action is required. See main agenda item 11A, 11B.

B. COMMITTEE MEETINGS

1. Community Services
   William McBride, Chairman
   Tabor Vaux, Vice Chairman
    Next Meeting – Monday, November 18 at 2:00 p.m., Executive Conference Room, Administration Building

2. Executive
   Paul Sommerville, Chairman
    Next Meeting – Monday, December 9 at 2:00 p.m., Executive Conference Room, Administration Building

3. Finance
   Stu Rodman, Chairman
   Rick Caporale, Vice Chairman
    Next Meeting – Monday, December 9 at 3:00 p.m., Building 2, Beaufort Industrial Village

4. Governmental
   Jerry Stewart, Chairman
   Laura Von Harten, Vice Chairman
    Next Meeting – Monday, December 2 at 4:00 p.m., Executive Conference Room, Administration Building

5. Natural Resources
   Brian Flewelling, Chairman
   Cynthia Bensch, Vice Chairman
    Next Meeting – Monday, December 9 at 1:00 p.m., Executive Conference Room, Administration Building

6. Public Facilities
   Gerald Dawson, Chairman
   Steve Fobes, Vice Chairman
    Next Meeting – Monday, December 16 at 4:00 p.m., Building 2, Beaufort Industrial Village

7. Transportation Advisory Group
   Paul Sommerville, Chairman
    Next Meeting – To be announced.
A joint meeting of Governmental and Finance Committees met Thursday, November 7, 2013 at 3:00 p.m., in the Executive Conference Room of the Administration Building, 100 Ribaut Road, Beaufort, South Carolina.

ATTENDANCE

Committee members (Governmental and Finance): Governmental Chairman Jerry Stewart and Finance Chairman Stu Rodman, and members Cynthia Bensch, Rick Caporale, Gerald Dawson, Brian Flewelling, Steve Fobes and Tabor Vaux present. William McBride and Laura Von Harten absent. (Paul Sommerville, as County Council Chairman, serves as an ex-officio member of each standing committee of Council and is entitled to vote).

County staff: Charles Atkinson, Building Codes Director; Lt. Col. Neil Baxley, Sheriff’s Office; Col. David Brown, Sheriff’s Office; Suszanne Cook, Sheriff’s Office Financial Officer; Phil Foot, Division-Director Public Safety; Josh Gruber, County Attorney; Chief Hatfield, Sheriff’s Office; Bryan Hill, Deputy County Administrator; Alicia Holland, Chief Financial Officer; Gary Kubic, County Administrator; Dan Morgan, MIS Director; William Neill, Accreditation Co-Manager Sheriff Office; Donna Ownby, EMS Director; P.J. Tanner, Sheriff; and Dave Thomas, Purchasing Director.

Fire Districts: Wayne Blankenship, Sheldon Fire District Commission Chairman; Joshua Horton, Fripp Island Fire Chief; Buddy Jones, Sheldon Fire Chief; Bruce Kline, Lady’s Island/St. Helena Island Fire Chief; Sammy Negron, Beaufort City Fire Chief; and Harry Rountree, Burton Fire Chief.

Public: Eric Smith, Spillman Technology.

Media: Joe Croley, Hilton Head Island-Bluffton Chamber of Commerce.

ACTION ITEMS

1. Consideration of Contract Award
   - $2,506,926 – Public Safety Software Solution Services and Equipment (> $50,000)

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2
Motion: It was moved by Mr. Flewelling, seconded by Mr. Rodman, that Governmental Committee approve and recommend to Council a contract award to Spillman Technologies, Inc., Salt Lake City, Utah, in the amount of $2,506,926 for an initial contract term of seven years with one additional five-year contract renewal period. Funding will come from Sheriff’s Office General Fund, Emergency Management General Fund, Detention Center and E911 Special Revenue Fund. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Sommerville, Mr. Stewart and Mr. Vaux. ABSENT – Mr. McBride and Ms. Von Harten. The motion passed.

Recommendation: Council award a contract to Spillman Technologies, Inc., Salt Lake City, Utah, in the amount of $2,506,926 for an initial contract term of seven years with one additional five-year contract renewal period. Funding will come from Sheriff’s Office General Fund, Emergency Management General Fund, Detention Center and E911 Special Revenue Fund.

2. Consideration of Contract Award
- $529,140 – Two New 2014 Ambulances and Remounting Services for two Ambulances for Emergency Medical Service (> $50,000)

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Governmental Committee approve and recommend to Council a contract award to AEV/Northwestern Emergency Vehicles, Jefferson, North Carolina, in the amount of $529,140 for the purchase of two new AEV Dodge ambulances and remounting of two existing ambulances. Funding will come from account 10001230-54000, EMS, Vehicle Purchases. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Sommerville, Mr. Stewart and Mr. Vaux. ABSENT – Mr. McBride and Ms. Von Harten. The motion passed.

Recommendation: Council award a contract to AEV/Northwestern Emergency Vehicles, Jefferson, North Carolina, in the amount of $529,140 for the purchase of two new AEV Dodge ambulances and remounting of two existing ambulances.

3. Consideration of Contract Award
- $314,665 – Extension with Southern Health Partners for Medical Services for Detention Center (> $50,000)

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2
Motion: It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Governmental Committee approve and recommend to Council a contract award to Southern Health Partners, Chattanooga, Tennessee, in the amount of $314,665 to provide medical services for Beaufort County’s Detention Center. Funding will come from account 10001250-51190, Detention Center Medical Services. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Sommerville, Mr. Stewart and Mr. Vaux. ABSENT – Mr. McBride and Ms. Von Harten. The motion passed.

Recommendation: Council award a contract to Southern Health Partners, Chattanooga, Tennessee, in the amount of $314,665 to provide medical services for Beaufort County’s Detention Center. Funding will come from account 10001250-51190, Detention Center Medical Services.

4. Consideration of Contract Award
   • $132,316 – Ten Lucas 2 Compression Systems for Emergency Medical Service (> $50,000)

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Governmental Committee approve and recommend to Council a contract award to Physio-Control, Inc., Redmond, Washington, a sole source vendor, in the amount of $132,316 for ten Lucas 2 Compression Systems for Emergency Medical Services. Funding will come from account 10001230-54200, EMS, Specialized Capital Equipment. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Sommerville, Mr. Stewart and Mr. Vaux. ABSENT – Mr. McBride and Ms. Von Harten. The motion passed.

Recommendation: Council award a contract to Physio-Control, Inc., Redmond, Washington, a sole source vendor, in the amount of $132,316 for ten Lucas 2 Compression Systems for Emergency Medical Services. Funding will come from account 10001230-54200 EMS, Specialized Capital Equipment.

5. Consideration of Contract Award
   • $201,688 – Renewal of Photocopier Lease Contract (> $50,000)

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. Flewelling, seconded by Mr. Dawson that Finance Committee approve and recommend to Council award a contract to Alford Leasing Company, Inc., Raleigh, North Carolina in the amount of $132,378.49 and Automated Business Resources, Savannah, Georgia in the amount of $69,309.45 for a total amount $201,688. Funding will come from various department accounts (51140-Equipment Rental, 52360 Copies/Supplies. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr.
Recommendation: Council award a contract to Alford Leasing Company, Inc., Raleigh, North Carolina, $132,378.49 and Automated Business Resources, Savannah, Georgia, $69,309.45 for a total amount $201,688. Funding will come from various department accounts 51140-Equipment Rental, 52360 Copies/Supplies.

INFORMATION ITEMS

6. Consideration of Contract Award
   • $35,902 - Ammunition for a Non-Competitive / Sole Source Vendor for Sheriff’s Office (< 50,000)

   Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

   Motion: It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Governmental Committee award a contract to T. J. Morris & Sons, Eagle Point Guns, Thorofare, New Jersey, a non-competitive sole source vendor, in the amount of $35,902 for ammunition for the Beaufort County Sheriff’s Office. Funding will come from account 10001201-52350, Sheriff’s Office – AV, Education and Training Aids. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Sommerville, Mr. Stewart and Mr. Vaux. ABSENT – Mr. McBride and Ms. Von Harten. The motion passed.

   Status: Committee awarded a contract to T. J. Morris & Sons, Eagle Point Guns, Thorofare, New Jersey, a non-competitive sole source vendor, in the amount of $35,902 for ammunition for the Beaufort County Sheriff’s Office. Funding will come from account 10001201-52350, Sheriff’s Office – AV, Education and Training Aids.

7. Consideration of Contract Award
   • $33,706 – Ammunition for a Non-Competitive / Sole Source Vendor for Sheriff’s Office (< 50,000)

   Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

   Motion: It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Governmental Committee award a contract to Dana Safety Supply, Columbia, South Carolina, a non-competitive sole source vendor in the amount of $33,706 for ammunition for the Beaufort County Sheriff’s Office. Funding will come from account 10001201-52350, Sheriff’s Office – AV, Education and Training Aids. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Sommerville, Mr. Stewart and Mr. Vaux. ABSENT – Mr. McBride and Ms. Von Harten. The motion passed.
8. Consideration of Contract Award

- **$30,192 - Tyler Cashiering Software and Equipment for use with Building Codes Permitting and Inspection Software (< $50,000)**

**Notification:** To view video of full discussion of this meeting please visit [http://beaufort.granicus.com/ViewPublisher.php?view_id=2](http://beaufort.granicus.com/ViewPublisher.php?view_id=2)

**Motion:** It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Governmental Committee award a contract to Tyler Technologies (Munis), Dallas, Texas, in the amount of $30,192 for software and equipment for use with the Building Codes permitting and inspection software. Funding will come from account 40040011-54114-2005 Bonds, Munis upgrades. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Sommerville, Mr. Stewart and Mr. Vaux. ABSENT – Mr. McBride and Ms. Von Harten. The motion passed.

**Status:** Committee awarded a contract to Tyler Technologies (Munis), Dallas, Texas, in the amount of $30,192 for software and equipment for use with the Building Codes permitting and inspection software. Funding will come from account 40040011-54114-2005 Bonds, Munis upgrades.

9. Consideration of Contract Award

- **$28,792 – Traffic Camera Services for Emergency Management Department (< $50,000)**

**Notification:** To view video of full discussion of this meeting please visit [http://beaufort.granicus.com/ViewPublisher.php?view_id=2](http://beaufort.granicus.com/ViewPublisher.php?view_id=2)

**Motion:** It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Governmental Committee award a contract to Premier Constructors, Inc., West Columbia, South Carolina, in the amount of $28,792 for traffic camera services for the Emergency Management Department. Funding will come from account 33401-54500, Sales Tax Road Projects, Bluffton Parkway Phase 5. The vote was: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Sommerville, Mr. Stewart and Mr. Vaux. ABSENT – Mr. McBride and Ms. Von Harten. The motion passed.

**Status:** Committee awarded a contract to Premier Constructors Inc., West Columbia, South Carolina, in the amount of $28,792 for traffic camera services for the Emergency Management Department. Funding will come from account 33401-54500, Sales Tax Road Projects, Bluffton Parkway Phase 5.
10. Consideration of Contract Award
   • $27,825 – Scorpion Light Bars for Sheriff’s Office (< $50,000)

   Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Governmental Committee award a contract to Savannah Communication, Garden City, Georgia, in the amount of $27,825 for the purchase of Scorpion light bars for the Beaufort County Sheriff’s Office. Funding will come from account 10001202-51295 Sheriff’s Office – Other Vehicle Operating Cost. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Sommerville, Mr. Stewart and Mr. Vaux. ABSENT – Mr. McBride and Ms. Von Harten. The motion passed.

Status: Committee awarded a contract to Savannah Communication, Garden City, Georgia, in the amount of $27,825 for the purchase of Scorpion light bars for the Beaufort County Sheriff’s Office. Funding will come from account 10001202-51295 Sheriff’s Office – Other Vehicle Operating Cost.

11. Consideration of Contract Award
   • $26,258 – 2014 Chevrolet Tahoe for Sheldon Fire District (< $50,000)

   Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Governmental Committee approve a request from the Sheldon Fire District to use $26,258 to purchase a new 2014 Chevrolet Tahoe off state contract. Funding will come from the District cash-on-hand fund balance. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Sommerville, Mr. Stewart and Mr. Vaux. ABSENT – Mr. McBride and Ms. Von Harten. The motion passed.

Status: Committee approved a request from the Sheldon Fire District to use $26,258 to purchase a new 2014 Chevrolet Tahoe off state contract. Funding will come from the District cash-on-hand fund balance.

12. Discussion / Reorganization of Communications Center

   Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Discussion: Mr. Gary Kubic, County Administrator, along with Sheriff P.J. Tanner updated the committees on a collaborative effort that formally eliminated the duality of the Beaufort County Communications Center and the Sheriff’s Office as two separate entities. Effective October 7, 2013 the responsibility for the operations and management of the Beaufort
County Emergency Management, Communications/E911 and the Traffic Management Center officially transferred to the Beaufort County Sheriff’s Office.

**Status:** Information only.

**12. Discussion / State (2%) Accommodations Tax**

**Notification:** To view video of full discussion of this meeting please visit [http://beaufort.granicus.com/ViewPublisher.php?view_id=2](http://beaufort.granicus.com/ViewPublisher.php?view_id=2)

**Discussion:** Mr. Stu Rodman provided the Committee a handout with updated revenue information on the accommodation (2% State) tax for fiscal year 2014 and 2015.

**Status:** Information only.

**13. Discussion / Fund Balance Ordinance / Reserve Policy Ordinance**

**Notification:** To view video of full discussion of this meeting please visit [http://beaufort.granicus.com/ViewPublisher.php?view_id=2](http://beaufort.granicus.com/ViewPublisher.php?view_id=2)

**Discussion:** Mr. Stu Rodman circulated a memorandum dated April 30, 2013 from David Starkey, CPA, Chief Financial Officer, regarding a general fund balance policy proposal.

**Status:** Information only.

**14. Discussion / Text Amendments to Procurement Ordinance (Dollar Limitations Provided that Funds have been Preapproved by County Council as Part of the Budget)**

**Notification:** To view video of full discussion of this meeting please visit [http://beaufort.granicus.com/ViewPublisher.php?view_id=2](http://beaufort.granicus.com/ViewPublisher.php?view_id=2)

**Discussion:** Mr. Rodman requested the Committee consider raising the County Administrator level of contract approval.

Mr. Josh Gruber, County Attorney, stated that new language would need to be included in the text amendments to allow elected officials to make changes to their budgets without having to come back before Council for approval as long as the amount is within their annual appropriated budgets.

**Status:** Staff is in the process of drafting these text amendments to the procurement ordinance.
The Natural Resources Committee met Tuesday, November 5, 2013 beginning at 2:00 p.m. in the Executive Conference Room of the Administration Building, Beaufort, South Carolina.

ATTENDANCE

Committee Chairman Brian Flewelling, Vice Chairman Cynthia Bensch, and members Gerald Dawson, William McBride and Tabor Vaux present. Members Jerry Stewart and Laura Von Harten absent. Non-Committee members Rick Caporale and Stu Rodman present.

County Staff: Eddie Bellamy, Public Works Director; Tony Criscitiello, Division Director – Planning and Development; Allison Coppage, Assistant County Attorney; and Joshua Gruber, County Attorney.

Media: Joe Croley, Hilton Head Island-Bluffton Chamber of Commerce, and Zack Murdaugh, Island Packet/Beaufort Gazette.

Public: Reid Armstrong, Coastal Conservation League; Bill Hall, Chechessee area resident; Lucy Hall, Chechessee area resident; Patty Kennedy, Executive Director, Open Land Trust; Don Newton, Friends of Daufuskie Island Park; Jean Flagg-Newton, Friends of Daufuskie Island Park; Phillip Thomas, Chechessee area resident; Mike Thomas, Chechessee area resident; Robin Townsend, Executive Director, The Binyah Foundation; and Edgar Williams, Yemassee resident.

Mr. Flewelling chaired the meeting.

ACTION ITEMS

1. Southern Beaufort County Zoning Map Amendment / Rezoning Request R601-031-000-0048-0000 (1 acre at the northwest corner of Goethe Road and Bluffton Road (S.C. Highway 46) from Suburban (S) to Commercial Suburban; Owner/Applicant: Gilberto Mateus

   Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

   Discussion: Mr. Tony Criscitiello, Division Director – Planning and Development, provided the Committee an overview of this zoning map amendment and rezoning request. The applicant is requesting a rezoning for this parcel to permit commercial development. Staff recommends approval of such change due to the map amendment being consistent with the
County’s Comprehensive Plan and the proposed zoning request being consistent with the surrounding area.

**Motion:** It was moved by Mr. Vaux, seconded by Mr. Dawson, that Natural Resources Committee approve and recommend Council approve on first reading a Southern Beaufort County Zoning Map Amendment / Rezoning Request R601-031-000-0048-0000 (1 acre at the northwest corner of Goethe Road and Bluffton Road (S.C. Highway 46) from Suburban (S) to Commercial Suburban. The vote: YEAS - Mrs. Bensch, Mr. Dawson, Mr. Flewelling, Mr. McBride, and Mr. Vaux. ABSENT – Mr. Stewart and Ms. Von Harten. The motion passed.

**Recommendation:** Council approve on first reading a Southern Beaufort County Zoning Map Amendment / Rezoning Request R601-031-000-0048-0000 (1 acre at the northwest corner of Goethe Road and Bluffton Road (S.C. Highway 46) from Suburban (S) to Commercial Suburban.

2. **Text amendments to the Beaufort County Zoning and Development Standards Ordinance/ZDSO, Article V. Use Regulations, Table 106-1098. Light Industry Uses, and Section 106-1359 and Section 106-1366, Limited and Special Use Standards (adds light industrial and warehousing / distribution as allowed use in commercial regional districts and establishes limited standards for these uses.)**

**Applicant:** Michael G. Davis / Agent: Michael Kronimus

**Notification:** To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

**Discussion:** Mr. Tony Criscitiello, Division Director – Planning and Development, provided the Committee an overview of this text amendment. The applicant is proposing to amend Table 106-1098 (General Use Table), to add light industry uses and warehousing / distribution as permitted uses in the Commercial Regional District. This text amendment is derived from the applicant’s specific client needs to utilize an existing building in a Commercial Regional District for small assembly and custom manufacturing of household amenities. Staff recommends approval with modification to the requested text amendment that adds light industrial and warehousing/distribution as a limited use in Commercial Regional District.

**Motion:** It was moved by Mrs. Bensch, seconded by Mr. Vaux, that Natural Resources Committee approve and recommend Council approve on first reading text amendments to the Beaufort County Zoning and Development Standards Ordinance/ZDSO, Article V. Use Regulations, Table 106-1098. Light Industry Uses, and Section 106-1359 and Section 106-1366, Limited and Special Use Standards (adds light industrial and warehousing / distribution as allowed use in commercial regional districts and establishes limited standards for these uses.) The vote: YEAS - Mrs. Bensch, Mr. Dawson, Mr. Flewelling, Mr. McBride, and Mr. Vaux. ABSENT – Mr. Stewart and Ms. Von Harten. The motion passed.

**Recommendation:** Council approve on first reading text amendments to the Beaufort County Zoning and Development Standards Ordinance/ZDSO, Article V. Use Regulations, Table 106-1098. Light Industry Uses, and Section 106-1359 and Section 106-1366, Limited and
2. Discussion / Chechessee Property Resolution

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Main Motion: It was moved by Mr. Vaux, seconded by Mr. Flewelling, that Natural Resources Committee approve and recommend Council adopt a resolution demonstrating the intent of Council relative to 43.57 acres located in the Chechessee area.

Motion to amend by substitution: It was moved by Mr. Vaux, seconded by Mrs. Bensch, that Natural Resources Committee amend the proposed resolution as follows: delete paragraphs 5 and 8; move paragraph 2 to become paragraph 4; and create a new paragraph 5 that includes language directing administration to determine other suitable uses and/or find other suitable buyers for property through a competitive bidding process and report back to Council. The vote: YEAS - Mrs. Bensch, Mr. Flewelling, and Mr. Vaux. NAYS – Mr. Dawson and Mr. McBride. ABSENT – Mr. Stewart and Ms. Von Harten. The motion passed.

Vote on the amended motion, which is now the main motion, and includes the motion to amend by substitution: The vote: YEAS - Mrs. Bensch, Mr. Flewelling, and Mr. Vaux. NAYS – Mr. Dawson and Mr. McBride. ABSENT – Mr. Stewart and Ms. Von Harten. The motion passed.

Recommendation: Council adopt a resolution directing it is no longer the intention of County Council to build a trash transfer facility on property identified as 43.57 acres in the Chechessee area, known as R600 010 000 001A 0000.

3. Consideration of Reappointments and Appointments
   - Southern Corridor Review Board

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. McBride, seconded by Mrs. Bensch, that Natural Resources Committee nominate Mr. Judd Carstens, representing landscape architect, to serve as a member of the Southern Corridor Review Board. The vote: YEAS - Mrs. Bensch, Mr. Dawson, Mr. Flewelling, Mr. McBride, and Mr. Vaux. ABSENT – Mr. Stewart and Ms. Von Harten. The motion passed.

Recommendation: Council nominate Mr. Judd Carstens, representing landscape architect, to serve as a member of the Southern Corridor Review Board.
INFORMATION ITEMS

4. Discussion / Friends of Daufuskie Island Park

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Discussion: Mr. Don Newton presented photographs from an October 19, 2013 site visit. Mrs. Jean Flagg-Newton gave a PowerPoint presentation on Phase I Development of the Daufuskie Island Park.

Status: This item will be discussed at a meeting of the Finance Committee.

5. Consideration of Reappointments and Appointments
   • Northern Corridor Review Board

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Status: No action was taken.

6. Consideration of Reappointments and Appointments
   • Solid Waste and Recycling Board

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Status: No action was taken.

7. Executive Session
   • Discussion of negotiations incident to proposed contractual arrangements and proposed purchase of property

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. Vaux, seconded by Mr. Dawson, that Natural Resources Committee go immediately into executive session for the purpose of negotiations incident to proposed contractual arrangements and proposed purchase of property. The vote: YEAS - Mrs. Bensch, Mr. Dawson, Mr. Flewelling, Mr. McBride, and Mr. Vaux. ABSENT – Mr. Stewart and Ms. Von Harten. The motion passed.

Status: Committee went into Executive Session.
The Public Facilities Committee met on Monday, November 4, 2013 at 4:00 p.m., in the Conference Room of Building 2, Beaufort Industrial Village, 102 Industrial Village Road, Beaufort, South Carolina.

ATTENDANCE

Public Facilities Chairman Gerald Dawson, Vice Chairman Steve Fobes, and members Cynthia Bensch, Rick Caporale, Brian Flewelling, William McBride and Gerald Stewart present. Non-committee member Laura Von Harten present. (Paul Sommerville, as County Council Chairman, serves as an \textit{ex-officio} member of each standing committee of Council and is entitled to vote.).

County staff: Allison Coppage, Assistant County Attorney; Joshua Gruber, County Attorney; Bryan Hill, Deputy County Administrator; Alicia Holland, Chief Financial Officer; Colin Kinton, Traffic-Transportation Engineer; Gary Kubie, County Administrator; and Rob McFee, Division Director–Engineering and Infrastructure.

Media: Joe Croley, Hilton Head Island-Bluffton Chamber of Commerce.

Mr. Dawson chaired the meeting.

ACTION ITEMS

1. \textbf{Consideration of Contract Award / New Signal Construction of US 278 at New Hampton Parkway within the Town of Bluffton (> $50,000)}

\textbf{Notification:} To view video of full discussion of this meeting please visit \texttt{http://beaufort.granicus.com/ViewPublisher.php?view_id=2}

\textbf{Motion:} It was moved by Mr. Flewelling, seconded by Mr. Fobes, that Public Facilities Committee approve and recommend Council award a contract to Carolina Traffic Controls in the amount of $155,469.03 plus $25,000 for a total project cost of $180,469.03 for County provided equipment and the installation of the mast arm traffic signal at US 278 and the New Hampton Parkway. Funding will come from the Sales Tax Project 2D for US 278 Frontage Road, account 33402-54504. Harris Teeter will be contributing $100,000 for the signalization of the intersection with New Hampton Parkway and US 278. County Council approved an eligible one-cent sales tax project with a funding allocation of $800,000 on April 9, 2012. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride and Mr. Stewart. The motion passed.
**Recommendation:** Council award a contract to Carolina Traffic Controls in the amount of $155,469.03 plus $25,000 for a total project cost of $180,469.03 for County provided equipment and the installation of the mast arm traffic signal at the New Hampton Parkway and US 278. Funding will come from the Sales Tax Project 2D for US 278 Frontage Road, account 33402-54504. Harris Teeter will be contributing $100,000 for the signalization of the intersection with New Hampton Parkway and US 278. County Council approved an eligible one-cent sales tax project with a funding allocation of $800,000 on April 9, 2012.

**INFORMATION ITEMS**

2. **Consideration of Change Order / Additional Engineering Services for Design Build Dirt Road Paving Contract 45 (< $50,000)**

**Notification:** To view video of full discussion of this meeting please visit [http://beaufort.granicus.com/ViewPublisher.php?view_id=2](http://beaufort.granicus.com/ViewPublisher.php?view_id=2)

**Motion:** It was moved by Mr. McBride, seconded by Mr. Flewelling, that Public Facilities Committee approve a change order for Contract 45 for additional engineering services totaling $12,721.88. Funding will come from both Beaufort County Transportation Committee (CTC funds) and Motorized Vehicle (TAG funds). The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride and Mr. Stewart. The motion passed.

**Recommendation:** Public Facilities Committee approved a change order for Contract 45 additional engineering services totaling $12,721.88. Funding will come from both Beaufort County Transportation Committee (CTC funds) and Motorized Vehicle (TAG funds).

3. **Consideration of Change Order / Additional Engineering Services for Design Build Dirt Road Paving Contract 46 (< $50,000)**

**Notification:** To view video of full discussion of this meeting please visit [http://beaufort.granicus.com/ViewPublisher.php?view_id=2](http://beaufort.granicus.com/ViewPublisher.php?view_id=2)

**Motion:** It was moved by Mr. McBride, seconded by Mr. Flewelling, that Public Facilities Committee approve a change order for Contract 46 for additional engineering services totaling $35,430.31. Funding will come from BCTC. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Fobes, Mr. McBride and Mr. Stewart. The motion passed.

**Recommendation:** Public Facilities Committee approved a change order for Contract 46 for additional engineering services totaling $35,430.31. Funding will come from Beaufort County Transportation Committee (CTC funds).
4. Consideration of Change Order 13 for SC 170 Widening Construction Elliptical Piping Quantity Adjustments (< $50,000)

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Discussion: Mr. Joshua Gruber, County Attorney, recommended that this item be made as an advisory recommendation to County Council. Since this item is on the agenda, it gives the Committee authority to forward the item to full Council for formal action at a later date and time.

Motion: It was moved by Mr. Flewelling, seconded by Mr. Stewart, that Public Facilities Committee approve and recommend Council approve Change Order 13 for updated quantity adjustments requested by South Carolina Department of Transportation SCDOT for elliptical piping. Total value of Change Order 13 is $49,410.42. This project is funded from the 1% Sales Tax Road Improvement Program, account 33403-54500. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride and Mr. Stewart. The motion passed.

Recommendation: Public Facilities Committee approved Change Order 13 for updated quantity adjustments requested by South Carolina Department of Transportation SCDOT for elliptical piping. Total value of Change Order 13 is $49,410.42. This project is funded from the 1% Sales Tax Road Improvement Program, account 33403-54500.
The Public Facilities Committee met on Monday, October 21, 2013 at 4:00 p.m., in the Conference Room, Building 2, Beaufort Industrial Village, 102 Industrial Village Road, Beaufort, South Carolina.

ATTENDANCE

Public Facilities Chairman Gerald Dawson, Vice Chairman Steve Fobes, and members Cynthia Bensch, Rick Caporale, William McBride and Gerald Stewart present. Committee member Brian Flewelling absent. Non-committee member Laura Von Harten present.

County staff: Eddie Bellamy, Public Works Director; Allison Coppage, Assistant County Attorney; Joshua Gruber, County Attorney; Bryan Hill, Deputy County Administrator; Alicia Holland, Chief Financial Officer; Colin Kinton, Traffic-Transportation Engineer; Gary Kubic, County Administrator; Rob McFee, Division Director–Engineering and Infrastructure; Jonathan Rembold, Airports Director; Dave Thomas, Purchasing Director.

Public: Bill Cayman, Windmill Harbour Property Owners Association; Mike Garrigan, President Windmill Harbour Property Owners Association; Ernie Lindblad, Windmill Harbour Property Owners Association.

Media: Suzanne Larson, Lowcountry Inside Track.

Mr. Dawson chaired the meeting.

ACTION ITEMS

1. Resolution for Safety Enhancements in the Windmill Harbour, Blue Heron and Jenkins Island Area

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mrs. Bensch, seconded by Mr. Fobes, that Public Facilities Committee approve and recommend Council adopt a resolution calling for the South Carolina Department of Transportation, in anticipation of the completion of the flyover project, to construct US 278 traffic safety enhancements in the Jenkins Island area. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Fobes, Mr. McBride and Mr. Stewart. ABSENT - Mr. Flewelling. The motion passed.
Recommendation: Council adopt a resolution calling for the South Carolina Department of Transportation, in anticipation of the completion of the flyover project, to construct US 278 traffic safety enhancements in the Jenkins Island area.

2. An Ordinance Authorizing the Transfer of Any County-Owned Interest in Bowling Lane and any Adjoining or Connecting Easements to the City of Beaufort, South Carolina

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mrs. Bensch, seconded by Mr. Caporale, that Public Facilities Committee approve and recommend Council approve on first reading an ordinance authorizing the transfer of any County-owned interest in Bowling Lane and any adjoining or connecting easements to the City of Beaufort, South Carolina. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Fobes, Mr. McBride and Mr. Stewart. ABSENT - Mr. Flewelling. The motion passed.

Recommendation: Council approve on first reading an ordinance authorizing the transfer of any County-owned interest in Bowling Lane and any adjoining or connecting easements to the City of Beaufort, South Carolina.

3. Palmetto Electric Cooperative Utility Easement on County Property

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. McBride, seconded by Mr. Stewart, that Public Facilities Committee approve and recommend Council approve on first reading an ordinance authorizing the issuance of an easement to Palmetto Electric on County property. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Fobes, Mr. McBride and Mr. Stewart. ABSENT - Mr. Flewelling. The motion passed.

Recommendation: Council approve on first reading an ordinance authorizing the issuance of an easement to Palmetto Electric on County property.


Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. McBride, seconded by Mr. Fobes, that Public Facilities Committee approve and recommend Council approve the new Policy Statement #17 regarding the acceptance of private roads. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Fobes, Mr. McBride and Mr. Stewart. ABSENT - Mr. Flewelling. The motion passed.


Recommendation: Council approve a new Policy Statement #17 regarding the acceptance of private roads.

5. Consideration of Contract Award / Household Hazardous Waste Collection Services Contract Extension (> $50,000)

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. Stewart, seconded by Mrs. Bensch, that Public Facilities Committee approve and recommend Council award a contract extension with CARE Environmental, Inc. for household hazardous waste collection until June 30, 2014. Funding will come from Account 1001340-51160, Professional Services. Actual costs for 2014 will depend upon the amount of material received, but expected not to exceed $80,000. Contract costs are based on unit pricing for each type of material. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Fobes, Mr. McBride and Mr. Stewart. ABSENT - Mr. Flewelling. The motion passed.

Recommendation: Council award a contract extension with CARE Environmental, Inc. for household hazardous waste collection until June 30, 2014. Funding will come from Account 1001340-51160, Professional Services. Actual costs for 2014 will depend upon the amount of material received, but expected not to exceed $80,000. Contract costs are based on unit pricing for each type of material.

INFORMATION ITEMS

6. Introduction of the New Airports Director

Discussion: Mr. Gary Kubic, County Administrator, introduced Mr. Jonathan P. Rembold, the new Airports Director. Mr. Rembold brings a wealth of experiences to Beaufort County from his military background as a Midshipman at the United States Naval Academy. His military experience, as well as his employment by Azteca Construction, Ward Edwards Engineering, Diocese of Charleston, Darden Restaurants, General Motors and Lexus, are part of his significant experience in project management, team leadership and customer service. He has managed more than 200 development projects in his career. Community service is included on his list of accolades.

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Status: Information only.
7. Consideration of Contract Award / Ferguson Enterprises Contract Renewal for High Density Polyethylene Pipe (HDPE) with Stormwater Management (< $50,000)

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Motion: It was moved by Mr. McBride, seconded by Mr. Caporale, that Public Facilities Committee award a contract renewal to Ferguson Enterprises in the about of $38,000 for FY 2014. Funding will come from the Stormwater Management General Ledger Account 50250011-52370. The vote: YEAS – Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Fobes, Mr. McBride and Mr. Stewart. ABSENT - Mr. Flewelling. The motion passed.

Recommendation: Public Facilities Committee awarded a contract renewal to Ferguson Enterprises in the about of $38,000 for FY 2014. Funding will come from the Stormwater Management GL Account 50250011-52370.

8. Discussion / Change Order 10 - SC 170 Widening Construction / Beaufort County Sales Tax Project #3

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2

Discussion: On July 23, 2012, Beaufort County Council awarded a contract to Cleland Site Prep, Inc. for the widening construction of SC 170 from US 278 (McGarvey’s Corner) to SC 46. This project consists of 4.5 miles, 4 lane divided roadway with 10 feet multi-use pathways.

Change Order #10 is for updated quantity adjustments requested by SCDOT for the 4 and 6 inch full depth asphalt pavement patching. Total value of Change Order #10 is $186,390. This represents a contract increase of 13%. Patching was completed early in 2013.

This project is funded from the 1% Sales Tax Road Improvement Program, Account 33403-54500. In February 2012, the South Carolina State Transportation Infrastructure Bank (SIB) had approved a grant funding up to $24.9 million for this project. All construction costs to include change orders are reimbursable items by the SIB.

Status: Change Order #10 is presented as an information only item. No formal action is required by either the Public Facilities Committee or County Council.

9. Change Order 11 - SC 170 Widening Construction / Beaufort County Sales Tax Project #3

Notification: To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2
Discussion: On July 23, 2012, Beaufort County Council awarded a contract to Cleland Site Prep, Inc. for the widening construction of SC 170 from US 278 (McGarvey’s Corner) to SC 46. This project consists of 4.5 miles, 4 lane divided roadway with 10 feet multi-use pathways. The original design was reviewed and approved by SCDOT.

Change Order #11 is for updated quantity adjustments requested by SCDOT for temporary pavement markings. Total value of Change Order #11 is $129,455. This represents a contract increase of .9%. The temporary pavement markings have been installed.

This project is funded from the 1% Sales Tax Road Improvement Program, Account 33403-54500. In February 2012, the South Carolina State Transportation Infrastructure Bank (SIB) had approved a grant funding up to $24.9 million for this project. All construction costs to include change orders are reimbursable items by the SIB.

Status: Change Order #11 is presented as an information only item. No formal action is required by either the Public Facilities Committee or County Council.
CAUCUS

A caucus of the County Council of Beaufort County was held at 3:00 p.m., Monday, October 28, 2013 in the large meeting room of the Bluffton Branch Library, 120 Palmetto Way, Bluffton, South Carolina.

ATTENDANCE

Chairman D. Paul Sommerville, Vice Chairman Stu Rodman and Councilmen Cynthia Bensch, Rick Caporale, Gerald Dawson, Brian Flewelling, Steven Fobes, William McBride, Gerald Stewart, Roberts “Tabor” Vaux and Laura Von Harten.

CALL FOR EXECUTIVE SESSION

It was moved by Mr. Dawson, seconded by Mrs. Bensch, that Council go immediately into executive session for the purpose of receiving information regarding matters relating to negotiations incident to proposed contractual arrangements and proposed purchase of property; receipt of legal advice relating to pending and potential claims covered by the attorney-client privilege. The vote: YEAS - Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride, Mr. Rodman, Mr. Sommerville, Mr. Stewart, Mr. Vaux and Ms. Von Harten. The motion passed.

Mr. Vaux, recused himself, left the room, and was not present for any of the discussion regarding negotiations incident to proposed contractual arrangements.

EXECUTIVE SESSION

Mr. Vaux reentered the room.

REGULAR SESSION

The regular meeting of the County Council of Beaufort County was held at 5:00 p.m., Monday, October 28, 2013 in the large meeting room of the Bluffton Branch Library, 120 Palmetto Way, Bluffton, South Carolina.
ATTENDANCE

Chairman D. Paul Sommerville, Vice Chairman Stu Rodman and Councilmen Cynthia Bensch, Rick Caporale, Gerald Dawson, Brian Flewelling, Steven Fobes, William McBride, Gerald Stewart, Roberts “Tabor” Vaux and Laura Von Harten.

PLEDGE OF ALLEGIANCE

The Chairman led those present in the Pledge of Allegiance to the Flag.

INVOCATION

The Chairman gave the Invocation.

The Chairman passed the gavel to the Vice Chairman in order to receive the administrative consent agenda.

ADMINISTRATIVE CONSENT AGENDA

Review of Proceedings of the Regular Meeting held October 14, 2013

This item comes before Council under the Administrative Consent Agenda.

The following correction was made to the minutes of the October 14, 2013 meeting: page 8, line 35, add “...as a point of order...”

It was moved by Mr. Flewelling, seconded by Mr. Vaux, that Council approve the minutes of the regular meeting held October 14, 2013. The vote: YEAS - Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride, Mr. Rodman, Mr. Sommerville, Mr. Stewart, Mr. Vaux and Ms. Von Harten. The motion passed.

County Administrator’s Two-Week Progress Reports

This item comes before Council under the Administrative Consent Agenda.

Mr. Gary Kubic, County Administrator, presented his Two-Week Progress Report, which summarized his activities from October 14, 2013 through October 25, 2013.

Deputy County Administrator’s Two-Week Progress Reports

This item comes before Council under the Administrative Consent Agenda.

Mr. Bryan Hill, Deputy County Administrator, presented his Two-Week Progress Report, which summarized his activities from October 14, 2013 through October 25, 2013.

To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2
The Vice Chairman passed the gavel back to the Chairman in order to continue the meeting.

**PROCLAMATIONS**

**America Recycles Day**

The Chairman proclaimed November 15, 2013 America Recycles Day and encouraged citizens to become aware of and increase their participation in Beaufort County’s Recycling Program. Mr. Jim Minor, Solid Waste Manager, and Rerun, solid waste mascot, accepted the proclamation.

**Veterans Day**

The Chairman announced in observance of Veterans Day, Monday, November 11, 2013, Beaufort County Council proudly joins the rest of our nation to salute and give special honor and recognition to the men and women of our Armed Forces, both active and inactive, for their contribution, dedication and commitment to the cause of our freedom. Ms. Elizabeth Santagati, US Army Veteran, accepted the proclamation.

**BOARD AND COMMISSION MEMBERS’ PUBLIC SERVICE RECOGNITION**

The Chairman recognized 18 individuals for their public service to County government: Laura Barrett, Southern Corridor Review Board; Thomas Beavor, Daufuskie Island Fire District; John Brock, Northern Corridor Review Board; J. Donald Cammerata, Stormwater Management Utility Board; Gloria Criscuolo, Disabilities and Special Needs Board; Theresa Dunn, Chairman, Library Board of Trustees; Edward Furner, Tax Equalization Board; Robert S. Jones, Historic Preservation Review Board; Jimmy N. Mackey, Tax Equalization Board; Joseph Mazzei, Chairman, Airports Board; Dan'l Moulton, Construction Adjustments and Appeals Board; George Potts, Solid Waste and Recycling Board; Ernest Sewell, Tax Equalization Board; Allan Stern, Parks and Leisure Services Board; Norma Stewart, Library Board of Trustees; Parker Sutler, Planning Commission; Joseph F. Vercellotti, Rural and Critical Lands Board; Susan Williams, Beaufort Memorial Hospital Board of Trustees.

**PUBLIC COMMENT**

The Chairman recognized Mr. Parker Sutler, a resident of Okatie, is before Council because of the proposed trash transfer station on Chechessee Road. It is the wrong place to put a trash transfer station. Put this issue to rest.

Mr. Mike Hagen, a resident of Rose Hill and speaking on behalf of the Rose Hill Board of Directors, talked about the structure of the business license fee; particularly, how it pertains to self-managed plantations. The fee (actually a tax) considers the annual assessment that the residents pay to maintain their own property as income when computing the cost of the fee. Examine the self-managed plantations, not just the agriculture exemption.
Mr. Ernie Lindblad, a board member of Windmill Harbour Property Owners Association, stated the US Highway 278 safety enhancements in the Jenkins Island area, that have been worked out in anticipation of the completion of the flyover project plan, will accomplish very important safety measures for Windmill Harbour residents and guests, Jenkins Island residents as well as the 60,000 travelers who daily use the bridges. Please support the plan.

COUNTY ADMINISTRATOR’S REPORT

Mr. Gary Kubic, County Administrator, introduced Mr. Jonathan P. Rembold, the new Airports Director. Mr. Rembold brings a wealth of experiences to Beaufort County from his military background as a Midshipman at the United States Naval Academy. His military experience, as well as his employment by Aztecta Construction, Ward Edwards Engineering, Diocese of Charleston, Darden Restaurants, General Motors and Lexus, are part of his significant experience in project management, team leadership and customer service. He has managed more than 200 development projects in his career. Community service is included on his list of accolades.

DEPUTY COUNTY ADMINISTRATOR’S REPORT

Monthly Budget Summary

Mr. Bryan Hill, Deputy County Administrator, submitted the actual year-to-date comparison for the period ending September 30, 2013 as well as snapshots of revenues and expenses effective September 30, 2013.

Animal Shelter Update

Ms. Tallulah Trice, Animal Control Director, invited Council and the community to join the Department’s campaign to reduce overpopulation, euthanasia, disease, bite cases, and cruelty / abuse cases. The Department rescued, rehabilitated and relocated more than 80 animals thanks to the SPCA, Animal Welfare League, Camp Green Dog, Hardeeville Pet Resort, Hilton Head Humane Association, Jasper Animal Rescue Mission, Malachi Foundation, St. Huberts Animal Welfare, Sumter DART, and Washington Animal Rescue League.

CONSENT AGENDA

TEXT AMENDMENTS TO THE BEAUFORT COUNTY ZONING AND DEVELOPMENT STANDARDS ORDINANCE/ZDSO: ARTICLE XII. SUBDIVISION DESIGN, DIVISION 3—TYPES OF SUBDIVISIONS; ARTICLE XIII. SUBDIVISION AND LAND DEVELOPMENT STANDARDS, DIVISION 2–STREET STANDARDS; AND ARTICLE XV. SIGNS, DIVISION 2–STANDARDS (ADDS ADDITIONAL REQUIREMENTS FOR SUBDIVISIONS, STREET DESIGNS AND SIGNS)

This item comes before Council under the Consent Agenda. Discussion occurred at the October 7, 2013 meeting of the Natural Resources Committee.

To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2
It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Council approve on second reading text amendments to the Beaufort County Zoning and Development Standards Ordinance/ZDSO: Article XII. Subdivision Design, Division 3—Types of Subdivisions; Article XIII. Subdivision and Land Development Standards, Division 2–Street Standards; and Article XV. Signs, Division 2–Standards (adds additional requirements for subdivisions, street designs and signs). The vote: YEAS - Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride, Mr. Rodman, Mr. Sommerville, Mr. Stewart, Mr. Vaux and Ms. Von Harten. The motion passed.

The Chairman announced a public hearing Monday, November 18, 2013, beginning at 6:00 p.m. in Council Chambers of the Administration Building, Government Center, 100 Ribaut Road, Beaufort.

A RESOLUTION CALLING FOR THE SOUTH CAROLINA DEPARTMENT OF TRANSPORTATION, IN ANTICIPATION OF THE COMPLETION OF THE FLYOVER PROJECT, TO CONSTRUCT US 278 TRAFFIC SAFETY ENHANCEMENTS IN THE JENKINS ISLAND AREA

This item comes before Council under the Consent Agenda. Discussion occurred at the October 21, 2013 meeting of the Public Facilities Committee.

It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Council adopt a resolution calling for the South Carolina Department of Transportation, in anticipation of the completion of the flyover project, to construct US 278 traffic safety enhancements in the Jenkins Island area. The vote: YEAS - Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride, Mr. Rodman, Mr. Sommerville, Mr. Stewart, Mr. Vaux and Ms. Von Harten. The motion passed.

AN ORDINANCE AUTHORIZING THE EXECUTION AND DELIVERY OF AN ASSIGNMENT OF AN EASEMENT OWNED BY BEAUFORT COUNTY FOR THE CONSTRUCTION AND MAINTENANCE OF A ROADWAY IDENTIFIED AS BOWLING LANE AND ANY RIGHTS TO UNPAVED ROADWAYS EXTENDING THEREFROM

This item comes before Council under the Consent Agenda. Discussion occurred at the October 21, 2013 meeting of the Public Facilities Committee.

It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Council approve on first reading an ordinance authorizing the execution and delivery of an assignment of an easement owned by Beaufort County for the construction and maintenance of a roadway identified as Bowling Lane and any rights to unpaved roadways extending therefrom. The vote: YEAS - Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride, Mr. Rodman, Mr. Sommerville, Mr. Stewart, Mr. Vaux and Ms. Von Harten. The motion passed.
AN ORDINANCE AUTHORIZING ISSUANCE OF AN EASEMENT TO PALMETTO ELECTRIC COOPERATIVE UTILITY ON COUNTY PROPERTY

This item comes before Council under the Consent Agenda. Discussion occurred at the October 21, 2013 meeting of the Public Facilities Committee.

It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Council approve on first reading an ordinance authorizing the execution and delivery of an easement encumbering property owned by Beaufort County, South Carolina to Palmetto Electric Cooperative Utility. The vote: YEAS - Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride, Mr. Rodman, Mr. Sommerville, Mr. Stewart, Mr. Vaux and Ms. Von Harten. The motion passed.

POLICY FOR THE ACCEPTANCE OF PRIVATE ROADS (NEW POLICY STATEMENT #17)

This item comes before Council under the Consent Agenda. Discussion occurred at the October 21, 2013 meeting of the Public Facilities Committee.

It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Council approve a new Policy Statement #17 regarding the acceptance of private roads. The vote: YEAS - Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride, Mr. Rodman, Mr. Sommerville, Mr. Stewart, Mr. Vaux and Ms. Von Harten. The motion passed.

HOUSEHOLD HAZARDOUS WASTE COLLECTION SERVICES CONTRACT EXTENSION

This item comes before Council under the Consent Agenda. Discussion occurred at the October 21, 2013 meeting of the Public Facilities Committee.

It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Council approve a contract extension with CARE Environmental, Inc. for household hazardous waste collection until June 30, 2014. Funding will come from Account 1001340-51160, Professional Services. Actual costs for 2014 will depend upon the amount of material received, but not expected to exceed $80,000. Contract costs are based on unit pricing for each type of material. The vote: YEAS - Mrs. Bensch, Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. Fobes, Mr. McBride, Mr. Rodman, Mr. Sommerville, Mr. Stewart, Mr. Vaux and Ms. Von Harten. The motion passed.

AGRICULTURAL TEXT AMENDMENT TO CHAPTER 18, ARTICLE III (BUSINESS AND PROFESSIONAL LICENSE) OF THE BEAUFORT COUNTY CODE OF ORDINANCES AND PROVIDING FOR THE SEVERABILITY AND EFFECTIVE DATE

This item comes before Council under the Consent Agenda. Discussion occurred at the October 7, 2013 meeting of the Governmental Committee.
It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Council approve on second reading an agricultural text amendment to the Business License Fee Ordinance, Article III, Business and Professional Licenses, Section 18-54(b). Deductions and exemptions. “The provisions of this article shall not extend to those businesses which are contained within NAICS Major Business Group 01: agriculture production; crops, or Group 02: agriculture production; livestock and animal specialties, or Group 08: forestry, or Group 09: fishing, nor shall it apply to the manufacture or sale of sea island grass products, but shall extend and apply to vendors of every other class and kind of goods.” The vote: YEAS - Mr. Dawson, Mr. Flewelling, Mr. McBride, Mr. Rodman, Mr. Sommerville, Mr. Stewart, Mr. Vaux and Ms. Von Harten. NAYS – Mrs. Bensch, Mr. Caporale and Mr. Fobes. The motion passed.

The Chairman announced a public hearing Monday, November 18, 2013, beginning at 6:00 p.m. in Council Chambers of the Administration Building, Government Center, 100 Ribaut Road, Beaufort.

MOTION TO WAIVE EXECUTIVE PRIVILEGE

Mr. Vaux, recused himself, left the room, and was not present for any of the discussion regarding the potential purchase of Pepper Hall Plantation.

Motion to waive executive privilege: It was moved by Mr. Rodman, seconded by Ms. Von Harten, that Council waive executive privilege with respect to matters discussed in executive session pertaining to the purchase of Pepper Hall Plantation, commonly known as the Graves Property or, in some cases, the horse farm on US Highway 278. The vote: YEAS - Mrs. Bensch, Mr. Caporale Mr. Flewelling, Mr. Fobes, Mr. Rodman, Mr. Stewart and Ms. Von Harten. NAYS – Mr. Dawson, Mr. McBride and Mr. Sommerville. RECUSAL - Mr. Vaux, recused himself, left the room, and was not present for any of the discussion regarding a potential purchase of Pepper Hall Plantation. The motion passed.

For the record Mr. Josh Gruber, County Attorney, stated any discussions whatsoever regarding the rezoning of this property are not appropriate for discussion of purchasing this property. The two subjects must be separate and apart. The rezoning application that is pending before Council, has no bearing, whatsoever, on the discussions regarding the purchase of this property. They are two separate functions. The merits of this purchase have to be made on whether or not Council believes the purchase price, as presented, is appropriate. The issue, as to whether this property should be rezoned, must be relegated to the discussion of the rezoning of the property and cannot be commingled.

Main motion: It was moved by Mr. Rodman, seconded by Mr. Stewart, that Council accept the written offer from the Graves for the purchase of a parcel of land called Pepper Hall.

Motion to postpone: It was moved by Mr. Flewelling, seconded by Mr. Dawson, that Council postpone consideration of the motion for three weeks. The vote: YEAS – Mrs. Bensch, Mr. Fobes, Mr. Rodman and Mr. Stewart. NAYS – Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. McBride, Mr. Sommerville and Ms. Von Harten. RECUSAL - Mr. Vaux, recused himself, left...
the room, and was not present for any of the discussion regarding the potential purchase of Pepper Hall Plantation. The motion failed.

**Vote on the main motion:** Council accept the written offer from the Graves for the purchase of a parcel of land called Pepper Hall. The vote: YEAS – Mrs. Bensch, Mr. Fobes, Mr. Rodman and Mr. Stewart. NAYS – Mr. Caporale, Mr. Dawson, Mr. Flewelling, Mr. McBride, Mr. Sommerville and Ms. Von Harten. RECUSAL - Mr. Vaux, recused himself, left the room, and was not present for any of the discussion regarding the potential purchase of Pepper Hall Plantation. The motion failed.

It was moved by Ms. Von Harten, seconded by Mr. Flewelling, that Council make an offer to the owner to purchase the 18-acre river buffer property at the current appraised value as determined by Beaufort County’s appraiser; and, an option to purchase property in the future in the amount of $300,000 using Rural and Critical Lands funds.

The Chairman ruled the motion out of order since Council had agreed in executive session not to negotiate publicly.

It was moved by Ms. Von Harten, seconded by Mr. Flewelling that Council go immediately into executive session for the purpose of receiving information regarding matters relating to negotiations incident to the proposed purchase of property. The vote: YEAS – Mrs. Bensch, Mr. Flewelling, Mr. Rodman, Mr. Stewart and Ms. Von Harten. NAYS – Mr. Caporale, Mr. Dawson, Mr. Fobes, Mr. McBride and Mr. Sommerville. RECUSAL - Mr. Vaux, recused himself, left the room, and was not present for any of the discussion regarding the potential purchase of Pepper Hall Plantation. The motion failed.

Mr. Vaux reentered the room.

**PUBLIC COMMENT**

There were no requests to speak during public comment.

**ADJOURNMENT**

Council adjourned at 6:55 p.m.

COUNTY COUNCIL OF BEAUFORT COUNTY

By: ____________________________

D. Paul Sommerville, Chairman

ATTEST

Suzanne M. Rainey, Clerk to Council

Ratified:

__________________________________________

To view video of full discussion of this meeting please visit http://beaufort.granicus.com/ViewPublisher.php?view_id=2
Memorandum

DATE: November 15, 2013
TO: County Council
FROM: Gary Kubic, County Administrator
SUBJ: County Administrator’s Progress Report

The following is a summary of activities that took place October 28, 2013 through November 15, 2013:

October 28, 2013

• Employee orientation
• Staff meeting with Morris Campbell, Director of Community Services; Josh Gruber, County Attorney; and Allison Coppage, Assistant County Attorney re: Hilton Head Island Library issue
• Caucus - Executive Session
• County Council meeting

October 29, 2013

• Meeting with Kevin Meany, BF&G, Hilton Head
• Councilman Steven Fobes departmental orientation orientations
• United Way coordinators’ meeting
• Staff meeting re: St. Gregory the Great Catholic Church complaints about traffic egress and ingress
• Meeting with Don Smith, Chairman of Stormwater Management Utility Board

October 30, 2013

• Councilman Steven Fobes departmental orientations
• Meeting with Bluffton Township Fire District Chairman Terry Reynolds and Deputy County Administrator Bryan Hill re: Bluffton Fire District Chief’s Position

October 31, 2013

• Councilman Steven Fobes departmental orientations
• Meeting with Jack Mitchell of AT&T; Josh Gruber, County Attorney; and Tony Criscitiello, Division Director-Planning and Development re: Permitted processes relating to tower development on Fripp Island
• Hilton Head Island - Bluffton Chamber of Commerce meeting

November 1, 2013

• Meeting with Weston Newton, State Representative
• Conference call re: Beaufort Memorial Hospital indigent representation
• Daufuskie Ferry meeting

November 4, 2013

• State of the Region luncheon

November 5, 2013

• Conference call with Kevin Meany, CEO, BFG Communications, and staff re: Beaufort County business license
• Staff meeting to discuss median crossover / entrance at St. Gregory the Great Church
• Town of Hilton Head Island Public Facilities Committee meeting
• Town of Hilton Head Island Town Council meeting

November 6, 2013

• Staff meeting re: County webpage
• Meeting with Eric Larson
• Stormwater Management Utility Board meeting

November 7, 2013

• Sun City meeting re: Flow Control
• Meeting with Stewart Mitchell
• Meeting with Sheriff Tanner and staff re: Public Safety Solution Services and Equipment
• Joint meeting of Governmental and Finance Committees

November 8, 2013

• PALS weekly meeting with Scott Marshall, Director of PALS, and Bryan Hill, Deputy County Administrator
Follow-up staff meeting to discuss median crossover / entrance at St. Gregory the Great
Site tour of Old Miller property with Deputy County Administrator Bryan Hill

November 11, 2013
Veterans holiday

November 12, 2013
Skull session with Marie Smalls, Director of Elections and Voter Registration, and Daniel Morgan, Director of MIS re: November 5, 2013 Election Performance
Meeting with Kim Statler, Executive Director of Lowcountry Economic Alliance
Meeting with Daryl Ferguson and Senator Tom Davis
Site tour of DSN House at 18 Cottage Walk Circle

November 13, 2013
Agenda review with Chairman, Vice Chairman and Executive Staff
County / City of Beaufort bimonthly meeting

November 14, 2013
Meeting with Carolyn Wallace, Business Manager, Stormwater Utility re: Stormwater update
Meeting with Spanish Wells - Jonesville Property owners and staff at Hilton Head Island Library re: Property issues

November 15, 2013
No meetings
Memorandum

DATE: November 15, 2013

TO: County Council

FROM: Bryan Hill, Deputy County Administrator

SUBJECT: Deputy County Administrator's Progress Report

The following is a summary of activities that took place October 28, 2013 through November 15, 2013:

October 28, 2013 (Monday)--Bluffton:

- Bluffton Hours
- Prepare for County Council
- County Council

October 29, 2013 (Tuesday):

- Attend Manatron Payment Flow Meeting with Alicia Holland, CFO and Joanne Romine, MIS
- Meet with Alicia Holland, CFO
- Meet with Shannon Loper, PALS and Alicia Holland, CFO re: Cash Receipt Process
- Bluffton Hours P.M.

October 30, 2013 (Wednesday):

- Meet with Alicia Holland, CFO
- Meet with Alan Eisenman, Finance
- Meet with Phil Foot, Public Safety Director re: Butler Marine Building
- Meet with Gary Kubic, County Administrator and Terry Reynolds, Bluffton Fire District
- Bluffton Hours P.M.

October 31, 2013 (Thursday):

- Meet with Judy Elder, Talbert & Bright re: Contracts
- Meet with Bernie Kole and Charles Frances of United Way
- Meet with Phil Foot, Public Safety Director
- Attend DSN Halloween Party
- Bluffton Hours P.M.
November 1, 2013 (Friday)--Bluffton:

- Conference Call re: Beaufort Memorial Hospital Indigent Representation
- Bluffton Hours

November 4, 2013 (Monday):

- Bluffton Hours A.M.
- Attend State of the Region Lunch
- Public Facilities Committee Meeting

November 5, 2013 (Tuesday):

- Conference Call re: BFG Business License Impact
- Attend St. Gregory the Great Median Crossover Meeting
- Natural Resources Committee Meeting

November 6, 2013 (Wednesday):

- Meet with Gary Kubic, County Administrator and Eric Larson, Stormwater Engineer Candidate
- Meet with Alicia Holland, CFO
- Meet with Gary Kubic, County Administrator, Joshua Gruber, County Attorney and Allison Coppage, Assistant County Attorney
- Visit Various County Offices and Staff with Eric Larson

November 7, 2013 (Thursday):

- Meet with Eddie Bellamy, Public Works Director and Eric Larson
- Meet with Mark Roseneau, Public Facilities Director - Visit Various Properties
- Meeting to Discuss Public Safety Solution Services and Equipment
- Joint Meeting of Governmental Committee and Finance Committee

November 8, 2013 (Friday):

- Meet with Alicia Holland, CFO
- Executive Committee Meeting
- Tour Old Miller Road Property with Gary Kubic, County Administrator

November 11, 2013 (Monday)--Veteran's Day:

- Closed
November 12, 2013 (Tuesday):

- Meet with Rob McFee, Engineering & Infrastructure
- Meet with Morris Campbell, Community Services
- Meet with Monica Spells, Compliance Officer
- Meet with Suzanne Gregory, Employee Services
- Meet with Dan Morgan, MIS/GIS
- Meet with Alicia Holland, CFO
- Telephone call with George Hicks, USDA re: St. Helena Library Grant Closeout

November 13, 2013 (Wednesday):

- Attend ICMA Voluntary Credentialing Program

November 14, 2013 (Thursday):

- Visit to Public Works
- Meet with Suzanne Gregory, Employee Services
- Meet with Phil Foot, Public Safety Director

November 15, 2013 (Friday):

- Meet with Suzanne Gregory, Employee Services and Alicia Holland, CFO
- Meet with Alicia Holland, CFO
WHEREAS, the Beaufort County, by and through its County Council, hereinafter referred to as "County" and Palmetto Electric Cooperative, Inc. by and through its Board of Directors, hereinafter referred to as "Cooperative," wish to enter into this Contract.

NOW, THEREFORE, for the sum of Five ($5.00) Dollars, each to the other paid, sufficient receipt of which is hereby acknowledged, and the other rights, duties and obligations as set out below, the parties agree as follows:

1. That Cooperative is a rural electric cooperative organized and existing under the laws of the State of South Carolina and as such is eligible to take advantage of the South Carolina Rural Development Act (Act No. 462) of 1996.

2. That County is a body politic and political subdivision of the State of South Carolina. The County through its Council specifically authorized its County Administrator to execute this contract.

3. That Cooperative, under the South Carolina Rural Development Act of 1996, is allowed to apply for a credit against its tax liability for amounts paid to provide infrastructure for a qualifying project as prescribed in Section 12 of the South Carolina Rural Development Act of 1996.

4. That County has requested and Cooperative has agreed to invest in infrastructure an amount of Four Hundred Thousand & 00/100 ($400,000.00) Dollars, as a part of its license liability to the State of South Carolina, through the Department of Revenue for the calendar year 2013. This contract pertains only to 2013 license fees.
5. That County agrees to use these funds only for infrastructure improvements set out and approved by the South Carolina Rural Development Act of 1996. In particular the parties agree that all funding included herewith will be used for the purchase of land and infrastructure in the Lowcountry Center for Industry and Commerce, located in Beaufort County.

6. The County agrees that the purchase will be substantially completed no later than December 31, 2014.

7. The County agrees to set up and maintain a separate and segregated Rural Development Funds account, for the deposit and disbursement of the funds subject to the contract.

8. The County will allow the Cooperative to review the use of RDA funds during the 2014 year.

9. That County agrees to abide by any and all stipulations, conditions, and requirements of the South Carolina Rural Development Act, including but not limited to any and all necessary filings made necessary by the Act with regard to the receipt and expenditure of these funds.

10. That if, and in the event, that County fails, or otherwise refuses to appropriately use the funds contributed by Cooperative, or other electric cooperatives, or if the County misuses the funds, the County hereby shall take any and all steps as are necessary to repay those funds immediately to Cooperative, or other electric cooperatives, or in the alternative to repay said funds on behalf of the Cooperative, and other cooperatives, to the Department of Revenue. The County shall be liable for any interest, penalties, or fees associated with the nonuse or misuse of said funds. If the County fails to take action to
reimburse the State or the Cooperative, and other electric cooperatives, the Cooperative, or other electric cooperatives, shall have a cause of action against the County for breach of this agreement including cost and attorneys fees.

11. That the parties agree that if requested or required, they will both sign any forms required by the South Carolina Rural Development Act waiving the statute of limitations on the State of South Carolina through the Department of Revenue for attempting to collect the above reference funds, if and in the event they are not appropriately used under the Act and both parties agree to take all steps that would be necessary to cooperate with the Department of Revenue to see that the transfer and use of these funds are appropriately handled and accounted for.

WITNESS our hands and seals this 7th day of November, 2013 at Beaufort County, South Carolina.

WITNESSETH:  

BEAUFORT COUNTY

BY:  

its:  

PALMETTO ELECTRIC COOPERATIVE, INC.

_____________________________  ________________________________

_____________________________  ________________________________
PROBATE AS TO BEAUFORT COUNTY

THE STATE OF SOUTH CAROLINA
BEAUFORT COUNTY

PERSONALLY appeared before me, and made oath that he/she saw the within named Beaufort County, by its sign, seal, and its act and deed, deliver the within written Contract, and that he/she with witnessed the execution thereof.

SWORN to before me, this day of , 2013.

(SEAL)

NOTARY PUBLIC FOR S.C.
My Commission Expires: 

PROBATE AS TO PALMETTO ELECTRIC COOPERATIVE, INC.

THE STATE OF SOUTH CAROLINA
BEAUFORT COUNTY

PERSONALLY appeared before me and made oath that he/she saw the within named Cooperative, by its sign, seal, and its act and deed, deliver the within written Contract, and that he/she with witnessed the execution thereof.

SWORN to before me, this day of , 2013.

(SEAL)

NOTARY PUBLIC FOR S.C.
My Commission Expires: 

4
Mosquito Control

Gregg J. Hunt
Director
Abatement Strategies

Ideal

- Source Reduction
- Immatures
- Adults

Beaufort County

- Source Reduction
- Immatures
- Adults
Control of Immature Mosquitoes
Treated 19,500 Catch Basins
Control of Adult Mosquitoes
Mosquito Control Work Zones

Spray Truck
2012 - 2013 Mosquito Seasons

Number of Complaints

Month

2012 = 1,084

2013 = 619
2013 Requests for Service (1/1 - 10/30)

Request for Service (619)
West Nile Virus (WNV)

Eastern Equine Encephalitis Virus (EEE)
Government Surveillance for EEE and WNV

- Mosquito Control laboratory
- DHEC laboratory (Columbia)
- Clemson Veterinary Diagnostic Center (Columbia)
WNV and EEE in Region – 2013

Beaufort Co.
► WNV – 2 birds, 1 mosquito group
► EEE – 0

Savannah
► WNV – 107 mosquito groups
► EEE – 4 birds, 1 horse
Mosquito Control Contacts

► (843) 255-5800

► Mosquito Control @ www.bcgov.net
Beaufort County Treasurer’s Office

Information and Facts Sheet

- **Purpose**: The purpose of the Treasurer’s Office is to collect current and delinquent taxes, maintain county bank accounts, maximize the investment of funds on hand, and manage the disbursement of approved expenditures for general county operations, school districts, and other agencies.
  - Property value is determined by the Assessor’s office. That value is then used by the Auditor’s office to determine the taxes owed. The Treasurer’s office then collects the tax.

- **Mission**: Our mission is to successfully collect taxes owed with accurate and efficient customer service while maximizing the county’s financial resources through effective management of funds and minimization of costs.

- The Treasurer’s office has three locations:
  - **Beaufort**: 100 Ribaut Road, Suite 165 · 843-255-2600
  - **Bluffton**: 4819 Bluffton Parkway, Beaufort County Government Center 2nd Floor · 843-255-2621
  - **Hilton Head**: 539 William Hilton Parkway · 843-255-2616

- Over 170,000 tax bills are generated each year.

- Volume through December 2012:
  - BB&T Branches – 1,660 payments processed
  - Lockbox – 41,190 payments processed
  - Treasurer’s Office – 33,043 payments processed
  - Call Centers – 8,000 to 12,000 calls per month

- As of December 2012, the Treasurer’s Office had a staff of twenty employees.
  - An approximate 25% reduction since taking office July 1, 2011.

- The Delinquency area manages over 400 active bankruptcies.

- Important delinquency periods and volume as of December 2012 are as follows:
  - April Initial notices – 22,400
  - May Certified notices – 7,000
  - August Posting notice – 2,500
  - October Tax Sale
    - Properties Sold – 1,050
    - Properties Redeemed – 898
    - Properties Deeded – 152
TREASURER’S REPORT

• Office update
• Tax bills and cash flows update
• Tax sale process overview
• Report tax sale results
TREASURER’S REPORT

• Office update
  • New Tax Collector
  • Two open positions
  • Promote cohesion amongst staff involved in the collections process
  • Transition staff to focus on the pursuit of collections
• Tax bills and cash flows update
  • Tax bills were mailed Wednesday, November 13<sup>th</sup>
    • 170,373 bills
    • Total taxes billed - $322,857,771
  • Cash balances as of November 15, 2013
    • Unrestricted cash on hand - $29,866,993
    • Restricted cash on hand - $177,313,504
• Current tax payment options
TREASURER’S REPORT

• Tax sale process overview
  • November – Current tax notices
  • January – Current taxes due
  • April – Delinquent tax notices
  • May – Certified delinquent tax notices
  • August – Delinquent properties are posted
  • October – Delinquent properties sent to auction
TREASURER’S REPORT

• New this year
  • Online bidder registration
  • Required check-in prior to the start of the auction
  • Deed preparation fees were collected with the winning bid
  • Team up with DSN

• Common terminology
  • Forfeited bid
  • Forfeited Land Commission (FLC)
  • Add-on properties
  • Overage
## TREASURER’S REPORT

<table>
<thead>
<tr>
<th>TAX SALE</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Parcels sent to auction</td>
<td>1,047</td>
<td>897</td>
</tr>
<tr>
<td>Number of bidders</td>
<td>189</td>
<td>273</td>
</tr>
<tr>
<td>Parcels sold</td>
<td>796</td>
<td>580</td>
</tr>
<tr>
<td>Number of Forfeits</td>
<td>5</td>
<td>3</td>
</tr>
<tr>
<td>Parcels sent to FLC</td>
<td>93</td>
<td>116</td>
</tr>
<tr>
<td>Number of Add-on Parcels</td>
<td>158</td>
<td>201</td>
</tr>
<tr>
<td>Total Bids Collected</td>
<td>$23,304,504</td>
<td>$40,014,909</td>
</tr>
<tr>
<td>Total Taxes Due</td>
<td>$2,291,045</td>
<td>$2,244,731</td>
</tr>
<tr>
<td>Total Overage</td>
<td>$18,951,516</td>
<td>$35,525,448</td>
</tr>
</tbody>
</table>
ORDINANCE NO. __________

AN ORDINANCE AUTHORIZING THE EXECUTION AND DELIVERY OF AN ASSIGNMENT OF AN EASEMENT OWNED BY BEAUFORT COUNTY FOR THE CONSTRUCTION AND MAINTENANCE OF A ROADWAY IDENTIFIED AS BOWLING LANE AND ANY RIGHTS TO UNPAVED ROADWAYS EXTENDING THEREFROM.

WHEREAS, Beaufort County was provided an easement across real property for the establishment and maintenance of a roadway identified as Bowling Lane located in the City of Beaufort, South Carolina; and

WHEREAS, Beaufort County may or may not have a prescriptive easement and/or other property rights for the unpaved portion of roadway that extends from Bowling Lane to Pine Court Lane; and

WHEREAS, The City of Beaufort has requested that the County assign to it, any easement rights, if any, that it may have in and over Bowling Lane and the unpaved roadway extending from Bowling Lane to Pine Court Lane; and

WHEREAS, Beaufort County Council has determined that it is in the best interests of its citizens to consent to the requested Assignment of its easement rights, be they dedicated, prescriptive or otherwise that it may currently possess; and

WHEREAS, S.C. Code Ann. § 4-9-130 requires that the transfer of any interest in real property vested with the County must be authorized by the adoption of an Ordinance by Beaufort County Council.

NOW, THEREFORE, BE IT ORDAINED BY BEAUFORT COUNTY COUNCIL AS FOLLOWS:

SECTION 1. Execution of Assignment of Easement encumbering County Owned Land:

(a) The County Administrator is hereby authorized to execute any and all documents as may be necessary to effectuate the transfer of the County’s Easement rights, if any, to the City of Beaufort for Bowling Lane and the unpaved roadway that extends from Bowling Lane to Pine Court Drive.

(b) The County Administrator is hereby authorized to take all other and further actions as may be necessary to complete the conveyance of these property rights.
SECTION 2. Severability:

If any section, phrase, sentence or portion of this Ordinance is, for any reason, held or deemed to be invalid or unconstitutional by any court of competent jurisdiction, then such section, phrase, sentence or portion shall be deemed a separate, distinct and independent provision and shall not affect the remaining portion thereof.

SECTION 3. Effective Date:

This Ordinance shall become effective upon its adoption by Beaufort County Council.

ADOPTED BY BEAUFORT COUNTY COUNCIL, BEAUFORT, SOUTH CAROLINA, ON THIS _____ DAY OF ____________, 2013.

COUNTY COUNCIL OF BEAUFORT COUNTY

BY: __________________________
    D. Paul Sommerville, Chairman

APPROVED AS TO FORM:

____________________________
Joshua A. Gruber, Staff Attorney

ATTEST:

____________________________
Suzanne M. Rainey, Clerk to Council

First Reading: October 28, 2013
Second Reading:
Public Hearing:
Third and Final Reading:
The State of South Carolina,

KNOW ALL MEN BY THESE PRESENTS, That

Ribaut Road Improvement Co., A corporation by and under the Laws of the State of South Carolina,

in the State aforesaid, --------for and ------------------ in consideration of the sum of Seven Thousand Five Hundred and No/100 ($7,500.00) ------------------ Dollars

to it in hand paid at and before the sealing of these presents, by Taddeo Construction and Leasing Corporation, A corporation by and under the laws of one of the States of the United States, (the receipt whereof is hereby acknowledged) have granted, bargained, sold and released, and by these Presents do grant, bargain, sell and release unto the said Taddeo Construction and Leasing Corporation, its successors and assigns:

All that certain piece, parcel or lot of land, situate, lying and being on Port Royal Island, Beaufort County, State of South Carolina, being a part of what is known as the "Spanish Point Property" sometimes referred to as the "Port Lytleton Property" being the Southern part of the Eastern half of Lot Thirteen (13) and the Southwestern corner of Lot Fourteen (14), Section 18, and being more particularly bounded and described as follows, to-wit:

Starting at a stone on the Southern line of said Lot #13, which stone is three hundred and thirty (330') feet East from the Southwestern corner of said Lot #13, thence extending North at right angles for a distance of one hundred (100') feet, thence extending East at right angles for a distance of three hundred seventy-one and nine-tenths (371.9') feet, more or less, to a concrete monument located on the Western side of the present right of way of South Carolina Highway #281, thence extending in a Southeasterly direction along the Western edge of the right of way of the present S. C. Highway #281 for a distance of One Hundred and three (103') feet, more or less, to the point where it intersects the Southern boundary of said Lot #14, Section 18, thence extending in a Southerly direction along the Southern boundary lines of said Lots #14 and #13 of said Section 18, for a distance of three hundred ninety-four (394') feet, more or less, to the point of beginning. The Northern and Southern boundary lines of the within property are parallel throughout, being One Hundred (100') feet distance between the said boundary lines. Bounded on the North by other property owned by Grantor herein, on the East by right of way of said S. C. Highway #281, on the South by property now or formerly owned by Coastal Security Corporation and previously owned by Thelma P. Thomas and Lucy Mitchell, and on the West by property formerly owned by Marla Green. This is the Southern part of the property conveyed by Thelma P. Thomas to Ribaut Road Improvement Co. by Deed dated June 28, 1956, and recorded in Deed Book 81, page 346, Office of the Clerk of Court for Beaufort County, South Carolina.

The within conveyance of the above described property is made and accepted by the purchasers herein subject to a six (6') feet right of way over, and across the Western portion of the above described property, being an easement in writing given by Ribaut Road Improvement Co. to Beaufort County for the construction and maintenance of such roadway.

The grantee herein binds itself, its successors and assigns, to the following as an additional consideration for the purchase by it of the above described property, to-wit:

(a) That no building or permanent structure of any nature or kind will be constructed or placed upon the above described property which shall extend closer to or be within a distance of 175' of the Western right of way of S. C. Highway #281.

(b) That the above described property, nor will any improvements placed thereon, be used at any time for the maintenance or operation of a retail food store or grocery store.

TOGETHER with all and singular the Rights, Members, Hereditaments and Appurtenances to the said Premises belonging, or in antecess incident or appertaining.

TO HAVE AND TO HOLD, all and singular the said premises before mentioned unto the said Taddeo Construction and Leasing Corporation, its successors and assigns.
And the said Ribaut Road Improvement Co. does hereby bind itself and its successors, to warrant anew forever defend all and singular the said premises unto the said Taddeo Construction and Leasing Corporation, its successors and Assigns, against itself and its successors and all other persons lawfully claiming or to claim the same, or any part thereof.

IN WITNESS WHEREOF Ribaut Road Improvement Co. has caused these presents to be executed in its name by President and by Secretary-Treasurer and its corporate seal to be hereto affixed this day of July in the year of our Lord one thousand nine hundred and sixty-two, and in the one hundred and eighty-seventh year of the Sovereignty and Independence of the United States of America.

Signed, Sealed and Delivered } in Presence of

Eva C. Walker
Witness

Ribaut Road Improvement Co. (Seal)

By: John M. Trask President

Calhoun Thomas Sec. & Treas.

NORTH

The State of South Carolina,
COUNTY OF NEW HANOVER

PERSONALLY appeared before me Eva C. Walker who, on oath, says she saw the within named

Ribaut Road Improvement Co. by its President sign the within Deed, and

John M. Trask (Insert name of Corporation)

(Insert name of President or Vice-President)

(Insert Seal or Treas.)

witnessed the execution thereof.

Eva C. Walker
(Witness)

SIGNED OR SWORN to before me this day of July A.D. 1962

Eva C. Walker (Seal)
Notary Public, SOUTH CAROLINA

My Commission expires 6-30-63

The State of South Carolina,
COUNTY OF BEAUFORT

PERSONALLY appeared before me Marjorie T. Brown who, on oath, says she saw the within named

Ribaut Road Improvement Co. by its President sign the within Deed, and

John M. Trask (Insert name of Corporation)

(Insert name of President or Vice-President)

(Insert Seal or Treas.)

Secretary-Treasurer

Calhoun Thomas

witnessed the execution thereof.

Myrtle G. Epps
(Witness)

SIGNED OR SWORN to before me this 10th day of July A.D. 1962

Myrtle G. Epps (Seal)

I HEREBY CERTIFY THAT THE MEASUREMENTS ON THIS PLAT ARE CORRECT AND THERE ARE NO ENCROACHMENTS OR PROJECTIONS OTHER THAN SHOWN.

THIS PROPERTY IS NOT LOCATED IN A SPECIAL FLOOD HAZARD AREA AS DETERMINED BY HUD, MAP NO. 05.

SCALE 1" = 30'

AUGUST 11, 1977

R. D. TROGDON, JR.
R.L.U. 2712
Alley Behind New Fire Station
PERSONALLY appeared before me the undersigned witness and made oath that he/she saw the within named Grantor sign, seal, and as his/her act and deed, deliver the within written Easement, and that he/she with the other witness whose signature appears above witnessed the execution thereof.

(Witness #1 or #2)

SWORN to before me, this ____________ day of ____________, A.D., 2013

(SEAL)

Notary Public for __________________
My Commission Expires: ____________
ORDINANCE NO. ________

AN ORDINANCE AUTHORIZING THE EXECUTION AND DELIVERY OF AN EASEMENT ENCUMBERING PROPERTY OWNED BY BEAUFORT COUNTY, SOUTH CAROLINA.

WHEREAS, Beaufort County owns real property located on Highway 278 and Fording Road Extension, which is known and described as the Bluffton Parkway Flyover; and

WHEREAS, due to the construction of the Bluffton Parkway Flyover it is necessary for Palmetto Electric Cooperative, Inc. to relocate its existing electric and communication systems that serves residents in the Bluffton and Hilton Head Island areas; and

WHEREAS, Palmetto Electric Cooperative, Inc. has requested that Beaufort County grant it a Utility Easement for erecting, operating, and maintaining electric and communications systems overhead and/or underground across portions of the County’s property; and

WHEREAS, County staff have worked diligently with Palmetto Electric Cooperative, Inc. to develop a proposed easement path across the County’s property that ensures a minimal impact to the property itself as well as a minimal impact to the natural vegetation currently on the property

WHEREAS, Beaufort County Council has determined that it is in its best interests to authorize the execution and delivery of the requested Easement attached hereto and incorporated by reference as “Exhibit A.”; and

WHEREAS, S.C. Code Ann. § 4-9-130 requires that the transfer of any interest in real property owned by the County must be authorized by the adoption of an Ordinance by Beaufort County Council.

NOW, THEREFORE, BE IT ORDAINED BY BEAUFORT COUNTY COUNCIL AS FOLLOWS:

SECTION 1. Execution of Easement encumbering County Owned Land:

(a) The County Administrator is hereby authorized to execute the Easement which is attached hereto as “Exhibit A”; and,

(b) The County Administrator is hereby authorized to take all other actions as may be necessary to complete the conveyance of the Easement and ensure the construction and installation of the new power line occur as agreed upon by the County and Palmetto Electric Cooperative, Inc.
TO: Councilman Gerald Dawson, Chairman, Public Facilities Committee
VIA: Gary Kubic, County Administrator
     Josh Gruber, Staff Attorney
FROM: Robert McFee, Director of Engineering and Infrastructure
SUBJ: Palmetto Electric Cooperative Utility Easement on County Property
DATE: October 15, 2013

BACKGROUND. Palmetto Electric Cooperative, Inc. has requested an easement across County-owned property located between US 278 and Fording Island Road Extension in unincorporated Bluffton. The property in question, R600 041 000 0300 0000, was purchased by the County pursuant to the right-of-way acquisition program for Bluffton Parkway Phase 5A. The easement is more particularly described as “being five (5’) feet on either side of centerline of power line”. It includes “the nonexclusive right to enter the County’s property for the purpose of erecting, operating and maintaining overhead and/or underground electric and communications system”.

FOR ACTION. Public Facilities Committee on October 21, 2013.

RECOMMENDATION. The Public Facilities Committee approve and recommend to County Council granting of the above described easement to Palmetto Electric Cooperative.

JRMjr/EWK/cvs

Attachments: 1) Draft Copy of Easement
             2) Location Map

cc: Colin Kinton
    Bob Casavant

Easements/BP5A/PEC
KNOW ALL MEN BY THESE PRESENTS that the undersigned Beaufort County hereinafter "GRANTOR"), for consideration of One ($1.00) Dollar, the receipt and sufficiency of which is hereby acknowledged, and in further consideration of the covenants and conditions expressed herein, do hereby grant, bargain and sell and by these presents have granted, bargained and sold unto PALMETTO ELECTRIC COOPERATIVE, INC., its Successors and Assigns (hereinafter "GRANTEE") the nonexclusive right to enter the following described lands for the purpose of erecting, operating and maintaining overhead and/or underground electric and communications systems.

ALL that certain piece, parcel or lot of land described and known as:

Us Hwy 278 & Fording Island Road Extension for Bluffton Parkway Flyover near Convenience Store and Fruit Stand

R600 041 0000 0300 0000

| NUMBER OF ACRES: | 0.18 |
| AREA OF COUNTY: | Southern |
| TOWN/TOWNSHIP: | Bluffton |
| PLANTATION/SUBDIVISION: | Buckingham Landing |
| LOCATION: | |
| LOT: | |
| PLAT REFERENCE: | Book: 2870 Page: 341 |
| OTHER: | |

Said easement being five (5') feet on either side of centerline of power line.

TOGETHER with all and singular, the Rights, Members, Hereditaments and Appurtenances to the said Premises belonging, or in any wise incident or appertaining TO HAVE AND TO HOLD, all and singular, the said Premises before mentioned unto the PALMETTO ELECTRIC COOPERATIVE, INC., its Successors and Assigns forever.

AND I (WE) do hereby bind myself (ourselves) and my (our) Heirs and Assigns, Executors and Administrators, to warrant and forever defend, all and singular, the said
Premises unto the said PALMETTO ELECTRIC COOPERATIVE, INC., its Successors and Assigns, against me (us) and my (our) Heirs, and all persons whomsoever lawfully claiming, or to claim the same or any part thereof.

The grant of this easement is subject to the following terms and conditions:

1. That Grantee's right to enter the above-described property shall be nonexclusive and solely for the purpose of, and is hereby limited to, such activities as are reasonable necessary for construction, reconstructing, operating and maintaining an overhead and/or underground electric or communications system.

2. That Grantor hereby reserves the right to use or convey the property which is subject of this Easement in any manner whosoever which does not interfere with the use and enjoyment of the Easement.

3. That Grantor hereby reserves the right to change the location of the within Easement from time to time, but solely at the expense of Grantor.

4. That landscaping shall not be planted within ten (10') feet of any door or opening of electrical distribution equipment, or within the boundaries of the basic easement. If landscaping is planted in violation of this provision, Grantee shall have the right to remove such landscaping and shall have no obligation to replant such landscaping.

WITNESS my (our) Hand(s) and Seal(s), this _________day of ____________, in the year of our Lord Two Thousand Thirteen.

SIGNED, SEALED AND DELIVERED IN THE PRESENCE OF:

(Witness #1 Signature) ___________________________
Print Name: _________________________________

(Grantor's Signature) __________________________
By: ___________________________ (L.S.)
(Print Grantor's Name)

Its: ________________________________

(Witness #2 Signature) ___________________________
Print Name: _________________________________
SECTION 2. Severability:

If any section, phrase, sentence or portion of this Ordinance is, for any reason, held or deemed to be invalid or unconstitutional by any court of competent jurisdiction, then such section, phrase, sentence or portion shall be deemed a separate, distinct and independent provision and shall not affect the remaining portion thereof.

SECTION 3. Effective Date:

This Ordinance shall become effective upon its adoption by Beaufort County Council.

ADOPTED BY BEAUFORT COUNTY COUNCIL, BEAUFORT, SOUTH CAROLINA, ON THIS _______ DAY OF ______________, 2013.

COUNTY COUNCIL OF BEAUFORT COUNTY

BY: ____________________________________________
    D. Paul Sommerville, Chairman

ATTEST:

Suzanne M. Rainey, Clerk to Council

APPROVED AS TO FORM:

______________________________________________
Joshua A. Gruber, Staff Attorney
TO: Councilman Gerald Dawson, Chairman, Public Facilities Committee

VIA: Gary Kubic, County Administrator
      Bryan Hill, Deputy County Administrator
      Alicia Holland, Interim Chief Financial Officer
      Robert McFee, Director of Engineering and Infrastructure
      Dave Thomas, Purchasing Director

FROM: Colin Kinton, PE, Traffic & Transportation Engineering

SUBJ: US 278 AT NEW HAMPTON PARKWAY MAST ARM TRAFFIC SIGNAL INSTALLATION

DATE: October 31, 2013

BACKGROUND: In May 2013, County Council approved the construction of the US 278 Frontage Road at Island West for a total contract value of $598,389. The construction project is underway and should be finished by early 2014. The signal installation for New Hampton Parkway and US 278 was not included in the Island West Frontage Road construction bids. Traffic Engineering requested quotes from SCDOT approved state contractors:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>Contract Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carolina Traffic Controls</td>
<td>$155,469.03</td>
</tr>
<tr>
<td>Walker Brothers, Inc</td>
<td>$164,166.25</td>
</tr>
<tr>
<td>Premier Constructors</td>
<td>$171,946.75</td>
</tr>
<tr>
<td>J Moore Electrical Contractors, Inc</td>
<td>$204,371.70</td>
</tr>
<tr>
<td>MCH &amp; Sons Contracting, LLC</td>
<td>No Response</td>
</tr>
</tbody>
</table>

The engineer’s estimate for the contract is $166,784.90. There will also be additional costs for County provided equipment (cabinet, controller, networking and emergency pre-emption equipment) totaling $25,000.

FUNDING: Sales Tax Project 2d for US 278 Frontage Roads, $80,469.03 - Account # 33402-54504 with an available funding budget of $1,764,778. Harris Teeter will be contributing $100,000 for the signalization of the intersection with New Hampton Parkway/US 278. Additionally, on April 9, 2012, County Council approved US 278 Frontage Road at Island West as an eligible one cent sales tax project with a funding allocation of $800,000.

RECOMMENDATION: The Public Facilities Committee approve and recommend to County Council a contract with Carolina Traffic Controls in the amount of $155,469.03 plus $25,000 for County provided equipment for a total project cost of $180,469.03 for the installation of the mast arm traffic signal at US 278 and the New Hampton Parkway from the funding sources listed above.

Attachment: Location Map
SOUTHERN BEAUFORT COUNTY ZONING MAP AMENDMENT / REZONING REQUEST R601-031-000-0048-0000 (1 ACRE AT THE NORTHWEST CORNER OF GOETHE ROAD AND BLUFFTON ROAD (S.C. HIGHWAY 46) FROM SUBURBAN (S) TO COMMERCIAL SUBURBAN.

Adopted this ___ day of __________, 2013.

COUNTY COUNCIL OF BEAUFORT COUNTY

By: ________________________________
D. Paul Sommerville, Chairman

APPROVED AS TO FORM:

______________________________
Joshua A. Gruber, Staff Attorney

ATTEST:

______________________________
Suzanne M. Rainey, Clerk to Council

First Reading:
Second Reading:
Public Hearing:
Third and Final Reading:
REZONING AMENDMENT
Parcel: R601 031 000 0048 0000
TEXT AMENDMENTS TO THE BEAUFORT COUNTY ZONING AND DEVELOPMENT STANDARDS ORDINANCE/ZDSO, ARTICLE V. USE REGULATIONS, TABLE 106-1098. LIGHT INDUSTRY USES, AND SECTION 106-1359 AND SECTION 106-1366, LIMITED AND SPECIAL USE STANDARDS (ADDS LIGHT INDUSTRIAL AND WAREHOUSING / DISTRIBUTION AS ALLOWED USE IN COMMERCIAL REGIONAL DISTRICTS AND ESTABLISHES LIMITED STANDARDS FOR THESE USES.)

Whereas, Standards that are underscored shall be added text and Standards lined through shall be deleted text.

Adopted this day of _______, 2013.

COUNTY COUNCIL OF BEAUFORT COUNTY

BY: ____________________________
D. Paul Sommerville, Chairman

APPROVED AS TO FORM:

____________________________________
Joshua A. Gruber, Staff Attorney

ATTEST:

____________________________________
Suzanne M. Rainey, Clerk to Council

First Reading:
Second Reading:
Public Hearing:
Third and Final Reading:
### TABLE 106-1098. GENERAL USE TABLE [Excerpt]

<table>
<thead>
<tr>
<th>Land Use</th>
<th>Priority Areas</th>
<th>Rural Areas</th>
<th>Additional Standards (See Section)</th>
<th>Use Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>INDUSTRIAL USES</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Light industry</td>
<td>N</td>
<td>L</td>
<td>N L Y Y N N L N 106-1359</td>
<td>[no changes proposed]</td>
</tr>
<tr>
<td>STORAGE</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Warehousing/</td>
<td>N</td>
<td>L</td>
<td>N L Y Y N N N N 106-1366</td>
<td>[no changes proposed]</td>
</tr>
<tr>
<td>distribution</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Sec. 106-1359. Light Industry.**

(a) *Limited/special standards for use in all applicable districts.* Limited/special standards for light industry uses in all applicable districts are as follows:

1. A setback of at least 100 feet from the district boundary shall be required for all uses having such a boundary.
2. Operators of this use shall ensure that no residentially zoned district receives levels of noise beyond 70 decibels between 6:00 a.m. and 7:00 p.m. The maximum receiving noise between 7:01 p.m. and 5:59 a.m. shall be 55 decibels.
3. No use shall produce vibration levels that are received at residential property lines.
4. No use shall produce noxious or nuisance-oriented emissions.
5. No light industry use shall exceed a maximum square footage of 200,000 square feet of floor area per building.

(b) *Reports/studies required.* All applications for this use shall include an environmental impact assessment.

(c) *Research and development district.* In the research and development district, light industrial uses shall be permitted only where it is a pilot plant or manufacturing facility that produces products developed at the research facility and occupies no more than 40 percent of the floor area. The manufacturing facility shall be built of the same materials and be in the same architectural style as the research and development facilities.

(d) *Rural business district.* Limited standards for light industrial uses within rural business districts are as follows:

1. This use is limited to 5,000 square feet of floor area.
2. The following uses are not permitted as part of this use:
   a. Mini-warehouses (NAICS 53113);
   b. Heavy truck, recreational vehicle and mobile homes sales (NAICS 441222, 441229, 44121, 45393); and
c. Heavy truck rental (NAICS 53212).

(e) Commercial regional district. Limited standards for light industrial uses within commercial regional districts are as follows:

1) Outdoor loading areas shall be located to the rear of the principal structure and screened from adjacent roads and properties.

2) Loading and unloading of goods and supplies shall not interfere with the on-site circulation of vehicles and pedestrians.

Sec. 106-1366. Warehousing/distribution.

(a) Limited/special standards for this use in all applicable districts. Limited/special standards for warehousing/distribution uses in all applicable districts are that there shall be no bulk storage of materials that are toxic, flammable, explosive, or create hazardous conditions.

(b) Reports/studies required. All applications for this use shall include a traffic impact analysis.

(c) Additional standards for research and development district. In the research and development district, light warehousing shall be permitted only where it is an accessory use to the primary research facility and occupies no more than ten percent of the floor area. The warehouse shall be built of the same materials and be in the same architectural style as the research and development facilities.

(d) Additional standards for commercial regional district.

1) The use shall have direct access onto an arterial or major collector road.

2) Outdoor storage and loading areas shall be located to the rear of the principal structure to the maximum extent practicable and be screened from adjacent roads and properties.
WHEREAS, Beaufort County Council purchased 43.57 acres in the Chechessee area, known as R600 010 000 001A 0000 (“Property”), on July 12, 2013 for the purpose of building a trash transfer facility; and

WHEREAS, the Port Royal Sound area is a unique and vital ecological system that has supported life for human and many critical species for thousands of years; and

WHEREAS, both the quality of life and the economic well-being of the Port Royal Sound area continues to be directly connected to our waterways; and

WHEREAS, it is no longer the intention of County Council to build a trash transfer facility on the Property.

NOW, THEREFORE, BE IT RESOLVED that County Council of Beaufort County, South Carolina hereby directs administration to determine other suitable uses and / or find other suitable buyers for this Property through a competitive purchase process and report back to Council.

Adopted this ___ day of __________, 2013.

COUNTY COUNCIL OF BEAUFORT COUNTY

By: ____________________________
    D. Paul Sommerville, Chairman

APPROVED AS TO FORM:

______________________________
Joshua A. Gruber, Staff Attorney
TO: Councilman Gerald W. Stewart, Chairman, Governmental Committee
FROM: Dave Thomas, CPPO, Purchasing Director
SUBJ: RFP# 132314012107 Public Safety Software Solution Services and Equipment
DATE: November 7, 2013

BACKGROUND: Beaufort County issued a Request for Proposals (RFP) from firms capable of providing public safety software and equipment for Beaufort County in October 2012. The intent of the RFP was to select the most qualified responsive/responsible contractor whose public safety software, equipment, services, and cost provided the best software solution to the County. The scope of services will require the contractor to provide a turn-key solution that provides new public safety software, hardware, training, maintenance, and support. The new software solution will replace a twenty year old existing records management, jail management, computer-aided dispatch, and mobile data software system supporting the Sheriff’s Office, Detention Center, EMS, Fire and Rescue, and the 911 Communication Center.

The evaluation committee selected Spillman Technologies, Inc. The final negotiated Spillman Technologies, Inc. cost is $2,506,926 for a seven (7) year term with one additional five (5) year contract renewal period. The cost includes seven (7) years of prepaid maintenance for $972,488, a cost savings of $238,221. As part of the negotiated contract, Spillman is offering to finance the contract cost over a seven (7) year period. For a detailed financial cost please see Attachment B, Spillman Technologies, Inc. Pricing Information. For detailed RFP information please see Attachment C, Beaufort County Purchasing Department’s RFP Analysis, Findings, Pricing Information, and Recommendation.

VENDOR INFORMATION:
Spillman Technologies, Inc., Salt Lake City, UT

FUNDING: Various accounts. See Attachment A.

FOR ACTION: Governmental Committee meeting on November 7, 2013

RECOMMENDATION: The Purchasing Department recommends that the Governmental Committee approves and recommends to County Council the contract award to Spillman Technologies, Inc., the top ranked firm, in the amount of $2,506,926 for an initial contract term of seven (7) years with one (1) additional five (5) year contract renewal period.

CC: Gary Kubic, County Administrator
P. J. Tanner, Beaufort County Sheriff
Bryan Hill, Deputy Administrator
Alicia Holland, Chief Financial Officer
Michael M. Hatfield, Chief Deputy, Beaufort County Sheriff’s Office
Susanne Cook, Financial Officer, Beaufort County Sheriff’s Office
Phil Foot, Director of Public Safety
Dan Morgan, MIS Director

Att: 1. Attachment A, Beaufort County Funding Information
2. Attachment B, Spillman Technologies, Inc. Pricing Information
3. Attachment C, Beaufort County Purchasing Department’s RFP Analysis, Findings, Pricing Information, and Recommendation
4. Attachment D, Implementation Process Schedule
5. Attachment E, Total Call for Service
ATTACHMENT A  
Spillman - Beaufort County Public Safety software  
Funding Information

<table>
<thead>
<tr>
<th>PAYMENT SCHEDULE</th>
</tr>
</thead>
<tbody>
<tr>
<td>12/1/2013</td>
</tr>
<tr>
<td>12/1/2014</td>
</tr>
<tr>
<td>12/1/2015</td>
</tr>
<tr>
<td>12/1/2016</td>
</tr>
<tr>
<td>12/1/2017</td>
</tr>
<tr>
<td>12/1/2018</td>
</tr>
<tr>
<td>12/1/2019</td>
</tr>
<tr>
<td>Total</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENDITURE AS INCURRED</th>
</tr>
</thead>
<tbody>
<tr>
<td>-------------------</td>
</tr>
<tr>
<td>GENERAL FUND, SHERIFF</td>
</tr>
<tr>
<td>GENERAL FUND, EMERGENCY MGMT</td>
</tr>
<tr>
<td>GENERAL FUND, DETENTION CENTER</td>
</tr>
<tr>
<td>E911 SPECIAL REVENUE FUND</td>
</tr>
<tr>
<td>Total</td>
</tr>
</tbody>
</table>

Note: Due to rounding above, there may be $1 - $3 differences.
Purchase Agreement

Beaufort County Sheriff, 911, Detention

Price Estimate Date: October 1, 2013
Expiration Date: November 30, 2013

Estimate Number: QU0-02241-YUZ3R9
Prepared By: Eric J Smith

Spillman Advantages

- 30 years of experience in the public safety software industry
- 100% of employees dedicated to public safety software (no competing interests)
- Privately owned (no mergers or acquisitions)
- All of the core software products as well as the project management, training, and support services outlined in this proposal, were developed and are maintained in-house.
- Site licensing structure for all modules (including mobile) allows for future growth (unlimited users)
- Free product upgrades and enhancements for the life of the contract
- First-year maintenance, a comprehensive 12 month warranty, unlimited standard business-hour support are included with the Spillman system
- More than 1,100 customers nationwide
- 100% success record for all new customer implementations (on time and within budget)

Software, Services and Hardware

<table>
<thead>
<tr>
<th>Inclusions</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Software</td>
<td>$1,152,716</td>
</tr>
<tr>
<td>Total Professional Services/Implementation</td>
<td>$164,780</td>
</tr>
<tr>
<td>Total System Hardware</td>
<td>$26,814</td>
</tr>
<tr>
<td>Total Printer and Barcode Scanning Hardware</td>
<td>$97,375</td>
</tr>
<tr>
<td>7 Years Pre-Paid Maintenance (see next page for maintenance breakdown)</td>
<td>$972,488</td>
</tr>
<tr>
<td>WTH Mapping Interface*</td>
<td>$92,750</td>
</tr>
<tr>
<td>Grand Total</td>
<td>$2,506,923</td>
</tr>
</tbody>
</table>

*Statement of work between WTH, BCSO and Spillman to be provided
7 Year Pre-Paid Maintenance Breakdown

Spillman is proposing a 7-year pre-paid maintenance option that will provide the County significant long-term savings. We are offering this option in good faith to represent Spillman’s commitment to developing a long-term relationship with the Beaufort County. In the table below, the cost breakdown of maintenance with both the Traditional Maintenance and the Pre-Paid Maintenance options have been included.

### 7 Years Pre-Paid Maintenance Savings

<table>
<thead>
<tr>
<th>Year</th>
<th>Traditional Maintenance</th>
<th>Pre-Paid Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>2015</td>
<td>$153,989</td>
<td>$153,902</td>
</tr>
<tr>
<td>2016</td>
<td>$163,366</td>
<td>$148,902</td>
</tr>
<tr>
<td>2017</td>
<td>$168,267</td>
<td>$143,902</td>
</tr>
<tr>
<td>2018</td>
<td>$173,315</td>
<td>$138,902</td>
</tr>
<tr>
<td>2019</td>
<td>$178,515</td>
<td>$133,902</td>
</tr>
<tr>
<td>2020</td>
<td>$183,870</td>
<td>$128,989</td>
</tr>
<tr>
<td>2021</td>
<td>$189,387</td>
<td>$123,989</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td><strong>$1,210,709</strong></td>
<td><strong>$972,488</strong></td>
</tr>
</tbody>
</table>

Historically, vendors in the industry charge a 3-6% increase in annual maintenance, which increase is reflected in the far left column in the table above titled “Traditional Maintenance.” This is a standard practice of Spillman as well; however, should Beaufort County elect to pre-pay maintenance over seven years, the maintenance charges will decrease $5,000 each year.

Once the pre-paid maintenance period ends in 2021, the new maintenance starts at $123,989 instead of the traditional maintenance starting at $195,068. This is illustrated in the table below:

### Next 5 Years -- Long-term Savings Years 9-13

<table>
<thead>
<tr>
<th>Year</th>
<th>Traditional Maintenance</th>
<th>New Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td>2022</td>
<td>$195,068</td>
<td>$123,989</td>
</tr>
<tr>
<td>2023</td>
<td>$200,920</td>
<td>$127,709</td>
</tr>
<tr>
<td>2024</td>
<td>$206,948</td>
<td>$131,540</td>
</tr>
<tr>
<td>2025</td>
<td>$213,156</td>
<td>$135,486</td>
</tr>
<tr>
<td>2026</td>
<td>$219,551</td>
<td>$139,551</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td><strong>$1,035,643</strong></td>
<td><strong>$658,275</strong></td>
</tr>
</tbody>
</table>
If Beaufort County elects to pre-pay the maintenance for the first seven years of the partnership, Beaufort County will save approximately $615,589 over 13 years.

## Spillman Software and Services

<table>
<thead>
<tr>
<th>Sheriff's Office</th>
<th>Software</th>
<th>Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Integrated Hub</td>
<td>$86,110</td>
<td>$16,848</td>
</tr>
<tr>
<td>Civil Process</td>
<td>$16,278</td>
<td>$2,537</td>
</tr>
<tr>
<td>Evidence Management</td>
<td>$19,533</td>
<td>$3,044</td>
</tr>
<tr>
<td>Evidence Barcode &amp; Audit</td>
<td>$9,769</td>
<td>$1,523</td>
</tr>
<tr>
<td>Fleet Maintenance</td>
<td>$9,769</td>
<td>$1,523</td>
</tr>
<tr>
<td>Vehicle Impound</td>
<td>$9,769</td>
<td>$1,523</td>
</tr>
<tr>
<td>Inventory Management</td>
<td>$9,769</td>
<td>$1,523</td>
</tr>
<tr>
<td>Law Records</td>
<td>$67,422</td>
<td>$10,148</td>
</tr>
<tr>
<td>License and Permits</td>
<td>$16,278</td>
<td>$2,537</td>
</tr>
<tr>
<td>Personnel Management</td>
<td>$19,533</td>
<td>$3,044</td>
</tr>
<tr>
<td>Pin Mapping</td>
<td>$19,918</td>
<td>$3,104</td>
</tr>
<tr>
<td>Premises and HazMat Information</td>
<td>$19,533</td>
<td>$3,044</td>
</tr>
<tr>
<td>Traffic Information</td>
<td>$19,533</td>
<td>$3,044</td>
</tr>
<tr>
<td>Driver License Scanning Interface</td>
<td>$4,845</td>
<td>$411</td>
</tr>
<tr>
<td>Mobile AVL Mapping</td>
<td>$43,236</td>
<td>$2,283</td>
</tr>
<tr>
<td>Mobile Law and Field Interview Forms</td>
<td>$53,125</td>
<td>$4,567</td>
</tr>
<tr>
<td>Mobile Premises and HazMat</td>
<td>$53,125</td>
<td>$4,567</td>
</tr>
<tr>
<td>Quickest Route</td>
<td>$21,670</td>
<td>$1,164</td>
</tr>
<tr>
<td>Mobile Records</td>
<td>$57,889</td>
<td>$4,567</td>
</tr>
<tr>
<td>Mobile SLED/NCIC Queries</td>
<td>$53,125</td>
<td>$4,567</td>
</tr>
<tr>
<td>Mobile Voiceless CAD</td>
<td>$66,357</td>
<td>$4,567</td>
</tr>
<tr>
<td>Spillman Touch</td>
<td>$14,650</td>
<td>$2,283</td>
</tr>
<tr>
<td>Intelligence Led Policing Dashboard</td>
<td>$34,650</td>
<td>$5,400</td>
</tr>
<tr>
<td>Imaging</td>
<td>$32,556</td>
<td>$5,074</td>
</tr>
<tr>
<td>InSight (Data sharing)</td>
<td>$19,533</td>
<td>$3,044</td>
</tr>
<tr>
<td>SCIBRS</td>
<td>$39,069</td>
<td>$6,089</td>
</tr>
<tr>
<td>SLED Interface</td>
<td>$19,534</td>
<td>$3,044</td>
</tr>
<tr>
<td>Accident/Citation South Carolina Interface</td>
<td>$39,065</td>
<td>$6,089</td>
</tr>
<tr>
<td>Professional Implementation Services</td>
<td>$41,195</td>
<td></td>
</tr>
<tr>
<td><strong>Sheriff's Office Total:</strong></td>
<td><strong>$918,838</strong></td>
<td><strong>$111,158</strong></td>
</tr>
<tr>
<td>Emergency Management</td>
<td>Software</td>
<td>Maintenance</td>
</tr>
<tr>
<td>----------------------------------------------------------</td>
<td>------------</td>
<td>-------------</td>
</tr>
<tr>
<td>Sentryx GIS (Geobase)</td>
<td>$812</td>
<td>$0</td>
</tr>
<tr>
<td>Computer-Aided Dispatch (CAD)</td>
<td>$65,118</td>
<td>$10,148</td>
</tr>
<tr>
<td>CAD Mapping</td>
<td>$32,941</td>
<td>$5,134</td>
</tr>
<tr>
<td>E9-1-1 Interface</td>
<td>$9,770</td>
<td>$1,523</td>
</tr>
<tr>
<td>Spillman Paging (Hiplink) – 175 receivers</td>
<td>$19,945</td>
<td>$3,109</td>
</tr>
<tr>
<td>Response Plans</td>
<td>$32,557</td>
<td>$5,074</td>
</tr>
<tr>
<td>SLED Interface</td>
<td>$19,534</td>
<td>$3,044</td>
</tr>
<tr>
<td>WTH Mapping Interface</td>
<td>$92,750</td>
<td>--</td>
</tr>
<tr>
<td>Professional Implementation Services</td>
<td>$41,195</td>
<td>--</td>
</tr>
<tr>
<td><strong>Emergency Management Total:</strong></td>
<td><strong>$314,622</strong></td>
<td><strong>$28,032</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Detention</th>
<th>Software</th>
<th>Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jail Management</td>
<td>$65,117</td>
<td>$10,148</td>
</tr>
<tr>
<td>LiveScan Fingerprinting Interface</td>
<td>$23,425</td>
<td>$3,651</td>
</tr>
<tr>
<td>Swanson Commissary Interface</td>
<td>$5,857</td>
<td>$913</td>
</tr>
<tr>
<td>Professional Implementation Services</td>
<td>$41,195</td>
<td>--</td>
</tr>
<tr>
<td><strong>Detention Total:</strong></td>
<td><strong>$135,594</strong></td>
<td><strong>$14,712</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>MIS</th>
<th>Software</th>
<th>Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Linux System Server</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>911 Etherlite</td>
<td>$756</td>
<td>--</td>
</tr>
<tr>
<td>Barcode Equipment Bundle</td>
<td>$6,186</td>
<td>--</td>
</tr>
<tr>
<td>Barcode Dymo Label Writer 450 Turbo USB</td>
<td>$275</td>
<td>--</td>
</tr>
<tr>
<td>Cisco Support Router</td>
<td>$1,286</td>
<td>--</td>
</tr>
<tr>
<td>GIS Server (Geo-base)</td>
<td>$18,311</td>
<td>--</td>
</tr>
<tr>
<td>Printer and DL Barcode Scanning Hardware</td>
<td>$97,375</td>
<td>--</td>
</tr>
<tr>
<td>Professional Implementation Services*</td>
<td>$41,195</td>
<td>--</td>
</tr>
<tr>
<td><strong>MIS Total:</strong></td>
<td><strong>$165,384</strong></td>
<td><strong>--</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Beaufort County Summary</th>
<th>Software</th>
<th>Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sheriff's Office</td>
<td>$918,835</td>
<td>$111,158</td>
</tr>
<tr>
<td>Emergency Management</td>
<td>$314,622</td>
<td>$28,032</td>
</tr>
</tbody>
</table>

---

Purchase Agreement
Purchase Agreement

<table>
<thead>
<tr>
<th></th>
<th>Price</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Detention</td>
<td>$135,594</td>
<td>$14,712</td>
</tr>
<tr>
<td>MIS</td>
<td>$165,384</td>
<td>--</td>
</tr>
<tr>
<td><strong>Overall Total:</strong></td>
<td><strong>$1,534,435</strong></td>
<td><strong>$153,902</strong></td>
</tr>
</tbody>
</table>

**Professional Services**

- Spillman anticipates your Project Manager will provide up to 454 hours and be on-site approximately 4 time(s).
- Spillman anticipates your Installation Technician will provide up to 551 hours and be on-site approximately 3 time(s).
- Spillman anticipates your Trainer(s) will provide up to 862 hours and be on-site approximately 36 time(s).

**Prepaid Services - Included in Annual Maintenance**

<table>
<thead>
<tr>
<th>Service</th>
<th>Quantity</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Users Conference Attendees</td>
<td>2</td>
<td>4,000</td>
</tr>
<tr>
<td>Prepaid On-site Training Weeks</td>
<td>1</td>
<td>1,200</td>
</tr>
</tbody>
</table>

**Prepaid Services Total:** Included
## Payment Terms

<table>
<thead>
<tr>
<th>Date</th>
<th>Payment Terms</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>11/1/2013</td>
<td>Year 1 Payment (Due upon contract signing)</td>
<td>$358,131.86</td>
</tr>
<tr>
<td>11/1/2014</td>
<td>Year 2 Payment</td>
<td>$358,131.86</td>
</tr>
<tr>
<td>11/1/2015</td>
<td>Year 3 Payment</td>
<td>$358,131.86</td>
</tr>
<tr>
<td>11/1/2016</td>
<td>Year 4 Payment</td>
<td>$358,131.86</td>
</tr>
<tr>
<td>11/1/2017</td>
<td>Year 5 Payment</td>
<td>$358,131.86</td>
</tr>
<tr>
<td>11/1/2018</td>
<td>Year 6 Payment</td>
<td>$358,131.86</td>
</tr>
<tr>
<td>11/1/2019</td>
<td>Year 7 Payment</td>
<td>$358,131.86</td>
</tr>
<tr>
<td></td>
<td>Payment Terms Total:</td>
<td>$2,506,923</td>
</tr>
</tbody>
</table>

This Purchase Agreement ("Agreement") is made and entered into by and between the Customer and Spillman Technologies, Inc. ("Spillman"), 4625 Lake Park Blvd, Salt Lake City, UT 84120.

I have read this agreement in its entirety and hereby approve and accept the terms and conditions of this Agreement as contained herein.

---

Customer Name

Authorized Signature

Date

Print Name and Title
Attachment C
Beaufort County Purchasing Department

RFP132314012107, Public Safety Software Solution Services and Equipment for Beaufort County

Public Safety Software Analysis, Findings, Pricing Information and Recommendation

November 7, 2013
# Table of Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page Number(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overview</td>
<td>3</td>
</tr>
<tr>
<td>Departmental Review Process</td>
<td>3</td>
</tr>
<tr>
<td>Current Department(s) Software Challenges</td>
<td>3-4</td>
</tr>
<tr>
<td>Research Process and Findings before RFP Release</td>
<td>4</td>
</tr>
<tr>
<td>System Integration</td>
<td>4-5</td>
</tr>
<tr>
<td>Vendor History and Longevity</td>
<td>5</td>
</tr>
<tr>
<td>Support and Services</td>
<td>5</td>
</tr>
<tr>
<td>Licensing Structure</td>
<td>5-6</td>
</tr>
<tr>
<td>Current Public Safety Software Difficulties with our CISCO Supported System</td>
<td>6-8</td>
</tr>
<tr>
<td>RFP Evaluations of Responses</td>
<td>9-11</td>
</tr>
<tr>
<td>How will the Recommended Vendor (Spillman) Resolve the Current Difficulties</td>
<td>11-13</td>
</tr>
<tr>
<td>Issues from other Public Safety Agencies</td>
<td>13-14</td>
</tr>
<tr>
<td>Conclusion and Recommendation</td>
<td>14</td>
</tr>
</tbody>
</table>
Overview:
The purpose of this document is to provide a detailed report covering the Request for Proposal (RFP) selection/recommendation process concerning this solicitation to provide the County with a Public Safety Software Solution. The following documents will cover the departments’ review process, software challenges, solutions to software difficulties, the RFP process, and final recommendation. The County’s intent is to purchase an integrated public safety software system for the areas of Computer-Aided Dispatch (CAD), Records Management (RMS), and Mobile Data Computing (MDC). The new public safety software will provide the solutions to key areas of functionality needed by the Beaufort County Sheriff’s Office, Detention Center, MIS, EMS, Fire Departments, and Emergency Dispatch. Additionally, this report will provide a recommended solution based on the award criteria published in the RFP and as recommended by the evaluation committee.

Departmental Review Process:
Prior to releasing the RFP, Beaufort County staff conducted significant research to detail shortcomings. The first step, which took place over a year ago, was to conduct intensive interviews that spanned the expertise of each department within the Sheriff’s Office, Emergency Management, EMS, Fire and Rescue, MIS, and the Detention Center. Interviews were conducted with end users, as well as management, to detail current shortcomings, key problems, and desired outcomes. The following will provide insight into our current software challenges:

Current Department(s) Software Challenges:
Beaufort County has been using the same public safety software system for over 20 years. In that time, the current vendor has done little to enhance or upgrade the product with few, if any, upgrades [available/offered] to the equipment or software. This has made the current system out-of-date. Because of this our departments do not have improved elements of functionality that would greatly enhance public safety, drastically improve our agency efficiency, and increase officer safety.

For instance, not having suspect alerts readily available for deputies in the field not only causes delays but is dangerous and can cost lives. Dispatch has a primary function to monitor the progress and occurrence of each event, but cannot simultaneously integrate needed information and get it out to the field in a timely manner. Listed below are other problems public safety officials desire to resolve by acquiring a more current and technologically superior system:

- Duplicate data entry --- this costs hours of needless work, and increases the likelihood of data entry errors. Reports entered in the field must be reentered when received by the Sheriff’s Office into a format compatible with SLED. This process is very time consuming and produces unreliable statistics and reports.
• Inability to adequately search on system data --- this makes it very difficult to do any level of crime analysis, trend management, etc.
• System lacks integrity and disparate systems do not share data --- one deputy suggested that this “...is the equivalent of pulling up on a suspect in the middle of the night with a blank sheet of paper.” Having suspect information readily available is critical to the safety of officers in the field.
• Lack of integration among varied applications and inability to link critical information --- means that there is no opportunity to share data regionally.
• Training for new personnel is difficult because basic training resources (such as training database and manuals) are not provided.

While the areas of functionality listed above represent only a small portion of the desired improvements for the departments, it was clear from meeting with all user departments over a year ago that it was time to vet, research, and evaluate more up-to-date software.

Research Process and Findings before RFP Release:
After several meetings department wide, and with key staff members, staff began an evaluation process to determine our needs and scope of software requirements. Prior to releasing the RFP, staff personnel were able to evaluate a number of software demonstrations. Staff hosted several day-long demonstrations from multiple vendors; staff visited with them at trade conferences, as well as observed software at work in many of our neighboring agencies. After reviewing what was available, the Purchasing Department released an RFP to procure the needed equipment and software. Through the RFP process, staff selected key vendors who could meet our needs. Each vendor was given the opportunity to review our key concerns, and provide a detailed response to our needs. The following is the result of our findings according to:
• System Integration,
• Vendor History and Longevity,
• Support and Services,
• Licensing Structure, and
• Current Public Safety Software Difficulties with our current CISCO software.

System Integration:
One of the main goals of this project is to achieve complete and seamless integration through a single-source database. The current system uses multiple databases that are not effectively tied to each other. This lack of integration has made data entry very inefficient. Without auto-population features, data must be re-entered throughout the system and this causes errors. The lack of integration also makes searching and internal data sharing very time consuming. Due to multiple existing databases, searches must be initiated in multiple places and the data retrieved cannot always be trusted since it lacks updating. For this reason reports must be duplicated/entered by hand. In addition, the system lacks the ability to extract data because it is
stored in multiple locations.

One of our top priorities was to find a vendor that can provide a single-source database to support all our integration goals. With complete integration between CAD, RMS, JMS and Mobile Data Computing (MDC), the proposed system will greatly enhance productivity, speed up the information flow to all our departments, and solve many of the key needs of our agencies. This includes making the complete master index for all information housed in the database including names, vehicles, and property allowing for the information to be retrieved from one central location.

**Vendor History and Longevity:**
Through our vendor research it was apparent that there are vendors in this industry that have been in business for only a short time. Without a proven historical track record of over five years, it would be very difficult to evaluate whether or not their product would integrate well to our needs and whether or not those who had purchased their systems were truly satisfied.

**Support and Services:**
During the 20 years we have had our system, the current vendor has failed to provide the necessary upgrades and enhancements to allow us to efficiently and effectively operate the system in support of all departments. Additionally, the lack of ongoing training and tools designed to help train new staff have made it very difficult to become proficient with the system. Thus, it has been very challenging for new hires to become familiar with the system’s capabilities and be able to overcome the system’s shortcomings.

Due to the frustrations, the County needed to partner with a vendor who could provide comprehensive services and be the sole provider of these services across all departments.

To accomplish our long-term goals, the departments needed to engage a vendor that offered complimentary product upgrades and enhancements, detailed technical support, initial and ongoing training, and a call center with 24/7 support.

Note: our recommended vendor, Spillman includes all of their future upgrades and enhancements as part of their support and maintenance agreements.

**Licensing Structure:**
As we researched vendors, we discovered very quickly that there are multiple licensing structures being utilized in the industry today. Some of these options include a per-user license system that provides system access to a predefined number of workstations or individual user log-ins. The most beneficial of the options we researched is a site license. This licensing structure allows an unlimited number of agency users to access information from anywhere in
the system no matter where the data originated. In addition, a site license will support all of the future growth needs for Beaufort County departments.

**Current Public Safety Software Difficulties with our CISCO Supported System:**

1. Virtually all of the systems in the Beaufort County Dispatch Center are running on the CISCO system. This system is twenty years old and utilizes programming language that many in the field consider archaic. Although, the CISCO software was upgraded since its initial installation, the functionality of the system is limited by both the architecture of the system and the programming language.

2. There are many modules in CISCO including the Computer Aided Dispatch (CAD), the Records Management System (RMS), the Jail Management System (JAM), Warrants, etc. Most current systems allow these types of modules to communicate with each other and share data tables. The CISCO software, which apparently relies on older technology, does not; each module is a stand-alone program and is not designed to communicate with the other programs. This necessitates entering identical data in each module to create unique records for the same person or incident.

3. To increase the functionality of the CISCO system somewhat, several programs had to be added:
   Such as a Mapping and Automatic Vehicle Locator (AVL) system by WTH Software to be able to do the most basic queries and generate reports; Crystal Reports program had to be added; and to file Incident Based Report (IBR) statistics and replicate data to SCIEx, Digi-Torque had to be purchased from J2 Software.

   Once an emergency call is complete, the record is stored in the system and can be recalled. However, the ability to access these records is limited by who is authorized to do so, authorization many [field] deputies do not have.

4. When a report is required for an incident, the deputy upon completion will obtain a report number from dispatch. Then using a program called Omniform, the officer completes an incident report and prints it out. Once printed, it should not be necessary for a deputy to re-enter the data that already exists in the dispatch record, such as name, address, incident location, etc. but this must be done with the current system. Every time data is re-entered, the opportunity for an error exists. The more data can be pulled from one module to another, the easier the process and less the chance there is for error.

5. CISCO requires typing the incident report into Omniform in order to print it out. There is no format to electronically file records into the CISCO records management system.
Criminal Investigators, Drug Enforcement Investigators, the Intelligence Unit and other enforcement personnel must wait for the written reports to access information. Under the present system it can take up to two (2) weeks for information to become available in the system. Any query or search will only be able to recall data that has been posted [within 2 weeks] and not what has happened beyond that time. Thus, having the deputies write their reports electronically directly into the records system provides for "real time" fully retrievable data and far less duplication of effort.

6. Under the current system when the printed reports arrive at Records Management, they are scanned into the system before the quality control review.

After this process, the reports are handed over to another area of the Records Management Unit and are scanned so that copies can be printed out when requested by the public before a quality control inspection. The reports are then passed back to the personnel who just processed them so that they can review the reports for accuracy. If errors are found, all of the previous entries and scans must be deleted and the corrected reports will then be rescanned and reentered. When all additional manual entry of data is complete, the paper reports are then filed. At this point, the reports have been scanned, entered into the records management system, and then the physical reports are filed. After time, when space becomes an issue, the older paper reports are taken for microfilming. A picture of the report is scanned into the system and this is held indefinitely. After the quality control review, the information on the report is once again entered into the Digit-torque program so that it can be forwarded into SCIEx and the SCIBRS reports can be sent to the South Carolina Law Enforcement Division. Much of this is done by hand with hard copies rather than digital files - all of which makes for a very time-consuming, laborious process that is not keeping up with the rapid information flow required by departments. What is sorely lacking in the current system is data integration. Each incident generates a wealth of data, but it is stored in isolated data cells. In addition to the incident reports, which are separate from the Computer Aided Dispatch reports, there are databases for warrants, civil process, gang and drug data, all of which cannot interact with the data. Perhaps an analogy using traditional record keeping will help clarify. In the days before electronic data processing, all information was reduced to writing and these written documents formed the basis of a record system. In large organizations most, if not all, of these records were kept centrally in file cabinets in a file room typically in the basement somewhere. Anyone needing information would respond to the file room and be able to access any information recorded by the organization. Instead, imagine if these organizational records were kept in file cabinets located throughout different parts of the building. Such a situation would require individual seeking information to go to several locations to obtain the needed information. With this analogy you can begin to appreciate the enormity of the current problem.
7. All the data should be in one central database. The various programs and applications should all be able to access the data from this master database. Unfortunately, the structure of the current system in Beaufort County is more like the previous scenario where the file cabinets are in several locations. Many of the information seekers, such as the Intelligence Office and those responsible for the Annual Report, must search several databases to get the necessary information.

8. Much of this lack of integration is the result of the outdated database architecture and programming language, but not all. Some of it is due to trying to address the shortcomings with third party software. This solution solves an immediate problem perhaps but introduces yet another point of entry for data and another set of protocols.

Currently, field units for deputies, EMS, and fire personnel are equipment with Mobile Data Computers (MDC) and have limited communication and the system will not allow the transfer of information such as dispatch information, 911 information, detention center information, photographs, building designs, access to remote cameras, etc. Officers responding to a call for police services must have the ability to access as much.

9. The automated wrecker rotations are currently not functional. The CAD keeps reverting the wrecker rotation back to 1, 2, 3, 4, etc. [when they actually need to be out of sequence and frequently are]. For Example: the first wrecker on rotation cannot respond for whatever reason, we would notify the second wrecker on rotation and they respond. We would then place the first wrecker on rotation back at number one; however, with this system the rotation list would place the third wrecker on rotation in the first spot. CISCO has been working on this since the beginning of the year.

10. The CAD generates the wrong event numbers sporadically for our Fire Departments, and there is no pattern to it. CISCO has been working on this since last year.

11. The CAD sporadically generates duplicate calls, which means that when dispatch puts in a call, sometimes the CAD will recreate the call with a new event number on its own and send it to the pending side. CISCO has been working on this since last year.

12. The CAD sporadically changes information in a call on its own, sometimes it will change the location, the call type, or even put information in the CAD that belonged to another call. CISCO has been working on this since last year.
RFP Evaluations of Responses:
The evaluation selection committee consisted of the following individuals: From the Beaufort County Sheriff's Office, Michael Hatfield, Chief Deputy, Colonel David Brown, William Neill, Support and Services Branch, Suzanne Cook, Financial Officer; Colonel Philip Foot, Director of Public Safety and the Detention Center Director, Todd Ferguson, Director of Emergency Management, Regina Bapties, Computer-Aided Dispatch Manager, and Daniel Morgan, MIS Director.

Upon receipt of vendor responses on October 31, 2012, the evaluation committee held an initial meeting to review and discuss the responses to the RFP, conduct the initial evaluation ranking based on the published evaluation criteria, and if necessary select firms for interviews. All firms who responded were evaluated on the following areas:

a. Vendor Background (History, Current NCIC/NLETS/SLED-CJIS transactions, Qualifications of personnel, vendor’s ability to meet all requirements). Possible 0-20 points.
d. Cost Effectiveness (Cost effectiveness and reasonableness of the vendors proposed cost) Possible 0-30 points.
e. Overall Score and the Evaluators Recommendation (Possible total score per evaluator 0-100 points).

It was evident to evaluation committee members that this was not going to be as simple as a simple “read the responses and make a decision.” We learned that there are many vendors in the software business and they all have their strengths and weaknesses. While functionality continued to be important, we also learned that we needed to select a vendor with other key attributes.

For example, we learned that many vendors, like our current vendor, have stagnated over the years. Others have been bought out, or sold out, or merged and many have exited the market entirely. We learned that there are very few vendors who specialize in a complete suite of products devoted exclusively to public safety. Compounding the matter, we also learned that there are very few vendors who possess actual South Carolina certifications to connect up with the State databases, data sharing projects, or State crash report data bases.
In addition, there are many different ways to license the products. For example, we are unique in that we have multiple 'locations' where our personnel will log into the system: Hilton Head, Headquarters, the Corrections facility, Emergency Management, Mobile Command, to name a few. Many vendors require each ‘login point’ to be a ‘user license.’ There was an issue with trying to forecast how many different logins we would need at any given time at the different locations. We were pleased to see one vendor who provided a 'site license' process, which provides an unlimited amount of log-ins for the entire county organization(s).

The following is the initial point summary and ranking from the evaluation committee (evaluations combined):

<table>
<thead>
<tr>
<th>Initial Ranking and Company Name</th>
<th>Total Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Spillman</td>
<td>562</td>
</tr>
<tr>
<td>2. Zuercher</td>
<td>513</td>
</tr>
<tr>
<td>3. Sungard</td>
<td>390</td>
</tr>
<tr>
<td>4. Tritec</td>
<td>365</td>
</tr>
<tr>
<td>5. New World Systems</td>
<td>355</td>
</tr>
</tbody>
</table>

Through the RFP evaluation process, we were able to eliminate many of the vendors based on a combination of their functionality and their company history. After a thorough review of the vendors, we invited the two highest scoring vendors for final presentations. This took place in February of this year. The two vendors invited onsite were Spillman Technologies and Zuercher Technologies. Our selection committee spent several hours reviewing functionality of our pre-decided criteria. We also spent a segment of the presentation in meeting with the different companies’ leadership and asking questions of them. We asked detailed questions that ran the gambit from software licensing questions, to how the map-files we presently use could be transferred over, all of which were pertinent to providing the best, most reliable long-term partnership for our public safety personnel, as well as our residents. After the interviews, the evaluation committee requested “Best and Final Offers” from both firms. The following includes the initial pricing from Spillman Technologies and Zuercher Technologies and their “Best and Final Offers”:

<table>
<thead>
<tr>
<th>Company</th>
<th>Initial Price/Best and Final</th>
<th>(5) Year Maintenance</th>
<th>Grand Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Spillman</td>
<td>$1,558,008/$1,534,435</td>
<td>$719,510*/$972,488**</td>
<td>$2,277,518/$2,506,923</td>
</tr>
<tr>
<td>2. Zuercher</td>
<td>$1,307,230/$1,509,753</td>
<td>$739,369</td>
<td>$2,249,122</td>
</tr>
</tbody>
</table>

*Pre-paid 5 Year Maintenance offered by Spillman.
**Pre-Paid 7 Year Maintenance offered by Spillman.

Although Zuercher Technologies provided competitive pricing and functionality, they were not
able to obtain SLED certification, which was a major requirement for selection.

The evaluation committee reviewed the “Best and Final Offers” from both firms and selected Spillman has the number one ranked firm. In accordance with the Beaufort County Procurement Code, contract negotiations continued with Spillman, which included the possibility of funding the entire project cost to include maintenance. In September 2013, contract negotiations with Spillman were finalized and the following contract costs were agreed upon subject to County Council approval:

Spillman offered to finance the entire project for a total cost of $2,506,923 (note this total price covers seven years instead of five). This offer includes seven (7) years of prepaid maintenance. The total cost each year is $358,132 per year due on November 1, 2013 with the last payment due November 1, 2019.

How will the Recommended Vendor (Spillman) Resolve the Current Difficulties:

1. An updated records system would allow reports to be entered directly into the system by reporting deputies. They could be queued for supervisory approval and automatically become part of the records system at that time without any additional data entry. These records would then be immediately available both to the North and South Branches for review and assigning of cases. At this point, no paper would have been generated.

2. The process in the Records Management System would be simplified since there would be no need to scan the reports. The SCIBRS area could verify proper coding and accuracy and submit SCIBRS information directly from the system. The data would have been sent to SCIEx immediately upon supervisors’ approval.

3. The system would also track warrants and arrests. All relevant data would exist in one database and be available for various queries. It might be possible to also eliminate the Crystal Reports program currently being used to generate reports.


5. The information from the Computer-Aided Dispatch would be sent to the Mobile Data Computer and then to the Records Management System and to serve as a template for the report that the deputy would prepare. This functionality is important not only for time saving but for consistency. Report numbers, individual names, addresses, etc. would be consistent across modules. A deputy would simply pull the CAD information, update or correct any entries and add the narrative and the report would be complete.
The CAD goes down quite often, CISCO says that either there is not enough memory for the CAD to run or that they were rebuilding a file and it caused the system to shut down. When that happens, dispatch has to write out calls on cards and give them to the CAD Manager to manually input into Calls for Service. If the CAD is down for 5 hours for example, it could take the CAD Manager up to a week or more to input all of the calls manually. It also runs irrespective of memory: it generates error messages when trying to get into different sections of the CAD.

6. There isn’t a checks and balances system with the CISCO CAD, meaning that several people can input a record for one person in warrants for example, and the system won’t recognize that it is the same person and combine the record to one. Because of this, we have a huge amount of bad information in the CAD system and several records for the same person. The Spillman system recognizes when someone is entering a new record for a person that already has a record in the system, it has a checks and balances system that will ask you several key points to make sure it is the same person before merging or not merging a record.

7. CISCO is not SLED certified, meaning that we have to go through a third party vendor just to get SLED to work on the mobile CAD. This means entering all of the personnel that will have SLED into the third party database and creating a password there, then going back under that person in the CAD system and entering the same password there after turning on SLED permissions. It is very time consuming, there are over a hundred people that will have SLED in their vehicles and the password has to be changed every 90 days in the third party vendors system and the CAD system. Spillman is SLED certified, this eliminates the need for a password and permissions under a third party vendor and eliminates the need for that password to match a password that has to be set up in the CAD system which has to be changed every 90 days. This also eliminated the expenditures associated with the third party vendor ($51,000 Currently)

8. The CAD will only allow an MDC number to be entered once under a unit, we have an agency that has 22 call signs per person because their calls signs vary based on what area they are working that day. Because of this, dispatch has to know what the unit’s call sign was the last time they worked and enter it under the unit they are using today. Spillman allows for the use of an MDC number as many times as you need it.

9. When CISCO does an update to their software or works on the CAD system, work that was requested by another agency, our agency has to get that update or addition. They have no way of customizing the update per agency. Spillman DOES customize per agency, our agencies will be notified of changes in advance and if it is something we do not need or want, then we are not forced to get it.
10. The Mobile CAD in CISCO does not have a way to separate the Northern and Southern divisions of BCSO on the Mobile CAD itself, which means that all of the road units will be combined on the small screen and they won't be able to see only the units that are working with them in their area. Thus, officers in the field have to scroll through all of the Northern and Southern units to find what they are looking for, and when something updates in one of the calls, the screen automatically goes back to the top, so they will have to start all over again. This can be very difficult and dangerous for a unit that is driving to a call. The Spillman Mobile CAD allows for us to separate whatever divisions or units we need to so that the units will be able to clearly see only those that are working in their jurisdiction, reducing driver distraction. This will eliminate their eyes being off the road too long when responding to a call.

11. We only have 250 licenses for the CISCO CAD system. These licenses have to be used for Dispatch, BCSO, Beaufort Police Dept, Bluffton Police Dept, Port Royal Police Dept, Yemassee Police Dept, Beaufort Fire, Burton Fire, Lady's Island/St. Helena FD, Fripp Fire, Sheldon Fire, Bluffton Fire, and EMS. Dispatchers have to have, at a minimum, two CADS open per station and there are thirteen stations. Each CAD that is open counts as a license. Often times we reach the maximum licensing amount and when we do, the CAD locks up and kicks everyone out of the system, including dispatch, sometimes for up to approximately 30-45 minutes each time before the system gets back up. This is unacceptable, especially for dispatch responding to emergencies. The Spillman system is a site license and can be used as many times as we need throughout all departments.

12. In the CISCO CAD system not all records are tied together, for example: a business name for an address and then it also needs emergency contacts for that business. Currently, operators have to go to two separate sections of the CAD to access this information, very time consuming especially when several businesses are concerned. The Spillman system is linked thus all information is available in one place.

Issues from other Public Safety Agencies:

Bluffton Police Department: (They use the same CISCO System)

Issues with CISCO System:

1. Data integration: The current system is not compatible with LawTrak that the Bluffton Police Department is currently using.

2. Officer Safety: The current system is extremely limited and not officer safety equipped. Officers have limited access to records such as past calls for service, linking of subjects to an address and other information that would enhance their safety.
Advantages to the Spillman System:

1. CAD/Record Management tie-in: This system would allow our agency and others to share our records system with all agencies to increase information in the database and share valuable crime information.

2. Access to warrants and arrests: Officers on the street would have access to Detention Center, Solicitor's Office and Court Information. All data would exist in one database and be available.

3. Enhanced Officer Safety: The modules outlined in the Spillman presentation all point toward increased officer safety for the officers on the road. The system would allow easy access to information from all participating agencies.

Conclusion and Recommendation:

After this extensive evaluation process, it was clear to the evaluation committee members that Spillman Technologies is the best vendor to provide the solution of all key needs identified in the RFP. Spillman Technologies best demonstrated the capability to meet and exceed all of the key areas of functionality needed by the Beaufort County Sheriff's Office, Detention Center, MIS, EMS, Fire Departments, and Emergency Dispatch. Therefore, it is the recommendation of the evaluation committee to select Spillman Technologies as the winner of this solicitation. Spillman Technologies is the most responsive and responsible bidder and it is recommended that we move forward without delay to ensure an expeditious transition.
Attachment D, Implementation Process Schedule Page 1

Beaufort County Sheriff, SC Implementation Schedule

<table>
<thead>
<tr>
<th>Task Name</th>
<th>Duration</th>
<th>Start</th>
<th>Finish</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Contract Signing</td>
<td>1 day</td>
<td>Fri 1/11/13</td>
<td>Fri 1/11/13</td>
</tr>
<tr>
<td>2. Contract and First Check Received and Processed</td>
<td>1 wk</td>
<td>Mon 1/14/13</td>
<td>Fri 1/11/13</td>
</tr>
<tr>
<td>3. Pre-Implementation</td>
<td>6 days</td>
<td>Mon 1/21/13</td>
<td>Mon 1/21/13</td>
</tr>
<tr>
<td>4. Internal Sales - Project Management Kickoff Meeting</td>
<td>1 day</td>
<td>Mon 1/28/13</td>
<td>Mon 1/28/13</td>
</tr>
<tr>
<td>5. Pre-Implementation Call</td>
<td>1 day</td>
<td>Mon 1/28/13</td>
<td>Mon 1/28/13</td>
</tr>
<tr>
<td>6. Kickoff Meeting</td>
<td>2 days</td>
<td>Tue 1/29/13</td>
<td>Wed 1/29/13</td>
</tr>
<tr>
<td>7. Kickoff Meeting Onsite</td>
<td>2 days</td>
<td>Wed 1/30/13</td>
<td>Wed 1/30/13</td>
</tr>
<tr>
<td>8. Training Scheduling</td>
<td>42 days</td>
<td>Thu 2/7/13</td>
<td>Thu 3/8/13</td>
</tr>
<tr>
<td>9. Provide Training Schedule</td>
<td>2 days</td>
<td>Thu 3/7/13</td>
<td>Thu 3/7/13</td>
</tr>
<tr>
<td>11. Invite Attendees for Each Class</td>
<td>4 wks</td>
<td>Fri 3/15/13</td>
<td>Fri 3/15/13</td>
</tr>
<tr>
<td>13. Data Entry Standards</td>
<td>158 days</td>
<td>Tue 5/7/13</td>
<td>Tue 6/11/13</td>
</tr>
<tr>
<td>14. Review Sample Data Entry Standards</td>
<td>1 wk</td>
<td>Tue 5/14/13</td>
<td>Tue 5/14/13</td>
</tr>
<tr>
<td>15. Roll/Create New Standards</td>
<td>3 wks</td>
<td>Fri 6/7/13</td>
<td>Fri 6/7/13</td>
</tr>
<tr>
<td>16. Formalize Policy and Create Forms</td>
<td>3 wks</td>
<td>Fri 6/7/13</td>
<td>Fri 6/7/13</td>
</tr>
<tr>
<td>17. Print and Distribute Forms</td>
<td>2 wks</td>
<td>Fri 6/14/13</td>
<td>Fri 6/14/13</td>
</tr>
<tr>
<td>18. Generate/Mapping</td>
<td>252 days</td>
<td>Mon 12/03/13</td>
<td>Fri 1/11/13</td>
</tr>
<tr>
<td>19. Agency Order Art/View Software</td>
<td>2 wks</td>
<td>Mon 1/14/13</td>
<td>Mon 1/14/13</td>
</tr>
<tr>
<td>20. Overview of Current GIS Data</td>
<td>3 days</td>
<td>Tue 5/6/13</td>
<td>Tue 5/6/13</td>
</tr>
<tr>
<td>21. Building of Map</td>
<td>3 wks</td>
<td>Tue 5/13/13</td>
<td>Tue 5/13/13</td>
</tr>
<tr>
<td>22. Map Data Loaded for Testing</td>
<td>3 wks</td>
<td>Tue 5/20/13</td>
<td>Tue 5/20/13</td>
</tr>
<tr>
<td>23. Map Data Loaded for Production</td>
<td>3 mo.</td>
<td>Fri 5/25/13</td>
<td>Fri 5/25/13</td>
</tr>
<tr>
<td>24. Installation Phase</td>
<td>268 days</td>
<td>Tue 12/31/13</td>
<td>Wed 12/31/13</td>
</tr>
<tr>
<td>25. Network</td>
<td>2 days</td>
<td>Tue 1/1/14</td>
<td>Wed 1/1/14</td>
</tr>
<tr>
<td>26. Acquire IT Addresses</td>
<td>2 days</td>
<td>Tue 1/1/14</td>
<td>Wed 1/1/14</td>
</tr>
<tr>
<td>27. Survey</td>
<td>25 days</td>
<td>Tue 1/15/13</td>
<td>Thu 2/7/13</td>
</tr>
<tr>
<td>28. Verify Server Specifications</td>
<td>1 wk</td>
<td>Thu 2/7/13</td>
<td>Thu 2/7/13</td>
</tr>
<tr>
<td>29. Server Setup on Agency Network</td>
<td>1 wk</td>
<td>Thu 2/7/13</td>
<td>Thu 2/7/13</td>
</tr>
<tr>
<td>30. Establish Backup Procedures</td>
<td>1 wk</td>
<td>Thu 2/7/13</td>
<td>Thu 2/7/13</td>
</tr>
<tr>
<td>31. Order 3rd Party Products</td>
<td>20 days</td>
<td>Mon 3/10/14</td>
<td>Fri 3/14/14</td>
</tr>
<tr>
<td>32. Order 3rd Party Products</td>
<td>20 days</td>
<td>Mon 3/10/14</td>
<td>Fri 3/14/14</td>
</tr>
<tr>
<td>33. Spillman Support Connection</td>
<td>10 days</td>
<td>Thu 3/14/14</td>
<td>Wed 4/10/14</td>
</tr>
<tr>
<td>34. Clear VPN or LAW to LAN</td>
<td>2 wks</td>
<td>Thu 3/21/14</td>
<td>Thu 3/21/14</td>
</tr>
<tr>
<td>35. Software</td>
<td>5 days</td>
<td>Thu 4/4/14</td>
<td>Wed 4/10/14</td>
</tr>
<tr>
<td>36. Hub and Other Spillman Modules</td>
<td>1 wk</td>
<td>Thu 4/24/14</td>
<td>Thu 4/24/14</td>
</tr>
<tr>
<td>37. Stakeshot / NCIC Interface</td>
<td>190 days</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>38. Satria/NCIC Connection</td>
<td>38 wks</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>39. 911 Interface</td>
<td>190 days</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>40. 911 Interface</td>
<td>190 days</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>41. Testing Phase</td>
<td>278 days</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>42. Set Up Testing Room</td>
<td>1 wk</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>43. Project Team Training</td>
<td>3 days</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>44. System Admin Training</td>
<td>3 days</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>45. CAD Admin Training</td>
<td>3 days</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>46. Law Admin Training</td>
<td>3 days</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>47. CAD Admin Training</td>
<td>3 days</td>
<td>Thu 8/8/13</td>
<td>Thu 8/8/13</td>
</tr>
<tr>
<td>48. Spillman Code Tables</td>
<td>11 wks</td>
<td>Fri 9/13/13</td>
<td>Fri 9/13/13</td>
</tr>
<tr>
<td>49. User Training</td>
<td>73 wks</td>
<td>Fri 9/13/13</td>
<td>Fri 9/13/13</td>
</tr>
<tr>
<td>50. Final System Setup Phase</td>
<td>4 days</td>
<td>Fri 9/13/13</td>
<td>Fri 9/13/13</td>
</tr>
<tr>
<td>51. Inception Record Notifying</td>
<td>1 day</td>
<td>Fri 9/13/13</td>
<td>Fri 9/13/13</td>
</tr>
<tr>
<td>52. Go Live</td>
<td>4 days</td>
<td>Fri 9/13/13</td>
<td>Fri 9/13/13</td>
</tr>
</tbody>
</table>

Note: Improvements based on my understanding only, it is not meant to be a permanent schedule. Dates are not to be determined by the agency and assigned Project Manager during the Kickoff Meeting.
### 2011 Calls for Service

<table>
<thead>
<tr>
<th>Department</th>
<th>2011 Calls</th>
<th>Percentage of Annual Calls</th>
</tr>
</thead>
<tbody>
<tr>
<td>BCSO</td>
<td>310,756</td>
<td>64.40%</td>
</tr>
<tr>
<td>BEAUFORT PD</td>
<td>82,333</td>
<td>17.06%</td>
</tr>
<tr>
<td>PORT ROYAL PD</td>
<td>15,667</td>
<td>3.25%</td>
</tr>
<tr>
<td>YEMASSEE PD</td>
<td>8,415</td>
<td>1.74%</td>
</tr>
<tr>
<td>BLUFFTON PD</td>
<td>35,808</td>
<td>7.42%</td>
</tr>
<tr>
<td>BEAUFORT FD</td>
<td>2,993</td>
<td>0.62%</td>
</tr>
<tr>
<td>LADYS ISLAND FD</td>
<td>2,568</td>
<td>0.53%</td>
</tr>
<tr>
<td>BURTON FD</td>
<td>3,176</td>
<td>0.66%</td>
</tr>
<tr>
<td>SHELDON FD</td>
<td>841</td>
<td>0.17%</td>
</tr>
<tr>
<td>FRIPP ISLAND FD</td>
<td>188</td>
<td>0.04%</td>
</tr>
<tr>
<td>BLUFFTON FD</td>
<td>5,662</td>
<td>1.17%</td>
</tr>
<tr>
<td>EMS</td>
<td>14,135</td>
<td>2.93%</td>
</tr>
<tr>
<td><strong>Total Calls</strong></td>
<td><strong>482,542</strong></td>
<td><strong>100.00%</strong></td>
</tr>
</tbody>
</table>

### 2012 Calls for Service

<table>
<thead>
<tr>
<th>Department</th>
<th>2012 Calls</th>
<th>Percentage of Annual Calls</th>
</tr>
</thead>
<tbody>
<tr>
<td>BCSO</td>
<td>324,467</td>
<td>67.55%</td>
</tr>
<tr>
<td>BEAUFORT PD</td>
<td>77,194</td>
<td>16.07%</td>
</tr>
<tr>
<td>PORT ROYAL PD</td>
<td>12,399</td>
<td>2.58%</td>
</tr>
<tr>
<td>YEMASSEE PD</td>
<td>6,598</td>
<td>1.37%</td>
</tr>
<tr>
<td>BLUFFTON PD</td>
<td>29,073</td>
<td>6.05%</td>
</tr>
<tr>
<td>BEAUFORT FD</td>
<td>3,113</td>
<td>0.65%</td>
</tr>
<tr>
<td>LADYS ISLAND FD</td>
<td>2,615</td>
<td>0.54%</td>
</tr>
<tr>
<td>BURTON FD</td>
<td>3,512</td>
<td>0.73%</td>
</tr>
<tr>
<td>SHELDON FD</td>
<td>835</td>
<td>0.17%</td>
</tr>
<tr>
<td>FRIPP ISLAND FD</td>
<td>231</td>
<td>0.05%</td>
</tr>
<tr>
<td>BLUFFTON FD</td>
<td>5,990</td>
<td>1.25%</td>
</tr>
<tr>
<td>EMS</td>
<td>14,323</td>
<td>2.98%</td>
</tr>
<tr>
<td><strong>Total Calls</strong></td>
<td><strong>480,350</strong></td>
<td><strong>100.00%</strong></td>
</tr>
</tbody>
</table>
TO: Councilman Gerald W. Stewart, Chairman, Governmental Committee

FROM: Dave Thomas, CPPO, Purchasing Director

SUBJ: Emergency Medical Service (EMS) Purchase of two New 2014 Ambulances and Remounting Services for two Ambulances

DATE: November 7, 2013

BACKGROUND: The Purchasing Department received a request from Beaufort County’s EMS Department to purchase two new AEV Dodge Ambulances and to provide remounting services for two of our existing ambulances. This purchase request will use the HGAC Buy Cooperative Contract, a National Cooperative contract used by state and local governments. The EMS Department along with First Vehicle Services recommends the purchase of the AEV Dodge Ambulances due to their overall performance and the close proximity of the factory to Beaufort County.

The HGAC Buy contract will provide remounting of two of the current fleet ambulances as these modules are in good structural condition. The old chassis would be traded into Northwestern and remounting of the ambulances would include a new 2014 Dodge D4500, 4x2 Diesel Type I cab/chassis, HVAC, emergency and compartment lights. Also, the module would be repainted and interior refurbished. The remounted ambulances receive the same manufacturer warranty as the new ambulance. All of the ambulances will be delivered to the County before the end of the fiscal year.

VENDOR INFORMATION:
AEV/Northwestern Emergency Vehicles, Jefferson, NC

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>AEV Two New Ambulances (2 @ $149,868 each)</td>
<td>$299,736</td>
</tr>
<tr>
<td>Remount Ambulances (2 @ $114,702 each)</td>
<td>$229,404</td>
</tr>
<tr>
<td>Grand Total</td>
<td>$529,140</td>
</tr>
</tbody>
</table>

FUNDING: Account #10001230-54000, EMS, Vehicle Purchases

FY 2013 COST: One new AEV Dodge Ambulance $149,868 and two remounts $114,702 each, for a total cost of $379,272.

FOR ACTION: Governmental Committee meeting occurring November 7, 2013.

RECOMMENDATION: The Purchasing Department recommends that the Governmental Committee approves and recommends to County Council the approval of the purchase of two new AEV Dodge Ambulances and remounting of two existing ambulances from Northwestern Emergency Vehicles for a total cost of $529,140.

CC: Gary Kubic, County Administrator
Bryan Hill, Deputy Administrator
Alicia Holland, Chief Financial Officer
Phil Foot, Director of Public Safety
Donna Ownby, EMS Director

Att: HGAC Buy Cooperative Contract Pricing
# CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

This Form must be prepared by Contractor, and provided to End User to attach to Purchase Order, with copy to H-GAC. The H-GAC administrative fee shall be calculated and shown as a separate line item. Please type or print legibly.

<table>
<thead>
<tr>
<th>Buying Agency:</th>
<th>BEAUFORT COUNTY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact Person:</td>
<td>DAVE THOMAS, CFPO, CPPB</td>
</tr>
<tr>
<td>Phone:</td>
<td>843-255-2353</td>
</tr>
<tr>
<td>Fax:</td>
<td>843-255-9437</td>
</tr>
<tr>
<td>Email:</td>
<td><a href="mailto:dhthomas@bea.gov.net">dhthomas@bea.gov.net</a></td>
</tr>
<tr>
<td>Product Code:</td>
<td>AA08</td>
</tr>
<tr>
<td>Description:</td>
<td>2014 Dodge Ram 4500 Type 1 AEV Ambulance (NEW UNIT # 1)</td>
</tr>
</tbody>
</table>

## A. Product Item Base Unit Price Per Contractor’s H-GAC Contract:

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>BC13 Body Length - 6'</td>
<td>699.00</td>
</tr>
<tr>
<td>BC11 Headroom Increase 4'</td>
<td>466.00</td>
</tr>
<tr>
<td>SU17 Link Suspension</td>
<td>5,692.00</td>
</tr>
<tr>
<td>EA01 Tire Valve Extensions</td>
<td>66.00</td>
</tr>
<tr>
<td>BC05 Crawl Thru</td>
<td>836.00</td>
</tr>
<tr>
<td>BC08 Comp, Left Rear 3/4 High</td>
<td>408.00</td>
</tr>
<tr>
<td>EA14-B Running Boards Type 1</td>
<td>235.00</td>
</tr>
<tr>
<td>EL23 600 LED Tail Lights</td>
<td>816.00</td>
</tr>
</tbody>
</table>

**Subtotal From Additional Sheet(s):** 26,917.00

## B. Published Options - Items below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.

(Notes: Published Options are options which were submitted and priced in Contractor's bid.)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>AEV / Northwestern Emergency Vehicles</td>
<td>2,982.00</td>
</tr>
<tr>
<td>HA16 Digital Thermostat</td>
<td>202.00</td>
</tr>
<tr>
<td>HA03 Additional LED Domes - 3</td>
<td>681.00</td>
</tr>
<tr>
<td>EL00 Additional LED Domes - 9</td>
<td>4,041.00</td>
</tr>
<tr>
<td>EL37-900 LED - 6</td>
<td>2,028.00</td>
</tr>
<tr>
<td>EL37-A 900 LED - 6</td>
<td>2,028.00</td>
</tr>
</tbody>
</table>

**Total From Additional Sheet(s):** 17,367.00

## C. Unpublished Options - Items below / attach additional sheet(s) if necessary:

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Subtotal From Additional Sheet(s):</td>
<td>0</td>
</tr>
</tbody>
</table>

**Total Cost:** 44,284.00

## D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Subtotal D:</td>
<td>0</td>
</tr>
</tbody>
</table>

## E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)

<table>
<thead>
<tr>
<th>Quantity Ordered:</th>
<th>1</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Subtotal of A + B + C + D:</strong></td>
<td>44,284.00</td>
</tr>
</tbody>
</table>

**Subtotal E:** 44,284.00

## F. H-GAC Fee Calculation (From Current Fee Tables)

**Subtotal F:** 1,350.00

## G. Trade-In / Other Allowances / Special Discounts

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Subtotal G:</td>
<td>0</td>
</tr>
</tbody>
</table>

**Total Purchase Price:** 45,634.00
## Contract Pricing Worksheet
For Standard Equipment Purchases

**Contract No.:** AM13-12  
**Date Prepared:** 10/11/2013

---

### A. Product Item Base Unit Price Per Contractor's H-GAC Contract:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>DA08</td>
<td>2014 Dodge Ram 4500 Type I AEV Ambulance (NEW UNIT #2)</td>
<td>$121,301.00</td>
</tr>
</tbody>
</table>

**Date:** 10/11/2013

---

### B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

#### Description

- BC13 Body Length - 6’
- BC11 Headroom Increase 4’
- SU17 Link Suspension
- EA01 Tire Valve Extensions
- BC05 Crawl Thru
- BC08 Comp, Left Rear 3/4 High
- EA14-B Running Boards Type I
- EL23 600 LED Tail Lights

#### Cost

- 699.00 EL18A LED Scene Lights
- 466.00 HA16 Dashboard
- 5,692.00 HA05 Digital Thermostat
- 60.00 IL00 Additional LED Dome - 3
- 826.00 EL37 900 LED - 9
- 408.00 EL37-A 900 LED - 6
- 235.00
- 816.00

**Subtotal From Additional Sheet(s):** 1,502.00

**Subtotal B:** 26,917.00

---

### C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

#### Description

- Subtotal From Additional Sheet(s):

**Subtotal C:**

---

### D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

**Cost**

---

### E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)

**Quantity Ordered:** 1  
**Subtotal of A + B + C + D:** $28,423.00

**Subtotal E:** $28,423.00

---

### F. H-GAC Fee Calculation (From Current Fee Tables)

**Subtotal F:** $1,350.00

---

### G. Trade-In / Other Allowances / Special Discounts

**Subtotal G:** $0

**Delivery Date:**

**H. Total Purchase Price (E+F+G):** $30,773.00
**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>EA31-C STEP: AUTOMATIC ELECTRIC ZICO</td>
<td>1,832.00</td>
</tr>
</tbody>
</table>

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>PAINT BELT PER CUSTOMER'S SPECS</td>
<td>1,435.00</td>
</tr>
<tr>
<td>RE-WIRE THE ELECTRICAL SYSTEM</td>
<td>3,000.00</td>
</tr>
<tr>
<td>STRIPING PER CUSTOMER SPECS</td>
<td>1,466.00</td>
</tr>
<tr>
<td>FLOOR COVERING -NEW</td>
<td>620.00</td>
</tr>
<tr>
<td>CHEVRONS</td>
<td>750.00</td>
</tr>
<tr>
<td>110V HVAC SYSTEM</td>
<td>3,500.00</td>
</tr>
</tbody>
</table>

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>For this transaction the percentage is: 24%</td>
<td></td>
</tr>
</tbody>
</table>

**D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)**

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
</table>

**E. Total Cost Before Any Applicable Trade-In/Other Allowances/Discounts (A+B+C+D)**

<table>
<thead>
<tr>
<th>Quantity Ordered:</th>
<th>1</th>
</tr>
</thead>
</table>

**F. H-GAC Fee Calculation (From Current Fee Tables)**

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
</table>

**G. Trade-Ins / Other Allowances / Special Discounts**

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
</table>

**H. Total Purchase Price (E+F+G):**

$114,402.00
**CONTRACT PRICING WORKSHEET**
For Standard Equipment Purchases

**Contract No.:** AM10-12  
**Date Prepared:** 10/10/2013

**Buying Agency:** BEAUFORT COUNTY  
**Contractor:** AEV / Northwestern Emergency Vehicles

**Contractor:** AEV / Northwestern Emergency Vehicles  
**Prepared By:** David Hudler

**Phone:** 843-255-2353  
**Fax:** 843-255-9437  
**Email:** dthomas@beaufortcounty.net

**Product Code:** AE17  
**Description:** 2014 Dodge D4500 4x2 Diesel Type I Base Ambulance Remount (RE Mount 62)

---

### A. Product Item Base Unit Price Per Contractor's H-GAC Contract:

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>EA31-C STEP: AUTOMATIC ELECTRIC ZICO</td>
<td>$1,832.00</td>
</tr>
</tbody>
</table>

---

### B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>PAINT BELT PER CUSTOMER’S SPECS</td>
<td>$1,435.00</td>
</tr>
<tr>
<td>STRIPING PER CUSTOMER SPECS</td>
<td>$1,466.00</td>
</tr>
<tr>
<td>CHEVRONS</td>
<td>$750.00</td>
</tr>
<tr>
<td>110V HVAC SYSTEM</td>
<td>$3,500.00</td>
</tr>
</tbody>
</table>

Subtotal From Additional Sheet(s): $18,061.00

Subtotal B: $19,893.00

---

### C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>RE-WIRE THE ELECTRICAL SYSTEM</td>
<td>$3,000.00</td>
</tr>
<tr>
<td>FLOOR COVERING -NEW</td>
<td>$620.00</td>
</tr>
<tr>
<td>Subtotal From Additional Sheet(s):</td>
<td>$10,680.00</td>
</tr>
</tbody>
</table>

Subtotal C: $21,571.00

---

### D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
</table>

Subtotal D: $0

---

### E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
</table>

Subtotal E: $114,402.00

---

### F. H-GAC Fee Calculation (From Current Fee Tables)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
</table>

Subtotal F: $750.00

---

### G. Trade-Ins / Other Allowances / Special Discounts

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
</table>

Subtotal G: $0

---

**Delivery Date:**

**H. Total Purchase Price (E+F+G):** $114,402.00
TO: Councilman Gerald W. Stewart, Chairman, Governmental Committee
FROM: Dave Thomas, CPPO, Purchasing Director
SUBJ: Request Contract Extension with Southern Health Partners for Medical Services for Beaufort County's Detention Center
DATE: November 7, 2013

BACKGROUND: Beaufort County’s Detention Center contracts with Southern Health Partners for annual medical services for the Detention Center. Southern Health Partners provides all medical needs for inmates in custody to include: screening at booking, health appraisals, dispensing of prescriptions, physician sick-call, dentist sick-call, compliance with National Correctional Health Care Accreditation Standards, state and federal regulations, and 24 hour medical coverage. The contract term ends December 31, 2013 and we are requesting an extension to June 30, 2014. This will align the contract with our current fiscal year.

VENDOR: Southern Health Partners, Chattanooga, TN
Extension Cost
Southern Health Partners, Chattanooga, TN $314,665*

*Includes $274,665 for medical and $40,000 for cost pool limitation

PRIOR YEAR COST: Original contract term cost (medical and cost pool limitation) for January 1, 2013 to December 31, 2013: estimated $551,469

FUNDING: Account 10001250-51190 Detention Center Medical Services

FOR ACTION: Governmental Committee meeting occurring on November 7, 2013.

RECOMMENDATION: The Purchasing Department recommends that the Governmental Committee approves and recommends to County Council the contract extension award in the amount of $314,665 to Southern Health Partners to provide medical services for Beaufort County's Detention Center.

CC: Gary Kubic, County Administrator
Bryan Hill, Deputy Administrator
Alicia Holland, Chief Financial Officer
Phil Foot, Public Safety Director
COUNTY COUNCIL OF BEAUFORT COUNTY  
PURCHASING DEPARTMENT  
102 Industrial Village Road, Bldg 3—Post Office Drawer 1228  
Beaufort, South Carolina 29901-1228

TO:       Councilman Gerald W. Stewart, Chairman, Governmental Committee  
FROM:     Dave Thomas, CPPO, Purchasing Director  
SUBJ:     Contract Award to Physio-Control, Inc., a Sole Source Vendor for Ten (10) Lucas 2  
          Compression Systems for Beaufort County's Emergency Medical Service (EMS)  
DATE:     November 7, 2013  

BACKGROUND: The Purchasing Department received a request from the EMS Director to purchase ten (10) new Lucas 2 Compression Systems to be used by the EMS Department. The Lucas 2 is a device that performs mechanical CPR and has shown to improve the outcome for the patients and safety for the medics. Lucas has shown to significantly improve quality and increase consistency of compressions compared to manual CPR, both at the scene, and during ambulance transport. This will allow for all frontline ambulances to be equipped with the Lucas 2 for daily operations.

SOLE SOURCE VENDOR INFORMATION:  
Physio-Control, Inc., Redmond, WA  
COST  
$132,316  

FUNDING: 10001230-54200, EMS, Specialized Capital Equipment  
FY 2013 COST: $12,395 for one (1) Lucas 2 purchased with federal grant funds.

RECOMMENDATION: The Purchasing Department recommends that the Governmental Committee approve and recommend to County Council the contract award with Physio-Control, Inc., for the aforementioned equipment, with a total cost of $132,316.

CC: Gary Kubic, County Administrator  
    Bryan Hill, Deputy Administrator  
    Alicia Holland, Chief Financial Officer  
    Phil Foot, Director of Public Safety  
    Donna Ownby, EMS Director  

Att: Price Quote Information and Sole Source Letter
To: Dorris Owenby  
EMS Director  
Beaufort County EMS  
2727 Depot Road  
BEAUFORT, SC 29902  
Phone: (843) 255-5351  
downy@bcgov.net

Physio-Control, Inc.  
11811 Willows Road NE  
P.O. Box 97023  
Redmond, WA 98073-9723 U.S.A  
www.physio-control.com  
tel 800.442.1142  
fax 480.732.0056

Quote#: 1-269306700  
Rev#: 2  
Quote Date: 10/15/2013  
Sales Consultant: Jeff Collett  
600-442.1142 x 72234  
FOB: Redmond, WA

Terms: All quotes subject to credit approval and the following terms & conditions

Contract: None  
Exp Date: 01/13/2014

<table>
<thead>
<tr>
<th>Line</th>
<th>Catalog # / Description</th>
<th>Qty</th>
<th>Price</th>
<th>Unit Disc</th>
<th>Trade-in</th>
<th>Unit Price</th>
<th>Ext Total</th>
</tr>
</thead>
</table>
| 1    | 99875-000024 - LUCAS 2, 2.1 Chest  
Compression System  
Includes LUCAS 2 unit with Back Plate, Carrying Bag,  
Two (2) Patient Straps, Stabilization Strap, 3 Suction  
Cups, 1 Rechargeable Battery and Instructions for Use.  
One year warranty | 10  | $14,485.00 | $2,754.05 | $200.00 | $11,540.65 | $115,409.50 |
| 2    | 11576-000039 - LUCAS 2 BATTERY | 10  | $952.00 | $123.88 | $0.00 | $526.12 | $5,261.20 |
| 3    | 11576-000055 - LUCAS 2 POWER SUPPLY  
WITH CORD, REDEL, US | 10  | $329.00 | $49.35 | $0.00 | $279.65 | $2,796.50 |

SUB TOTAL $123,487.20  
ESTIMATED TAX $5,644.10  
ESTIMATED SHIPPING & HANDLING $185.00  
GRAND TOTAL $132,316.30

Pricing Summary Totals

<table>
<thead>
<tr>
<th>Product</th>
<th>Qty</th>
<th>Unit Value</th>
<th>Total Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>List Price:</td>
<td></td>
<td>$154,760.00</td>
<td></td>
</tr>
<tr>
<td>Trade-in:</td>
<td></td>
<td>-$2,000.00</td>
<td></td>
</tr>
<tr>
<td>Cash Discounts:</td>
<td></td>
<td>-$29,272.80</td>
<td></td>
</tr>
<tr>
<td>Tax + S&amp;H:</td>
<td></td>
<td>+ $8,029.10</td>
<td></td>
</tr>
</tbody>
</table>

GRAND TOTAL FOR THIS QUOTE $132,316.30
TO PLACE AN ORDER, PLEASE FAX A COPY OF THE QUOTE AND PURCHASE ORDER TO: #800-732-0656, ATTN: REP SUPPORT

PHYSIO-CONTROL, INC. REQUIRES WRITTEN VERIFICATION OF THIS ORDER. A PURCHASE ORDER IS REQUIRED ON ALL ORDERS $10,000 OR GREATER BEFORE APPLICABLE FREIGHT AND TAXES. THE UNDERSIGNED IS AUTHORIZED TO ACCEPT THIS ORDER IN ACCORDANCE WITH THE TERMS AND PRICES DENOTED HEREIN. SIGN TO THE RIGHT:

Ref. Code: SS/02093002/1-4GC601

Notes:
Taxes, shipping and handling fees are estimates only and are subject to change at the time of order. Shipping and handling applies to ground transport only. Physio-Control will assess a $10 handling fee on any order less than $200.00.

Above pricing valid only if all items in quote are purchased (optional items not required).

To receive a trade-in credit, Buyer agrees to return the trade-in device(s) within 30 days of receipt of the replacement device(s) to Physio-Control's place of business or to an authorized Physio-Control representative. Physio-Control will provide instructions for returning the device(s) and will pay for the associated shipping cost.

In the event that trade-in device(s) are not received by Physio-Control within the 30-day window, Buyer acknowledges that this quote shall constitute a purchase order and agrees to be invoiced for the amount of the trade-in discount. Invoice shall be payable upon receipt.

Items listed above at no change are included as part of a package discount that involves the purchase of a bundle of items. Buyer is solely responsible for appropriately allocating the discount extended on the bundle when fulfilling any reporting obligations it might have.

If Buyer is ordering service, Buyer affirms reading and accepts the terms of the Physio-Control, Inc. Technical Service Support Agreement which is available from your sales representative or http://www.physio-control.com/uploadedFiles/products/service-plans/TechnicalServiceAgreement.pdf

Serial number for 1 Thumper trade in: 1604
Trade-in values are a function of the market value and the condition of the device at the time of trade in, thus values may be subject to change. Please note that device serial numbers are required at time of order.
TERMS OF SALE

General Terms
Physio-Control, Inc.'s acceptance of the Buyer's order is expressly conditioned on product availability and the Buyer's assent to the terms set forth in this document and its attachments. Physio-Control, Inc. agrees to furnish the goods and services ordered by the Buyer only on the terms, and the Buyer's acceptance of any portion of the goods and services covered by this document shall confirm their acceptance by the Buyer. These terms constitute the complete agreement between the parties and they shall govern any conflicting or ambiguous terms on the Buyer's purchase order or on other documents submitted to Physio-Control, Inc. by the Buyer. These terms may only be revised or amended by a written agreement signed by an authorized representative of both parties.

Pricing
Unless otherwise indicated in this document, prices of goods and services covered by this document shall be Physio-Control, Inc. standard prices in effect at the time of delivery. Prices do not include freight insurance, freight forwarding fees, taxes, duties, import or export permit fees, or any other similar charge of any kind applicable to the goods and services covered by this document. Sales or use taxes on domestic (USA) deliveries will be invoiced in addition to the price of the goods and services covered by this document unless Physio-Control, Inc. receives a copy of a valid exemption certificate prior to delivery. Please forward your tax exemption certificate to the Physio-Control, Inc. Tax Department P.O. Box 57008, Redmond, Washington 98073-9706.

Payment
Unless otherwise indicated in this document or otherwise confirmed by Physio-Control, Inc. in writing, payment for goods and services supplied by Physio-Control, Inc. shall be subject to the following terms:
- Domestic (USA) Sales - Upon approval of credit by Physio-Control, Inc., 100% of invoice due thirty (30) days after invoice date.
- International Sales - Eight draft or acceptable (confirmed) irrevocable letter of credit.
Physio-Control, Inc. may change the terms of payment at any time prior to delivery by providing written notice to the Buyer.

Delivery
Unless otherwise indicated in this document, delivery shall be FOB Physio-Control, Inc. point of shipment and title and risk of loss shall pass to the Buyer at that point. Partial deliveries may be made and partial invoices shall be permitted and shall become due in accordance with the payment terms. In the absence of shipping instructions from the Buyer, Physio-Control, Inc. will retain transportation on the Buyer's behalf and for the Buyer's account.

Delays
Delivery dates are approximate. Physio-Control, Inc. will not be liable for any loss or damage of any kind due to delays in delivery or non-delivery resulting from any cause beyond its reasonable control, including but not limited to, acts of God, labor disputes, the requirements of any government, war, civil unrest, terrorist acts, delays in manufacture, obtaining any required licenses or permit, and Physio-Control, Inc. inability to obtain goods from its usual sources. Any such delay shall not be considered a breach of Physio-Control, Inc. and the Buyer's agreement and the delivery dates shall be extended for the length of such delay.

Inspections and Returns
Claims by the Buyer for damage to or shortages of goods delivered shall be made within thirty (30) days after shipment by providing Physio-Control, Inc. with written notice of any defects. Payment is not contingent upon immediate correction of any deficiencies and Physio-Control, Inc. prior approval is required before the return of any goods to Physio-Control, Inc. Physio-Control, Inc. reserves the right to charge a 15% restocking fee for returns. The Physio-Control Return Product Policy is located at http://www.physio-control.com/uploaded/files/support_ReturnsPolicy_p33005299_a.pdf.

Service Terms
All device service will be governed by the Physio-Control, Inc. Technical Services Support Agreement which is available from your sales representative at http://www.physio-control.com/uploaded/files/products/service-plans/TechnicalServicesAgreement.pdf. All devices that are not under Physio-Control Limited Warranty or a current Technical Service Support Agreement must be inspected and repaired (if necessary) to meet original specifications at then-current list prices prior to being covered under a Technical Service Support Agreement. If Buyer is ordering service, Buyer affirms reading and accepts the terms of the Technical Service Support Agreement.

Warranty
Physio-Control, Inc. warrants its products in accordance with the terms of the standard Physio-Control, Inc. product warranty applicable to the product to be supplied. Physio-Control, Inc. warrants services and replacement parts provided in performing such services against defects in accordance with the terms of the Physio-Control, Inc. service warranty set forth in the Technical Service Support Agreement. The remedies provided under such warranties shall be the Buyer's sole and exclusive remedies. Physio-Control, Inc. makes no other warranties, express or implied, including, without limitation, NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE AND IN NO EVENT SHALL PHYSIO-CONTROL, INC. BE LIABLE FOR INCIDENT, CONSEQUENTIAL, SPECIAL OR OTHER DAMAGES.

Patent & Indemnity
Upon receipt of prompt notice from the Buyer and with the Buyer's authority and assistance, Physio-Control, Inc. agrees to defend, indemnify and hold the Buyer harmless against any claim that the Physio-Control, Inc. products covered by this document directly infringe any United States of America patent.

Miscellaneous
a) The Buyer agrees that products purchased hereunder will not be reshipped or resold to any persons or places prohibited by the laws of the United States of America.
b) Through the purchase of Physio-Control, Inc. products, the Buyer does not acquire any interest in any boiling, drawings, design information, computer programming, patents or copyrighted or confidential information related to said products, and the Buyer expressly agrees not to reverse engineer or decompile such products or related software and information.
c) The rights and obligations of Physio-Control, Inc. and the Buyer related to the purchase and sale of products and services described in this document shall be governed by the laws of the State of Washington, United States of America. All costs and expenses incurred by the prevailing party related to enforcement of its rights under this document, including reasonable attorneys fees, shall be reimbursed by the other party.
October 14, 2013

Donna Ownby
EMS Director
Beaufort County EMS
2727 Depot Road
BEAUFORT, SC 29902

Dear Ms. Ownby;

In response to your recent request, I am writing to verify that Physio-Control is the only source from which to obtain the LIFEPAK® family of products, its upgrades and parts, LUCAS™ and LIFENET®. Physio-Control does not utilize the services of any dealers or distributors in the sale of these products in your marketplace.

If you have any questions, please feel free to contact me at 800-442-1142 ext. 72120.

Sincerely,

Carl L. Spruill

Carl L. Spruill
District Sales Manager
Physio-Control
To: Donna Ownby  
EMS Director  
Beaufort County EMS  
2727 Depot Road  
BEAUFORT, SC 29902  
Phone: (843) 255-5351  
downy@bcgov.net  

Physio-Control, Inc.  
11811 Willows Road NE  
P.O. Box 97023  
Redmond, WA 98073-9723 U.S.A  
www.physio-control.com  
tel: 800-442-1142  
fax: 800-732-0956  

Quote#: 1-269306700  
Rev#: 2  
Quote Date: 10/15/2013  
Sales Consultant: Jeff Colett  
630-442-1142 x 2234  
FOB: Redmond, WA  

Terms: All quotes subject to credit approval and the following terms & conditions  

Contract: None  
Exp Date: 01/13/2014

<table>
<thead>
<tr>
<th>Line</th>
<th>Catalog # / Description</th>
<th>Qty</th>
<th>Price</th>
<th>Unit Disc</th>
<th>Trade-In</th>
<th>Unit Price</th>
<th>Ext Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>99576-0000024 - LUCAS 2, 2.1 Chest Compression System</td>
<td>10</td>
<td>$14.495.00</td>
<td>$2,754.05</td>
<td>$200.00</td>
<td>$11.540.95</td>
<td>$115,409.50</td>
</tr>
<tr>
<td></td>
<td>Includes LUCAS 2 unit with Back Plate, Carrying Bag, Two (2) Patient Straps, Stabilization Strap, 3 Suction Cups, 1 Rechargeable Battery and Instructions for Use. One year warranty</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>11576-000039 - LUCAS 2 BATTERY</td>
<td>10</td>
<td>$652.00</td>
<td>$123.88</td>
<td>$0.00</td>
<td>$528.12</td>
<td>$5,281.20</td>
</tr>
<tr>
<td>3</td>
<td>11576-000055 - LUCAS 2 POWER SUPPLY WITH CORD, REEL, US</td>
<td>10</td>
<td>$329.00</td>
<td>$49.35</td>
<td>$0.00</td>
<td>$279.65</td>
<td>$2,796.50</td>
</tr>
</tbody>
</table>

SUB TOTAL: $123,487.20  
ESTIMATED TAX: $8,644.10  
ESTIMATED SHIPPING & HANDLING: $185.00  

GRAND TOTAL: $132,316.30  

Trade-in Detail  

Pricing Summary Totals  

<table>
<thead>
<tr>
<th></th>
<th>Qty</th>
<th>Unit Value</th>
<th>Total Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>List Price</td>
<td>$154.760.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trade-Ins</td>
<td>- $2,000.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash Discounts</td>
<td>- $29,272.80</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tax + S/H</td>
<td>- $8,629.10</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

GRAND TOTAL FOR THIS QUOTE: $132,316.30  

LUCAS2.pdf (6/9)
Non-Competitive Purchases Form

This form shall be completed for any non-competitive purchase over $2,500 that is not exempt.

(a) A County contract may be awarded without competition when the Purchasing Director determines in writing, after conducting a good faith review of available sources, that there is only one source for the required supply, service, or construction item. The Purchasing Director shall conduct negotiations, as appropriate, as to price, delivery, and terms. A record of sole source procurements shall be maintained as public record and shall list each contractor's name, the amount and type of each contract, a listing of the items procured under each contract, and the identification of each contract file.

(b) A sole source procurement of a used item in the open market may only be considered, provided that:

1. The using agency recommends purchase;
2. Condition of the item is verified by appropriate County official; and
3. Price analysis justifies purchase when the following factors are considered:
   (a) New acquisition price;
   (b) Current book value; and
   (c) Maintenance costs.

The County Council may by resolution, exempt specific supplies or services from the purchasing procedures required in the Code. The following supplies and services shall be exempt from the purchasing procedures required in this division; however, the Purchasing Director for just cause may limit or withdraw any exemption provided for in this section.

1. Works of art for museum and public display
2. Published books, library books, maps, periodicals, technical pamphlets
3. Copyrighted educational films, filmstrips, slides and transparencies
4. Postage stamps and postal fees
5. Professional dues, membership fees and seminar registration fees
6. Medicine and drugs
7. Utilities including gas, electric, water and sewer
8. Advertisements in professional publications or newspapers
9. Fresh fruit, vegetables, meats, fish, milk, bread and eggs
10. Oil company credit cards
11. Articles for commercial sale by all governmental bodies

Notwithstanding any other section of this division, the Purchasing Director may make or authorize others to make emergency procurements of supplies, services, or construction items when there exists a threat to the functioning of county government; for the preservation or protection of property; or for the health, welfare or safety of any person, provided that such emergency procurements shall be made with such competition as is practicable under the circumstances. A written determination of the basis for the emergency and for the selection of the particular contractor shall be included in the contract file. As soon as practicable, a record of each emergency procurement shall be made and shall set forth the contractor's name, the amount and type of the contract, a listing of the items procured under the contract, and the identification number of the contract file.

Requesting Department: Emergency Medical Service
Requested Account Code:

Description of Requested Service:
Physio-Control brand LUCAS 2, Cardiac Compression Device and Accessories

Please provide a listing of the items purchased, if additional pages are necessary please attach to this form:

Cost of Requested Services: $32,316.30

Requested Vendor Name: Physio-Control
Requested Vendor Address: PO Box 97006 Redmond, WA 98073-9706
Requested Vendor Phone Number: 800-442-1142
Requested Vendor Email Address:

Type of Service Requested (Please check one)
Construction 
Services 
Supply/Good x

2013-11-04 10:07:44 7/9 LUCAS2.pdf (7/9)
Non-Competitive Purchases Form

Please attach any documentation provided by the vendor that provides back up for the claims in this document.

Please select a reason below as to why this is a non-competitive purchase and provide a brief explanation.

☐ It is not possible to obtain competition. There is only one source available for the supply, service, or construction item.

Physio-Control is the manufacturer for the LUCAS 2 and the Life-Pak Cardiac Monitor/Defibrillators and their accessories currently used by the EMS Department.

☐ The procurement is for a used item from the open market. The item may only be considered if, (1) the using agency recommends purchase, (2) condition of the item is verified by appropriate County official, (3) Price analysis justifies purchase when the following factors are considered: (a) new acquisition price; (b) current book value; and (c) maintenance costs.

☐ The item is a single source purchase. Other sources may be available but purchases are directed to one source because of factors unique to Beaufort County. Please select an option below:

☐ Standardization

☐ Warranty

☐ Other, if selected please specify below.

☐ An emergency exists that threatens the functioning of County government.

☐ An emergency exists that threatens the preservation or protection of County property.

☐ An emergency exists that threatens the health, welfare or safety of any person within the County.

What steps have been taken to verify that these features are not available elsewhere?

☐ Other brands/manufacturers were examined (please list names and contact information, and explain why they are not suitable for use by the County-attach additional pages as necessary):

☐ Other vendors were contracted (please list names and contact information and explain why those contacted did not meet the needs of the County-attach additional pages as necessary):

Requester Name: [Signature]
Requester Signature: [Signature]
Date: [Signature]

2013-11-04 10:07:44
8/9
LUCAS2.pdf (8/9)
Non-Competitive Purchases Form

Department Head Name: ____________________________ Department Head Signature: ____________________________ Date: ____________

For Purchasing Completion only:

Date Received in Purchasing Department: 11-01-13

☒ Reviewed by Purchasing Department for completeness

Date: 11-01-13

Reviewed by: ______________ (Missy Easter)

Verified that this is the only source: Yes ☒ No ☐

Comments: __________________________________________

________________________________________

Purchasing Director or His Designee Approval Signature: ____________________________

Associated Purchase Orders Number: ____________________________________________

Associated Contract Number: _________________________________________________
COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT
102 Industrial Village Road, Bldg 3 Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

TO: Councilman Stewart H. Rodman, Chairman, Finance Committee
FROM: Dave Thomas, CPPO, Purchasing Director
SUBJ: Request to Renew Photocopier Lease Contract with Automated Business Resources and Alford Leasing Company, Inc.
DATE: November 7, 2013

BACKGROUND: The Purchasing Department received a request to renew the photocopier lease/cost per copy contract with Alford Leasing and Automated Business Resources from the Beaufort County’s MIS Director. The original contract was awarded an initial three year contract in December of 2009 and has a year extension remaining. The new contract term would begin December 1, 2013 and expire November 30, 2014. A photocopier survey was sent to all current photocopier users to review issues as well as review how well the program is working. After staff review of the positive survey results, the recommendation is to renew the contract for one year based on low cost, excellent customer service, and value added services provided by the contractor. The current contract covers maintenance and toner for 96 photocopiers in service throughout the County.

VENDOR CONTRACT COST:
1. Alford Leasing Company, Inc., Raleigh, NC
   Cost: $132,378.49
   Description: Equipment Leasing
2. Automated Business Resources, Savannah, GA
   Cost: $69,309.45
   Description: Cost per copy, .008 cents

PRIOR YEAR COST: December 1, 2012 thru November 30, 2013 the cost of Alford Leasing is approximately $115,582; the cost of Automated Business Services is approximately $80,789.

FUNDING: The lease is paid by various department accounts (51140-Equipment Rental, 52360-Copies-Supplies).

FOR ACTION: Finance Committee meeting occurring November 7, 2013.

RECOMMENDATION: The Purchasing Department recommends that Finance Committee approves and recommends to County Council the contract award to the aforementioned vendors for a total amount of $201,688.

CC: Gary Kubic, County Administrator
    Bryan Hill, Deputy Administrator
    Alicia Holland, Chief Financial Officer
    Dan Morgan, MIS Director

2013-11-01 14:12:40
2013-11-01 16:39:54
2013-11-03 21:31:48
2014 Community Services Allocation
$598,000

Human Services Alliance received applicant submissions totaling: $840,230

Presentation to Community Services Committee
November 18, 2013
Eligibility Criteria:
• Government or Private Non-Profit
• Member of the Human Services Alliance
• Impacts Together for Beaufort County Goals & Objectives

Deliverables:
• Specific services/outcomes
• Yearly agreements available
• Reporting requirements

Review Process
• An independent panel of Alliance members
• Scoring Matrix for rating the strength of proposals
Review Process

- Established an Independent Review Panel of Professional Community Volunteers

- Received 29 applications totaling $480,230
  Current commitments totaling $341,000

- Applications were scored independently by each panel member then reviewed and voted on as a group.
<table>
<thead>
<tr>
<th>Organization</th>
<th>FY11</th>
<th>FY12</th>
<th>FY13</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>AccessHealth Lowcountry</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$10,000</td>
</tr>
<tr>
<td>Adeq. of Prenatal Care</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$8,000</td>
</tr>
<tr>
<td>Alliance Grantwriters / Match</td>
<td>$140,000</td>
<td>$52,000</td>
<td>$0</td>
<td>$17,000</td>
</tr>
<tr>
<td>BC Early Childhood Coalition</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$5,000</td>
</tr>
<tr>
<td>Bft Soil/Water Conserv.*</td>
<td>$19,000</td>
<td>$18,000</td>
<td>$0</td>
<td>$21,000*</td>
</tr>
<tr>
<td>BJ EOC</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$5,000</td>
</tr>
<tr>
<td>Bluffton-Jasper VIM</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$18,000</td>
</tr>
<tr>
<td>CECMHC*</td>
<td>$121,000</td>
<td>$110,000</td>
<td>$90,000</td>
<td>$73,000*</td>
</tr>
<tr>
<td>CAPA</td>
<td>$30,000</td>
<td>$28,000</td>
<td>$24,000</td>
<td>$14,000</td>
</tr>
<tr>
<td>CODA</td>
<td>$15,000</td>
<td>$14,000</td>
<td>$11,000</td>
<td>$15,000</td>
</tr>
</tbody>
</table>

*MOA / Commitment with Beaufort County
## 2014 Grant Recommendations

<table>
<thead>
<tr>
<th>Organization</th>
<th>FY11</th>
<th>FY12</th>
<th>FY13</th>
<th>Proposed FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Clemson Extension</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$3,000</td>
</tr>
<tr>
<td>Community Services Org.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$10,000</td>
</tr>
<tr>
<td>Crossroads</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$5,000</td>
</tr>
<tr>
<td>DHEC</td>
<td>$65,000</td>
<td>$60,000</td>
<td>$54,000</td>
<td>$18,000</td>
</tr>
<tr>
<td>Family Promise</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$5,000</td>
</tr>
<tr>
<td>Good Neighbor Med. Clinic</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$18,000</td>
</tr>
<tr>
<td>Hope Haven</td>
<td>$15,000</td>
<td>$14,000</td>
<td>$11,000</td>
<td>$17,000</td>
</tr>
<tr>
<td>Lit. Vol. of the LC</td>
<td>$10,000</td>
<td>$9,000</td>
<td>$7,000</td>
<td>$5,000</td>
</tr>
<tr>
<td>Love House Ministries</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$5,000</td>
</tr>
<tr>
<td>Lowcountry Legal Vol.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$13,000</td>
</tr>
<tr>
<td>Memory Matters</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$8,000</td>
</tr>
</tbody>
</table>

*MOA / Commitment with Beaufort County
## 2014 Grant Recommendations

<table>
<thead>
<tr>
<th>Organization</th>
<th>FY11</th>
<th>FY12</th>
<th>FY13</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mental Health Access</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$9,000</td>
</tr>
<tr>
<td>Neighborhood Outreach</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$7,000</td>
</tr>
<tr>
<td>Our Lady’s Food Pantry</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$3,000</td>
</tr>
<tr>
<td>Palmetto Breeze LRTA*</td>
<td>$246,000</td>
<td>$240,000</td>
<td>$230,000</td>
<td>$220,000*</td>
</tr>
<tr>
<td>Partnership for Adult Lit.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$10,000</td>
</tr>
<tr>
<td>Senior Services of BC*</td>
<td>$55,000</td>
<td>$50,000</td>
<td>$45,000</td>
<td>$45,000*</td>
</tr>
<tr>
<td>The Lending Room</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$1,000</td>
</tr>
<tr>
<td>Under One Roof</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$5,000</td>
</tr>
<tr>
<td>VIM – Hilton Head</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$5,000</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$726,000</td>
<td>$605,000</td>
<td>$482,000</td>
<td>$598,000</td>
</tr>
</tbody>
</table>

*MOA / Commitment with Beaufort County
TO: Councilman William McBride, Chairman, Community Services Committee
FROM: Dave Thomas, CPPO, Purchasing Director
SUBJ: Three (3) Month Extension of Janitorial Services with Carolina Cleaning
DATE: November 18, 2013

BACKGROUND: Beaufort County entered into a one year contract with four (4) one (1) year renewals with Carolina Cleaning effective November 1, 2010. This contract expired October 31, 2013, with two (2) one (1) year renewals remaining. The County Administrator has requested the Purchasing Department to extend this contract on a month-to-month term for three (3) months while the Purchasing Director and the Facilities Management Director prepare a request for proposal for janitorial services for the County.

VENDOR INFORMATION: COST
Carolina Cleaning, Hilton Head Island, SC $126,806

FUNDING: PRIOR YEAR COST:
Enterprise Funds, Hilton Head Island and Lady’s Island Airports $18,008

FOR ACTION: Community Services Committee meeting occurring November 18, 2013.

RECOMMENDATION: The Purchasing Department recommends that the Community Services Committee approve and recommend to County Council the three (3) month extension of services from the aforementioned vendor with a total cost of $126,806.

CC: Gary Kabic, County Administrator
Bryan Hill, Deputy Administrator
Alicia Holland, Chief Financial Officer
Mark Rosenau, Facilities Management Director

2013-11-15 15:15:58 1/1 2013_11_15_13_54_41.pdf (#14)
TEXT AMENDMENTS TO THE BEAUFORT COUNTY ZONING AND DEVELOPMENT STANDARDS ORDINANCE/ZDSO: ARTICLE XII. SUBDIVISION DESIGN, DIVISION 3—TYPES OF SUBDIVISIONS; ARTICLE XIII. SUBDIVISION AND LAND DEVELOPMENT STANDARDS, DIVISION 2–STREET STANDARDS; AND ARTICLE XV. SIGNS, DIVISION 2–STANDARDS (ADDS ADDITIONAL REQUIREMENTS FOR SUBDIVISIONS, STREET DESIGNS AND SIGNS).

Whereas, Standards that are underscored shall be added text and Standards lined through shall be deleted text.

Adopted this day of _______, 2013.

COUNTY COUNCIL OF BEAUFORT COUNTY

BY: ______________________________
   D. Paul Sommerville, Chairman

APPROVED AS TO FORM:

Joshua A. Gruber, Staff Attorney

ATTEST:

Suzanne M. Rainey, Clerk to Council

First Reading: October 14, 2013
Second Reading: October 28, 2013
Public Hearing:
Third and Final Reading:
Article XII. Subdivision Design
Division 3. Types of Subdivisions

Sec. 106-2536. Scope.
Sec. 106-2537. Major Subdivision.
Sec. 106-2538. Minor Subdivision.
Sec. 106-2539. Rural small lot subdivision.
Sec. 106-2540. Commercial subdivision.
Secs. 106-2540-1-106-2565. Reserved

Sec. 106-2536. Scope.

There are three-four types of subdivision permitted under this chapter: major, minor, and rural small lot, and commercial. Refer to article III of this chapter regarding review procedures for major or minor subdivisions.

Sec. 106-2540. Commercial Subdivision.

(a) Commercial subdivisions are land developments that include master planning and subdividing into two or more lots any tract or parcel of land located in commercial regional, commercial suburban, research and development, light industry, and industrial park districts. These subdivisions are limited to commercial and/or industrial uses only. This type of subdivision includes all of the following:

   (1) Separate ownership of lots, coupled with undivided interest in common property;

   (2) Restrictive land use covenants or easements that govern use of both the common area and separate ownership interests; and

   (3) Management of common property and enforcement of restrictions by a property owners’ association.

(b) A master development plan for the commercial subdivision, which shall show buildout of the project, including proposed lots and outparcels, shall be submitted for Conceptual Development Plan review and approval by the DRT. The master development plan shall be accompanied by a traffic impact analysis (TIA) and include a master signage plan depicting signage to be used by the owners of lots in the commercial subdivision.

(c) Commercial subdivisions shall be subject to restrictive land use covenants or easements, which provide for the installation, maintenance, and shared use of infrastructure and common areas among the lots depicted in a commercial subdivision master development plan. Such restrictive covenants or easements shall provide for shared access, ingress, egress, parking, common area ownership and maintenance, utility and stormwater infrastructure, signage in accordance with the master signage plan and landscaping among the lots in the commercial subdivision. Said restrictive land use covenants or easements shall comply with the ZDSO.
and shall be recorded concurrent with the sale or transfer of any lot within the commercial subdivision.

(d) Except for outparcels, unless such outparcels are shown and included in the master development plan, individual lots within a commercial subdivision are exempt from the open space and density, lot and building intensity, and bufferyard and landscaping standards of Article VI; the site capacity and resource protection standards in Article VII, except for tree protection and removal; and parking standards in Article XIII. The intent being that the commercial development will meet these standards as a whole during review of the master development plan, and that subsequent to subdivision, the lots depicted in the master development plan for a commercial subdivision shall be used and shall operate together as a single master planned development. Where applicable; however, individual lots within a commercial subdivision shall meet the Corridor Overlay District Guidelines in Appendix B, except that perimeter buffer requirements (see Appendix B, Sec. 5.A.2.d) shall not apply between individual lots in the commercial subdivision.

(e) Amendments to the commercial subdivision, including but not limited to the size, dimension and number of lots depicted therein, shall be approved by the DRT.

(f) The original developer of a commercial subdivision may or may not actually develop the entire project to completion. As a special exception to the subdivision process outlined in this Chapter, the developer of a commercial subdivision may sell or transfer ownership of lots within the commercial subdivision in accordance with the following procedures and provisions:

1. Prior to the sale or transfer of lots, the developer shall build any necessary off-site improvements for the development, including those identified in the traffic impact analysis (TIA), water/sewer extensions to the site, etc., or the developer may elect to provide surety in the amount of 125% of the cost estimates for such improvements in accordance with Article XIII, Division 7 (Performance Guarantees).

2. Property covenants and restrictions (see subsection (c) above), must accompany the sale or transfer of any lot within the commercial subdivision restricting the new owner to the development shown on the approved master development plan;

3. The developer shall submit to the ZDA a sworn affidavit from the prospective purchaser of a lot wherein the purchaser waives his or her right to the guarantee of the installation of required improvements afforded through this Chapter for the subdivision of land, and further states that he or she understands that a final development plan application must be submitted and approved, and a development permit issued by the County in accordance with the procedures in Article III (Administrative Procedures) prior to commencement of any development on the lot;

4. The developer shall submit a plat for certification for recording to the ZDA and subsequently record such plat prior to sale or transfer of any lot in the commercial subdivision.
Secs. 106-25401-106-2565. Reserved

--------------------------------

Article XIII. Subdivision and Land Development Standards

Division 2. Street Standards

Sec. 106-2796. Access.

(a) **Access to county, state and federal thoroughfares.** In subdivisions, access to county, state, and federal thoroughfares shall be provided as follows:

(1) Street, driveway, or other access separation along county, state, and federal highways shall be in accordance with the SCDOT, “Access and Roadside Management Standards,” and county-approved access management plans. In no event, however, shall individual driveways and nonresidential curb cuts be permitted at spacing less than follows:

a. Major arterial road (divided four-lane): 1,500 feet.

b. Arterial road (two-lane): 800 feet.

c. Collector road and all others: 400 feet.

(2) Where existing conditions warrant, individual driveways and nonresidential curb cut spacing described in subsection(a)(1) above may be varied by the Beaufort County Traffic Engineer to provide essential site access where supported by an approved traffic impact analysis.

(3) If a road can be provided for lots (parcels), they shall be required, rather than permitting the stripping of lots (parcels) along the road frontage with individual and direct access to the roadway. The rural subdivision (subdivision II of division 4 of articles XII of this chapter) is specifically designed to eliminate stripping of lots. If a property cannot be provided access through adjoining properties, a temporary access may be permitted as provided in subsection (b) of this section.

(4) Where a new internal road cannot be provided due to the depth and/or configuration of a parcel, lots (parcels) created along public road rights-of-way shall utilize shared access drives to meet the separation standards in subsection (1).

(5) Where lots (parcels) within a major subdivision are created along unpaved public road rights-of-way, the developer shall be required to either pave the portion of the road that fronts the lots per county standards or provide in escrow to the county an amount equal to the paving of that portion of the road.
Article XV. Signs

Division 2. Standards

Sec. 106-3171. General sign requirements.
Sec. 106-3172. On-premises signs.
Sec. 106-3173. Shopping centers, commercial subdivisions or multiple-tenant buildings.
Sec. 106-3174. Off-premises signs.
Sec. 106-3175. Illumination.
Sec. 106-3176. Signage requirements for corridor overlay district.
Secs. 106-3177-106-3205. Reserved

Sec. 106-3173. Shopping centers, commercial subdivisions or multiple-tenant buildings.

(a) Identification sign. Shopping centers, commercial subdivisions, malls and multiple-tenant buildings may erect either one 80-square-foot freestanding ground sign, which may be used as an identification sign, directory listing, or combination thereof, on each street or highway frontage except where the frontage exceeds 500 feet. An additional sign may be allowed provided it does not exceed 80 square feet in area, and the total area of all freestanding signs do not exceed the maximum allowable area as specified in subsection (b) of this section.

(b) Total maximum allowable area. The total maximum allowable area shall be as follows:

(1) For shopping centers, commercial subdivisions, and/or multiple-tenant buildings fronting on one street or highway, the maximum total freestanding area is 160 square feet.

(2) For shopping centers, commercial subdivisions, and/or multiple-tenant buildings fronting on two streets or highways, the maximum total freestanding area is 240 square feet.

(3) Individual businesses within a shopping center, commercial subdivision and/or multiple-tenant building may erect wall and/or projecting signs consistent with section 106-3172.

(4) Individual businesses within a complex and individual lots within a commercial subdivision (excluding outparcels) shall not be allowed to have separate freestanding signs.

Sec. 106-3174. Off-premises signs.

(a) Generally. Standards for off-premises signs are as follows:

(1) Except for commercial subdivisions subject to the provisions of section 106-3173, and except as provided for in subsections (a)(7) and (8) of this section, all commercial, off-premises signs are banned in the areas of the county to which this chapter applies.

(Note: The remainder of Sec. 106-3174 is unaffected.)
ORDINANCE NO._______

AN ORDINANCE TO AMEND CHAPTER 18 OF ARTICLE III (BUSINESS AND PROFESSIONAL LICENSE) OF THE BEAUFORT COUNTY CODE OF ORDINANCES, AND PROVIDING FOR THE SEVERABILITY AND EFFECTIVE DATE.

WHEREAS, On November 22, 1999, Beaufort County Council adopted Article III, Chapter 18 entitled “Business License Ordinance;” and

WHEREAS, Beaufort County Council subsequent amended said Ordinance via Ordinance 2012/13 which was intended to cure various deficiencies; and

WHEREAS, Beaufort County Council now desires to further amend said Ordinance so as to exempt from the business license requirements those business that are currently engaged in agricultural, aquaculture and silviculture based activities; and

NOW, THEREFORE, BE IT ORDAINED BY THE COUNTY COUNCIL OF BEAUFORT COUNTY, SOUTH CAROLINA; AND IT IS HEREBY ORDERED ORDAINED BY AND UNDER THE AUTHORITY OF THE SAID COUNTY COUNCIL, AS FOLLOWS:

NOTE: Underlined and boldface typed portions indicate additions to the County Code. Stricken portions indicate deletions to the County Code.

ARTICLE III. BUSINESS AND PROFESSIONAL LICENSES

Sec. 18-54. Deductions and exemptions.

(b) The provisions of this article shall not extend to those businesses which are contained within NAICS Major Business Group 01: agriculture production; crops, or Group 02: agriculture production; livestock and animal specialties, or Group 08: forestry, or Group 09: fishing, nor shall it apply to the manufacture or sale of sea island grass products, but shall extend and apply to vendors of every other class and kind of goods.

DONE, this _____ day of ____________, 2013.

COUNTY COUNCIL OF BEAUFORT COUNTY

By: ______________________________________

APPROVED AS TO FORM:               D. Paul Sommerville, Chairman

Joshua A. Gruber, Staff Attorney

ATTEST:

Suzanne M. Rainey, Clerk to Council

First Reading:  October 14, 2013
Second Reading:  October 28, 2013
Public Hearing:  
Third and Final Reading:
The document(s) herein were provided to Council for information and/or discussion after release of the official agenda and backup items.
Rev. V. A Young
Public Comment
Mr. Smalls Trespassing on Cyler Lane
Dear Mr. Gary Kubic

I Blondell Cuyler had purchased a home for clayton home. In the process of moving the new home in they had to take down the old home. The debris was left in front of the new home. On the permit it states the I have 120 days to have it clean up. Well, my neighbor Robert L Washington informed me that Mr. Smalls was in his back yard taking pictures of my yard. Mr Washington asked why was he doing that, he told Mr Washington that he was doing his job.

I am a little concern about Mr. Smalls. He is in violation of passing on a no trespassing property. Also, my sign at the end of my road says cuyler lane with a blue sign. From my understanding the county don't have anything to do with the property with that type of sign.

The day he came back out there My father Rev. V.A. Young went to talk to him about my Property and why was my brother Richard Young being sited for this property and that is not Richard's property. He asked Mr. Smalls if he can see that there is a new construction there. He was very rude to Rev. V.A. Young in the presence of Robert L. Washington.

Mr. Robert L. Washington is having the same problem with Mr. Smalls. Robert L Washington has a no trespassing sign on his property, but Mr. Smalls ignore the sign.

Sincerely,

Blondell Cuyler

Blondell Cuyler

Witness Richard L Young

Witness Robert L. Washington

Witness Rev. V. A. Young

843-489-5706
Christopher Marsh
Public Comment
Environmental Concerns Locating a Trash Transfer Station on Chechessee Road
November 15, 2013

Dear County Council Members:

The LowCountry Institute is committed to providing information to local leaders so they can make informed decisions. The Council is currently discussing the proposed use of approximately 42 acres at the junction of Chechessee Road and Sutler Road. County Council is currently discussing if this property is suitable for possible future use as a trash transfer station. The environmental factors that must be considered when locating such a facility are (a) what unique habitats or species of animals and plants would be destroyed and (b) what impact would the activities have on water quality offsite?

I visited the site and it is dominated by young pines apparently planted as a tree farm, and therefore there are no species or habitats that merit protection. The site’s close proximity to the Chechessee Creek, a tributary of the Port Royal Sound, however, is problematic with respect to water quality. The soil type for most of the site is Coosaw loamy fine sands, which the USDA characterizes as follows:

A trash transfer site will consist of large areas of pavement which will generate significant stormwater runoff containing oils and other contaminants. The statement that this type of soil requires a good drainage system means that the site has a low capacity to retain stormwater onsite unless there is ample acreage to create a clay-lined stormwater retention pond. While engineering solutions can be provided, the solutions are not always 100% effective. For those of us who have lived in Beaufort County for 10 or more years, we know that periodically there are periods of extended rainfall (such the El Nino of 2003) where winter rainfall events can dump in excess of 4 or 5 inches of rain during a season where there is little evaporation and no uptake by trees. Such conditions overtax stormwater systems designed to retain the new higher county standard of retaining a 1.95” rainfall event. All stormwater ponds have an overflow ditch, and on this site, that overflow would feed directly into the Chechessee Creek salt marsh.

The other major environmental concern is movement of contaminated water via subsurface flow (groundwater movement). Based on my estimate the maximum distance that could exist between the salt marsh and a 30-acre facility on this site would be 500 feet. The soil that separates the upland sections of this site from the marsh is Wahee Fine Sandy Loam, which is described as having “low potential for most urban uses because it has a clayey subsoil and because the water table is at or near the surface for about four months during most years.” When this soil is saturated, stormwater coming from the adjacent uplands will flow across the surface into the marsh.
In summary, such a facility with a large paved area should be separated from the marsh by at least 2000+ feet of vegetated land that is devoid of drainage ditches, which would facilitate absorption of water by large woody plants in the wide buffer area.

Given its close proximity to Chechessee Creek my recommendation would be that the County combine it with the adjoining property (Manigault Neck) already owned by the County creating an excellent nature preserve or nature park. The property under discussion is visible from US 170 and protecting it would complete the “green corridor” along this section of highway that is travelled by thousands of residents and tourists daily.

A suitable site should be located at least a half a mile from the marsh. I recognize that many of the places where these conditions exist may not be in the county and transporting trash to be handled in adjacent county adds to costs, but when it comes to protecting our most valuable natural resource I believe this is a price Beaufort County residents should be willing to pay.

Thank you for allowing me to address the Council.

Sincerely,

Christopher P. Marsh, Ph.D.
Executive Director
LowCountry Institute
40 Mobley Oaks Lane
Okatie, SC 29909
(843) 987-4154