

COUNTY COUNCIL OF BEAUFORT COUNTY
 ADMINISTRATION BUILDING
 BEAUFORT COUNTY GOVERNMENT ROBERT SMALLS COMPLEX
 100 RIBAUT ROAD
 POST OFFICE DRAWER 1228
 BEAUFORT, SOUTH CAROLINA 29901-1228
 TELEPHONE: (843) 255-2180
 www.bcgov.net

D. PAUL SOMMERVILLE
 CHAIRMAN

GERALD W. STEWART
 VICE CHAIRMAN

COUNCIL MEMBERS

RICK CAPORALE
 MICHAEL E. COVERT
 GERALD DAWSON
 BRIAN E. FLEWELLING
 STEVEN G. FOBES
 YORK GLOVER, SR.
 ALICE G. HOWARD
 STEWART H. RODMAN
 ROBERTS "TABOR" VAUX

GARY T. KUBIC
 COUNTY ADMINISTRATOR

JOSHUA A. GRUBER
 DEPUTY COUNTY ADMINISTRATOR

THOMAS J. KEAVENY, II
 COUNTY ATTORNEY

ASHLEY M. BENNETT
 CLERK TO COUNCIL

AGENDA FINANCE COMMITTEE

Monday, April 3, 2017

2:00 p.m.

Executive Conference Room, Administration Building
 Beaufort County Government Robert Smalls Complex
 100 Ribaut Road, Beaufort

Committee Members:

Jerry Stewart, Chairman
 Michael Covert, Vice Chairman
 Rick Caporale
 Gerald Dawson
 Brian Flewelling
 Steven Fobes
 Stu Rodman

Staff Support:

Suzanne Gregory, Employee Services Director
 Alicia Holland, CPA, Assistant County Administrator, Finance
 Chanel Lewis, CGFO, Controller

1. CALL TO ORDER – 2:00 P.M.
2. CONSIDERATION OF CONTRACT AWARDS
 - A. Change Order / Arborist Services for Beaufort County (backup)
 - B. Landscaping Services for U.S. Highway 278 Median Project (backup)
3. DISCUSSION / CASH FLOW POST HURRICANE MATTHEW / FUTURE PLANNING (backup)
4. DISCUSSION / PUBLIC SAFETY / 2017 AIR SHOW
5. DISCUSSION / BEAUFORT COUNTY FY-2018 BUDGET
6. DISCUSSION / TECHNICAL COLLEGE OF THE LOWCOUNTRY / LOWCOUNTRY CULINARY INSTITUTE (backup)
7. ADJOURNMENT

2017 Strategic Plan Committee Assignments

USC-Beaufort/TCL Campus Building
 Comprehensive Impact Fee Review
 Priority Investment – Capital Projects Long-Term Prioritized Requirements
 Comprehensive Financial Plan: Revenues and Expenditures
 Salary and Compensation Study Implementation
 Reserve Policy: Revision
 Countywide Information Technology Plan
 Budget FY 2017-2018: Tax





COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT
 106 Industrial Village Road, Bldg. 2, Post Office Drawer 1228
 Beaufort, South Carolina 29901-1228

David L Thomas, Purchasing Director
 dthomas@bcgov.net 843.255.2353

TO:

FROM: David L Thomas. CPPO. Purchasing Director

SUBJ:

DATE:

BACKGROUND:

Beaufort County, in partnership with the Town of Hilton Head, contracted with Preservation Tree Care for arborist services in support of obstruction removal projects at Hilton Head Island Airport. The approved contract was a "Not-to-exceed" contract of \$80,000. The actual arborist requirements increased based on the project's need for more intense oversight and education from the arborist to the contractor. This was needed because of the sensitive nature of the project. Once the project commenced, additional tree measuring and verifications were added to the scope of field work in order to better assure stakeholders that specifications were closely followed. The project has been highly successful in achieving the scope of work and in demonstrating strict adherence to the specifications. Below is a listing of the RFQ responses and ranking. The attached document provides an explanation of the need for the additional budget.

VENDOR INFORMATION:

COST:

1. Preservation Tree, LLC, Lady's Island, SC	NTE \$29,925
2. Mullane Associates, Hilton Head Island, SC	0
3. Carolina Tree Care, Summerton, SC	0
4. Ossabaw Consulting, Savannah, GA	0

FUNDING:


90% FAA Grant 31, 5% South Carolina Aeronautics Commission, 2.5% by Beaufort County and 2.5% by the Town of Hilton Head Island

Funding approved: By: Date:

FOR ACTION: Finance Committee meeting occurring April 3, 2017.

RECOMMENDATION:

The Finance Committee approve, and recommend to County Council, approval of the contract change order for Preservation Tree LLC, for additional Arborist Services for a total cost not to exceed \$29,925.

Attachment:  RFQ 070915 Attachments to Change Order Request 04032017.pdf
103.84 KB

cc: Gary Kubic, County Administrator

Approved: Date:

Check to override approval: Overridden by: Override Date:

Joshua Gruber, Deputy County Administrator/Special Counsel
Approved: Date:

Check to override approval: Overridden by: Override Date:

Alicia Holland, Assistant County Administrator, Finance
Approved: Date:

Approved: Date:

Check to override approval: Overridden by: Override Date: ready for admin:

Approved: Date:

Check to override approval: Overridden by: Override Date: ready for admin:

After Initial Submission, Use the Save and Close Buttons



Michael P. Murphy,
NJ-01468

July 29, 2016

Jon Rembold
Beaufort County Director of Airports
120 Beach City Road
Hilton Head Island, SC 29925

Re: Arborists Services Contract

Dear Jon,

I am aware of the fact that the estimated time which I had anticipated would complete the project for the arborist services has expired. I would like to list some items here for you that were not evident or pertinent to the assignment when we discussed the budget prior to the start of the project. These items, although part of the original contract, had grown in scope and importance as the project progressed.

- Tree mitigation and compatibility with the Town of Hilton Head's Land management Ordinance.
- Parcel by Parcel tree field grading and analysis for mitigation purposes.
- Application of accurate tree measuring systems for cut to height requirements.
- Re-measurement after trimming for as-builts accuracy
- Training for specific ANSI A300 Pruning Standards that needed to be applied

- Special attention required to be paid to the extraordinary needs of two residential Parcels, one National historic site and one local historic church.

The extra hours that have been generated on this project were necessary because of the importance of the accuracy that we needed to assure, the significance of keeping the public informed and the quality of the canopy that we were charged with protecting. These extra hours were an essential and integral part of this all important project.

The following graph details the extra hours and dollar cost, over and above the original \$80,000.00 budgeted amount, needed to finish the Runway 3 and Runway 21 projects. It also includes the projected amount of time that will be needed to complete the yet to be started St. James Church Parcel.

	HOURS	COST
RWY 3	34.5	\$5175.00
RWY21	121	\$18,150.00
MITIGATION	44	\$6,600.00
GRAND TOTAL	199.5	\$29,925.00

Respectfully submitted,



Michael P. Murphy
Board Certified Master Arborist, NJ-0146B

Maietta, Linda

From: Riley Steve [SteveR@hiltonheadislandsc.gov]
Sent: Thursday, March 09, 2017 8:36 AM
To: Rembold, Jon
Subject: RE: HXD Project Arborist

Jon,

This is fine. Will there be a separate invoice or how do we best settle up accounts?

Steve Riley

Town Manager
Town of Hilton Head Island
843.341.4700

From: Rembold, Jon [mailto:jrembold@bcgov.net]
Sent: Wednesday, March 08, 2017 2:13 PM
To: Riley Steve <SteveR@hiltonheadislandsc.gov>
Subject: HXD Project Arborist

Steve,

As you know, the Town agreed to jointly employ Preservation Tree Care as the project arborist for the tree projects at both ends of the Hilton Head Island Airport. There is a need to approve additional funding as the scope grew when the field work commenced. As you may imagine, contractors are different and we are subject to procurement regs when selecting... More time was needed in the field for Michael to ensure the project (specifically south end) was completed to Hilton Head standards. Please see the attached write up by Michael Murphy of Preservation. I'm asking that the Town extend the agreement to cover 2.5% of the cost related to RWYs 3 and 21, not the mitigation. Total = 2.5% of \$23,325 = \$583. Your original commitment was \$2,000.

Kindest regards,

Jon Rembold
Airports Director
Hilton Head Island Airport (KHXD)
Beaufort County Airport (KARW)
843-255-2952 (o)
843-441-5871 (m)



Disclaimer

The information contained in this communication from the sender is confidential. It is intended solely for use by the recipient and others authorized to receive it. If you are not the recipient, you are hereby notified that any disclosure, copying, distribution or taking action in

relation of the contents of this information is strictly prohibited and may be unlawful.

This email has been scanned for viruses and malware, and may have been automatically archived by **Mimecast Ltd**, an innovator in Software as a Service (SaaS) for business. Providing a **safer** and **more useful** place for your human generated data. Specializing in; Security, archiving and compliance. To find out more [Click Here](#).



COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT
 106 Industrial Village Road, Bldg. 2, Post Office Drawer 1228
 Beaufort, South Carolina 29901-1228

David L Thomas, Purchasing Director
 dthomas@bcgov.net 843.255.2353

TO: Councilman Jerry Stewart, Chairman, Finance Committee
FROM: David L Thomas, CPPO, Purchasing Director
SUBJ: New Contract as a Result of Solicitation
 RFP 012617, Architectural, Engineering, Landscaping, Project Management, and Install Services for HWY 278 Median Project
DATE: 03/06/2017

BACKGROUND:

On January 26, 2017, Beaufort County received two proposals for landscaping services for the Highway 278 traffic medians between Rose Hill and Belfair Plantations in Bluffton, South Carolina. This service includes project oversight by a Registered South Carolina Landscape Architect, site preparation/grading, twelve (12) month hand-watering and maintenance program to facilitate plant establishment, cost of plants and installation of plants, and the cost of pine straw mulch with installation. The service also includes landscape maintenance and warranty for three (3) years. The evaluation committee consisting of Amanda Flake, Beaufort County Natural Resources Planner, Robert Merchant, Beaufort County Long Range Planner and Nancy Moss, Community Development Planner evaluated the two responses from BrightView Landscape Services, Inc. and The Greenery. The committee selected BrightView Landscape Services, Inc. as their number one ranked firm and requested a "Best and Final Offer". Please see below the two firms that submitted proposals for this project, and their final ranking.

VENDOR INFORMATION:

1. BrightView Landscape Services, Inc., 184 Simmonsville Road, Bluffton, SC 29910
 *The final cost after negotiations with BrightView is \$99,557, which includes three years of maintenance and warranty from the time of acceptance.
2. The Greenery, Inc., P. O. Box 6569, Hilton Head Island, SC 29938

COST:

\$130,954*
 \$179,051

FUNDING:


Funding is from the Tree Reforestation Fund. As of 2/13/2017, there is an available fund balance of \$560 thousand within the Tree Reforestation Fund.

Funding approved: Yes By: aholland Date: 02/13/2017

FOR ACTION: Finance Committee meeting on March 6, 2017.

RECOMMENDATION:

The Purchasing Department recommends that the Finance Committee approve the contract award to BrightView Landscape Services, Inc. in the amount of \$99,557 for the aforementioned landscaping services from the funding source listed above.

Attachment:  RFP 012617 Recommendation Memo Attachments.pdf
1.55 MB

cc: Gary Kubic, County Administrator

Approved: Yes Date: 02/15/2017

Check to override approval: Overridden by: gkubic

Override Date: 02/14/2017

Joshua Gruber, Deputy County Administrator/Special Counsel

Approved: Yes Date: 02/13/2017

Check to override approval: Overridden by:

Override Date:

Alicia Holland, Assistant County Administrator, Finance

Approved: Yes Date: 02/13/2017

Eric Larson Director, Environmental Engineering Division

Approved: Yes Date: 02/14/2017

Check to override approval: Overridden by:

Override Date: ready for admin:

Tony Crisciatiello Director, Planning Department

Approved: Yes Date: 02/14/2017

Check to override approval: Overridden by:

Override Date: ready for admin:

After Initial Submission, Use the Save and Close Buttons

**RFP 012617 Architectural, Eng, Landscaping, Project Mgmt & Installation Services for HWY
278 Median Project**

Final Score Sheet Summary (AFTER INTERVIEWS)

Evaluators	Name of Company	Name of Company2
	Brightview	The Greenery
A. Flake	86	81
R. Merchant	75	65
N. Moss	86	78
TOTALS:	247	224
1. Brightview	247	
2. The Greenery	224	



BEAUFORT COUNTY
Engineering/Landscape Architectural Project
Management for the Landscape Installation &
Maintenance services for Highway 278 Median
Project

Proposal prices shall include all necessary Landscape Architectural oversight and supervision, materials, labor, tools, equipment, transportation, sales tax, bonding, supplies and other costs necessary to complete the work in strict conformity with the Contract documents at the prices indicated below. Prices quoted in the proposal must be firm for ninety (90) days after the Proposal closing date.

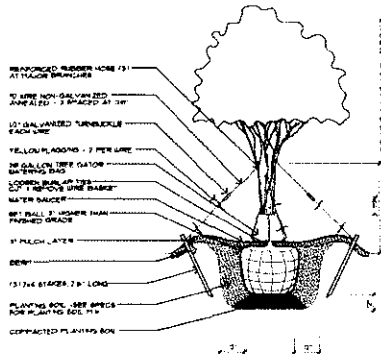
Item Description	Quantity	Unit Price	Total
Lagerstroemia indica 'PILAG - IV' (PPAF) / Moonlight Magic Crape Myrtle; Multi Trunk Specimen, 1"-1.5" caliper, 6' height minimum, 4'-6' spread, 15 gallon container	25 each	\$ 464.00	\$ 11,600.00
Ilex cornuta "Dwarf Burford" / Dwarf Burford Holly 3 gallon container, 18"-24" height minimum, 18"-24" spread minimum	76 each	\$ 48.67	\$ 3,698.92
Loropetalum Chinese 'Chang Nian Hong' / Ever Red Fringe Flower; 7 gallon container, 2'-3' height, 2'-3' spread	42 each	\$ 202.86	\$ 8,520.12
Serenoa repens / Saw Palmetto; 3 gallon container, 12"-18" minimum height, 12"-18" spread	116 each	\$ 127.48	\$ 14,787.68
Hemerocallis x 'Pearl Harbor' / Pearl Harbor Daylily; One gallon container	250 each	\$ 19.96	\$ 4,990.00
Juniperus horizontalis 'Prince of Wales' / Prince of Wales Juniper, One gallon container; 8"-12" height, 8"-12" spread	340 each	\$ 17.68	\$ 6,011.20
Muhlenbergia filipes / Muhly Grass; 3 gallon container, 18"-24" height, 12"-18" spread	508 each	\$ 42.42	\$ 21,549.36
Longleaf Pinestraw Mulch (3" depth in all plant beds)	13,000 SF	\$ 0.20	\$ 2,600.00
			\$ 73,757.28
Landscape Maintenance - Year 2	12 Months	\$1,050	\$12,600
Landscape Maintenance - Year 3	12 Months	\$1,100	\$13,200
Landscape Maintenance - Year 4	12 Months	N/A	N/A

**** NOTE: The plant material unit prices supplied by the bidder must include the care and watering required during the First year warranty period.**

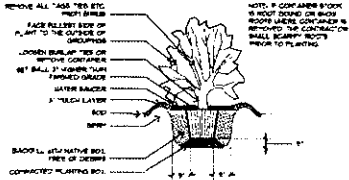
Subtotal including SC Sales Tax 6%	\$ 99,557.28
<u>0</u> % discount <u> </u> day payment	\$ 00.00
Do not include the above maintenance fee	\$
Total Bid Amount for the 1 st year with tax	\$ 73,757.28

Initial Installation Completion	\$ 68,957.28
Year 1 Maintenance Contract	\$ 4,800.00

PRELIMINARY PLANS, FOR REVIEW AND APPROVAL ONLY



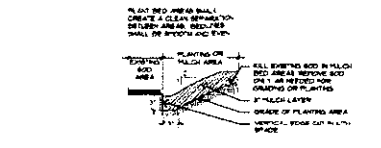
NOTE:
1. CONTRACTOR SHALL REFER TO THIS DRAFT SETTING DATA SHEET FOR ALL LAYOUT PROCEDURES.
2. CONTRACTOR SHALL PLACE THE TREE IN THE POT SO THAT THE ROOT BALL IS EVEN WITH THE FINISHED GRADE. IT MAY BE NECESSARY TO REMOVE SOIL FROM THE TOP OF THE POT TO ENSURE THE ROOT BALL IS EVEN WITH THE FINISHED GRADE. IT MAY BE NECESSARY TO REMOVE SOIL FROM THE TOP OF THE POT TO ENSURE THE ROOT BALL IS EVEN WITH THE FINISHED GRADE.



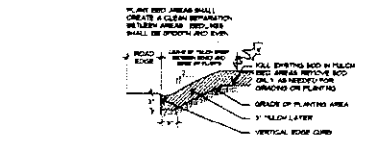
NOTE: IF CONTAINER ROOTS IN ROOT BALLS OR BRUSH TIES ARE REMOVED, THE CONTRACTOR SHALL SCARP ROOTS NEAR TO PLANTING.

1 Multi-Trunk Tree Planting Detail
Not to Scale

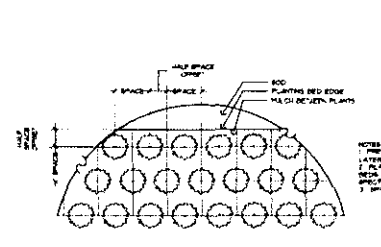
2 Shrub Planting
Not to Scale



3 Plant Bed Edge Detail Against Sod
Not to Scale

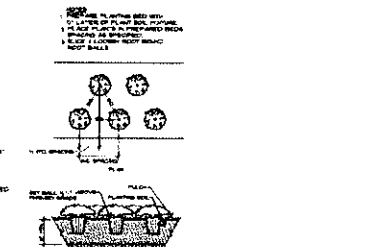


4 Plant Bed Edge Detail Against Road
Not to Scale



NOTE: CONTRACTOR SHALL BE RESPONSIBLE FOR LOCATING THESE AREAS ALONG THE BOUNDARY, DESIGNING AND MARKING THE LOCATION OF IMPROVED PLANT MATERIAL. THE CONTRACTOR SHALL THEN CONSULT WITH THE LANDSCAPE ARCHITECT PRIOR TO INSTALLATION OF PLANT MATERIAL TO REVIEW PLANT LOCATIONS. AREAS NOT INSTALLED BY THE CONTRACTOR SHALL BE AT THE EXPENSE OF THE CONTRACTOR.

5 Ground Covers and Ornamental Grass Planting/Spacing
Not to Scale



NOTE: THE CONTRACTOR SHALL BE RESPONSIBLE FOR LOCATING THESE AREAS ALONG THE BOUNDARY, DESIGNING AND MARKING THE LOCATION OF IMPROVED PLANT MATERIAL. THE CONTRACTOR SHALL THEN CONSULT WITH THE LANDSCAPE ARCHITECT PRIOR TO INSTALLATION OF PLANT MATERIAL TO REVIEW PLANT LOCATIONS. AREAS NOT INSTALLED BY THE CONTRACTOR SHALL BE AT THE EXPENSE OF THE CONTRACTOR.

EXAMPLES OF BOUNDARY COVER IN CLOSE PROXIMITY TO POTENTIAL STANDING WATER:
DISTANCE OF SOIL FROM EDGE OF VEGETATION TO EDGE OF ROAD SURFACE SHALL BE 4-6 FEET MIN.
EXAMPLES OF TREE AND SHRUB IN CLOSE PROXIMITY TO POTENTIAL STANDING WATER:
DISTANCE OF SOIL FROM EDGE OF VEGETATION TO EDGE OF ROAD SURFACE SHALL BE 4-6 FEET MIN.

6 Planting in Areas of Potential Standing Water
Not to Scale

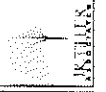
PLANT SCHEDULE

QUANTITY	SYMBOL	BOTANICAL NAME / COMMON NAME	HEIGHT	SPREAD
1	1	REINFORCED RUBBER HOSE 1/2\"/>		

PLANTING NOTES

- MATERIALS LIST HAS BEEN PREPARED FOR ESTIMATING PURPOSES. CONTRACTOR SHALL MAKE ON-SITE VISUAL CHECKS OF QUANTITIES AND SPECIFICATIONS TO DETERMINE QUANTITIES TO BE ORDERED. REPORTING PROBLEMS IMMEDIATELY TO THE ARCHITECT PRIOR TO ORDERING MATERIALS IS THE CONTRACTOR'S RESPONSIBILITY.
- CONTRACTOR TO VERIFY THAT ALL PLANT MATERIAL IS AVAILABLE AS SPECIFIED AND PROPERLY IDENTIFIED.
- SEE TREE, SHRUB, AND GROUND COVER PLANTING DETAILS AND SPECIAL PROVISIONS FOR PLANTING SPECIFICATIONS.
- CONTRACTOR SHALL STAKE OUT ALL PLANT BED LINES, TREE LOCATIONS, AND SHRUB GROUPINGS FOR APPROVAL BY THE LANDSCAPE ARCHITECT BEFORE BEGINNING PLANTING OPERATIONS. IF PLANTING OCCURS WITHOUT APPROVAL, REDUCTION OF PLANTING QUANTITIES BY THE LANDSCAPE ARCHITECT SHALL BE FINAL AT THE CONTRACTOR'S EXPENSE.
- ALL SHRUBS AND GROUND COVER BEDS TO RECEIVE 1\"/>

J. K. TILLER ASSOCIATES, INC.
LANDSCAPE ARCHITECTURE
LAND PLANNING
1000 W. HARRISON ROAD, SUITE 100
BOULDER, CO 80502
PHONE: 303.440.1800
WWW.JKTILLER.COM



SC HIGHWAY 278
MEDIAN LANDSCAPE DESIGN
Prepared for: Beaufort County, South Carolina

Sheet Title:
PLANT SCHEDULE
Job Number:
2016-10-01
Date:
REV 01/18
Drawn:
JC
Approved:
Revisions:
01/18/2018
Change: Update to include
02/01/2018
Specify: Update to include
02/01/2018
Specify: Update to include
02/01/2018
Specify: Update to include

Sheet
PS

Beaufort County, South Carolina
Hurricane Matthew Estimated Cash Outflow
Potential Restoration of Fund Balance

	<u>Beaufort County</u>	<u>Town of HHI</u>	<u>GRAND TOTAL</u>
Estimated Gross Cash Outflow	\$ 45,000,000	\$ 82,100,000	\$ 127,100,000
Less Town of HHI Other Sources ¹	\$ -	\$ (27,100,000)	\$ (27,100,000)
Estimated Cash Outflow	\$ 45,000,000	\$ 55,000,000	\$ 100,000,000
Estimated FEMA Reimbursement	\$ (30,600,000)	\$ (37,400,000)	\$ (68,000,000)
Estimated Net Cash Outflow	<u>\$ 14,400,000</u>	<u>\$ 17,600,000</u>	<u>\$ 32,000,000</u>

Current estimated Value of 1 Mil

\$ 1,775,417

		<u>Total Cumulative</u>	<u>Debt Service</u>	<u>Interest Cost</u>
BAN (Bond Anticipation Note) Scenario				
5-7 year financing, 3.5% interest		<u>\$ 30,000,000</u>		
Annual debt service, 7 year term		\$ 4,906,300		
Special Mil Rate required for the term of the debt	2.76		\$ 34,344,100	\$ 4,344,100
Annual debt service, 6 year term		\$ 5,630,000		
Special Mil Rate required for the term of the debt	3.17		\$ 33,780,000	\$ 3,780,000
Annual debt service, 5 year term		\$ 6,644,400		
Special Mil Rate required for the term of the debt	3.74		\$ 33,222,000	\$ 3,222,000

Notes:

¹Town of HHI has/will incur costs related to Beach Renourishment and other projects that are funded with other sources besides general fund ad valorem tax revenue.

All of the above figures are estimated based on known factors and projections as of March 2017.

The debt service structure and interest rate will vary slightly with the different financing terms (5 years vs 7 years).

The proceeds from the borrowing immediately re-establish the government's fund balance.

It is important to separately identify the special mil rate on the tax bills. This allows consistent comparison and trend analysis over time. It also provides the specific revenue source for the debt service requirements so that this debt issue will not negatively affect the County's 8% debt limit.

Beaufort County has disbursed a total of \$21.2 million as of March 31, 2017. The remaining encumbered balances are approximately \$20 million. The known amounts for repair/replacement of county infrastructure are included in the figures above. County staff is depending on estimates being provided by outside sources (insurance adjuster, engineer, contractor, etc.). The actual cost will not be known until all work is complete.

Technical College of the Lowcountry
 Potential Culinary Institute Funding
 Amortized Schedule for \$13 million GO Bond
 Assuming 3% interest rate, semi-annual debt service payments
 for a 20 year bond life

Principal	\$ 13,000,000
Interest Rate	3.00%
Term (years)	20

	<u>PAYMENT DATE</u>	<u>INTEREST</u>	<u>PRINCIPAL</u>	<u>TOTAL FISCAL YEAR DEBT SERVICE</u>
	9/1/2017	\$ 193,203	\$ -	
FY 2018	3/1/2018	\$ 193,203	\$ 482,698	\$ 869,105
	9/1/2018	\$ 185,909	\$ -	
FY 2019	3/1/2019	\$ 185,909	\$ 497,287	\$ 869,105
	9/1/2019	\$ 178,393	\$ -	
FY 2020	3/1/2020	\$ 178,393	\$ 512,318	\$ 869,105
	9/1/2020	\$ 170,651	\$ -	
FY 2021	3/1/2021	\$ 170,651	\$ 527,803	\$ 869,105
	9/1/2021	\$ 162,675	\$ -	
FY 2022	3/1/2022	\$ 162,675	\$ 543,756	\$ 869,105
	9/1/2022	\$ 154,457	\$ -	
FY 2023	3/1/2023	\$ 154,457	\$ 560,191	\$ 869,105
	9/1/2023	\$ 145,991	\$ -	
FY 2024	3/1/2024	\$ 145,991	\$ 577,122	\$ 869,105
	9/1/2024	\$ 137,269	\$ -	
FY 2025	3/1/2025	\$ 137,269	\$ 594,566	\$ 869,105
	9/1/2025	\$ 128,284	\$ -	
FY 2026	3/1/2026	\$ 128,284	\$ 612,537	\$ 869,105
	9/1/2026	\$ 119,027	\$ -	
FY 2027	3/1/2027	\$ 119,027	\$ 631,051	\$ 869,105
	9/1/2027	\$ 109,490	\$ -	
FY 2028	3/1/2028	\$ 109,490	\$ 650,124	\$ 869,105

Technical College of the Lowcountry
 Potential Culinary Institute Funding
 Amortized Schedule for \$13 million GO Bond
 Assuming 3% interest rate, semi-annual debt service payments
 for a 20 year bond life

Principal	\$ 13,000,000
Interest Rate	3.00%
Term (years)	20

	PAYMENT DATE	INTEREST	PRINCIPAL	TOTAL FISCAL YEAR DEBT SERVICE
	9/1/2028	\$ 99,665	\$ -	
FY 2029	3/1/2029	\$ 99,665	\$ 669,774	\$ 869,105
	9/1/2029	\$ 89,543	\$ -	
FY 2030	3/1/2030	\$ 89,543	\$ 690,018	\$ 869,105
	9/1/2030	\$ 79,115	\$ -	
FY 2031	3/1/2031	\$ 79,115	\$ 710,874	\$ 869,105
	9/1/2031	\$ 68,372	\$ -	
FY 2032	3/1/2032	\$ 68,372	\$ 732,360	\$ 869,105
	9/1/2032	\$ 57,305	\$ -	
FY 2033	3/1/2033	\$ 57,305	\$ 754,496	\$ 869,105
	9/1/2033	\$ 45,902	\$ -	
FY 2034	3/1/2034	\$ 45,902	\$ 777,300	\$ 869,105
	9/1/2034	\$ 34,155	\$ -	
FY 2035	3/1/2035	\$ 34,155	\$ 800,794	\$ 869,105
	9/1/2035	\$ 22,053	\$ -	
FY 2036	3/1/2036	\$ 22,053	\$ 824,998	\$ 869,105
	9/1/2036	\$ 9,585	\$ -	
FY 2037	3/1/2037	\$ 9,585	\$ 849,934	\$ 869,105
		\$ 4,382,093	\$ 13,000,000	\$ 17,382,093

Buckwalter Place Commerce Park
MCIP FILOT/BCSD Revenue Projection Summary
March 2017

TAX YEAR	FISCAL YEAR		Bluffton MCIP FILOT	County MCIP FILOT	Fire Dept. MCIP FILOT	School District	Comments
2009-2014		Prior Years	90,503	113,026	47,793	274,039	
2015	2016		55,932	61,644	31,832	172,513	
2016	2017		56,429	81,639	34,297	190,820	
2017	2018		56,429	81,639	34,164	190,820	
2018	2019		118,230	171,049	71,580	399,803	
2019	2020		138,558	200,459	83,887	468,544	
2020	2021		146,435	211,855	88,656	495,180	
2021	2022		152,088	220,034	92,079	514,299	Projected Build Out
2022	2023		152,088	220,034	92,079	514,299	
2023	2024		152,088	220,034	92,079	514,299	
2024	2025		152,088	220,034	92,079	514,299	
2025	2026		152,088	220,034	92,079	514,299	
2026	2027		152,088	220,034	92,079	514,299	
2027	2028		152,088	220,034	92,079	514,299	Current Agreement Expiration
2028	2029		152,088	220,034	92,079	514,299	
2029	2030		152,088	220,034	92,079	514,299	
2030	2031		152,088	220,034	92,079	514,299	
2031	2032		152,088	220,034	92,079	514,299	
2032	2033		152,088	220,034	92,079	514,299	
2033	2034		152,088	220,034	92,079	514,299	
2034	2035		152,088	220,034	92,079	514,299	
2035	2036		152,088	220,034	92,079	514,299	
2036	2037		152,088	220,034	92,079	514,299	
2037	2038		152,088	220,034	92,079	514,299	
			\$ 3,248,017	\$ 4,661,892	\$ 1,957,551	10,934,803	

Current Expiration without BCSD	Total MCIP Revenue	\$ 5,225,445
Current Expiration with BCSD	Total MCIP Revenue	\$ 11,017,259
10 Year Extension without BCSD	Total MCIP Revenue	\$ 9,867,460
10 Year Extension with BCSD	Total MCIP Revenue	\$ 20,802,264

Notes:

- 1 Does not reflect future year reassessments
- 2 Does not reflect future year millage rate changes (based on TY 16)
- 3 Does not include rollback taxes on SEDA purchase or other conversions
- 4 Includes current year Expiration of CareCore County Property Tax exemption from the state which may be extended (approximately \$13,100 less in revenue per year or \$288,376 over the life)
- 5 Undeveloped parcels based on estimates from surrounding properties and Master Plan design
- 6 The Town and County have previously dedicated the first \$1.3 million of MCIP revenue to an existing economic development investment in the Commerce Park

ADD-ONS

The document(s) herein were provided to Council for information and/or discussion after release of the official agenda and backup items.

Topic: FY2017-2018 Budget Outlook Summary
Date Submitted: April 3, 2017
Submitted By: Josh Gruber
Venue: Finance Committee

Topic: FY2017-2018 Budget Outlook Summary
Date Submitted: April 3, 2017
Submitted By: Josh Gruber
Venue: Finance Committee

FY2017-2018 Budget Outlook Summary

FY 2016-2017 Budget Figures

Mil Value: \$1,757,055
Total Operational Mills: 50.89
Total Debt Mills: 10.38
Revenue Collected from
Ad Valorem Tax Collections: \$89,416,574
Revenue from all other sources: \$26,852,051
Total Budget \$116,268,625
Median home value* \$265,000

FY 2017-2018 Budget Figures (CPI = 1.26%, Growth = 1.87%)

Mil Value: \$1,809,767 (+3.0%)
Total Operational Mills: 53.01 (+2.12)
Total Debt Mills: 11.20 (+.82)
Revenue Collected from
Ad Valorem Tax Collections: \$95,935,749 (+\$6,519,175)
Revenue from all other sources: \$26,952,051 (+\$100,000)
Total Budget \$122,887,800 (+\$6,619,175)
Median home value* \$285,000 (+\$34.20 @4% 51.30 @6%)

Budget Changes and Assumptions

Absorb Reduction in LGF Funding:	\$600,000	Departmental Needs:	\$1,087,000
Mandatory SC Retirement Increases:	\$1,200,000	Budget Increases	\$6,387,000
Fully Funding Base Recommendations		New Revenue:	\$2,782,469
From Salary and Compensation Survey:	\$600,000	Difference:	\$3,604,531
Recurring Capital for IT Infrastructure:	\$1,000,000		
First Year Step Increases/Merit Increase:	\$1,900,000		

Topic: Lowcountry Culinary Institute
Date Submitted: April 3, 2017
Submitted By: Richard Gough
Venue: Finance Committee

Topic: Lowcountry Culinary Institute

Date Submitted: April 3, 2017

Submitted By: Richard Gough

Venue: Finance Committee

An address to Beaufort County Council Finance Committee by

Dr. Richard J. Gough, President, Technical College of the Lowcountry

Investment in Economic Infrastructure: TCL Lowcountry Culinary Institute

The Technical College of the Lowcountry requests Beaufort County's investment to build the Lowcountry Culinary Institute, a 34,000 square foot state of the art culinary arts training school, at the Buckwalter Plaza in Bluffton.

Skilled workforce is critical economic infrastructure. Community-based education and workforce training not only expands economic opportunity for residents but will also do more to strengthen the local economy than anything else a state or local government can do.

Beaufort County's #1 Economic Driver in Crisis and, #2 Economic Driver with Growing Need

Yesterday, a quick search on Indeed.com, a national job search engine, resulted in 54 open chef positions in Beaufort County – OC Welch, Sea Pines, Kroger, Helena Place and Beaufort Memorial Hospital to name only a few of our businesses seeking trained culinarians. Position titles included sous chef, assistant chef, line cook, line manager and lead cook. Average median hourly earnings - \$16.50.

A trained, culinary workforce is needed by our hospitals, senior housing facilities, schools, country clubs, resorts and, independent restaurants and restaurant groups. **In other words, the County's top two economic drivers – tourism and health care – need a trained, culinary workforce.**

Analysis of job growth for the region for the period beginning 2014 and ending 2020, predicts 500 new culinary jobs annually. An estimated 1/3 of these new positions, or approximately 170, require culinary training – associate degrees and/or post-secondary certifications.

The industry here with us today will tell you that they have been unable to fill these positions. As a result, economic analysis indicates that the local industry is at a competitive disadvantage unable to meet current workforce needs and unable to grow their business.

Attempts to fill the skills gap has made our local tourism industry precariously reliant on temporary foreign workers:

"...we all agree that there is an ever growing (CRITICAL) need for trained entry and middle level culinarians in the Bluffton-HHI area...Sea Pines Resort will be bringing in approximately 50 [international] culinarians for the 2016 season. All these positions could be filled by locally trained culinary staff, but they are just not here to hire."

Jeff Kruse, Vice President for Food and Beverage, The Sea Pines Resort

Beaufort County travel and tourism industry ranks third in the state behind Horry County (Myrtle Beach) and Charleston County. Both these counties have culinary institutes. Trident Technical College has the *Culinary Institute at Charlestown*. Horry Georgetown Technical College has the *Culinary Institute at Myrtle Beach*.

This past fall Horry Georgetown Technical College opened a new \$15 million dollar culinary facility. You have the press release. The aim of the Culinary Institute at Myrtle Beach – to provide a world-class culinary education for students, locals and visitors and to cultivate a locally based, high-quality, chef-driven food scene. Placement rate for these graduates – 100%.

Our local economy relies on travel and tourism. Is culinary important to our visitors?

The Lowcountry and Resort Islands Tourism Research Institute at the University of South Carolina Beaufort surveyed visitors to the County. **80% of the respondents said the quality of dining was very important to their vacation. 71% of the respondents said the culinary experience was very important to their vacation.**

In 2014, Beaufort County posted \$1.2 billion dollars in domestic travel expenditures made by 2.75 million tourists. These expenditures supported \$220.7 million dollars in payroll and 13,000 jobs in the County. The food services industry received the largest amount of travel expenditures, almost 30% or \$360 million dollars, supporting 6,700 jobs. Overall, this is an increase of 5.3% over 2013. This increase is expected to continue year over year, even grow. Today, right now, initiatives are underway to bolster the number of visitors to the County.

The health of this industry – the economic health of our community – is worth your investment.



International Culinary Institute of Myrtle Beach Opens \$15 million Facility, Attracts Top-Flight Chefs, Boasts 100 Percent Placement Rate

International Culinary Institute of Myrtle Beach opens \$15 million facility, attracts top-flight chefs, and boasts 100 percent placement rate.

Myrtle Beach, SC ([PRWEB](#)) March 21, 2017 -- When Horry Georgetown Technical College opened its \$15 million International Culinary Institute of Myrtle Beach (ICI) last fall, its leadership hoped to change the food business and how it operates along the Carolina coast with a world-class culinary education experience for students, locals and visitors.

Now in its second semester, the school is already on its way to reaching this lofty goal. The Grand Strand campus' sophisticated facilities have attracted new talent at the faculty level, and its highly trained graduates are in great demand by food service establishments around the country.

In March, ICI will welcome Nathan Hashmonay, an American Culinary Federation Certified Executive Chef, to its team. Hashmonay, formerly on faculty at the Art Institutes of Tampa and Charlotte, will teach ICI's restaurant capstone course, designed as a final review and opportunity for students to build confidence as a chef in a restaurant service setting.

Students will gain great value from Hashmonay's extensive experience in Mediterranean and French cuisine, according to ICI Executive Director Joseph Bonaparte. Hashmonay was motivated by an opportunity to join the new wave of culinary education.

"Nathan embodies the philosophy we have cultivated at ICI and our commitment to cook in healthier ways using local, fresh ingredients," said Bonaparte. "Our students will learn a great deal about today's professional kitchen under his tutelage."

The national restaurant community has taken notice, too. After its first semester in the new facility, ICI placed 100 percent of its graduates in industry-related positions. ICI-trained students are working in the growing dining scene of Myrtle Beach, across the South, and with top chefs in New York City, including graduate Luke Dowdy, who is Executive Sous Chef for Thomas Keller's Bouchon Bakery & Café.

"I work with one of the best chefs in the world, and that's a direct result of my studies at ICI," said Dowdy. "The school's philosophy of teaching – including hands-on training in the classical techniques – prepared me for the rigor and pace of a world-renowned kitchen in one of the busiest cities in the world."

Students can earn an associate degree in programs including Baking and Pastry Arts, Kitchen and Food Preparation Techniques, Culinary Arts Technology or Professional Cooking for about \$10,000, much less than the national average. Currently, the school is preparing 135 students to work in top-tier kitchens, many of which are popping up in the Myrtle Beach area. The Grand Strand area alone houses 2,400 restaurants that employ 23,000 people. Restaurant and food service jobs make up 12 percent of the total South Carolina economy.

"Our hope is to train students who might go off and work all over the world, but will come back to Myrtle Beach in a few years to cultivate a locally based, high-quality, chef-driven food scene," said Bonaparte.



Myrtle Beach Area Chamber of Commerce President Brad Dean agrees with Bonaparte and actively promotes ICI as one of many reasons to visit the Myrtle Beach area.

“The Culinary Institute adds to the tourist experience, and its students will keep the local dining scene vibrant and new,” said Dean. “The partnership among Horry Georgetown, the state of South Carolina and the Myrtle Beach area will continue to reap many benefits for area tourists, citizens and Horry students.”

The International Culinary Institute at Horry Georgetown Technical College opened a new \$15 million building in Myrtle Beach last fall. About 140 students are enrolled in associate degree and certificate programs. Internships and scholarships are available for students who qualify.

<https://www.dropbox.com/sh/aqge5xy3uso1j2l/AAC2OFV7C8dr8vSoBvOjRBGQa?dl=0>

low res: https://www.dropbox.com/sh/p7vumx94m65q83k/AAB0uL_mqob8RwxT4SXu2r0ya?dl=0

Video: <https://www.youtube.com/watch?v=o9GezrR5rIQ>



Lowcountry Culinary Institute at the Technical College of the Lowcountry

Two years ago, at the request of Beaufort County tourism leadership, the Technical College of the Lowcountry met with more than 20 resort and restaurant business leaders to hear about the critical workforce needs of industry. Since then, the college has worked closely with an industry culinary team and an expert consultant to determine the best location for the *Lowcountry Culinary Arts Institute at TCL*. The goal is to build the institute on a site that optimizes its success for the maximum benefit of the industry and our community.

Location key criteria to ensure success in order of importance:

1. Student access

The culinary institute should be centrally located to the relevant populations and be readily accessible to the majority of potential students.

Relevant student populations in order of importance:

- 1) Traditional community college student – male/female ages 18 – 35
- 2) Secondary and elementary school students for outreach such as bridge programs and culinary summer camps
- 3) Adult students for continuing education and specialized culinary workshops
- 4) The community at large for support of the teaching restaurant

2. Visibility

Culinary program success is bolstered by a location that is highly visible to relevant populations. Visibility draws students as well as elevates the culinary arts aspect of this arts and science training and engages the interest and the attention of the community at large.

3. Context

Unlike traditional academic programs, the culinary institute can provide the college with unique opportunities to engage the community. These opportunities are optimized when the culinary is located within the context of community making the culinary institute accessible and visible to all populations.

Locations

Four locations are under consideration as possible sites for the Lowcountry Culinary Institute. The table below assigns a key criteria score to each site. Scoring is 1 to 5 with 1 being the lowest score and 5 being the highest score.

Location Criteria	Buckwalter Place	New River Campus	Okatie	Hilton Head
Access	5	4	2	1
Visibility	5	2	2	1
Context	5	0	2	1
	15	6	6	3

Estimated Cost

Estimated cost by location to build and equip a 34,000 square foot Lowcountry Culinary Institute at TCL.

34,000 sp ft culinary	Estimated Cost	Buckwalter Place	New River Campus	Okatie	Hilton Head ¹
Land and/or site prep ²	\$	783,000	\$ 200,000	\$ 1,590,000	\$ 500,000
Capital infrastructure	\$	9,500,000	\$ 15,000,000	\$ 13,600,000	\$ 10,500,000
Subtotal capital costs	\$	10,283,000	\$ 15,200,000	\$ 15,190,000	\$ 11,000,000
Capital equipment ³	\$	350,000	\$ 350,000	\$ 350,000	\$ 350,000
Furniture and small kitchenwares ³	\$	500,000	\$ 500,000	\$ 500,000	\$ 500,000
Start-up operations cost ³	\$	500,000	\$ 500,000	\$ 500,000	\$ 500,000
Total costs	\$	11,633,000	\$ 16,550,000	\$ 16,540,000	\$ 12,350,000
Cost per square foot	\$	290	\$ 451	\$ 410	\$ 319

1. Estimated costs for Hilton Head are for renovation of the former Sam's Club building.
2. New River Campus and Hilton Head costs are for site work only. The assumption is that Hilton Head will provide the land and the building.
3. TCL along with the college's industry partners and other organizations will provide \$1,350,000 for capital equipment, furniture and small kitchenware and start-up operating costs.

It's all in the name.



Technical

Career-oriented education for today's high-skill jobs.



College

80+ accredited academic programs and transfer degree options.

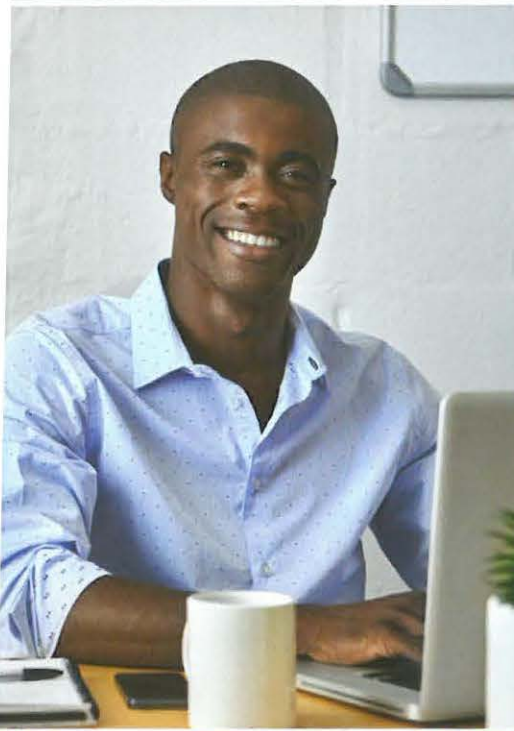


Lowcountry

Community-directed and locally focused.

TCL
TECHNICAL COLLEGE
OF THE LOWCOUNTRY

2017
State of the
College



TCL

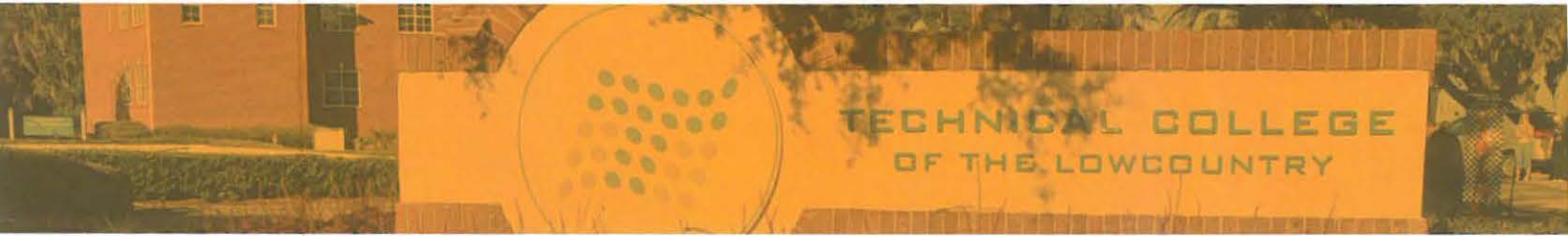
The Technical College of the Lowcountry is the region's primary provider of post-secondary education and workforce training. The public, two-year, multi-campus community college serves approximately 5,000 students annually. The college offers a variety of curricular programs including university transfer options, career and continuing education, online learning, and dual enrollment for area high school students.

The college is state-assisted, receiving approximately 18% of its operating funds from the state of South Carolina. The vast majority of TCL's funding comes from student tuition and fees and local county and donor support. Tuition at TCL is generally about half the cost

of the tuition at South Carolina's public universities. The college employs more than 300 full-time and part-time faculty and staff who are committed to providing quality academic programs and student services.

TCL offers programs in arts and sciences, aviation technology, business, health sciences, computer technology, industrial technology and public service. The college provides comprehensive student services including academic advising, career counseling and veteran services. The college graduates more than 300 students annually. Fully 93% of TCL graduates either go on to four-year institutions or move directly into jobs – jobs here, in the Lowcountry.

More than 10,000 TCL alumni live and work in the Lowcountry. At TCL, it's working.



Letter from the President

Dear Friends,

The Technical College of the Lowcountry plays a critical role in the economic infrastructure of our region. Our mission of education and workforce development helps to sustain and drive our local economy. It is my responsibility to ensure that the College not only keeps pace with current workforce demand but also anticipates the future workforce needs of our business and industry.

To that end, the College accomplished a lot in 2016. We launched the Automotive Technology program and significantly expanded our Aviation Maintenance and Structural Mechanics programs. These are important achievements, but we need to do more. I have four priorities for the College:

1. Lowcountry Culinary Institute to train a much-needed culinary workforce.
2. Regional Workforce Training Center to train local residents for jobs in the fast-emerging diversified manufacturing industry.
3. Expansion of our Health Science Programs to meet the exploding workforce needs of the healthcare industry.
4. TCL College Online to make it easier for working students and our military to earn a degree or career certification.

You can read more about these initiatives in this report.

I believe in the human and economic potential of the Lowcountry. Community-based education and workforce training not only expands economic opportunity for our residents but will do more to strengthen the local economy than anything else a state or local government can do. By providing access to education and skilled trades training, TCL turns potential into reality for individuals, families, and communities.

TCL is the community's choice for career-oriented education and university transfer programs. We value access and inclusion and are committed to the success of our students and the communities we serve.

Technical College of the Lowcountry, our name says it all.

Sincerely,
Dr. Richard J. Gough
TCL President



A Look Ahead

The Recipe for Success: TCL's Lowcountry Culinary Institute

The Community Need

The region's travel and tourism industry is the area's number one economic driver. The industry competes on the national stage for an increasingly sophisticated culinary consumer. For our local industry to remain healthy and competitive, restaurants and resorts need a locally trained, professional culinary workforce.

The TCL Solution

The new TCL Lowcountry Culinary Institute, a 25,000 square-foot best-in-class culinary training facility, will feature multipurpose teaching kitchens, academic classrooms, and a teaching restaurant. Associate degrees and certificates in a variety of in-demand culinary disciplines and specializations will be offered.

The Industry

- In 2014, Beaufort County posted \$1.2 billion dollars in domestic traveler expenditures, about a 5% increase over 2013.
- Travel and tourism expenditures supported \$220.7 million in payroll and 13,000 County jobs.
- The County's food services industry accounted for almost 30% of those dollars and more than 50% of the jobs.
- The County's travel and tourism industry is forecasted to continue to grow, bolstered by local initiatives that aim to attract visitors to the area.

Partner Advocates

- The Sea Pines Resort
- Serg Group
- The Omni Hilton Head Oceanfront Resort
- The Sonesta Resort Hilton Head Island
- The Westin Hilton Head Island Resort & Spa
- US Foods
- Fat Patties



“The Lowcountry culinary experience continues to grow stronger on the national stage. Our notoriety as a vacation and resort destination combined with the growing consumer awareness of culinary trends means we must provide a quality dining experience to visitors coming to our area. Attracting, training, and developing culinary leaders to increase our region's standing on the national culinary stage is a priority for The SERG Restaurant Group and our community.”

- Nick Unangst, SERG Restaurant Group Corporate Chef

A Look Ahead

The High Demand for High Skills: The Regional Workforce Training Center

The Community Need

Workforce is critical economic infrastructure. Workforce sustains business and industry and propels new investment and economic growth. The Lowcountry needs technically trained workers to meet the demand of the area's fast-emerging diversified manufacturing sector and skilled trade industries.



The TCL Solution

The new Regional Workforce Training Center will feature a 50,000 square-foot, high-tech facility at TCL's New River Campus. The Center will serve as a showcase for workforce development in action, focusing on career training in welding, logistics, electronics, industrial maintenance, aerospace, and more. TCL's Center will empower economic development by enabling the Lowcountry to better meet current and projected workforce training needs.

The Industry

- Key industry growth sectors for the region are Diversified Manufacturing, Information Technology, Logistics and Transportation, and Construction Trades.
- During the next nine years, it is predicted that the Jasper Ocean Terminal will create more than 900 new jobs, with the potential to create one million jobs by 2040.
- Up to 57% of job openings will be middle-skilled, requiring more than a high school education but less than a four-year baccalaureate degree.
- The demand for associate degrees and industry certifications exceeds current supply.



“Our region is poised for explosive growth that will bring new investment and new jobs to the area. We need to ensure that the proper infrastructure is in place – critical economic infrastructure like a locally trained, skilled workforce. TCL's regional workforce training center will help to support current industry, encourage new industry and give our residents the opportunity to compete for financially secure jobs.”

- State Senator Tom Davis, South Carolina



A Look Ahead

A Healthy Future: TCL Health Sciences Program Expansion



“It’s TCL graduates like Mary Ann Hamilton-Smith that help make Beaufort Memorial Hospital work. The professional, hands-on training Mary received from TCL’s nursing program prepared her to transition seamlessly from cap and gown to surgical scrubs ... and we were holding the door open. At our hospital we hire TCL grads for one reason: they work.”

- Nurse Nancy Farley, Beaufort Memorial Hospital

The Community Need

The Lowcountry needs more skilled healthcare workers than ever before. In fact, the region’s fastest growing occupations are in healthcare. In order to serve a growing population – one of the fastest growing in the nation – area hospitals are expanding services and enlarging facilities. In addition, the region can expect to see a 34% increase in senior housing.

The TCL Solution

TCL will create 10,000 square feet of new academic space by renovating Moor Hall on the Beaufort Campus and relocating administrative offices. New classroom space allows current health science programs to expand and makes room for new offerings such as pharmacy technology.

The Industry

- Third highest employment industry in the region following resort and tourism (#1) and retail trade (#2).
- Industry with the region’s highest labor market projection with a workforce demand of almost 2,000 new healthcare jobs by 2022.
- Priority occupations include registered nurses, patient care technicians, and medical assistants.

A Look Ahead

The Virtual Reality: TCL College Online

The Community Need

The Lowcountry needs affordable and flexible education and career training. The keystone of economic development and healthy communities is an education beyond high school, but traditional classroom education is sometimes not possible for working adults or for students in remote locations.

The TCL Solution

TCL College Online will offer fully online degree programs and career training. TCL College Online will offer university transfer programs as well as job-readiness training. Online students will have access to all of the same resources, support, and faculty as traditional students.

Current Fully Online Program Offerings

Administrative Office Technology

- Administrative Office Technology Degree

Arts & Sciences Transfer Options

- Associate in Arts Degree
- Liberal Arts Core Certificate
- General Education Certificate

Business

- General Business Degree
- Hospitality Management Certificate

Computer Technology

- Computer Technology Degree

Criminal Justice

- Criminal Justice Technology Degree
- Criminal Justice & Law Certificate



“Online education has opened the door to many people trying to get an education while facing the challenges of a busy life. Our students work in our community, raise families, and have dreams of a brighter future. TCL’s College Online will allow our students to complete their educational goals at the time and place that best meets their needs.

– Rick Ernest, Online Course Coordinator

Online Learning

- Nationally, online enrollment is increasing as contemporary learners chose online options.
- More than one in four students now take at least one online course.
- More than 70% of academic leaders rate online learning outcomes as the same or superior to those in face-to-face instruction.

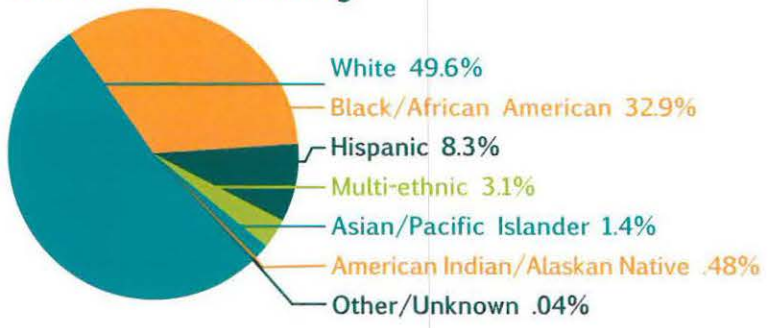


2016 College Fast Facts

Students enrolled in 2015-16: **3,349**
 Programs of Study: **96**
 Awards Conferred in 2015-16: **518**

- Associate degrees: **258**
- Certificates: **205**
- Diplomas: **55**

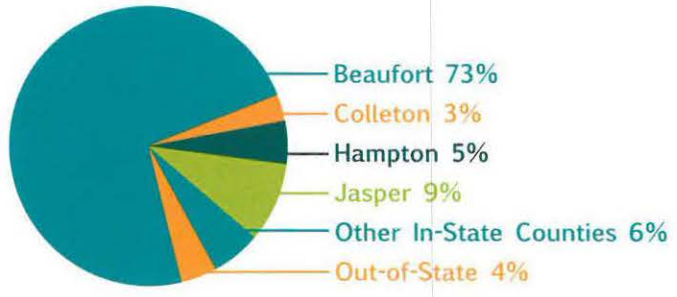
Student Ethnicity



Fall 2016 Semester*

Headcount: **2,232**
 Full Time: **28%** | Part Time: **72%**
 Minority: **47%**
 Average Age: **27**
 Female: **69%** | Male: **31%**
 Students Receiving Financial Aid: **82%**

What counties do our students come from?



19% of Total Current Enrollment are Military/Veterans/Dependents

* Preliminary Fall 2016 semester data.





Donor Awards

Corporate Partner of the Year

This award recognizes a corporation that has demonstrated extraordinary generosity in promotion and support of TCL.

2016 Corporate Partner of the Year - Thompson Turner Construction



Thompson Turner supports education. Since 2013 Thompson Turner Construction has been a generous donor to the Build a Better Beaufort Scholarship Fund, B3. B3 provides free tuition to all qualified Beaufort High School students to attend TCL.

Fundraising Volunteer of the Year

This award recognizes individuals, couples, or groups who have demonstrated exceptional commitment and leadership in building philanthropic support for TCL.

2016 Fundraising Volunteers of the Year - Dr. Laurence Neely, Ms. Camille Myers, Ms. Maggie O'Sullivan



Under the leadership of Dr. Neely, Ms. Myers and Ms. O'Sullivan, the 2016 faculty and staff college giving campaign broke all previous records. With almost 100% participation, TCL faculty and staff gave almost \$19,000 in support of student scholarship and academic programs.

Philanthropists of the Year

This award recognizes individuals, couples, or groups who have demonstrated exceptional generosity in the promotion and support of TCL. Through their philanthropy, the recipients have helped to shape our future.

2016 Philanthropist of the Year - Liz and Todd Clist



Loyal and generous supporters, this year Liz and Todd established the *Liz and Todd Clist Center for Faculty Development and Teaching Excellence*, the first gift to the college to recognize TCL educators. The Center will advance instructional excellence by supporting faculty learning.



2016 College Financials

337 DONORS
CONTRIBUTED **\$330,972**

5 NEW FUNDS CREATED
IN 2016
1 ENDOWMENT
1 ANNUAL SCHOLARSHIP
3 PROGRAM FUNDS

DONOR-FUNDED SCHOLARSHIP
SUPPORT IN 2016
ANNUAL \$133,079
ENDOWED \$29,419

THIS YEAR TCL AWARDED NEARLY
\$9 MILLION
IN SCHOLARSHIPS
AND FINANCIAL AID.

DONOR BREAKDOWN BY DOLLARS



DONOR BREAKDOWN BY NUMBERS



DONOR BREAKDOWN BY FUND TYPE



The People of TCL

2016 Distinguished Donors

TCL Distinguished Donors are those individuals, businesses and organizations who have generously given or pledged \$1,000 or more within the past twelve months. Faculty and staff who give at the Distinguished Donor level are so designated by TCL following their name.

To appreciate all other generous gifts to TCL please visit,
www.tcl.edu/foundation

America's Warrior Partnership
 Dr. and Mrs. Joseph Bailey – TCL
 Mr. and Mrs. David Barton
 The Bargain Box
 Mr. and Mrs. Bill Bootle
 BrightView Landscape
 General Arthur Brown, US Army Ret.
 Calhoun Station
 Mary Lee Carns – TCL
 Carroll Services
 Mr. Gary Cassevah
 Patti and John Chiacchiero
 Liz and Todd Clist
 Mrs. Nanette Denton
 Mr. and Mrs. Stephen Duvall
 Coastal Community Foundation
 Community Foundation of the Lowcountry
 Compass Municipal Advisors
 Laura and Marvin Dukes - TCL
 Friends of Callawassie Island
 Mrs. Theodora Feldberg
 G&O Wilkie, Inc.
 GCA Services Group, Inc.
 Mrs. Lou Gast
 Mr. and Mrs. Malcolm Goodridge
 Sonia and Chalmers Gorman
 Judy and Richard Gough - TCL
 Mr. and Mrs. Wayne (Gabby) Grabenbauer
 Martha and Andrew Grant
 Mr. Norman Harberger
 Carol and Tom Henry
 Heritage Classic Foundation
 The Hospital Auxiliary
 Hilton Head Wine and Food Festival
 Hilton Head Legal Staff Professionals
 Hite Associates
 Istation.com

Erika Johnson – TCL
 Ladies Investment Club of Beaufort
 Mr. Charles Laffitte, Jr.
 Mrs. Beryl LaMotte
 Drs. Fred and Vicky Leitz
 Lowcountry Human Resources Association
 Valerie and John McCann
 McNair Law Firm
 Mr. and Mrs. Alan Moses
 Moss Creek Marines
 Dr. Gina Mounfield - TCL
 Ms. Camille Myers - TCL
 Palmetto Electric Cooperative
 Palmetto State Bank
 Sodexo Inc.
 Sue and Tom Potrykus
 Stevie and Frank Raiti
 Sun City Lions Club
 Sun City Veterans Association
 Ms. Gloria Taggart
 Thompson Turner Construction
 United Way
 Linda Volkhardt
 Ms. Nancy Weber - TCL
 Veteran Scholarships Forever
 Mr. Hayes Wisner – TCL

The Mather Legacy Society

Mather Legacy Society membership is offered to donors who make a permanent gift of an endowment and to donors who let us know by written documentation that they have included TCL in their estate plans or as beneficiary of another type of planned gift regardless of amount.

Mrs. Lou Gast
 Mrs. Mary Ellen Hannan
 Palmetto Electric Cooperative
 Frank and Stevie Raiti
 The Estate of Helen McCann Thompson

TCL Commission

General Arthur E. Brown,
 US Army (Ret.), Chair
 Mr. Bill Bootle, Vice Chair
 Ms. Sheree Darien
 Ms. Joan Heyward
 Mr. David Smalls
 Mr. Jack Snider
 Ms. Marjorie Thomas

TCL Foundation Board of Directors

Dr. Vicky Leitz, Chair
 Ms. Liz Clist, Vice Chair
 Mr. Gary Cassevah,
 Treasurer, Marine Corps
 Community Services
 Mr. John Chiacchiero,
 Oak Advisors
 Mr. Derrick Coaxum,
 Alumnus, Hilton Head Island
 City Government
 Mr. Randy Dolyniuk,
 Coastal States Bank
 Mr. Steve Duvall,
 eviCore Healthcare
 Dr. Rhonda Edwards
 Mr. Terry Finger,
 Finger, Melnick & Brooks
 Mr. Malcolm Goodridge
 Ms. LaToya Grier,
 President, TCL Alumni Association
 Ms. Joan Heyward, TCL Commission
 Mr. Jeffrey Kruse, The Sea Pines Resort
 Mr. Charles A. Laffitte Jr.,
 Palmetto State Bank
 Ms. Carolyn Nettles
 Mr. Thomas Potrykus
 Ms. Denise Van Nostran, TCL Faculty
 Ms. Shellie West,
 Bluffton Chamber of Commerce

TCL Executive Administration

Dr. Richard Gough, President
 Dr. Gina Mounfield, Vice President for Academic Affairs
 Nancy Weber, Vice President for Student Affairs
 Hayes Wisner, Vice President for Administrative Services
 Mary Lee Carns, Vice President for Advancement and External Relations
 and Executive Director, TCL Foundation
 Sean Henrickson, Vice President for Continuing Education and Military Affairs

TCL

2017
Mark your
calendars

- January 19 - President's State of the College Reception
- February 24 - Mather History and Education Day
- March 22 - Return to the Classroom
- May 12 - Commencement
- September 28 - Distinguished Donors Dinner
- October 14 - Oysters, BBQ & Friends By the Bay

For more information about TCL contact:
Mary Lee Carns
Vice President for Advancement and External Relations
Technical College of the Lowcountry
PO Box 2614
Beaufort, SC 29901
843-470-5962 • mcarns@tcl.edu

www.TCL.edu

This publication can also be found on the web at www.tcl.edu/stateofthecollege

The Technical College of the Lowcountry is committed to a policy of equal opportunity for all qualified applicants for admissions or employment without regard to race, gender, national origin, age, religion, marital status, veteran status, disability, or political affiliation or belief.