

COUNTY COUNCIL OF BEAUFORT COUNTY

ADMINISTRATION BUILDING

100 RIBAUT ROAD

POST OFFICE DRAWER 1228

BEAUFORT, SOUTH CAROLINA 29901-1228

TELEPHONE: (843) 255-1000

FAX: (843) 255-9401

www.bcgov.net

D. PAUL SOMMERVILLE
CHAIRMANSTEWART H. RODMAN
VICE CHAIRMAN

COUNCIL MEMBERS

CYNTHIA M. BENSCH
RICK CAPORALE
GERALD DAWSON
BRIAN E. FLEWELLING
STEVEN G. FOBES
WILLIAM L. MCBRIDE
GERALD W. STEWART
ROBERTS "TABOR" VAUX, JR.
LAURA L. VON HARTENGARY KUBIC
COUNTY ADMINISTRATORBRYAN J. HILL
DEPUTY COUNTY ADMINISTRATORJOSHUA A. GRUBER
COUNTY ATTORNEYSUZANNE M. RAINEY
CLERK TO COUNCIL**AGENDA****FINANCE COMMITTEE**

Monday, May 12, 2014

2:00 p.m.

Executive Conference Room
Administration Building, Government Center
100 Ribaut Road, Beaufort

Committee Members:

Rick Caporale, Chairman
Steve Fobes, Vice Chairman
Brian Flewelling
William McBride
Stu Rodman
Jerry Stewart

Staff Support

Alicia Holland, Chief Financial Officer

1. CALL TO ORDER – 2:00 P.M.
2. CONSIDERATION OF CONTRACT AWARDS
 - A. Request to Purchase Two (2) 10-Gigabit Supervisor Cards from a State Contract Vendor for the Beaufort County MIS Department ([backup](#))
 - B. Request to Renew VoIP Licensing and Support from a State Contract Vendor for the Beaufort County MIS Department ([backup](#))
3. PROPOSED MODIFICATIONS TO COUNTY BUDGET ([backup](#))
4. COMMENTS BY COMMITTEE MEMBERS ON REQUESTS FOR ADDITIONAL ALLOCATIONS (IF TIME ALLOWS)
5. CONSIDERATION OF REAPPOINTMENTS AND APPOINTMENTS
 - A. Accommodations Tax Board
6. ADJOURNMENT

2014 Strategic Plan: Committee AssignmentsBudget Document/Process and Financial Reporting: Revision
Debt Reserve Policy (*Goal Accomplished April 2014*)
General Fund Fund Balance Policy (*Goal Accomplished April 2014*)
Mitchelville Historic Site Development: Funding



COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT
106 Industrial Village Road, Bldg 2—Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

TO: Councilman Rick Caporale, Chairman, Finance Committee
FROM: Dave Thomas, CPPO, Purchasing Director *DT*
SUBJ: **Request to Purchase Two (2) 10-Gigabit Supervisor Cards from a State Contract Vendor for the Beaufort County MIS Department**
DATE: May 12, 2014

BACKGROUND: The Purchasing Department received a request from the MIS Department to purchase two (2) 10-Gigabit Supervisor Cards from Encore Technology via S.C. State Contract number 4400006455. The purchase of these cards would upgrade the current 1-Gigabit Supervisor Cards, which cannot support the bandwidth and speed of the network causing a slowing of information flow throughout the County. The increase to 10-Gigabit Supervisor Cards would increase bandwidth allowing for a more controlled and efficient data flow in support of County operations.

STATE CONTRACT VENDOR INFORMATION:

COST

Encore Technology, Greenville, SC

\$57,430

FUNDING: Account # 10001150-52611, MIS Department – Data Processing Equipment Refresh Account (Current Balance: \$57,438)

PRIOR YEAR COST: NA

FOR ACTION: Finance Committee meeting on May 12, 2014.

RECOMMENDATION: The Purchasing Department recommends that the Finance Committee approve the contract award of \$57,430 two (2) 10-Gigabit Supervisor Cards from the aforementioned vendor from State Contract.

CC: Gary Kubic, County Administrator *GKUBIC*
Bryan Hill, Deputy Administrator
Alicia Holland, Chief Financial Officer *AH*
Dan Morgan, MIS Director *D*

Att: Pricing Information

Prepared For
Beaufort County Government
Andrew Dalkos
100 Ribaut Rd. PO Drawer 1228
Beaufort, SC 29901
Andrewd@bcgov.net
8432557008

Prepared By
Tony Gallman
Phone: 888-983-6267
Email: tgallman@encoretg.com

Hardware		Price	Qty	Extended
VS-S2T-10G=	Cat 6500 Sup 2T with 2 x 10GbE and 3 x 1GbE with MSFC5 PFC4	\$14,560.00	2	\$29,120.00
S2TISK9N-15001SY	Cisco CAT6000-VS-S2T IOS IP SERV NPE	\$5,200.00	2	\$10,400.00
MEM-SUP2T-4GB	4G DRAM Memory Total for Sup2T and Sup2TXL (2G + 2G) - UPGR	\$2,496.00	2	\$4,992.00
MEM-C6K-CPTFL2GB	Catalyst 6500 Compact Flash Memory 2GB	\$673.40	2	\$1,346.80
X2-10GB-LR	10GBASE-LR X2 Module	\$2,080.00	4	\$8,320.00
MEM-C6K-INTFL1GB	Internal 1G Compact Flash	\$0.00	2	\$0.00
VS-F6K-PFC4	Cat 6k 80G Sys Daughter Board Sup2T PFC4	\$0.00	2	\$0.00
VS-SUP2T-10G	Catalyst 6500 Supervisor Engine 2T Baseboard	\$0.00	2	\$0.00

*Please include your Quote Number on your Purchase Order

Make Purchase Order to:
Encore Technology Group, LLC
2000 Wade Hampton Blvd., Suite 210
Greenville, SC 29615

Remit Address:
Encore Technology Group, LLC
Dept. 720017, PO Box 1335
Charlotte, NC 28201

Please fax the purchase order to Sheldon Pettigrew at 864-990-1176 or email to spettigrew@encoretg.com

Procurement	Procurement Due to reporting requirements, please provide the appropriate contract number(s) for any items that are to be purchased via a Procurement Contract.	\$0.00	1	\$0.00
SC-4400006455	SC State Contract 4400006455 SC State Contract 4400006455 - FPB: Cisco Network Products	\$0.00	1	\$0.00
Hardware Subtotal				\$54,178.80

Receipt	Amount
Hardware	\$54,178.80
Subtotal	\$54,178.80
Tax	\$3,250.73
Total	\$57,429.53

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Signature _____

Date _____



SC Budget and Control Board

PROCUREMENT SERVICES

Contract 4400006455

Validity Start 03/26/2013
Target Value \$ 3,000,000.00
Bid Invitation [5400001882](#) - FPB: [Cisco Network Products](#)

Validity End 09/07/2015
FEIN 46-1594391

Contract Notes

Vendor 7000196727

Vendor Address ENCORE TECHNOLOGY GROUP LLC
900 EAST MAIN STREET SUITE T
EASLEY SC 29640

District ANDERSON
Telephone (864) 855-3900
Minority Status Not Applicable

E-mail
Fax Number

Vendor Contacts

One Contact found.

Contact Name	Function	Phone	E-mail
DAVIS, CHRIS	Primary Contact	(864) 770-2762	cdavis@encorefg.com

Attachments

One Attachment found.

Attachment Title	attachmentDate
Web Award Encore.doc	11/15/2013

Contract Items

2 Items found, displaying all items.

Item Pricing	
00001	<p>Cisco Network Products</p> <p>Material Group: 20584 - network components: adapter cards, bridges, connectors, expansion modules/ports, hubs, line drivers, modems, routers, transceivers</p> <p>Agency: STATEWIDE TERM CONTRACT</p>
	<p>Validity Period: 03/26/2013 - 06/30/2015</p> <p>Gross Price: \$0.01 (each)</p> <p>Gross Discount: -37.1 % per D</p>
00002	<p>Cisco Maintenance/Installation Service</p> <p>Material Group: 83900 - equipment maintenance and repair services for computers, office, photographic, and radio/television equipment</p> <p>Agency: STATEWIDE TERM CONTRACT</p>
	<p>Validity Period: 03/26/2013 - 06/30/2015</p> <p>Gross Price: \$0.01 (each)</p> <p>Gross Discount: -11.0 % per D</p>



COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT
106 Industrial Village Road, Bldg 2—Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

TO: Councilman Rick Caporale, Chairman, Finance Committee
FROM: Dave Thomas, CPPO, Purchasing Director *DT*
SUBJ: Request to Renew VoIP Licensing and Support from a State Contract Vendor for the Beaufort County MIS Department
DATE: May 12, 2014

BACKGROUND: The maintenance contract term of five years included in the original purchase of the VoIP System in 2009 has expired. The MIS Department is requesting to renew the licensing and support of the SMARTnet system, Beaufort County's Voice-Over-Internet-Protocol (VoIP) telephone system, from NWN Corporation via S.C. State Contract number 4400006542. The licensing and support renewal will allow for continuity of communications in support of County operations and the renewal term will be effective beginning May 26, 2014 and end August 31, 2016.

<u>STATE CONTRACT VENDOR INFORMATION:</u>	<u>COST</u>
NWN Corporation, Greenville, SC	\$93,985

FUNDING: Account # 10001150-51110, MIS Department - Maintenance Contracts
(Current Balance: \$205,089)

Expenditure per Fiscal Year

2014	\$ 3,481
2015	\$41,771
2016	\$41,771
2017	\$ 6,962

PRIOR YEAR COST: NA

FOR ACTION: Finance Committee meeting on May 12, 2014.

RECOMMENDATION: The Purchasing Department recommends that the Finance Committee approve the contract award of \$93,985 for Voice-Over-Internet-Protocol licensing and support renewal from the aforementioned vendor via State contract.

CC: Gary Kubic, County Administrator *GKubic*
Bryan Hill, Deputy Administrator
Alicia Holland, Chief Financial Officer *AH*
Dan Morgan, MIS Director *D*

Att: Pricing Information

STATE OF SOUTH CAROLINA
B&CB, DIV. OF PROCUREMENT SERVICES, ITMO
1201 MAIN STREET, SUITE 601
COLUMBIA SC 29201

Intent to Award
Posting Date: April 05, 2013

Solicitation: 5400001654
Description: FPB: Cisco Firewall Products
Agency: Statewide Term Contract

The State intends to award contract(s) noted below. Unless otherwise suspended or canceled, this document becomes the final Statement of Award effective 08:00:00, April 16, 2013. Unless otherwise provided in the solicitation, the final statement of award serves as acceptance of your offer.

Contractor should not perform work on or incur any costs associated with the contract prior to the effective date of the contract. Contractor should not perform any work prior to the receipt of a purchase order from the using governmental unit. The State assumes no liability for any expenses incurred prior to the effective date of the contract and issuance of a purchase order.

Any actual bidder, offeror, contractor, or subcontractor who is aggrieved in connection with the intended award or award of a contract shall protest within ten days of the date notification of award is posted in accordance with this code. A protest shall be in writing, shall set forth the grounds of the protest and the relief requested with enough particularity to give notice of the issues to be decided, and must be received by the appropriate Chief Procurement Officer within the time provided. [Section 11-35- 4210]

PROTEST - CPO ADDRESS - ITMO: Any protest must be addressed to the Chief Procurement Officer, Information Technology Management Office, and submitted in writing

- (a) by email to protest-itmo@itmo.sc.gov,
- (b) by facsimile at 803-737-0102, or
- (c) by post or delivery to 1201 Main Street, Suite 601, Columbia, SC 29201.

Contract Number: 4400006542
Awarded To: NWN CORPORATION
411 UNIVERSITY RIDGE
GREENVILLE SC 29601

Total Potential Value: \$ 100,000.00
Maximum Contract Period: April 16, 2013 through April 19, 2015

Item	Description	Discount
00001	Discount for all Cisco products	SC Discount Percent: 37.00- %
00002	Discount off all Cisco maintenance	SC Discount Percent: 10.00- %

Procurement Officer
Matthew Warren

	FY 2013 BUDGE	FY 2014 DEPT BUDGET	Hospitalization Workers Comp	FY 2014 BUDGET ORDINANCE	FY 2015 DEPT BUDGET	Hospitalization Workers Comp	FY 2015 BUDGET Request	FY 2015 BUDGET REDUCTIONS	FY 2015 BUDGET ORDINANCE	FTE's
A. Sheriff*	\$ 22,224,595	\$ 21,252,867	\$ 2,195,010	\$ 23,447,877	\$ 21,889,608	\$ 3,160,652	\$ 25,050,260		\$ 25,050,260	304
A1. Emergency Management*	\$ 7,043,084	\$ 6,668,379	\$ 499,317	\$ 7,167,696	\$ 7,124,083	\$ 533,440	\$ 7,657,523		\$ 7,657,523	
B. Magistrate	\$ 1,737,818	\$ 1,645,714	\$ 187,155	\$ 1,832,869	\$ 1,843,852	\$ 289,907	\$ 2,133,759		\$ 2,133,759	26
C. Clerk of Court	\$ 1,230,290	\$ 1,280,518	\$ 143,090	\$ 1,423,608	\$ 1,189,667	\$ 214,712	\$ 1,404,379		\$ 1,404,379	21
D. Treasurer	\$ 1,121,135	\$ 967,364	\$ 82,747	\$ 1,050,111	\$ 1,069,691	\$ 108,893	\$ 1,178,584		\$ 1,178,584	10.7
E. Probate Court	\$ 892,720	\$ 727,213	\$ 98,129	\$ 825,342	\$ 733,054	\$ 135,235	\$ 868,289		\$ 868,289	13.5
F. County Council	\$ 721,919	\$ 681,962	\$ 106,073	\$ 788,035	\$ 611,066	\$ 149,897	\$ 760,963		\$ 760,963	14
G. Auditor	\$ 743,197	\$ 558,533	\$ 94,333	\$ 652,866	\$ 563,151	\$ 123,265	\$ 686,416		\$ 686,416	12
H. Public Defender	\$ 300,000	\$ 600,000	\$ -	\$ 600,000	\$ 600,000	\$ -	\$ 600,000		\$ 600,000	20
I. Coroner	\$ 480,500	\$ 444,032	\$ 35,854	\$ 479,886	\$ 472,201	\$ 34,365	\$ 506,566		\$ 506,566	4
J. Master In Equity	\$ 345,723	\$ 357,911	\$ 29,492	\$ 387,403	\$ 298,940	\$ 45,294	\$ 344,234		\$ 344,234	4.5
K. Social Services	\$ 170,700	\$ 147,349	\$ -	\$ 147,349	\$ 147,349	\$ -	\$ 147,349		\$ 147,349	Allocation
L. Legislative Delegation	\$ 86,966	\$ 72,415	\$ 14,125	\$ 86,540	\$ 73,783	\$ 20,057	\$ 93,840		\$ 93,840	2
M. Solicitor		\$ 1,060,000	\$ -	\$ 1,060,000	\$ 1,060,000	\$ -	\$ 1,060,000		\$ 1,060,000	14
									\$ -	
A. Public Works	\$ 13,800,230	\$ 13,260,974	\$ 1,299,803	\$ 14,560,777	\$ 13,751,901	\$ 1,525,238	\$ 15,277,139	\$ (663,172)	\$ 14,613,967	142.5
B. Emergency Management*							\$ -		\$ -	
C. Detention Center	\$ 6,560,274	\$ 5,544,920	\$ 825,882	\$ 6,370,802	\$ 5,435,571	\$ 1,104,346	\$ 6,539,917	\$ (76,056)	\$ 6,463,861	85.34
D. Administration	\$ 6,352,088	\$ 5,580,995	\$ 453,612	\$ 6,034,607	\$ 5,554,936	\$ 547,932	\$ 6,102,868		\$ 6,102,868	29
E. EMS	\$ 5,835,122	\$ 4,972,901	\$ 1,046,891	\$ 6,019,792	\$ 6,002,128	\$ 1,392,352	\$ 7,394,480	\$ (593,967)	\$ 6,800,513	95.75
F. Library	\$ 3,932,960	\$ 3,512,019	\$ 460,769	\$ 3,972,788	\$ 3,754,363	\$ 496,405	\$ 4,250,768	\$ (397,956)	\$ 3,852,812	64.5
G. Education Allocation	\$ 4,000,000	\$ 4,000,000	\$ -	\$ 4,000,000	\$ 4,000,000	\$ -	\$ 4,000,000		\$ 4,000,000	
H. PALS	\$ 3,624,883	\$ 3,262,597	\$ 251,642	\$ 3,514,239	\$ 3,248,292	\$ 429,492	\$ 3,677,784	\$ (130,000)	\$ 3,547,784	47
I. Community Services	\$ 3,097,446	\$ 3,034,975	\$ 312,371	\$ 3,347,346	\$ 3,592,109	\$ 77,988	\$ 3,670,097		\$ 3,670,097	4
J. Assessor	\$ 2,473,250	\$ 2,153,656	\$ 299,244	\$ 2,452,900	\$ 1,884,619	\$ 384,870	\$ 2,269,489	\$ (269,037)	\$ 2,000,452	38.5
K. Public Health	\$ 1,735,785	\$ 1,697,947	\$ 44,000	\$ 1,741,947	\$ 1,560,868	\$ -	\$ 1,560,868	\$ (137,079)	\$ 1,423,789	
L. Mosquito Control	\$ 1,543,971	\$ 1,370,377	\$ 159,781	\$ 1,530,158	\$ 1,447,995	\$ 191,422	\$ 1,639,417		\$ 1,639,417	13.5
M. General Government Subsidies	\$ 1,234,129	\$ 436,629	\$ -	\$ 436,629	\$ 436,629	\$ -	\$ 436,629	\$ -	\$ 436,629	
N. Employee Services	\$ 984,452	\$ 994,544	\$ 43,464	\$ 1,038,008	\$ 1,086,614	\$ 53,551	\$ 1,140,165	\$ (107,070)	\$ 1,033,095	5.5
O. Building Codes & Enforcement	\$ 1,011,110	\$ 835,097	\$ 117,154	\$ 952,251	\$ 902,988	\$ 164,698	\$ 1,067,686	\$ (67,891)	\$ 999,795	14
P. Voter Registration	\$ 718,643	\$ 732,808	\$ 66,370	\$ 799,178	\$ 734,526	\$ 92,647	\$ 827,173	\$ (30,000)	\$ 797,173	9
Q. Planning	\$ 811,668	\$ 578,910	\$ 66,478	\$ 645,388	\$ 598,469	\$ 74,485	\$ 672,954	\$ (80,314)	\$ 592,640	7
R. Animal Shelter	\$ 985,538	\$ 561,967	\$ 77,154	\$ 639,121	\$ 708,400	\$ 107,156	\$ 815,556		\$ 815,556	10.5
S. Traffic Engineering	\$ 612,577	\$ 560,507	\$ 46,981	\$ 607,488	\$ 649,781	\$ 73,629	\$ 723,410	\$ (89,274)	\$ 634,136	6
T. Register of Deeds	\$ 546,461	\$ 482,153	\$ 63,117	\$ 545,270	\$ 470,779	\$ 92,858	\$ 563,637	\$ 11,374	\$ 575,011	9
U. Zoning	\$ 190,896	\$ 171,934	\$ 20,888	\$ 192,822	\$ 172,394	\$ 32,589	\$ 204,983	\$ (460)	\$ 204,523	3
Vacancy 3%								\$ (1,916,536)	\$ (1,916,536)	
Angus								\$ (750,000)	\$ (750,000)	
	97,150,130	90,210,167	9,140,929	99,351,096	93,669,807	11,657,375	105,327,182	(5,297,438)	100,029,744	1,030

BEAUFORT COUNTY BUDGET ORDINANCE CATEGORIES

Public Works

- Public Works Administration and General Support
- Grounds Maintenance
- Facilities/Buildings Maintenance
- Roads/Drainage
- Engineering
- Solid Waste and Recycling

Emergency Management – included with Sheriff for FY 2015

- Emergency Management
- Communications
- Traffic Management

Administration

- County Administrator
- Communications and Accountability
- Broadcast Services
- County Attorney
- Finance and Purchasing
- Risk Management
- Business License
- Management Information Systems
- Mapping/GIS
- Records Management

Community Services

- Community Service Director
- Veterans Affairs

General Fund Transfers:

- Daufuskie Ferry
- Disabilities and Special Needs
- Alcohol and Drug Abuse
- Collaborative Organization for Youth Services (COSY)
- Together for Beaufort Fund (Alliance)

Public Health

- Medically Indigent Assistance Act
- Beaufort Memorial Hospital
- Ronald McDonald House
- Beaufort Jasper Hampton Comprehensive Health

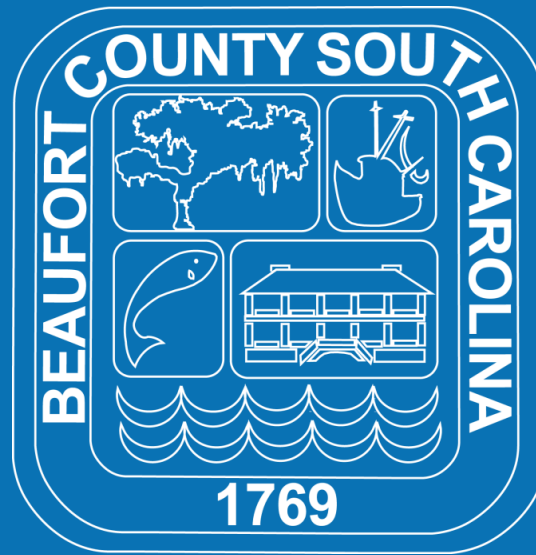
General Government Subsidies

- Military Enhancement Committee
- Lowcountry Council on Governments – per capital and HOME Consortium match
- Economic Development
- Small Business Development

Beaufort County
Budget Summary FY 2015

	Actual 6/30/11	Actual 6/30/12	Actual 6/30/13	Budget FY 2014	Budget FY 2015
Revenues					
Ad Valorem Taxes	\$ 73,219,927	\$ 72,841,399	\$72,758,007	\$ 75,817,001	\$77,117,000
Licenses and Permits	2,324,230	2,940,210	2,816,396	2,293,000	2,789,000
Intergovernmental	7,209,034	7,020,187	7,821,442	7,865,416	7,865,416
Charges for Services	10,961,275	11,255,830	11,734,648	10,662,398	10,102,715
Fine & Forfeitures	836,282	837,774	748,503	1,107,531	633,642
Interest	172,209	197,644	92,665	105,000	27,085
Miscellaneous	822,243	486,578	594,964	232,000	226,137
Other Financing Sources	<u>1,428,891</u>	<u>1,175,401</u>	<u>1,656,696</u>	<u>1,268,750</u>	<u>1,268,750</u>
Total Revenues	96,974,092	96,755,023	98,223,321	99,351,096	100,029,745
Expenditures					
Salaries	48,695,985	48,721,483	50,294,304	53,316,597	54,059,372
Benefits	9,856,009	9,590,217	9,792,113	8,840,970	12,045,374
Purchased Services	18,140,488	17,092,227	17,284,922	19,187,508	17,879,853
Supplies	4,522,364	5,215,711	5,371,688	5,126,693	6,139,206
Capital	1,791,833	1,116,610	1,704,166	971,991	829,811
Subsidies	9,638,519	7,687,325	7,610,360	8,092,243	7,955,164
Contingency	-	-	-	18,000	10,000
Unclassified	470,999	339,035	299,380	248,000	277,500
3% Vacancy					(1,916,536)
Angus MB Fund					(750,000)
Transfers Out	<u>3,378,949</u>	<u>3,370,146</u>	<u>3,987,127</u>	<u>3,549,094</u>	<u>3,500,000</u>
Total Expenditures	96,495,146	93,132,754	96,344,060	99,351,096	100,029,744
Totals GF increase/(decrease)	478,946	3,622,269	1,879,261	-	1
Fund Balance, Beginning	<u>18,240,793</u>	<u>18,719,739</u>	<u>22,342,008</u>	<u>24,221,269</u>	<u>24,221,270</u>
Fund Balance, Ending	<u><u>\$ 18,719,739</u></u>	<u><u>\$ 22,342,008</u></u>	<u><u>\$24,221,269</u></u>	<u><u>\$ 24,221,269</u></u>	<u><u>\$24,221,270</u></u>

Administrator's Budget Fiscal Year 2015



May 12, 2014

County Revenue

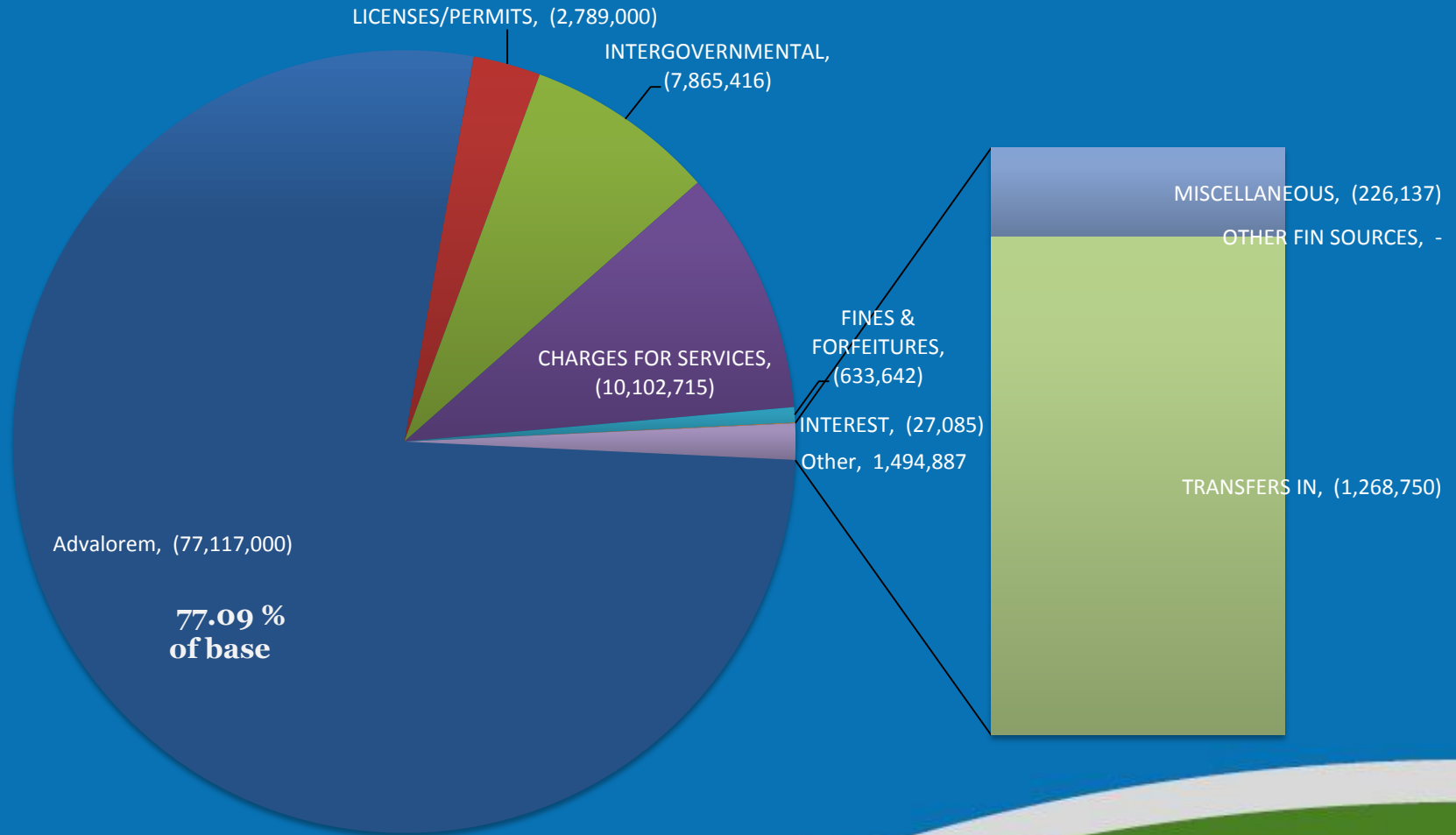
- **FY 15 Budgeted General Fund Revenue**
 - **\$100,029,744**
- **FY 14 Budget General Fund Revenue**
 - **\$99,351,096**
 - **Revenue FY 14 to FY 15 Change: \$678,648**

County Revenue

Ref Description	FY 15 Budget	FY 14 Budget	As of 5/8/14 FY 14 Actuals	FY 13 Actuals	FY 12 Actuals	FY 11 Actuals
41 Advalorem	(77,117,000)	(75,817,001)	(74,060,348)	(72,758,008)	(72,841,403)	(73,219,927)
42 LICENSES/PERMITS	(2,789,000)	(2,293,000)	(1,971,570)	(2,816,396)	(2,940,209)	(2,324,229)
43 INTERGOVERNMENTAL	(7,865,416)	(7,865,416)	(5,144,940)	(7,783,335)	(7,079,101)	(5,919,811)
44 CHARGES FOR SERVICES	(10,102,715)	(10,662,398)	(8,261,655)	(11,693,567)	(11,241,033)	(10,960,563)
45 FINES & FORFEITURES	(633,642)	(1,107,531)	(656,341)	(748,502)	(837,774)	(836,282)
46 INTEREST	(27,085)	(105,000)	60,503	(92,665)	(197,644)	(172,209)
47 MISCELLANEOUS	(226,137)	(232,000)	(711,091)	(561,692)	(451,500)	(822,952)
48 OTHER FIN SOURCES	-	-	-	-	-	-
49 TRANSFERS IN	(1,268,750)	(1,268,750)	(1,136,321)	(1,648,462)	(1,175,401)	(1,428,891)
Total	(100,029,744)	(99,351,096)	(91,881,763)	(98,102,627)	(96,764,065)	(95,684,866)
FY 14 Revenue	99,351,096					
FY 15 Projected Revenue	100,029,744					
Projected Increase	678,648.20					

* **Angus vs. City of Myrtle Beach: \$750,000
No Millage Increase**

County Revenue Distribution



County Millage Rates

- **FY 14 Beaufort County Millage Rates**
 - **Operational Millage 46.48**
 - **County Debt 5.48**
 - **Total 51.96**
 - **County Purchase Property 4.34**
 - **Rural & Critical Voted Referendum**

CPI and Population Growth

- **FY 15 Estimated Population 168,016**
- **FY 14 Estimated Population 162,818**
- **State Permitted CPI and Growth**
 - **Population = 2.27%**
 - **Growth = 1.46%**
 - **Maximum Millage Allowed = 3.73%**
- **Millage Rate Cap 48.21**
 - **\$2,876,785**

Data Source

- Pursuant to SC Code of Laws, 1976, Section 6-1-320: population factor for negative growth is zero.
- Data sources:
 - Office of Research and Statistics, SC Budget and Control Board, March 2014
 - U.S. Census Bureau, March 2014
 - U.S. Bureau of Labor Statistics (for calendar year 2012-2013), January 2014

FY 2015 Assumptions

- **3% Vacancy Factor**
- **County Administrative Divisions at FY14 Appropriation Levels**
- **Hiring Freeze of County Administrative Divisions: 45 positions**
- **Reduction of Convenience Centers Hours**
- **Use of Angus Funds**

FY 2015 Assumptions

- **FY 14 Supplemental Appropriations set at FY 13 Levels:**
 - **Solicitor**
 - **University of South Carolina-Beaufort**
 - **Technical College of the Lowcountry**
 - **Beaufort Memorial Hospital**
 - **Hilton Head Island Recreation Center**

FY 2015 Budget Impacts

- **Health Insurance Total: \$1,200,000**
- **Workers Compensation Total: \$150,000**
- **Retirement Total: \$251, 279**
 - SCRS \$100,296
 - PORS \$150,983
- **Grand Total: \$1,601,279**

Contributions FY 13-15

	Organization	Actual FY 13	Actual FY 14	Proposed FY 15
1	LCOG	274,129	211,629	211,629
2	Solicitor *	962,817	1,060,000	1,060,000
3	Economic Dev.	-	200,000	200,000
4	Small Business	22,916	25,000	25,000
5	MLAF	587,534	616,947	580,000
6	BFT Memorial	-	100,000	100,000
7	BJ Comp Health	825,000	900,000	900,000
8	TG4B	686,720	698,000	598,000
9	HHI Recreation	140,000	215,000	140,000

* Funding allocation, work in progress

Contributions FY 13-15

	Organization	Actual FY 13	Actual FY 14	Proposed FY 15
10	TCL	2,000,000	2,100,000	2,000,000
11	USCB	2,000,000	2,125,000	2,000,000
12	Daufuskie Ferry	125,000	150,000	150,000
13	DSN	1,700,000	2,000,000	2,000,000
14	Alcohol & Drug	350,000	400,000	400,000
15	Victims Advocate	190,398	119,516	125,000
16	SRO	142,839	129,322	150,000
17	COSY	140,000	150,000	150,000
18	Public Defender	602,258	600,000	600,000
	Total Contributions	10,475,482	11,588,785	11,178,000

Debt Request

- **Original Request: \$27,038,938**
- **Administrative Revision: \$18,948,296**

- **HVAC (9): \$2,000,000**
- **Roof Replacements (8): \$1,500,000**
- **Technology Upgrades: \$1,800,000**
- **Specialized Motor Vehicles: \$900,000**

Debt Request

- **Animal Shelter: \$3,000,000**
- **Buckwalter Expansion: \$5,000,000 ***
- **Airport Request: \$2,500,000 ***
- **Perry Clear Bridge: \$1,000,000**
- **Vehicles: \$134,298**
- **Millage Request: 0%**

*** Identified Funding Source No Millage Increase Required**

Debt Millage FY 14-FY19

	DESCRIPTION	FY 14	FY 15	FY 16	FY 17	FY 18	FY 19
	GO Bond Debt	5.48	5.25	5.26	5.08	5.08	5.09
Voted	Rural & Critical	4.34	4.9	4.93	4.99	4.94	4.94
	Total Millage	9.82	10.15	10.19	10.07	10.02	10.03

Capped Millage Effect

CAP=3.73%	100,000	200,000	300,000	400,000	500,000	600,000
4%	225.20	450.40	675.60	900.80	1,126.00	1,351.20
4%	232.13	464.27	696.40	928.54	1,160.67	1,392.81
Change	6.93	13.87	20.80	27.74	34.67	41.61

	100,000	200,000	300,000	400,000	500,000	600,000
6%	337.80	675.60	1,013.40	1,351.20	1,689.00	2,026.80
6%	348.20	696.40	1,044.61	1,392.81	1,741.01	2,089.21
Change	10.40	20.80	31.21	41.61	52.01	62.41

ADD-ONS

The document(s) herein were provided to Council for information and/or discussion after release of the official agenda and backup items.

Topic: Amortization Schedule
General Obligation Bonds Series 2004
Refinanced General Obligation Bonds Series 2012C
True Interest Cost 2.07%
Initial Term (years) 25
Beginning Principal \$1,580,997

Date Submitted: May 12, 2014

Submitted By: Alicia Holland

Venue: Finance Committee

Beaufort County General Obligation Bonds Series 2004

Refinanced as Beaufort County General Obligation Bonds Series 2012C

True Interest Cost	2.07%
Initial Term (years)	25
Beginning Principal	\$ 1,580,997

Payment #	Payment Date	Total Payment	Interest	Principal	Principal Balance	Annual Interest
1	9/30/2012	24,185.12	8,181.66	16,003.46	\$ 1,564,993.06	
2	12/31/2012	24,185.12	8,098.84	16,086.28	\$ 1,548,906.78	
3	3/31/2013	24,185.12	8,015.59	16,169.53	\$ 1,532,737.25	
4	6/30/2013	24,185.12	7,931.92	16,253.20	\$ 1,516,484.05	\$32,228.00
5	9/30/2013	24,185.12	7,847.80	16,337.31	\$ 1,500,146.74	
6	12/31/2013	24,185.12	7,763.26	16,421.86	\$ 1,483,724.88	
7	3/31/2014	24,185.12	7,678.28	16,506.84	\$ 1,467,218.03	
8	6/30/2014	24,185.12	7,592.85	16,592.27	\$ 1,450,625.77	\$30,882.19
9	9/30/2014	24,185.12	7,506.99	16,678.13	\$ 1,433,947.64	
10	12/31/2014	24,185.12	7,420.68	16,764.44	\$ 1,417,183.20	
11	3/31/2015	24,185.12	7,333.92	16,851.20	\$ 1,400,332.00	
12	6/30/2015	24,185.12	7,246.72	16,938.40	\$ 1,383,393.60	\$29,508.31
13	9/30/2015	24,185.12	7,159.06	17,026.06	\$ 1,366,367.55	
14	12/31/2015	24,185.12	7,070.95	17,114.17	\$ 1,349,253.38	
15	3/31/2016	24,185.12	6,982.39	17,202.73	\$ 1,332,050.65	
16	6/30/2016	24,185.12	6,893.36	17,291.76	\$ 1,314,758.89	\$28,105.76
17	9/30/2016	24,185.12	6,803.88	17,381.24	\$ 1,297,377.65	
18	12/31/2016	24,185.12	6,713.93	17,471.19	\$ 1,279,906.46	
19	3/31/2017	24,185.12	6,623.52	17,561.60	\$ 1,262,344.86	
20	6/30/2017	24,185.12	6,532.63	17,652.48	\$ 1,244,692.37	\$26,673.96
21	9/30/2017	24,185.12	6,441.28	17,743.84	\$ 1,226,948.54	
22	12/31/2017	24,185.12	6,349.46	17,835.66	\$ 1,209,112.87	
23	3/31/2018	24,185.12	6,257.16	17,927.96	\$ 1,191,184.92	
24	6/30/2018	24,185.12	6,164.38	18,020.74	\$ 1,173,164.18	\$25,212.28
25	9/30/2018	24,185.12	6,071.12	18,113.99	\$ 1,155,050.18	
26	12/31/2018	24,185.12	5,977.38	18,207.73	\$ 1,136,842.45	
27	3/31/2019	24,185.12	5,883.16	18,301.96	\$ 1,118,540.49	
28	6/30/2019	24,185.12	5,788.45	18,396.67	\$ 1,100,143.82	\$23,720.12
29	9/30/2019	24,185.12	5,693.24	18,491.87	\$ 1,081,651.94	
30	12/31/2019	24,185.12	5,597.55	18,587.57	\$ 1,063,064.37	
31	3/31/2020	24,185.12	5,501.36	18,683.76	\$ 1,044,380.61	
32	6/30/2020	24,185.12	5,404.67	18,780.45	\$ 1,025,600.16	\$22,196.82
33	9/30/2020	24,185.12	5,307.48	18,877.64	\$ 1,006,722.53	
34	12/31/2020	24,185.12	5,209.79	18,975.33	\$ 987,747.20	
35	3/31/2021	24,185.12	5,111.59	19,073.53	\$ 968,673.67	
36	6/30/2021	24,185.12	5,012.89	19,172.23	\$ 949,501.44	\$20,641.75
37	9/30/2021	24,185.12	4,913.67	19,271.45	\$ 930,229.99	
38	12/31/2021	24,185.12	4,813.94	19,371.18	\$ 910,858.81	
39	3/31/2022	24,185.12	4,713.69	19,471.42	\$ 891,387.39	
40	6/30/2022	24,185.12	4,612.93	19,572.19	\$ 871,815.20	\$19,054.23
41	9/30/2022	24,185.12	4,511.64	19,673.48	\$ 852,141.72	

Beaufort County General Obligation Bonds Series 2004

Refinanced as Beaufort County General Obligation Bonds Series 2012C

True Interest Cost	2.07%
Initial Term (years)	25
Beginning Principal	\$ 1,580,997

Payment #	Payment Date	Total Payment	Interest	Principal	Principal Balance	Annual Interest
42	12/31/2022	24,185.12	4,409.83	19,775.29	\$ 832,366.44	
43	3/31/2023	24,185.12	4,307.50	19,877.62	\$ 812,488.81	
44	6/30/2023	24,185.12	4,204.63	19,980.49	\$ 792,508.32	\$17,433.60
45	9/30/2023	24,185.12	4,101.23	20,083.89	\$ 772,424.44	
46	12/31/2023	24,185.12	3,997.30	20,187.82	\$ 752,236.61	
47	3/31/2024	24,185.12	3,892.82	20,292.29	\$ 731,944.32	
48	6/30/2024	24,185.12	3,787.81	20,397.31	\$ 711,547.01	\$15,779.16
49	9/30/2024	24,185.12	3,682.26	20,502.86	\$ 691,044.15	
50	12/31/2024	24,185.12	3,576.15	20,608.97	\$ 670,435.18	
51	3/31/2025	24,185.12	3,469.50	20,715.62	\$ 649,719.57	
52	6/30/2025	24,185.12	3,362.30	20,822.82	\$ 628,896.75	\$14,090.21
53	9/30/2025	24,185.12	3,254.54	20,930.58	\$ 607,966.17	
54	12/31/2025	24,185.12	3,146.22	21,038.89	\$ 586,927.27	
55	3/31/2026	24,185.12	3,037.35	21,147.77	\$ 565,779.50	
56	6/30/2026	24,185.12	2,927.91	21,257.21	\$ 544,522.29	\$12,366.02
57	9/30/2026	24,185.12	2,817.90	21,367.22	\$ 523,155.08	
58	12/31/2026	24,185.12	2,707.33	21,477.79	\$ 501,677.29	
59	3/31/2027	24,185.12	2,596.18	21,588.94	\$ 480,088.35	
60	6/30/2027	24,185.12	2,484.46	21,700.66	\$ 458,387.69	\$10,605.87
61	9/30/2027	24,185.12	2,372.16	21,812.96	\$ 436,574.72	
62	12/31/2027	24,185.12	2,259.27	21,925.84	\$ 414,648.88	
63	3/31/2028	24,185.12	2,145.81	22,039.31	\$ 392,609.57	
64	6/30/2028	24,185.12	2,031.75	22,153.36	\$ 370,456.20	\$8,808.99
65	9/30/2028	24,185.12	1,917.11	22,268.01	\$ 348,188.20	
66	12/31/2028	24,185.12	1,801.87	22,383.24	\$ 325,804.95	
67	3/31/2029	24,185.12	1,686.04	22,499.08	\$ 303,305.87	
68	6/30/2029	24,185.12	1,569.61	22,615.51	\$ 280,690.36	\$6,974.63
69	9/30/2029	24,185.12	1,452.57	22,732.55	\$ 257,957.82	
70	12/31/2029	24,185.12	1,334.93	22,850.19	\$ 235,107.63	
71	3/31/2030	24,185.12	1,216.68	22,968.44	\$ 212,139.19	
72	6/30/2030	24,185.12	1,097.82	23,087.30	\$ 189,051.89	\$5,102.01
73	9/30/2030	24,185.12	978.34	23,206.78	\$ 165,845.12	
74	12/31/2030	24,185.12	858.25	23,326.87	\$ 142,518.25	
75	3/31/2031	24,185.12	737.53	23,447.59	\$ 119,070.66	
76	6/30/2031	24,185.12	616.19	23,568.93	\$ 95,501.73	\$3,190.31
77	9/30/2031	24,185.12	494.22	23,690.90	\$ 71,810.84	
78	12/31/2031	24,185.12	371.62	23,813.50	\$ 47,997.34	
79	3/31/2032	24,185.12	248.39	23,936.73	\$ 24,060.61	
80	6/30/2032	24,185.12	124.51	24,060.61	\$ 0.00	\$1,238.74

Topic: Amortization Schedule
Airport Only - Hypothetical Scenario
Estimated Interest Rate 3.50%
Term (years) 20
Beginning Principal \$2,300,000

Date Submitted: May 12, 2014

Submitted By: Alicia Holland

Venue: Finance Committee

Beaufort County General Obligation Bonds

Airport Only - Hypothetical Scenario

Estimated Interest Rate

3.50%

Term (years)

20

Beginning Principal

\$ 2,300,000

Payment #	Payment Date	Total Payment	Interest	Principal	Principal Balance	Annual Interest
1	7/1/2014	40,097.60	\$20,125.00	\$19,972.60	\$ 2,280,027.40	
2	10/1/2014	40,097.60	19,950.24	20,147.36	\$ 2,259,880.05	
3	1/1/2015	40,097.60	19,773.95	20,323.65	\$ 2,239,556.40	
4	4/1/2015	40,097.60	19,596.12	20,501.48	\$ 2,219,054.92	\$79,445.31
5	7/1/2015	40,097.60	19,416.73	20,680.87	\$ 2,198,374.06	
6	10/1/2015	40,097.60	19,235.77	20,861.82	\$ 2,177,512.24	
7	1/1/2016	40,097.60	19,053.23	21,044.36	\$ 2,156,467.87	
8	4/1/2016	40,097.60	18,869.09	21,228.50	\$ 2,135,239.37	\$76,574.83
9	7/1/2016	40,097.60	18,683.34	21,414.25	\$ 2,113,825.12	
10	10/1/2016	40,097.60	18,495.97	21,601.63	\$ 2,092,223.49	
11	1/1/2017	40,097.60	18,306.96	21,790.64	\$ 2,070,432.85	
12	4/1/2017	40,097.60	18,116.29	21,981.31	\$ 2,048,451.54	\$73,602.56
13	7/1/2017	40,097.60	17,923.95	22,173.65	\$ 2,026,277.90	
14	10/1/2017	40,097.60	17,729.93	22,367.66	\$ 2,003,910.23	
15	1/1/2018	40,097.60	17,534.21	22,563.38	\$ 1,981,346.85	
16	4/1/2018	40,097.60	17,336.78	22,760.81	\$ 1,958,586.04	\$70,524.88
17	7/1/2018	40,097.60	17,137.63	22,959.97	\$ 1,935,626.07	
18	10/1/2018	40,097.60	16,936.73	23,160.87	\$ 1,912,465.21	
19	1/1/2019	40,097.60	16,734.07	23,363.53	\$ 1,889,101.68	
20	4/1/2019	40,097.60	16,529.64	23,567.96	\$ 1,865,533.72	\$67,338.07
21	7/1/2019	40,097.60	16,323.42	23,774.18	\$ 1,841,759.55	
22	10/1/2019	40,097.60	16,115.40	23,982.20	\$ 1,817,777.35	
23	1/1/2020	40,097.60	15,905.55	24,192.04	\$ 1,793,585.30	
24	4/1/2020	40,097.60	15,693.87	24,403.72	\$ 1,769,181.58	\$64,038.24
25	7/1/2020	40,097.60	15,480.34	24,617.26	\$ 1,744,564.32	
26	10/1/2020	40,097.60	15,264.94	24,832.66	\$ 1,719,731.66	
27	1/1/2021	40,097.60	15,047.65	25,049.94	\$ 1,694,681.72	
28	4/1/2021	40,097.60	14,828.47	25,269.13	\$ 1,669,412.59	\$60,621.39
29	7/1/2021	40,097.60	14,607.36	25,490.24	\$ 1,643,922.35	
30	10/1/2021	40,097.60	14,384.32	25,713.28	\$ 1,618,209.08	
31	1/1/2022	40,097.60	14,159.33	25,938.27	\$ 1,592,270.81	
32	4/1/2022	40,097.60	13,932.37	26,165.23	\$ 1,566,105.58	\$57,083.38
33	7/1/2022	40,097.60	13,703.42	26,394.17	\$ 1,539,711.41	
34	10/1/2022	40,097.60	13,472.47	26,625.12	\$ 1,513,086.29	
35	1/1/2023	40,097.60	13,239.51	26,858.09	\$ 1,486,228.20	
36	4/1/2023	40,097.60	13,004.50	27,093.10	\$ 1,459,135.10	\$53,419.90
37	7/1/2023	40,097.60	12,767.43	27,330.16	\$ 1,431,804.94	
38	10/1/2023	40,097.60	12,528.29	27,569.30	\$ 1,404,235.63	
39	1/1/2024	40,097.60	12,287.06	27,810.53	\$ 1,376,425.10	
40	4/1/2024	40,097.60	12,043.72	28,053.88	\$ 1,348,371.22	\$49,626.51
41	7/1/2024	40,097.60	11,798.25	28,299.35	\$ 1,320,071.88	

Beaufort County General Obligation Bonds

Airport Only - Hypothetical Scenario

Estimated Interest Rate	3.50%
Term (years)	20
Beginning Principal	\$ 2,300,000

Payment #	Payment Date	Total Payment	Interest	Principal	Principal Balance	Annual Interest
42	10/1/2024	40,097.60	11,550.63	28,546.97	\$ 1,291,524.91	
43	1/1/2025	40,097.60	11,300.84	28,796.75	\$ 1,262,728.16	
44	4/1/2025	40,097.60	11,048.87	29,048.72	\$ 1,233,679.43	\$45,698.59
45	7/1/2025	40,097.60	10,794.70	29,302.90	\$ 1,204,376.53	
46	10/1/2025	40,097.60	10,538.29	29,559.30	\$ 1,174,817.23	
47	1/1/2026	40,097.60	10,279.65	29,817.95	\$ 1,144,999.28	
48	4/1/2026	40,097.60	10,018.74	30,078.85	\$ 1,114,920.43	\$41,631.38
49	7/1/2026	40,097.60	9,755.55	30,342.04	\$ 1,084,578.39	
50	10/1/2026	40,097.60	9,490.06	30,607.54	\$ 1,053,970.85	
51	1/1/2027	40,097.60	9,222.24	30,875.35	\$ 1,023,095.50	
52	4/1/2027	40,097.60	8,952.09	31,145.51	\$ 991,949.99	\$37,419.95
53	7/1/2027	40,097.60	8,679.56	31,418.03	\$ 960,531.96	
54	10/1/2027	40,097.60	8,404.65	31,692.94	\$ 928,839.02	
55	1/1/2028	40,097.60	8,127.34	31,970.25	\$ 896,868.76	
56	4/1/2028	40,097.60	7,847.60	32,249.99	\$ 864,618.77	\$33,059.16
57	7/1/2028	40,097.60	7,565.41	32,532.18	\$ 832,086.59	
58	10/1/2028	40,097.60	7,280.76	32,816.84	\$ 799,269.75	
59	1/1/2029	40,097.60	6,993.61	33,103.99	\$ 766,165.76	
60	4/1/2029	40,097.60	6,703.95	33,393.65	\$ 732,772.12	\$28,543.73
61	7/1/2029	40,097.60	6,411.76	33,685.84	\$ 699,086.28	
62	10/1/2029	40,097.60	6,117.00	33,980.59	\$ 665,105.69	
63	1/1/2030	40,097.60	5,819.67	34,277.92	\$ 630,827.76	
64	4/1/2030	40,097.60	5,519.74	34,577.85	\$ 596,249.91	\$23,868.18
65	7/1/2030	40,097.60	5,217.19	34,880.41	\$ 561,369.50	
66	10/1/2030	40,097.60	4,911.98	35,185.61	\$ 526,183.89	
67	1/1/2031	40,097.60	4,604.11	35,493.49	\$ 490,690.40	
68	4/1/2031	40,097.60	4,293.54	35,804.05	\$ 454,886.35	\$19,026.82
69	7/1/2031	40,097.60	3,980.26	36,117.34	\$ 418,769.01	
70	10/1/2031	40,097.60	3,664.23	36,433.37	\$ 382,335.64	
71	1/1/2032	40,097.60	3,345.44	36,752.16	\$ 345,583.48	
72	4/1/2032	40,097.60	3,023.86	37,073.74	\$ 308,509.74	\$14,013.78
73	7/1/2032	40,097.60	2,699.46	37,398.14	\$ 271,111.60	
74	10/1/2032	40,097.60	2,372.23	37,725.37	\$ 233,386.23	
75	1/1/2033	40,097.60	2,042.13	38,055.47	\$ 195,330.77	
76	4/1/2033	40,097.60	1,709.14	38,388.45	\$ 156,942.32	\$8,822.96
77	7/1/2033	40,097.60	1,373.25	38,724.35	\$ 118,217.97	
78	10/1/2033	40,097.60	1,034.41	39,063.19	\$ 79,154.78	
79	1/1/2034	40,097.60	692.60	39,404.99	\$ 39,749.79	
80	4/1/2034	40,097.60	347.81	39,749.79	\$ (0.00)	\$3,448.07