

COUNTY COUNCIL OF BEAUFORT COUNTY

ADMINISTRATION BUILDING
100 RIBAUT ROAD
POST OFFICE DRAWER 1228
BEAUFORT, SOUTH CAROLINA 29901-1228
TELEPHONE: (843) 255-2180
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www.bcgov.net

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D. PAUL SOMMERVILLE
VICE CHAIRMAN

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COUNTY ADMINISTRATOR

BRYAN J. HILL
DEPUTY COUNTY ADMINISTRATOR

LADSON F. HOWELL
COUNTY ATTORNEY

SUZANNE M. RAINEY
CLERK TO COUNCIL

AGENDA

FINANCE COMMITTEE

Monday, September 20, 2010
2:00 p.m.

Conference Room, Building 2
Beaufort Industrial Village
102 Industrial Village Road, Beaufort

Committee Members:

Stu Rodman, Chairman
William McBride, Vice Chairman
Steven Baer
Brian Flewelling
Paul Sommerville
Jerry Stewart
Laura Von Harten

Staff Support

Bryan Hill, Deputy County Administrator
David Starkey, Chief Financial Officer

- 2:00 p.m.**
1. CALL TO ORDER
 2. PRESENTATION / FRIENDS OF HUNTING ISLAND ([backup](#))
 3. CONSIDERATION OF 2011 ACCOMMODATIONS TAX 2% (STATE) RECOMMENDATIONS ([backup](#))
 4. UPDATE AND DISCUSSION:
 - Hospitality Tax
 - TRAC Commission Accommodations Tax Recommendations
 - Smart Decline Contingency Plan
 - Airplane Property Tax ([backup](#))
 - Radio Frequency Identification (RFID) System Purchase for Library Department
 - Hurricane Revenue Anticipation Notes
 - Treasurer's Office
- 3:15 p.m.**
5. CONSIDERATION OF CONTRACT AWARDS
 - Request for Qualifications for Arborist Services for Beaufort County ([backup](#))
 - Rental Car Concessions at the Hilton Head Island Airport ([backup](#))
 6. CONSIDERATION OF REAPPOINTMENTS AND VACANCIES
 - Accommodations Tax (State 2%) Board
 7. ADJOURNMENT

County TV Rebroadcast	
Monday	9:00 a.m.
Wednesday	1:00 a.m.
Thursday	7:00 p.m.

Finance		
Date	Time	Location
October 18	2:00 p.m.	BIV #2
November 15	2:00 p.m.	BIV #2
December 13	2:00 p.m.	ECR

A quorum of Council may be in attendance at all Committee meetings.
Please silence your cell phone during the meeting

FRIENDS OF HUNTING ISLAND STATE PARK

P. O. BOX 844

ST. HELENA ISLAND, SC 29920

3% ACCOMMODATIONS TAX

2010 REQUEST



The Friends of Hunting Island State Park
P.O. Box 844, Saint Helena Island, S.C. 29920
www.friends-of-hunting-island-sc.org

September 1, 2010

Executive Board Stewart Rodman, Finance Committee Chairman
County Council of Beaufort County

Bonnie Wright
President

P. O. Drawer 1228
Beaufort, SC 29990
Re: Friends of Hunting Island 3% Accommodations Tax Request
Amount requested \$42,000

Jonathan Greene
Vice President

Request Qualification Section 66-47 (c) (2) River Beach Access, (section 66-44 (a) (3)

Nancy Grimaldi
Secretary

Friends of Hunting Island State Park is requesting funds to improve beach access at the park by:

John Dittmer
Treasurer

Adding: 4 double (8) changing rooms	\$14,000
4 shower towers with 4 showers and a hose bib each including plumbing	17,000
4 flat benches made of recycled plastic	2,000
4 bicycle racks for 8-10 bikes each made of recycled plastic	3,000
2 all-terrain wheelchairs to provide beach and water access to handicapped	6,000
Total	\$42,000

Hunting Island State Park had for fiscal year ending July 1, 2010 a major impact on tourism in Beaufort County:

Over 1.2 million visitors this last fiscal year with one-third from out of state
\$89,584 paid into Beaufort County Accommodation Tax
\$34,809 paid entry fee tax to the county

Board of Directors

Bruce Doneff
Cyndi Follrich
Roberta Gunderson
Walter Lee
Vicki Anne Nestor
Denise Parsick
Neville Patterson
Merl Redfern
Terry Stone
Tom Valentino
Alan Welch
Karen Whitehead

State funding is not available for this project. Hunting Island continues to be the most popular park in South Carolina and the park attracts visitors from every state and certainly is enjoyed by Beaufort County residents. This ocean beach park is a major tourist attraction bringing many visitors to our county.

Friends of Hunting Island is a volunteer organization with over 700 family members contributing over 12,000 hours working at the park last year. Virtually all funds collected from memberships, donations and grants go directly to the park. We have no paid employees. Our mission is to "Support Hunting Island State Park in its mission of conservation, education, interpretation and protection of the park's natural and cultural resources.

Sincerely,

Tom Valentino
31 Petigru Drive
Beaufort, SC 29902
379-4895

How will these funds be used?

Friends of Hunting Island (FOHI) intends to use this 3% Accommodations Tax Grant (ATAX) to provide water access to physically-challenged people and bicyclers, and to make the beach experience more enjoyable for all visitors to encourage them to return again and again to our beach. Visitors in wheelchairs will be able to access the beach and go into the water with these special all-terrain chairs. Providing secure bike racks at select beach areas will encourage visitors to come by bicycle to the park and to use the 4.5 miles of improved trails offered at the park.

The new showers and changing rooms are needed at the beach so that visitors can change clothes on arrival if needed, shower the salt and sand off, and change into dry clothes for a comfortable ride home. On their return drive, our visitors will be more comfortable and therefore more inclined to shop and stop at a restaurant or visit an art gallery. Benches are to be provided for waiting in the changing area. Our experience has shown that other public beaches provide better facilities than Hunting Island currently has; therefore these amenities will enhance our visitors' experience, encourage positive comments, and result in more visits and revenue for the park, and more visitor dollars for businesses located along the way.

Budget

We have price quotations and labor estimates to cover the work, and we will supplement needed labor with help from park maintenance staff and FOHI volunteers. Detailed costs are attached. We have selected environmentally-friendly, recycled, and low maintenance products to make this project "green," minimize maintenance, and keep costs down.

The SC State Government and SC Parks, Recreation, and Tourism (SCPRT) are faced with reduced revenue now and for the foreseeable future, and they do not have funds for the projects we are proposing.

Through a portion of the entry fees from more than 1.2 million annual visitors, and the accommodation fees from overnight park guests, the park is a major

contributor to the A-tax fund; therefore, we believe the park deserves your consideration in supporting this request.

Previous 3% Request

We requested and were granted \$111,225 to improve the Lagoon Trail from the 3% fund in 2008. We used these monies as matching funds to enable us to secure a Federal Recreational Trails Program (RTP) Grant of \$100,000 that was administered by SCPRT. These two generous grants allowed Hunting Island State Park and FOHI to improve and widen 4 ½ miles of trails or half the trails in the entire park. While this major project was underway, we did not apply for 3% ATAX funds last year.

Financial Impact of Hunting Island on Tourism

We have consistently maintained approximately 1.2 million visitors per year to the park and FOHI will work to increase these visitation numbers by promoting and advertising the improvements our funding request will make possible. In addition to the direct revenue from accommodations and entrance fees to the park, the benefit of these visitors spending money in our county has a multiplier effect. Restaurants, stores, and businesses all benefit from this very large and potentially growing number of visitors.

Hunting Island is the most popular park in South Carolina, drawing visitors not only from Beaufort County, but the state, the entire country, and the world. In fact, 1/3 of all visitors to the park in 2009 came from outside South Carolina.

Number of tourists generated by these improvements

The beach access, bike racks, and changing room improvements will be advertised on our website www.friends-of-hunting-island-sc.org, in our newsletter the Loggerhead Log, in local and state newspapers, through word of mouth, and in other media. Our trail improvements that were partially funded by ATAX have opened trail usage to special needs individuals and groups, and these improvements are a major component of our efforts to make the park ADA compliant. We will contact various groups such as Disabled Veterans as well as

advocates for handicapped and disabled individuals to further promote and publicize the increasingly friendly environment for those with disabilities to enjoy our beautiful park.

Attachments, costs and photos

changing rooms

shower towers

benches

bicycle racks

beach wheelchairs

financial information

non-profit confirmation

Sec. 66-44 & 66-47 County Code

Price quotes

The Friends Of Hunting Island State Park, Inc

STATEMENT OF NET REVENUE - by Function

Month / YTD / Annual Budget

08/09/10

Cash Basis

	Jul 10	Budget	Jan - Jul 10	YTD Budget	Annual Budget
Revenues					
Membership	245.00	0.00	19,329.00	0.00	27,000.00
Donations					
Donations - NonDesignated	255.75	0.00	3,918.25	0.00	3,000.00
Donations - Designated	170.00		2,210.00		
Total Donations	425.75	0.00	6,128.25	0.00	3,000.00
Interest	3.92	0.00	31.38	0.00	100.00
Fundraising					
Fundraising events					
sand sculpture	0.00		-100.00		
Socials	0.00	0.00	1,296.00	0.00	3,000.00
Pelican Plunge	0.00	0.00	4,552.78	0.00	1,500.00
5K	0.00	0.00	-300.00	0.00	3,000.00
Total Fundraising events	0.00	0.00	5,448.78	0.00	7,500.00
DMV License Plates	1,752.30	0.00	6,929.64	0.00	7,000.00
Merchandise Sales					
Harbour Lights	0.00		8.00		
Shirt & Jacket Sales	146.00		363.00		
Merchandise Sales - Other	25.00	0.00	161.00	0.00	1,200.00
Total Merchandise Sales	171.00	0.00	532.00	0.00	1,200.00
Total Fundraising	1,923.30	0.00	12,910.42	0.00	15,700.00
Total Revenues	2,597.97	0.00	38,399.05	0.00	45,800.00
Expenses					
Admin & General Mgmt					
General Administration	-27.81	0.00	-1,229.64	0.00	-3,000.00
Membership Expense	-101.86	0.00	-3,680.01	0.00	-3,500.00
Admin & General Mgmt - Other	0.00		-16.42		
Total Admin & General Mgmt	-129.67	0.00	-4,926.07	0.00	-6,500.00
Director Programs					
Events					
Sand Sculpture	-392.31		-392.31		
Pelican Plunge	0.00		-996.21		
5K	0.00	0.00	0.00	0.00	-2,500.00
Total Events	-392.31	0.00	-1,388.52	0.00	-2,500.00
Communication	-5.95	0.00	-41.65	0.00	-1,000.00
Construction	-300.34	0.00	-630.57	0.00	-1,500.00
Educational Programs	-88.87	0.00	-2,755.74	0.00	-3,000.00
Environmental	0.00	0.00	-624.90	0.00	-3,500.00
Lighthouse Compound	0.00	0.00	0.00	0.00	-1,200.00
Litter Control/ Beach Sweep	0.00	0.00	-689.35	0.00	-4,000.00

08/09/10
Cash Basis

The Friends Of Hunting Island State Park, Inc

STATEMENT OF NET REVENUE - by Function

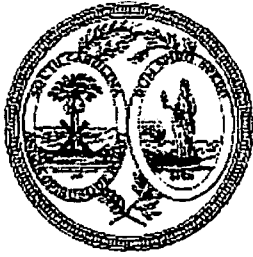
Month / YTD / Annual Budget

	Jul 10	Budget	Jan - Jul 10	YTD Budget	Annual Budget
Merchandising					
Other	0.00		-0.88		
Windbreakers	0.00		-176.94		
Shirts	0.00		-523.52		
Merchandising - Other	0.00	0.00	-134.89	0.00	-1,200.00
Total Merchandising	0.00	0.00	-836.23	0.00	-1,200.00
Nature Center	-413.39	0.00	-1,340.64	0.00	-2,500.00
Public Relations					
License Plate Marketing	0.00	0.00	-400.00	0.00	-1,000.00
Public Relations - Other	0.00	0.00	0.00	0.00	-4,500.00
Total Public Relations	0.00	0.00	-400.00	0.00	-5,500.00
Social Activities	0.00	0.00	-1,456.78	0.00	0.00
Trails	0.00	0.00	-982.26	0.00	-2,500.00
Turtle Program	-658.62		-1,449.71		
Other	0.00	500.00	-50.00	19,500.00	3,465.00
Total Director Programs	-1,859.48	500.00	-12,646.35	19,500.00	-24,935.00
Total Expenses	-1,989.15	500.00	-17,572.42	19,500.00	-31,435.00
TOTAL	<u>608.82</u>	<u>500.00</u>	<u>20,826.63</u>	<u>19,500.00</u>	<u>14,365.00</u>

The Friends Of Hunting Island State Park, Inc.
Balance Sheet
As of July 31, 2010

08/09/10
Cash Basis

	Jul 31, 10
ASSETS	
Current Assets	
Checking/Savings	
1001 · Cash- General Operating Funds	
1010 · Cash-Grants & Designated funds	
1020 · Board Designated Funds	
1021 · Discover Carolina Educational	2,215.71
1022 · Turtle Prog-Rhinehart Mem	1,576.26
1023 · License Plate Marketing	1,248.54
Total 1020 · Board Designated Funds	5,040.51
2010-NC Signage - BC/2% A-Tax	1,500.00
2005-VC Pond - BC/2% A Tax	911.91
Total 1010 · Cash-Grants & Designated funds	7,452.42
1001 · Cash- General Operating Funds - Other	33,361.64
Total 1001 · Cash- General Operating Funds	40,814.06
1070 · Savings & short-term investment	20,000.00
Total Checking/Savings	60,814.06
Total Current Assets	60,814.06
TOTAL ASSETS	60,814.06
LIABILITIES & EQUITY	
Equity	
3010 · Retained Revenues-Unrestricted	32,535.01
3100 · Retained Revenues - Restricted	
3110 · Grants & Designated Donations	7,452.42
Total 3100 · Retained Revenues - Restricted	7,452.42
Net Income	20,826.63
Total Equity	60,814.06
TOTAL LIABILITIES & EQUITY	60,814.06



State of South Carolina
Office of the Secretary of State
The Honorable Mark Hammond

Feb 24, 2010

Friends of Hunting Island State Park
Mr. John Dittmer
806 Island Circle West
St. Helena Island, SC 29920

RE: Registration Confirmation

Charity Public ID: P5322

Dear Mr. John Dittmer :

This letter confirms that the Secretary of State's Office has received and accepted your Registration, therefore your charitable organization is in compliance with the registration requirement of the "South Carolina Solicitation of Charitable Funds Act." The registration of your charitable organization will expire on May 15, 2011. If any of the information on your Registration form changes throughout the course of the year, please contact our office to make updates. It is important that this information remain updated so that our office can keep you informed of any changes that may affect your charitable organization.

If you have not yet filed your annual financial report or an extension for the annual financial report, the annual financial report is still due 4 ½ months after the close of your fiscal year. Annual financial reports must either be submitted on the Internal Revenue Service Form 990 or 990-EZ or the Secretary of State's Annual Financial Report Form. There is no fee associated with filing an annual financial report with our office. If your organization files IRS Form 990 or 990-EZ and you wish to extend the filing of that form with us, please submit a copy of your IRS Form 8868. If your organization files the Secretary of State's Annual Financial Report Form, and you wish to extend the filing of that form with us, please submit a written request to the Division of Public Charities. **Failure to submit the annual financial report may result in an administrative fine of up to \$2,000.**

If you have any questions or concerns, please visit our Website at www.scsos.com and review the Public Charities section or contact our office at (803) 734-1790.

Sincerely,

A handwritten signature in black ink, appearing to read "Edward M. Badgett".

Edward M. Badgett
Division of Public Charities

Sec. 66-44. Permitted uses of local accommodations tax funds.

(a) The county council is hereby authorized to utilize the funds collected from the imposition and collection of the local accommodations tax and other funds deposited into "The County of Beaufort, South Carolina, Local Accommodations Tax Account." The revenue generated by the local accommodations tax must be used exclusively for the following purposes:

(1) Tourism-related buildings, including, but not limited to, civic centers, coliseums, and aquariums;

(2) Cultural, recreational, or historic facilities;

(3) River/beach access and renourishment;

(4) Highways, roads, streets, bridges and boat ramps providing access to tourist destinations;

(5) Advertisements and promotions related to tourism development;

(6) Water and sewer infrastructure to serve tourism-related demand; and

(7) The operation and maintenance of those items provided in (a)(1) through (a)(6) above, including police, fire protection, emergency medical services, and emergency-preparedness operations directly attendant to those facilities.

(8) For all other proper purposes including those set forth herein.

(b) Authorization to utilize any funds from the "County of Beaufort, South Carolina, Local Accommodations Tax Account," shall be by ordinance duly adopted by the county council for the County of Beaufort, South Carolina.

(Ord. No. 2002-11, § 4, 3-11-2002; Ord. No. 2005/10, § 4, 3-28-2005)

Sec. 66-47. - Management and use of local (3%) accommodations tax.

[The management and use of local accommodations tax is as follows:]

- (a) Fund the approved annual operating expenditures of the program at an amount not to exceed eight percent (8%) of the funds collected.
- (b) Allocate \$350,000.00 annually for advertising and promotion programs related to tourism development (subsection 66-44(a)(5)). These funds shall be allocated as follows:
- (1) One hundred fifty thousand dollars (\$150,000.00) shall be allocated to the Beaufort Regional Chamber of Commerce for advertising, promotion and events to increase tourism within the county.
- (2) One hundred fifty thousand dollars (\$150,000.00) shall be allocated to the Hilton Head - Bluffton Chamber of Commerce for advertising, promotion and events to increase tourism within the county.
- (3) Fifty thousand dollars (\$50,000.00) shall be allocated to the Beaufort County Black Chamber of Commerce for advertising, promotion and events to increase tourism within the county.
- (4) Funds shall be distributed to the designated organizations on a quarterly basis no later than 30 days after the end of the quarter.
- (5) Advertising expenditures using these county funds cannot be spent within Beaufort County except for notifications of festivals or other events similar in nature.
- (c) Allocate the remaining balance of collections as follows:
- (1) Twenty percent (20%) to establish a reserve fund for emergency or other unforeseen needs;
- (2) **Twenty percent (20%) for river/beach access and re-nourishment (subsection 66-44(a)(3));**
- (3) Sixty percent (60%) for tourism-related buildings, including, but not limited to, civic centers, coliseums and aquariums (subsection 66-44(a)(1)); cultural, recreational, or historic facilities; highways, roads, streets, bridges and boat ramps providing access to tourist destinations (subsection 66-44(a)(2)); water and sewer infrastructure to serve tourism-related demand (subsection 66-44(a)(6)); the operation and maintenance, including police, fire protection, emergency medical services and emergency preparedness operating directly attendant to those facilities as referenced above (subsection 66-44(a)(7)); and for all other proper purposes (subsection 66-44(a)(8)).
- (d) In accordance with state law, the three chambers shall submit for approval a budget of planned expenditures. At the end of each fiscal year, an organization receiving funds shall render an accounting of the expenditure to the county.
- (e) Any changes to this section of the code shall go into effect after July 1, 2009.

(Ord. No. 2002-11, § 7, 3-11-2002; Ord. No. 2005/10, § 7, 3-28-2005; Ord. No. 2009/15, 3-30-2009)

Cambridge Molding, Inc.

P O Box 414

3446 US 6 E

Bremen, IN 46506

Phone: 574-546-0146

Fax: 574-546-0147

Quotation

Quote Number:

7

Quote Date:

Apr 22, 2010

Page:

1

Quoted to:

Friends of Hunting Island

Attn: Tom Valentino

31 Pettigru Drive

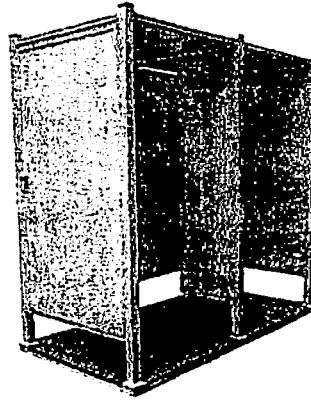
Beaufort, SC 29902

912-667-3774

Customer ID	Good Thru	Payment Terms	Sales Rep
Hunt01	5/22/10	2% 10, Net 30 Days	SWegener01

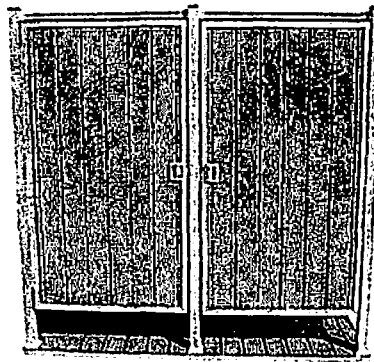
Quantity	Item	Description	Unit Price	Extension
4		Models C2 w/ floor and roof	2,986.50	11,946.00
32		Hooks Each	8.41	269.12
8		Corner Seat Each	82.50	660.00
8		Free Standing Benches Each	71.50	572.00
			Subtotal	13,447.12
			Freight	
			Sales Tax	
			Total	\$ 13,447.12

Double Floor Plan Models



- 6 Models.
- 4 Door mounting options opening right or left.
 - Half panel keeps your items dry.
 - Size: 47"W x 90"D x 88"H

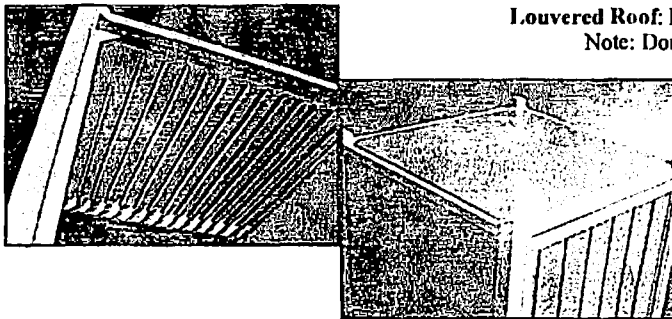
Condo Floor Plan Models



- 2 Models
- 4 Door mounting options opening right or left.
 - 2 Individual units for privacy.
 - Size: 47"W x 90"D x 88"H

OPTIONS:

Two Roof Options



Louvered Roof: Install louvers in any direction. Privacy with airflow.
 Note: Double or Condo Models require 2 Single roofs

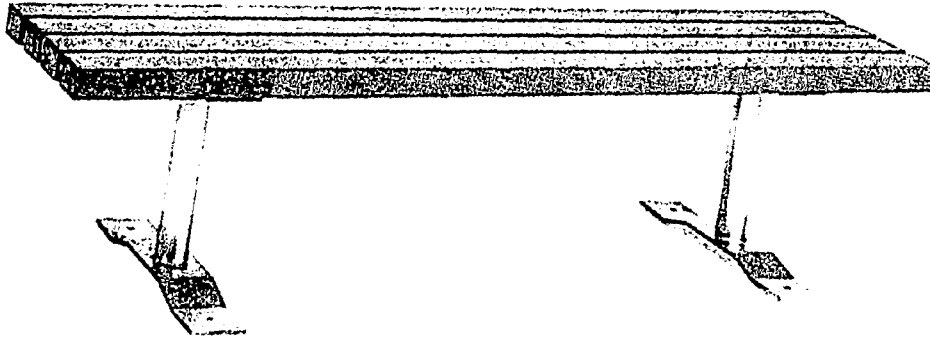
Skylight Roof: Diffused sunlight.

REMOVABLE FLOOR OPTIONS:

Single

Double

Available for all the Lily Pod models. Lifetime vinyl flooring. Ideal for french drain.



close

Upbeat.
Site Furnishings

- Benches
- Bike & Skate Racks
- Cigarette Waste
- Entryway
- Events
- Facility Maintenance
- Floor Mats
- Office & Lobby
- Park Furnishings
- Picnic Tables
- Pool & Patio Furnishings
- Signage
- Trash Receptacles

[Sign In](#) | [My Account](#) | [Contact Us](#) | [Shopping Cart\(0\)](#)

enter keyword or item #

1-800-325-3047
Satisfaction Guaranteed

[E-mail to Colleague](#) | [Print This Page](#)

4' Flat Recycled Plastic Bench with Galvanized Frame

Item # **FBM4G**

[Spec Sheet](#)

\$395 /each

SHIPS IN **5 DAYS**

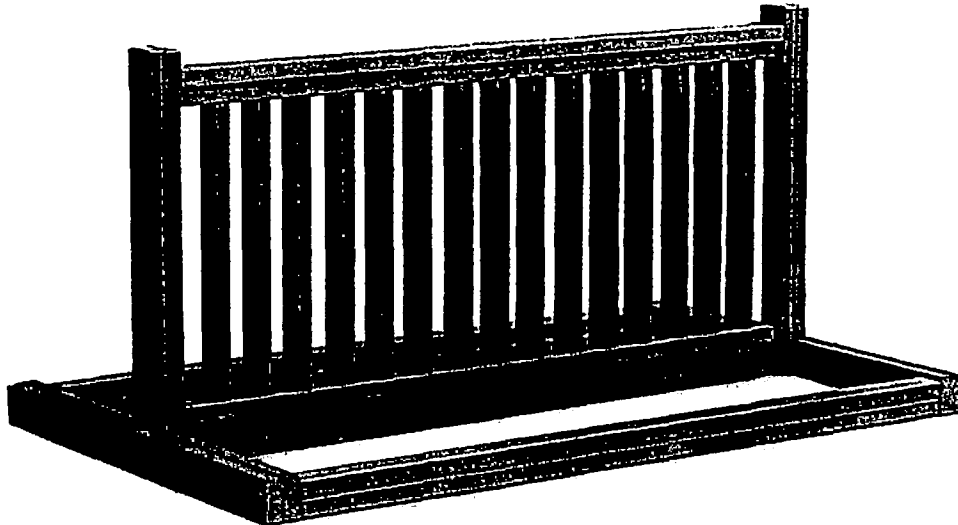
4' Flat Recycled Plastic Bench with Galvanized Frame
18 1/2"H x 16"W x 48"L, 114 lbs

• FIVE-YEAR WARRANTY

- ▶ [MOUNTING STYLE: SELECT OPTION](#)
- ▶ [PLASTIC SLAT COLOR: SELECT OPTION](#)

<https://www.upbeat.com/product.aspx?id=FBM4G>

8/31/2010



close



[Sign In](#) | [My Account](#) | [Contact Us](#) | [Shopping Cart\(0\)](#)

enter keyword or item #



1-800-325-3047
Satisfaction Guaranteed

- Benches
- Bike & Skate Racks
- Cigarette Waste
- Entryway
- Events
- Facility Maintenance
- Floor Mats
- Office & Lobby
- Park Furnishings
- Picnic Tables
- Pool & Patio Furnishings
- Signage
- Trash Receptacles

[E-mail to Colleague](#) | [Print This Page](#)

8-10 Bicycle Recycled Plastic Rack

Item # PBBIKE

\$570 /each

SHIPS IN 5 DAYS

8-10 Bicycle Recycled Plastic Rack
34"H x 42"W x 72"L, 135 lbs

- FIVE-YEAR WARRANTY
- Park up to 10 bikes

► **BIKE RACK COLOR: CEDAR**

ShowerTower – ORDER FORM

Price Quote
09.01.10
RUC

Thank you for choosing ShowerTower! Use this form to describe your order of a single, customized ShowerTower or multiple towers of the same configuration. If you wish to order multiple towers of different configurations, please copy this form as many times as necessary to accurately describe each custom tower.

Prices vary depending on the number of "stations" to be installed on each unit. A "station" is a control valve operating either a shower nozzle or a foot-wash nozzle. You may choose any combination of "stations" and may also opt for a hose bib to make deck cleaning easy.

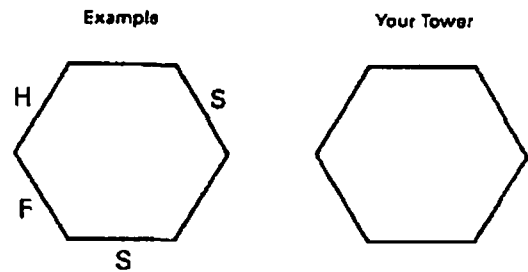
Number of Stations?

- 1-station \$1495.00
- 2-station \$1850.00
- 3-station \$2195.00
- 4-station \$2595.00
- 5-station \$2950.00
- 6-station \$3295.00

Add Hose Bib? Yes (add \$75) No

How would you like your ShowerTower configured?

The diagrams represent a top view of the ShowerTower. On any of the six sides you may indicate your choice of station by using **S** for showerhead, **F** for foot-wash or **H** for hose bib as illustrated in the example. For an idea of how different configurations will look on a finished tower, please consult the Customization Page on our website: www.showertower.com



What color would you like?

- Gray
- Sandstone
- Granite
- Custom (Add \$125 and provide swatch of color to match)

At what height do you want the control valves positioned?

- Centered – 50"
- ADA Compliant – 48"

Price (Stations + Hose Bib + Custom Color)	\$2,195.00
Number of Towers <u>4</u> x Price =	\$10,680.00
Sales tax (Florida only) add 7%:	EXEMPT
Crate & Freight Charges (call for current rates)	556.48
TOTAL:	\$ 11,236.48

Fax your completed order form to **1-407-328-9942**

Or mail to: ShowerTower, Inc., 970 Country Club Road, Sanford, FL 32773 / Phone 1-800-330-9073

We appreciate your business and looking forward to serving you!

BILL TO

Company: _____
 Contact Name: _____
 Address: _____
 City, State, Zip: _____
 Phone: _____
 Fax: _____
 E-mail: _____

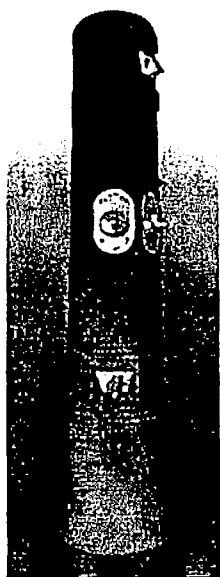
SHIP TO

Company: FRIENDS OF HUNTING ISLAND
 Contact Name: TOM VALENTINO
 Address: _____
 City, State, Zip: BEAUFORT, SC 29902
 Phone: 843-379-4895
 Fax: 843-379-4896
 E-mail: VALBOX@HARGRAY.COM

Customizing Your Shower Tower

Each Shower Tower is built to order. The towers are outfitted with one to six user "stations". A "station" is a control valve and a shower nozzle or a control valve and a foot wash nozzle located on one of the six panels around the tower.

Depending on your needs, you might order a "three station" Shower Tower, with two shower "stations" and one foot wash "station". Depending on your site, you may want the two shower stations on one side of the tower and the foot wash station on the other side. Maybe you need all stations on one side of the tower, or maybe just one shower station and one foot wash station. If you need to serve lots of users quickly, a "six station" Shower Tower would best fit your needs, with four shower stations and two foot wash stations - or three of each - or five and one? We hope you get the picture. Please refer to the diagram below to help visualize the configuration possibilities.



Colors

Shower Tower is available in three standard colors:

Gray - mimics a concrete look.

Sandstone - provides a tan / brown stone-like appearance.

Granite - provides a grayish stone-like appearance.

Standard colors are part of the pricing shown on our Order Form / Price List sheet. (photos)

Custom colors are provided at an up charge of \$125.00 per tower. Many custom colors have been previously mixed, including various shades of Blue, Green, Coral, Teal, Red, etc. More than likely, we have a pre-mixed color that would be suitable for most applications.

For architecturally specified sites, we can match any color if a color swatch is provided. If a new pigment must be mixed to match your architectural features, a \$750.00 "set up fee" must be charged if ordering less than 10 towers of that color. Then the additional \$125.00 custom color charge per tower is added.

Other Options

Control Valve Height:

Control valves can be centered on the tower at a 50" height, or they can be located at an ADA acceptable 48" height. (photo)

Hose Bib:

hose bib can be installed on the tower to help make maintenance of the shower area more convenient. Hose bibs are polished chrome plated brass construction with a removable tee key handle. The hose bib would be installed on the lower flat panel of the tower at a charge of \$75.00. (photo)

50" Shower nozzles:

A shower nozzle can be placed in the center panel of the tower if desired. This is popular for a "kids" shower station. The control valve for the 50" shower nozzle must be placed on the adjacent center panel, either side, since there's not enough space for both the valve and the nozzle on the same panel. (photo)

Pro-forma Invoice July 2, 2010

www.landeez.com

Landeez ALL-TERRAIN WHEELCHAIR

WITH '300 SERIES STAINLESS STEEL' FRAME AND COMPONENTS



Bonnie Wright
Friends Of Saint Helena Island
28 Reeve Ct.
Saint Helena Island, SC 29920-3018



Amex and Discover Card also accepted

Tel - 843-838-5779

beachbonnie@islc.net

Card Number _____ exp.date _____

SIGNATURE _____

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
2	LANDEEZ ALL-TERRAIN WHEELCHAIR with Stainless steel parts and components	2,880.	5,760.
	Shipping door to door	No Charge	No Charge

ORDERS SHIPPED UPS
Rush Delivery Available.
COD accepted.

TOTAL includes door-to-door delivery 5,760.

*PRICES SUBJECT TO CHANGE

*MAKE CHECKS PAYABLE TO NATURAL ACCESS

TO PLACE YOUR ORDER BY TELEPHONE
PLEASE CALL 1-800-411-7789
BY FAX 310-392-3874

BY MAIL SEND TO:
NATURAL ACCESS
P.O. BOX 5729
Santa Monica, CA 90409



LAPBELT (INCLUDED)

The Landeez All-Terrain Wheelchair

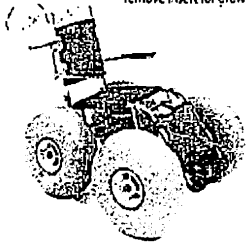
Increase outdoor activities for improved health

Retrofitting options for the Original Landeez



Pivot down wheel lock secures wheels for easy transfer.

Landeez with child insert remove insert for growth

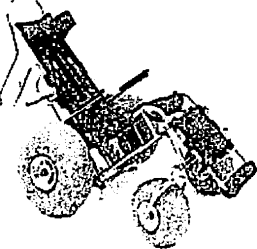


Both arm rest swivel up for transfer.



Dune Buster Landeez Recommended for users over 250 lbs and for beaches with sloping dunes

Adult tilt-in-space with high back and lateral support



Landeez with tilt-in-space frame

The Original Landeez® All New and Improved

Ergonomic handle angle for easy operation on uneven terrain.

Ballistic nylon seating is removable and washable. Fabric is more tear resistant than leather yet is anti-absorbent.

Eight quick release pins engineered into the design allow the frame to be completely or partially disassembled for easy transport and storage.

All-terrain wheels absorb almost all road shocks for comfortable and safe ride.

Freedom to participate in group activities!

Now people who use wheelchairs can also enjoy a day at the beach or park, going where no conventional wheelchair has gone before, with the innovative Landeez all-terrain wheelchair.

The Landeez is a revolutionary wheelchair designed especially for outdoor use. It was developed specifically to enable people with disabilities and the elderly to come into closer contact with nature.

Marine-grade stainless steel frame polished to a mirror finish for superior corrosion resistance and esthetic beauty.

Leg rest is removable and adjusts in length and angle.

Omnidirectional casters rotate 360° degrees for smooth turning on beaches and trails.

Weight capacity is 425 lbs. yet the entire chair weighs only 37 lbs.

"We've had our Landeez going on five years and we use it all the time. It's the best investment we've ever made!"
Doris Sklar, Wilmette, IL

"We're forever in debt to the designer of the Landeez all-terrain wheelchair..."
Fisk Allen, Encinitas, CA

"Buying the Landeez is the best thing we've ever done. We're going everywhere with it!"
Thomas, Stone Mountain, ME

The Landeez rolls over sand, snow, and rocks with remarkable ease!

2011 ATAX Tax Board Recommendations

Organization	Event/Project	2010 Funding	Amount Requested	Board Recommended 1st	Board Recommended 2nd	Council District	Finance Recommended
Keep Beaufort County Beautiful	Clean Waterways Project	\$ -	\$ 5,000	\$ 2,800		All	
Hilton Head Symphony Orchestra	2011 Hilton Head International Piano Competition	\$ 2,500	\$ 22,156	\$ 2,500	\$ 2,500	1, 2, 3	
Exchange Club of Beaufort / CAPA	Ghost Tours	\$ 2,000	\$ 3,000	\$ 1,500		11	
Bluffton Historical Preservation Society	Town of Bluffton Welcome Center / Heyward House Historic Center	\$ 15,000	\$ 25,000	\$ 10,000	\$ 5,000	4	
Hilton Head Concours d'Elegance	Concours d'Elegance and Motoring Festival	\$ 13,000	\$ 20,000	\$ 10,000	\$ 3,000	All	
Main Street Beaufort, USA	Tourism Advertising Campaign	\$ 17,000	\$ 40,286	\$ 14,700	\$ 3,000	11	
Gullah Festival	Gullah Festival	\$ 3,900	\$ 25,000	\$ 2,500		All	
Beaufort County Black Chamber of Commerce	Cultural Tourism Marketing	\$ 40,000	\$ 75,000	\$ 30,000	\$ 5,000	5, 6, 7, 8, 9, 11	
Penn Center, Inc.	Penn Center Heritage Days & Sesquicentennial	\$ 15,000	\$ 30,000	\$ 10,000	\$ 5,000	5	
Coastal Discovery Museum	Cultural and Eco-Tourism Support	\$ 10,000	\$ 20,500	\$ 7,500	\$ 2,000	1, 2, 3	
The Sandbox	The Sandbox Marketing and Advertising	\$ -	\$ 5,355	\$ -		1, 2, 3	
Hilton Head Chorale Society	Advertising Support for 2011 Concerts	\$ 1,000	\$ 5,000	\$ 1,000		1, 2, 3	
Beaufort County Historical Society	Installation and Maintenance of Historic Markers in Beaufort County	\$ -	\$ 9,000	\$ -	\$ 2,000	All	
Beaufort Film Society	Beaufort International Film Festival	\$ -	\$ 30,000	\$ 5,000		11	
Historic Beaufort Foundation	Exhibition of the Life and Times of Congressman Robert Smalls: a traveling exhibit by the S.C. State Museum	\$ 3,600	\$ 5,000	\$ 2,500		11	

Organization	Event/Project	2010 Funding	Amount Requested	Board Recommended 1st	Board Recommended 2nd	Council District	Finance Recommended
Lowcountry Estuarium	Maintaining Port Royal's only active tourist attraction	\$ 1,000	\$ 20,000	\$ 1,000		11	
Daufuskie Island Foundation	Daufuskie Day	\$ 3,500	\$ 8,000	\$ 3,000		4	
Art League of Hilton Head, Society of Bluffton Artists, Beaufort Art Association	Beaufort County Art Associations Co-op Tourism Advertising	\$ 1,000	\$ 6,000	\$ 1,000		1, 2, 3, 4, 10	
Arts Council of Beaufort County (dba ARTworks)	Arts Council of Beaufort County National Arts Marketing Campaign	\$ 10,000	\$ 10,000	\$ 5,000		11	
Arts Center of Coastal Carolina	Tourism Marketing of Unincorporated Areas of Southern Beaufort County	\$ 17,000	\$ 20,000	\$ 12,000	\$ 5,000	1, 2, 3	
Heritage Library Foundation	Fort Mitchel Civil War Sesquicentennial Refurbishments	\$ -	\$ 20,000	\$ -	\$ 4,500	All	
Old Village Association	"Come Discover Port Royal"	\$ 3,000	\$ 36,800	\$ 3,000		11	
Beaufort County Open Land Trust	Maintaining "The Green" in Historic Downtown Beaufort, SC	\$ -	\$ 7,500	\$ -		All	
Lowcountry & Resort Islands Tourism Commission	Promotion of Beaufort County and the Lowcountry	\$ 16,000	\$ 30,500	\$ 20,000		All	
Hilton Head Island - Bluffton Chamber of Commerce	Destination Marketing for Southern Beaufort County	\$ 16,000	\$ 78,000	\$ -	\$ 35,000	1, 2, 3, 4, 10	
Island School Council for the Arts	"Art on the Green" at Honey Horn Plantation	\$ -	\$ 36,212	\$ -		1, 2, 3,	
Beaufort Regional Chamber of Commerce	Tourism Marketing	\$ 55,000	\$ 111,000	\$ 55,000	\$ 28,000	5, 6, 7, 8, 9, 11	

1- Caporale

2- Baer **Total**

\$ 245,500 \$ 704,309 \$ 200,000 \$ 100,000

3 - Rodman

4 - Newton

1 Amount total Allowed \$ 200,000

5 - McBride

Tottal remaining \$ -

6 - Dawson

2 Amount recommended \$ 100,000

7 - Sommerville

Total remaining \$ -

8 - Glaze

9 - Flewelling

10 - Stewart

ATAX \$ HTAX Summary

(000's - \$)

8/18

	Total	'08	'09	'10	'11
Beginning Balance	2,772	2,772	3,709	4,160	4,076
Revenues	9,144	2,402	2,397	2,173	2,173
Heritage Loan	(1,000)				(1,000)
2% ATAX Expenditures	(7,607)	(1,465)	(1,946)	(2,257)	(1,939)
Ending Balance	3,309	3,709	4,160	4,076	3,109

Fund Bal Inc / (Dec)	Funds Use		'08	'09	'10	'11
	Amount	Percentage				
Fund Bal Inc / (Dec)	1,304	19%	937	451	(84)	(767)
Expenditures						
County	2,960	42%	558	951	1,451	1,452
Chambers	1,869	27%	643	595	631	487
Arsenal	170	2%		170		
Hunting I	143	2%	15	90	38	
All Other	526	8%	249	140	138	
Total	6,972	100%	1,465	1,946	2,257	1,939

Allocation	ATAX Committee		CIP Committee		
	State 2%	Hospitality	Local 3%		
			Infra-structure	Rivers & Beaches	Reserve
Available	236	2,345	974	210	544
Less Heritage		1,345			
Less CC App'd	36				
Chambers	248	665		42	
Other	32				
			Ft Freemont	Hunting Is	
			Camp St Mary's	Harbourtown	
			Mitchellville		
			Ft Mitchel		

State 2% Accomodations Tax

(000's - \$)

9/15

Beginning Balance
Revenues
County
Chambers
All Other
Ending Balance

	'07	'08	'09	'10
8	(25)	(85)	(26)	
636	547	509	457	
(56)	(51)	(49)	(47)	
(319)	(293)	(245)	(281)	
(293)	(264)	(155)	(139)	
(25)	(85)	(26)	(36)	

Ordinance	'11	
	1st \$200K	2nd \$100K
(36)	236	36
457		
(48)		
(137)	(85)	(68)
	(115)	(32)
236	36	(64)

'11 Request Balance

Chambers
Regional
Hilton Head - Bluffton
Black

	'07	'08	'09	'10
248	232	205	135	
56	50	25	106	
15	12	15	40	
319	293	245	281	

	'07	'08	'09	'10
68	55	28		
68		35		
	30	5		
137	85	68		

28
76
76
180

Note: \$10K for Regional Chamber in '10

All Other
Main St Beaufort
Arts Center
Lowcountry Resorts
Bluffton Historic
Penn Center
Concours
Coastal Discovery
Arts Council
Historic Beaufort
Daufuskie I
Historic Bluffton Arts
HHSO
Exchange Club
Hunting Island
Native Island Business
Old Village
Estuarium
Bluffton Artists
Keep Beaufort Beaufort
Beaufort Performing Arts
HH Regional Partnership
Gullah
Heritage Library
Marketing Partnership
Beaufort Film Society
Other

	'07	'08	'09	'10
38	30	15	17	
13	10	11	17	
25	25	18	16	
50	25	26	15	
8	7	5	15	
15	10	10	13	
15	15	12	10	
20	6	5	10	
3	4	2	4	
	4	3	4	
5			3	
	5	3	3	
2	2		2	
20	15	15	2	
10	9	15		
6	15	6		
		5	7	
3	2	4		
2	1	1		
15	11			
	10			
7	9		4	
25				
12	50		5	
293	264	155	139	

	'07	'08	'09	'10
	15	3		
	12	5		
	20			
	10	5		
	10	5		
	10	3		
	8	2		
	5			
	3			
	3			
	3	3		
	2			
	3			
	7			
	2.8			
	3			
		5		
	5			
	2	2		
	115	32		

Local 3% Accomodations Tax

(000's - \$)

9/15

	Operations	County-Wide Advertising	Tourism Infrastructure	Rivers & Beach	Reserve Fund	Total
'08 Beginning Balance	86		732	184	249	1,250
Revenues	58	350	187	62	62	720
Expenditures	(61)	(350)				(411)
'09 Beginning Balance	83		919	246	311	1,559
Revenues	48	350	124	41	41	605
Expenditures	(69)	(350)	(170)	(75)		(664)
'10 Beginning Balance	62		873	213	353	1,500
Revenues	45	350	101	34	34	563
Expenditures	(81)	(350)		(36)		(467)
'11 Beginning Balance	26		974	210	386	1,596
Revenues	55	350			158	563
Expenditures	(81)	(350)				(431)
Ending Balance			974	210	544	1,728

	County
'08	61
'09	69
'10	81
'11	81

	Black
'08	35
'09	50
'10	50
'11	50

	Arsenal
'09	170

	Hunting I	Requested
'09	75	
'10	36	
'11	42	

	Regional
'08	65
'09	150
'10	150
'11	150

	HHI-B
'08	110
'09	150
'10	150
'11	150

	'11 - ?
Ft Freemont	
Camp St Mary's	
Ft Mitchel	
Convention Ctr	
Mitchellville	
Other	

	T Coast
'08	140

Hospitality

(000's - \$)

8/18

		Total		
'08	Beginning Balance	1,547	General Fund	
	Revenues	1,135	'08	400
	Expenditures	(446)	'09	800
'09	Beginning Balance	2,235	'10	1,224
	Revenues	1,283	'11	1,224
	Expenditures	(833)	County	
'10	Beginning Balance	2,686	'08	46
	Revenues	1,153	'09	33
	Expenditures	(1,324)	'10	46
'11	Beginning Balance	2,516	'11	46
	Revenues	1,153	Grass Cutting	
	Heritage Loan	(1,000)	'10	54
	Expenditures	(1,324)	'11	54
'12	Beginning Balance	1,345		
'11			Requests	
	Regional Chamber	270		
	HH - Bluffton Chamber	270		
	Black Chambers	125		
	Other	?		
		665		

2010 / _____

AN ORDINANCE PURSUANT TO SC CODE SECTION 12-43-360 TO REDUCE THE AIRCRAFT PERSONAL PROPERTY TAX FROM 10.5% TO 6%

WHEREAS, the South Carolina Code provides, pursuant to S.C. Code Section 12-43-360, that a county may reduce the assessment ratio otherwise applicable in determining the assessed value of general aviation aircraft subject to property tax in the county to a ratio not less than four percent of the fair market value of the general aviation aircraft so long as it applies uniformly to all general aviation aircraft subject to property tax in the county;

WHEREAS, Beaufort County desires to reduce the tax on all general aviation aircraft; and

THEREFORE, pursuant to S.C. Code Section 12-43-360, Beaufort County hereby enacts an ordinance to reduce the personal property aircraft tax assessment from 10.5% to 6% effective for the tax year 2010 and thereafter.

Adopted this ____ day of _____, 2010.

COUNTY COUNCIL OF BEAUFORT COUNTY

By: _____
Wm. Weston J. Newton, Chairman

APPROVED AS TO FORM:

Ladson F. Howell, Staff Attorney

ATTEST:

Suzanne M. Rainey, Clerk to Council

First Reading, By Title Only: August 23, 2010

Second Reading:

Public Hearings:

Third and Final Reading:

Airplane Property Taxes
(000's - \$)

	Taxes	Per Yr 5 Yrs
2000	60	
2001	142	
2002	154	
2003	111	
2004	210	
2005	151	-28%
2006	130	-14%
2007	127	-2%
2008	95	-25%
2009	108	14%
	1,288	-13%

	Taxes			
Ratio	10.5	6.0	4.0	4.0
% Change	-13%	0%	24%	48%
2010	94	62	41	41
2011	82	62	51	61
2012	71	62	63	90
2013	62	62	78	132
2014	54	62	97	195
2015	47	62	120	288
2016	41	62	148	425
2017	35	62	183	627
2018	31	62	227	926
2019	27	62	281	1,366
	543	617	1,288	4,151



COUNTY COUNCIL OF BEAUFORT COUNTY PURCHASING DEPARTMENT

Building 2, 102 Industrial Village Road
Post Office Drawer 1228, Beaufort, SC 29901-1228
Phone: (843) 255-2353 Fax: (843) 470-2738

TO: Councilman Herbert N. Glaze, Chairman, Public Facilities Committee

VIA: Gary Kubic, County Administrator *GKubic*
Bryan Hill, Deputy County Administrator *BHill*
David Starkey, Chief Financial Officer *DStarkey*
Robert McFee, Director of Engineering and Infrastructure *RMcFee*
Paul Andres, Director of Airports *PA*

FROM: Dave Thomas, CPPO, Purchasing Director *DThomas*

SUBJ: RFQ # 3947/110703 Request for Qualifications for Arborist Services for Beaufort County

DATE: August 31, 2010

BACKGROUND: Beaufort County in partnership with the Town of Hilton Head Island issued a Request for Qualifications (RFQ) to firms capable of providing professional Arborist services to represent both parties during the upcoming tree removal project at the Hilton Head Island Airport. The selected Arborist will assist the County and Town in performing our oversight/monitoring of the contractor hired to trim, cut, and remove selected trees at the Airport. The evaluation committee consisted of five (5) members: Salley Krebs and Teri Lewis, Town of Hilton Head Island, Amanda Flake, Beaufort County Planning Department, and Paul Andres, Director of Airports. Beaufort County received three (3) responses to the RFQ. The evaluation committee reviewed and evaluated all responses and selected all three (3) firms for interviews: Preservation Tree Care, Ward Edwards, and Mullane Associates.

After the interviews and based on the RFQ evaluation criteria and professional experience, Preservation Tree Care was selected as the top ranked firm to provide professional arborist services for the Hilton Head Island Airport's upcoming tree obstruction removal project.

FINAL EVALUATION RANKING:

1. **Preservation Tree Care, Beaufort, SC**
2. **Mullane Associates, Bluffton, SC**
3. **Ward Edwards, Bluffton, SC**

FUNDING: Funding for these services will come from FAA Grant #30 (95%), Town of HHI (2.5%), and local match (2.5%). These services will be billed on an hourly basis at a cost not to exceed \$60,000.00 for the on-airport tree obstruction removal phase. The local match for this phase will not exceed \$1,500.00 which is the Airports budget covered by the FY2011 under account number 13480-54301.

RECOMMENDATION: The Finance Committee approve and recommend to County Council a contract award to Preservation Tree Care to provide Professional Arborist Consulting Services in support of the Hilton Head Island Airport's Tree Removal Project for the on-airport portion at a cost not to exceed \$60,000.00.



**COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT**

Building 2, 102 Industrial Village Road
Post Office Drawer 1228, Beaufort, SC 29901-1228
Phone: (843) 470-2735 Fax: (843) 470-2738

TO: Councilman Stewart H. Rodman, Chairman, Finance Committee

VIA: Gary Kubic, County Administrator *GK*
Bryan Hill, Deputy County Administrator *BH*
Robert McFee, Director of Engineering and Infrastructure *RM*
David Starkey, Chief Financial Officer *DS*
Paul Andres, Director of Airports *PA*

FROM: Dave Thomas, CPPO, Purchasing Director *DT*

SUBJ: RFP # 6961/100669 Rental Car Concessions at the Hilton Head Island Airport

DATE: September 15, 2010

BACKGROUND: Beaufort County advertised an RFP in July 2010 requesting proposals from qualified rental car concession service providers. Our current providers are Hertz, Avis Budget, Dollar-Thrifty, and Enterprise (Alamo/National) occupying five (5) counter spaces and utilizing one hundred and five (105) ready return parking spaces. The County's intent is to continue this service at a fair and reasonable cost to the public while providing a revenue-generating contract in support of Airport operations.

For the right and privilege to operate an automobile rental car concession the successful contractors agreed to pay ten percent (10%) of gross revenue (industry-wide standard), payable monthly or payable one-twelfth per month of the minimum annual guarantee of \$43,200, whichever is greater. Last year these rental car contracts yielded a total of approximately \$453,000.00 in revenue to the Hilton Head Island Airport. An increase in the minimum annual guarantee and expansion in the definition of the term "gross revenue" is expected to increase the amount of revenue generated this next year by an additional \$30,000.00 to \$50,000.00.

SUBMITTED RFPs:

1. Hertz, Park Ridge, NJ
2. Enterprise Leasing Company (Alamo, National included),
Columbia, SC
3. ILM Transportation Inc., dba Dollar/Thrifty, Greer, SC

4. Avis Budget Car Rental, LLC, Parsippany, NJ

FUNDING: These revenue contracts will result in monthly deposits into HHI airport accounts 58001-47130 (Rental Car Counter Space), 58001-47131(Ready Return Spaces), and 58001-47132 (Rental Car Commissions).

RECOMMENDATION: The Finance Committee approve and recommend to County Council approval of revenue contracts to Hertz, Enterprise Leasing Company, ILM Transportation Inc., and Avis Budget Car Rental to provide automobile concession services for one (1) year with four (4) one year renewal options at the Hilton Head Island Airport.

Cc: Richard Hinline