AGENDA FINANCE COMMITTEE Monday, April 12, 2010 2:00 p.m. Executive Conference Room Administration Building

Committee Members:
Stu Rodman, Chairman
William McBride, Vice Chairman
Steven Baer
Brian Flewelling
Paul Sommerville
Jerry Stewart
Laura Von Harten

Staff Support Bryan Hill, Deputy County Administrator David Starkey, Chief Financial Officer

- **2:00 p.m.** 1. CALL TO ORDER
 - 2. DISCUSSION / SUMMER CAMP FEES REDUCTION
 - 3. 2011 BUDGET UPDATE
- 2:30 p.m. 4. AIRPORT FUNDING INITIATIVES DISCUSSION
 - 5. ADJOURNMENT

OPEN FINANCE ITEM

- Hurricane Revenue Anticipation Notes
- RFID System Purchase for Library Department
- Beaufort and HHI Chambers' request for \$200,000 each from hospitality tax
- Black Chamber request for \$125,000 from hospitality tax

County TV I	Rebroadcast
Monday	9:00 a.m.
Wednesday	4:00 a.m.
Friday	6:00 p.m.

Commi	unity Service	S
Date	Time	Location
April 19	2:00 p.m.	BIV #2
May 17	2:00 p.m.	BIV #2
June 21	2:00 p.m.	BIV #2
July 19	2:00 p.m.	BIV #2
August 16	2:00 p.m.	BIV #2
September 20	2:00 p.m.	BIV #2
October 18	2:00 p.m.	BIV #2
November 15	2:00 p.m.	BIV #2
December 20	2:00 p.m.	BIV #2

RESOLUTION

WHEREAS, for years County Council of Beaufort County, through its Parks and Leisure Services Department, has provided programs and facilities for its residents at minimal cost to participants; and

WHEREAS, in recent years the County experienced a significant increase in the use of its recreational facilities, fields, and programs throughout the county; and

WHEREAS, limited resources and economic recession make it more difficult for citizens with multiple-family members to participate; and

WHEREAS, on January 25, 2010, County Council of Beaufort County approved fee changes that included multiple-sibling discount for sports leagues and after-school programs.

NOW, THEREFORE, BE IT RESOLVED, that the County Council of Beaufort County, hereby, endorses and approves Beaufort County Parks and Leisure Services Board recommended changes to the fee schedule for Youth Summer Camp to include multiple-sibling discount; and

BE IT FURTHER RESOLVED, that Beaufort County Parks and Leisure Services Board will continue to monitor and evaluate the use of recreational programs and facilities, and when appropriate, provide additional recommendations to County Council for consideration and response.

Adopted this 12th day of April, 2010.

COUNTY COUNCIL OF BEAUFORT COUNTY

n.	V.
ATTEST:	Y:Wm. Weston J. Newton, Chairman
Suzanne M. Rainey, Clerk to Council	

BEAUFORT COUNTY PARKS AND LEISURE SERVICES FEE SCHEDULE AS APPROVED BY BEAUFORT COUNTY COUNCIL ON 1-25-2010

ATHLETICS

Fee Type	Description	Rental Price
Youth Sports Registration	Baseball, Basketball, Cheerleading, Soccer, and Softball	\$55.00
Youth Tackle Football Registration	for ages 8 and up,	
·	2009 Fee	\$65.00
	2010 Fee	\$75.00
Adult Sports Registration	Baseball and Softball Leagues	\$550.00
Adult Soccer Registration	6 on 6 Adult League	\$350.00
Concession Rental	Per day	\$25.00
	Per week, if present each day	\$25.00
Gym – Athletic Event	Athletic sponsored events, per hour	\$50.00
Gym - Special Event	Special Events	\$500.00
Gym – Additional Special Event fee	Special Events Cleaning Fee	\$150.00
Athletic Registration Sliding Fee for multiple	1st child	Regular fee
siblings	2 nd child	\$10.00 off
	3rd child	\$20.00 off
	4 th child	\$30.00 off
	5th and more	Free
	Must provide long form birth certificate to prove authenticity.	
Coaches Thank You Voucher	Volunteer coaches that complete a full season shall	\$10.00
	receive a thank you voucher redeemable for a year.	
Sponsorship Fees	Banner	\$300.00
•	Team	\$300.00
	Team and Banner	\$500.00
	League for age group	\$900.00
	Corporate	\$2500.00
	utdoor Tennis and Basketball Courts or Indoor Racque	
Green Shell Picnic Shelter and Old Burton	For three hours	\$50.00
Wells Picnic Area	Additional fee per hour	\$10.00
Parks and Facilities for Special Events &	Fee for one day	\$500.00
Festivals	Additional day(s)	\$100.00
	Additional Security Deposit	\$500.00
	Lessee must provide copy of permits	
Ball fields	With lights for up to 3 hours	\$75.00
(soccer, football, baseball, & multi-purpose)	Without lights for up to 3 hours	\$50.00
NO Rental Charge for Youth Sports	Additional fee per hour	\$10.00

ALL USAGE FEES FOR RECREATION CENTERS AND GYMS MUST BE PAID IN ADVANCE ALONG WITH \$200.00 REFUNDABLE SECURITY DEPOSIT BEFORE EVENT CAN BE PLACED ON CALENDAR.

REFUNDABLE SECURITY DEPOSIT FOR RENTAL OF COMMUNITY ROOMS IS \$50.00. NO SECURITY DEPOSIT FOR RENTAL OF BALL FIELDS EXCEPT FOR TOURNAMENTS.

BEAUFORT COUNTY PARKS AND LEISURE SERVICES FEE SCHEDULE

POOLS

Fee Type	Description	Rental Price
Indoor/Outdoor Pool Rental	For up to 3 hours of use	\$200.00
	Additional fee per hour	\$70.00
Special	For pool sponsored events	\$1.00
Seniors daily admission	55 and over	\$2.00
Swim daily admission		\$3.00
Senior/County Individual Pass	Monthly	\$20.00
Individual Pass	Monthly	\$25.00
Senior/County Family Pass	2 adults and up to 4 minor children Monthly	\$25.00
Family Pass	2 adults and up to 4 minor children Monthly	\$30.00
Group Swim Lesson	Per person Minimum of 3 individuals for lesson Maximum of 10 individuals per Instructor	\$30.00
Individual Swim Lesson	Per person Up to 2 people	\$45.00
Lifeguarding Class	Per person Includes lifeguarding, first aide, AED, and CPR certifications	\$130.00
CPR Lesson	Per person CPR Certification	\$60.00
_ifeguard Challenge	Per person Updating certifications	60.00
CPR Challenge		\$20.00
Water Aerobics	Individual Fee	\$3.00
Water Aerobics Pass	Individual Monthly 10 sessions and must be used within 6 month period	\$25.00
Scuba	Daily For use of scuba equipment in pool	\$4.00
Camp Admission	Admission per child with organized group Such as Boys & Girls Club, school, etc.	\$2.00

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RECREATION AND CENTERS

Fee Type	Description	Rental Price
Afterschool Program	Per child	\$50.00
Intercession	1 day	Free
	2-3 days in a week	\$10.00 per day
	4-5 days in a week	\$35.00 per week
Recreational Registration Sliding Fee for multiple siblings	1st child	Regular fee
	2 nd child	\$10.00 off
	3rd child	\$20.00 off
	4th child	\$30.00 off
	5th and more	Free
	Must provide long form birth certificate to prove	
	authenticity.	
Summer Camp Registration	Regular camp rate- 1st Child	\$285.00
(8-weeks)	Reduced camp rate – 1st Child	\$165.00
	Hours universally, 7:30 AM – 6:00 PM	
	Cost includes \$5.00 for additional t-shirt	
Summer Camp Registration for multiple siblings	2 nd child	\$10.00 off
	3 rd child	\$20.00 off
	4 th child	\$30.00 off
	5 th and more	Free
Community Room Rentals	Small, up to 3 hours	\$30.00
Rental fees will only apply for rentals during non-business	Large, up to 3 hours	\$75.00
hours. There will not be a rental charge for community	Additional fee per hour	\$10.00
rooms during regular business hours.	Omail	A7F 00
Community Centers	Small	\$75.00
	Large	\$250.00
Obein	Additional fee per hour	\$10.00
Chairs	Additional chairs needed for site rental	\$1.00
Tables	Additional tables	\$5.00

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County Council of Beaufort County Hilton Head Island Airport - www.hiltonheadairport.com Beaufort County Airport - www.beaufortcoairport.com Post Office Box 23739 - 120 Beach City Road Hilton Head Island, South Carolina 29925-3739

Phone: (843) 689-5400 - Fax: (843) 689-5411

Councilman Stu Rodman, Chairman, Finance Committee TO:

Rob McFee, Director, Engineering and Infrastructure Division

Paul Andres, Director of Airports

PA

Paul C VIA:

FROM: Beaufort County Airports Board (BCAB)

SUBJ: Airport Budget Initiatives

DATE: March 31, 2010

BACKGROUND. County Council has tasked the Airports with developing budgets that enable them to operate as fiscally self-sufficient as possible. In order to do that, the BCAB believes that new sources of revenue need to be considered. Several new potential revenue sources were discussed at the February 2010 BCAB meeting which include:

- 1. Aircraft Property Taxes For 2009, approximately \$297,000.00 in aircraft property taxes were collected. These taxes were generated solely because the aircraft are based at the two airports and subsequently registered in Beaufort County. Without the airports, none of this money would be collected. In essence, the airports are responsible for generating this revenue. Therefore, it is reasonable to request that an amount of money equivalent to the amount of aircraft property taxes collected be credited each year as revenue to help offset operating expenses incurred at the airports. This funding mechanism would be in lieu of the \$250,000.00 General Fund contribution to the Airports first made in the FY-2010 budget.
- 2. Accommodation Taxes Approximately 150,000 people fly into and out of the Hilton Head Island Airport each year. Many of these passengers are tourists. During a five day period in July 2009, a survey of arriving passengers indicated that 84% were visitors to Hilton Head Island. The airport also contributes \$50,000,000.00 in direct economic impact to Hilton Head Island annually. Because of these significant contributions to the local tourism and hospitality industry, the airport should easily qualify to receive \$300,000.00 per year in accommodation taxes from Hilton Head Island. These funds would be used for improvements to the commercial passenger terminal, ongoing tree maintenance, and other airport initiatives that foster and promote tourism for the benefit of Hilton Head Island.
- Through the Fence Access Agreement The private hangar complex, Exec Air, currently has open access to use the Hilton Head Island Airport, but does not contribute any revenue. The FAA has indicated that if these off airport tenants do not start contributing their fair share that their access should be terminated. A new access agreement is being drafted to allow them to contribute to the operating expenses of the airport in exchange for their continued use. The new fees could be

phased in over the next 3 ½ years, up to \$30,000.00 per year, to coincide with expiration of their current access agreement.

- 4. Elimination of Hangar Debt Service From inception, construction of the aircraft hangars at the Hilton Head Island Airport was with the understanding that the project would be funded by a GO bond, all of the rental income would remain with the airport, and there would be no requirement to repay the construction cost. This similar arrangement was used to build all of the hangars at the Lady's Island Airport and those construction costs are not required to be repaid. Had the current repayment scenario been established at the very beginning, these hangars most likely would not have been built. These hangars should be considered an infrastructure improvement contributed by the County for the benefit of the Hilton Head Island Airport as originally planned. This treatment would be consistent with existing hangar operations at the Lady's Island Airport. Therefore recommend that the corresponding construction debt service of \$126,535.00 per year be eliminated.
- 5. LI/SH Fire Department Ground Lease The FAA has indicated that the Lady's Island Airport should lease the current 2.2 acre parcel to the Fire Department at fair market value minus the amount of benefit derived from having fire protection services collocated at the airport. Comparison with similar properties in the area indicate that \$12,000.00 per year in rent would be more than reasonable. The Fire Department cannot afford to pay this amount without raising taxes. As an alternative solution, it is proposed that Beaufort County authorize a reduction in an amount equivalent to the fair market rent each year to the Advances from the General Fund that the airport is expected to repay. That way, no actual funds change hands and there is no need for a tax increase.
- 6. Private Hangar Development Additional hangars are needed at both airports as both have significant waiting lists. Adequate room is available at the Lady's Island Airport, but the airport does not have sufficient capital to build additional hangars at this time. Private hangar development at this airport is an option that would generate additional revenue not only through the associated ground lease, but more importantly through increased fuel sales, aircraft property taxes, etc. County Council should authorize private hangar development at both airports consistent with each airport's respective Master Plan.

The net effect of these changes in funding strategy will be to restore a positive fund balance at both airports, allow for completion of important deferred facility maintenance, and repayment of the Advances from the General Fund over time. The Airports Board unanimously endorses this proposal.

RECOMMENDATION. That the Finance Committee and County Council support and approve these revenue producing initiatives and that they be included in the upcoming Airports' budgets.

Sincerely,

Pete Buchanan

Chairman, Beaufort County Airports Board

Attachment: BCAB Meeting Minutes of February 18, 2010

CC: Gary Kubic, Bryan Hill, David Starkey

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Beaufort County Meeting Minutes

County Council of Beaufort County

Hilton Head Island Airport - www.hiltonheadairport.com

Beaufort County Airport - www.beaufortcoairport.com

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AIRPORTS BOARD MEETING MINUTES

OF FEBRUARY 18, 2010

The print media was notified in accordance with the State Freedom of Information Act.

The regularly scheduled meeting of the Beaufort County Airports Board was held at 1:30 PM on Thursday, February 18, 2010 in the Council Chambers of the Beaufort County Government Center. Chairman Pete Buchanan called the meeting to order.

A motion was made and seconded to approve the February 18, 2010 agenda. The motion passed unanimously.

A motion was made and seconded to accept the January 21, 2009 meeting minutes. The motion passed unanimously.

GUEST INTRODUCTIONS - Guests attending the meeting introduced themselves.

MEMBERS PRESENT

Pete Buchanan - Chairman

Jared Newman - Vice Chairman

Councilman Ken Heitzke - Town of Hilton Head

Liaison

Will Dopp

Leonard Law

Ross Sanders

MEMBERS ABSENT

Councilman Rick Caporale - Beaufort

County Liaison

Paul Jorgensen

STAFF

Paul Andres - Airport Director

Larry Yeager - Chief of Operations

Joel Phillips - Beaufort Co. Airport Supv.

Joseph Mazzei

Linda Wright - Admin. Asst.

Noel Duncan

Joe Zimmerman

Graham Kerr

GUESTS

Bill Coleman - Resident

Jim Fisher - Resident

Mike Bennett - Signature Flight Support

Chief Bruce Kline - Lady's Island/St. Helena Fire District

David Townsend - Lady's Island/St. Helena Fire District

Jonathan Dyer - Beaufort Gazette

PUBLIC COMMENTS – There were no public comments at this time.

HILTON HEAD ISLAND AIRPORT REPORT

1. Tower Report: Paul Andres

• For the month of January 2010 there were 2,586 total flight operations of which 1,240 were conducted under IFR procedures.

2. Projects: Paul Andres

- Tree Obstruction Removal The FAA is completing their review of the Environmental Assessment Study and should provide a determination very soon. The Town of Hilton Head Planning Commission discussed the proposed LMO amendments and made some recommendations for Town Council's consideration. They want to pursue obstruction lighting of the large specimen live oaks at the St. James Baptist Church. If the FAA will not allow this then the trees will have to be trimmed 1 foot below the approach slope. They also recommended that any of the LMO amendments apply only to the North end of the Airport and nowhere else around the Airport's property. Because of the amendments, the LMO will go back to the Hilton Head Town Council for another first and second reading which should occur March 2nd and March 16th. Mr. Andres encouraged the Board members to attend these meetings.
- Emergency Generator Mr. Andres, Chief Yeager, the engineer and the contractor met onsite February 8th to develop a final inspection punch list. This deals mostly with the concrete around the building and the steps.
- ARFF Station and Runway Safety Area Drainage Improvements A preconstruction meeting was held February 3rd.
 Contract documents are being finalized and the project should start shortly. The Runway Safety Area Drainage Improvements project is currently on hold due to the bald eagles actively nesting at the Airport. Mr. Andres stated he is currently working with the Fish and Wildlife Service to obtain the necessary permits to deal with the bald eagles after the nesting season is completed.
- Hilton Head Master Plan An update presentation to a joint session of County and Town Councils is being scheduled during the week of March 8th - 12th.
- Design Projects These projects are still on hold.

Mr. Buchanan asked for further clarification on the obstruction lighting for the oak trees at St. James Baptist Church. Mr. Andres stated a pole would be installed between the two trees with an obstruction light on top of the pole. Mr. Buchanan wanted to know how much would be trimmed off the other trees. Mr. Andres stated the current proposal before the Town Council for the specimen live oaks would be to trim 1 foot below the slope. Mr. Andres stated the level of accuracy on the height surveys is plus or minus 5 feet which means a tree could still be 4 feet into the slope. Mr. Andres stated this is why the original request was to trim the trees 10 feet below the slope. Mr. Andres stated that the vast majority of hardwood trees are off airport property on the North end. He stated the current proposal states the trees are to be trimmed at a five year growth interval which means they would have to be

trimmed every five years. Mr. Buchanan wanted to know why this does not apply to the South end of the Airport. Mr. Andres stated his understanding was that the Planning Commission is uncomfortable in recommending any permanent changes to the LMO until other issues such as the Master Plan are presented. He stated other comments have been made that the LMO is fine just the way it is and does not need to be changed. Mr. Newman asked if he was correct that the FAA will not pay for future trimming of the trees. Mr. Andres stated this is correct. The FAA will only pay for the initial clearing and the corresponding plant back that goes along with the clearing. The FAA considers all future maintenance to be a local responsibility.

Mr. Buchanan asked that the following open discussion be put on record to show the Board's concerns with the tree obstruction and budgetary activity to maintain the trees and that the Board does not feel it is prudent for the Town of Hilton Head to delay any actions on the South end or to leave the trees so close to the centerline of the slope of the approach:

- Mr. Sanders asked if the Town is willing to incur those responsibilities.
- Mr. Andres stated he did not know.
- Mr. Dopp stated the Town had used a bucket fire truck to measure the trees at the St. James Baptist Church.
- Mr. Andres concurred and stated that the Town measured the taller of the two trees to be 60 feet whereas our survey data shows that it is 68 feet.
- Mr. Kerr asked how far these trees are from the end of the runway.
- Mr. Andres stated they are 1,900 feet directly off of the centerline of the runway.
- Mr. Kerr stated that by using the rule of thumb of 300 feet of height per mile of glide slope, this would be approximately one-third of a mile off the end of the runway. He stated this would mean that the middle of the glide slope is 100 feet. He stated this would mean there is a tree on the centerline at 68 feet which is 30 feet below the middle of the glide slope.
- Mr. Andres concurred.
- Mr. Kerr asked that if the Town really wants this tree are they willing to give up IFR commercial operations at the Hilton Head Island Airport.
- Mr. Mazzei stated that he believes that if the Town wants to keep the tree then the Town's solicitor should write something up
 that they (the Town) accept full liability and responsibility in order to absolve the County. He stated if this is not done and
 someone does hit the tree no one will remember who bears the responsibility.
- Mr. Andres stated they are still awaiting a response from the FAA on their obstruction analysis of the two trees.
- Mr. Duncan wanted to know if there are any remarks on the Jeppsen plates.
- Mr. Mazzei stated he gave a member of the Town Council the plates. He stated he showed them the trees and the notation on the plates about the trees. He continued by stating it is pretty clear that the trees are an obstruction around the runway, but even the plate does not show this particular tree. Mr. Mazzei stated Mr. Andres used a "Google Earth" display which shows the tree being on the centerline. He further stated that he flew over the approach and made a video tape of the tree, but he was unable to tape the indicator at the same time in order to see the 30 foot spread as he flew over it.
- Mr. Buchanan wanted to know if the same type of problem exists on the South end.
- Mr. Andres stated they do not have survey data on the number of obstructions at 34:1 on the South end. He stated that at some point they will have to do the surveys on the sides for the 7:1 slopes which also have a lot of obstructions.
- 3. Operations Report: Chief Yeager
 - For the month of January 2010 there was 1 general aviation fire due to a loose fuel line on a single engine aircraft. He stated
 the aircraft caught fire while on the ramp, but it was extinguished with a hand extinguisher. There was minimal damage.
 There were 4 medivacs standbys at the Airport Fire Station.
- 4. Noise Complaints & Traffic Counters: Chief Yeager
- There were no noise complaints for January.
- The after hours traffic count was 85.

BEAUFORT COUNTY AIRPORT REPORT

- 1. Fuel Sales: Joel Phillips
- The total fuel sales for January were 8,222 gallons (4,385 gallons of AvGas and 3,837 gallons of jet fuel). Fuel sales are up approximately 56% from the same time period last year. There were 2 medivacs, 1 Angel Flight and no emergencies.

Mr. Dopp asked about the status of the lease for the fuel trucks. Mr. Phillips stated it has been vetted by the County Attorney and has been sent back to the Airport. He stated they are still trying to negotiate a better price from

Eastern Aviation. Mr. Phillips hopes to have the trucks by the first of April.

2. Projects: Paul Andres

- Tree Obstruction Removal This project is on hold. Mr. Andres stated they met with SCE&G officials in January where they were briefed on a new system upgrade project that SCE&G is pursuing in this vicinity for electrical services to Lady's Island and St. Helena. He stated this project will lower or remove 10 of the 13 power poles that are obstructions in the 34:1 slope. These poles will be removed at SCE&G's expense. This project is expected to be completed by December 31, 2010 at a cost of approximately \$950,000.00. Mr. Andres stated SCE&G has been asked to submit 7460 forms to the FAA for a determination on having an obstruction light for the 3 remaining power poles. He further stated these power poles would cost another \$1,000,000.00 to get them out of the 34:1 slope. These poles are located at the very edge of the approach zone. This information was provided to the FAA at the January 26th meeting. A final decision between the County Administrator and the FAA will determine whether a 34:1 or 20:1 slope is ultimately cleared. There are 43 identified trees that remain as obstructions in the 20:1 slope. There are 601 identified trees that remain as obstructions in the 34:1 slope.
- Master Plan Mr. Andres and the consultant briefed Mayor Keyserling and the City Manager of Beaufort on January 12th. The City's feedback has been received and it has been discussed with the FAA. The FAA stated that the County should complete the Master Plan whether or not the recommendations can be implemented because of the potential impact to the salt marsh. The FAA does support the conclusion of the study that the runway safety areas are deficient and should be addressed and that the runway length should be 4,400 feet. Mr. Andres stated he is awaiting a decision from the County Administrator in order to authorize the consultant to resume the planning efforts.
- Runway Overlay and Airfield Electrical Improvements Projects A preconstruction meeting will be held February 19th. Hopefully, these two projects and activities will be coordinated concurrently during the runway closure period. The runway will be closed approximately 16 days towards the end of March and the first part of April for the overlay process and approximately 2 more days a month later for permanent airfield stripping and marking. An attempt will be made to contact aircraft owners so they have the opportunity to relocate their aircraft during the closure period.

COMMITTEE REPORTS

- 1. Finance: Leonard Law No Report.
- 2. Lady's Island Airport Operations: Graham Kerr
- Mr. Kerr stated Mr. Phillips had already covered the leasing of the fuel trucks and the Lady's Island/St. Helena Fire Department Lease would be discussed later in the meeting.
- 3. Hilton Head Island Airport Operations: Will Dopp
- Mr. Dopp stated his item of the Hilton Head Island Airport Open House would be discussed under New Business.

UNFINISHED BUSINESS

- 1. Aircraft Tax Rates: Will Dopp
- Mr. Dopp stated they are still in the processing of receiving information and therefore he was not ready to make a
 recommendation. Mr. Buchanan stated they are trying to determine whether they can require aircraft owners to register their
 aircraft in Beaufort County in order to rent a hangar. He stated they have been informed verbally on two different occasions
 by the FAA they cannot discriminate against non-residents, but a third inquiry has been made for a written response. The
 FAA's response has not yet been received. An open discussion followed.
- 2. Through-the-Fence Agreement: Paul Andres
- Mr. Andres stated negotiations are ongoing with the private hangars located on the Northeast quadrant of the Hilton Head Island Airport. He stated he has met with the property owners association's representatives and presented the recommendations that have been reviewed and approved by the FAA. The consultant expects to receive a counter proposal from the owners association which he will examine and coordinate with the FAA as there are key points that the FAA will not make any concessions on. If the counter proposal is acceptable to all parties then it will move forward, but if it is not a final attempt at negotiations will be made. Their access agreement expires at the end of 2013. If an acceptable agreement is not reached shortly negotiations will cease and at the end of the agreement period their access to the Airport will be closed off.
- 3. Enhanced Revenue Planning: Paul Andres

- Mr. Andres stated this would be discussed under New Business Airports Budgets.
- 4. Hilton Head Island Airport Parking Concessions: Paul Andres
- Mr. Andres stated that he and the Purchasing Director consulted with Republic Parking after concerns were expressed at the
 January Airports Board meeting. Mr. Andres stated that Republic Parking has agreed to share the risk of mandated employee
 benefits 50/50 over the term of the contract. Mr. Andres stated this contract will generate between \$25,000.00 and \$30,000.00
 per year. Republic Parking will install just under \$81,000.00 in new equipment at their expense and depreciate it over the
 term of the contract. Mr. Andres asked the Board to move this forward to the Public Facilities Committee and County
 Council for approval.

A motion was made and seconded to forward the Republic Parking contract to the Public Facilities Committee and County Council for their approval.

Mr. Dopp stated the contract does not show a date when the new equipment has to be installed. Mr. Andres stated that the amortization schedule shows they are depreciating the new equipment as of the first day of the contract.

When the vote was called, the motion passed unanimously.

- 5. Lady's Island Airport Fuel Trucks: Paul Andres
- Mr. Andres stated they are waiting on Eastern Aviation to make a few minor changes to the lease agreement. Once this
 occurs, it will be forwarded to the Public Facilities Committee and County Council for their consideration.
- 6. Lady's Island/St. Helena Fire Department Lease: Paul Andres
- Mr. Andres stated that following the January Airports Board meeting he met with the Chairman, Joel Phillips, Chief Kline and some of the Fire District Commissioners to discuss some of the Airports Board's concerns. Mr. Andres stated the Fire Department's position is that they cannot afford to pay an increase in their lease as this would cause an increase in the millage and taxation for the residents of Lady's Island and St. Helena. He stated the Fire Department would like to enter into a new 5 year lease at \$5.00 per year, but that the Airport and the FAA indicated they would prefer that the lease be based on fair market value of the ground adjusted for the benefit of having the fire station located at the Airport and being able to provide service to the Airport. During an open discussion concerning the possible options, a suggestion was made that the County reduce the Airport debt in exchange for allowing the fire department to continue leasing the land for \$5.00 per year. Chief Kline stated they are possibly looking to move in the future to a better location, but need to remain where they are at \$5.00 per year while they make plans to move. Mr. Andres suggested this item be deferred until the Airports Budgets were discussed later during the meeting.

NEW BUSINESS

- 1. Hilton Head Island Airport Open House: Will Dopp
- Mr. Dopp stated he would like to have another open house at the Hilton Head Island Airport.

A motion was made and seconded to support an open house at the Hilton Head Island Airport to be held May 1, 2010 under the direction of Will Dopp. The motion passed unanimously.

- 2. Airports Budgets: Paul Andres
- Mr. Andres presented the budgets for both Airports (see Attachment A). The highlights are shown below;

Hilton Head Island Airport

Mr. Andres explained that the item listed as Hangar Debt Service for the Hilton Head Island Airport was because the County Council decided the construction bond would need to be repaid. He stated that the Airport is collecting \$117,000.00 in rent, but the Airport is paying out \$126,500.00 in debt service per year on the hangars plus the O&M cost. This means the Airport is losing \$20,000.00 to \$30,000.00 per year on the hangars. Mr. Andres stated he would like for the County to consider eliminating this debt service requirement and treat the hangars the same as at the Lady's Island Airport. Mr. Andres stated he would also like to see reallocating an amount equivalent to aircraft property taxes for the benefit of the operating revenues of the Airport. He also stated the Airport directly

supports the tourism and hospitality industry on Hilton Head Island and he thought it would be a good idea to start requesting some Accommodations Tax funding to help offset some operating expenses at the Airport. The large amount for Capital Outlay in 2012 is for the major maintenance that is needed to the commercial passenger terminal.

Lady's Island Airport

Mr. Andres stated revenues for the Lady's Island Airport are generated through fuel sales and hangar rentals. He noted that in 2013 the fuel sales go down approximately \$100,000.00 because this is the year there would be a 3 to 4 month closure of the Airport for runway expansion if the Capital Project Plan is implemented. He also noted additional revenue could be generated if an equivalent amount of Aircraft Property Tax Revenue was allocated to the Airport and if County Council would consider paying the equivalent fair market value for the Lady's Island/St. Helena's land lease or reducing the debt to the General Fund in lieu of a monetary payment.

Following an open discussion a motion was made.

A motion was made and seconded to forward the Airports Budgets as presented along with a one page executive summary highlighting the major goals and objectives to the Finance Committee for their consideration. The motion passed unanimously.

A motion was made and seconded to table the Lady's Island/St. Helena's Fire Department Lease Agreement. The motion passed unanimously.

PUBLIC COMMENTS

1. Bill Coleman – Mr. Coleman stated that a suggestion had been made to charge for parking at the old airport terminal. He stated that according to the parking agreement, Republic Parking would be entitled to claim all monies collected unless the language is changed. Mr. Coleman stated that the FAA will not allow a light to be placed on or near the two specimen trees at the Hilton Head Airport and that they will be trimmed which would probably kill the trees. Mr. Coleman suggested that the Hilton Head Town Council table the reading of the proposal to trim, remove and clear cut Hilton Head Island property at and around the Airport until after the mid-March review of the Master Plan. He stated he believes the Master Plan will recommend lengthening the runway to 5,000 which will mean the 34:1 slope will move further North requiring another trim, removal and clear cut. Mr. Coleman concluded by stating that if they wait until the Master Plan has been presented it would eliminate two \$3 million tree trimming, removal and clear cutting efforts.

FUTURE MEETINGS

The next meeting of the Airports Board will be held on Thursday, March18, 2010 at 1:30 PM in the County Council Chambers of the Beaufort County Government Center.

ADJOURNMENT

With no further business to discuss, the meeting was adjourned at approximately 3:10 PM.

Account	Account Description	FY	2010	FY	2011	FY	2012	FY	2013	FY	2014	FY	2015
HXD Cap	ital Project Fund												
43730	FAA Grant Revenue	\$	(2,351,028.00)	\$	(3,370,125.00)	\$	(3,608,100.00)	\$	(1,337,600.00)	\$	(1,446,850.00)	\$	(1,408,859,00
43740	SCAC Grant Revenue	\$	(61,869,00)	\$	(88,687.50)	\$	(94,950,00)	\$	(35,200.00)	\$	(38,075,00)	\$	(37,075.00
48600	INTR XFER From HHI Airport	\$	(61,869.00)	\$	(68,687.50)	\$	(94,950,00)	\$	(35,200.00)	\$	(38,075.00)	\$	(37,075,00
54274	Tree Obstruction - South End	\$	-	\$	-	\$	-	\$	-	\$	-	\$	
542B2	Improve Drainage Runway	\$	373,247.00	\$	-	\$		\$	*	\$	-	\$	-
54284	Tree Removal - South End	\$	-	\$	-	\$	-	\$	_	\$	-	\$	•
54285	Tree Removal - North End	\$	-	\$	3,000,000.00	\$	-	\$	•	\$	-	\$	-
	Tree Removal (Sides)	\$	-	\$	350,000.00	\$	1,720,000.00	\$	-	\$	-	\$	-
54293	AARF Building Construction	\$	1,942,232.00	\$	-	\$	-	\$	-	\$	-	\$	-
54294	Tree Removal - South End	\$	97,391.00	\$	-	\$	500,000,00	\$	•	\$	-	\$	•
54296	DBE Pian	\$	8,177.00	\$	-	\$		\$	•	\$	-	\$	•
	Avigation Easement Legal Fees	\$	53,719,00										
54301	Master Plan Update	\$	•	\$	-	\$	-	\$	-	\$	-	\$	-
54302	Rehabilitate Apron Phase II	\$	- · · · · · · · · · · · · · · · · · · ·	\$	110,000,00	\$	-	\$	•	\$	•	\$	-
54303	Terminal Improvements	\$	-	\$	-	\$	1,300,000,00	\$	-	\$	-	\$	•
54304	Tree surface Mitigation	\$	•	\$	-	\$	-	\$	-	\$	_	\$	-
	DBE Plan	\$	-	\$	7,500.00	\$	-	\$	•	\$	•	\$	
54406	DBE Plan	\$	-	\$	•	\$	8,000.00	\$	6,000.00	\$	00.000,8	\$	00.000,8
	Lighted Sign Relocation	\$	-	\$	80,000.00	\$	270,000.00	\$	•	\$	-	\$	•
	Change in Fund Balance	\$	-	\$	•	\$	•	\$	•	\$	_	\$	•
	Improve Drainage (Design)	\$	-	\$	-	\$	-	\$	300,000.00	\$	-	\$	-
	Improve Drainage (West)	\$	-	\$	-	\$	-	\$	1,100,000,00	\$	An	\$	-
	Improve Drainage (East)	\$	-	\$	-	\$	_	\$	-	\$	1,100,000,00	\$	-
	Heliport Design	\$	•	\$	-	\$	•	\$	-	\$	250,000.00	\$	•
	Parking Expansion	\$	-	\$	-	\$	-	\$	•	\$	125,000.00	\$	1,475,000.00
	Rehab GA Apron	\$	-	\$	-	\$	+	\$	-	\$	40,000,00	\$	•
	Total	\$	•	\$	-	\$	-	\$		\$	-	\$	
								T				\vdash	

^{*} Highlighted Items Require County or Town Council Approval

Account	Account Description	FY	2010	F	/ 2011	FY	2012	FY	2013	FY	2014	FY	2015
HXD Ent	erprise Fund	-										1	
Revenues		_											
43780	TSA Reimbursement	\$	(130,936.00)	\$	(135,808.00)	\$	(135,808.00)	\$	(135,808,00)	\$	(135,808.00)	\$	(135,608.00
	Landing Fees	\$	(169,641.00)	\$	(161,370.00)	\$	(161,370.00)	\$	(161,370.00)	\$	(161,370.00)	\$	(161,370.00
44850	Parking Fees	\$	(16,600.00)	\$	(26,860.00)	\$	(26,860.00)	\$	(26,860.00)	\$	(26,860.00)	\$	(26,860.00
44860	Taxi/Limo Fees	\$	(15,095,00)	\$	(00.000, 13)	\$	(13,600.00)	\$	(13,600.00)	\$	(13,600,00)	\$	(13,600,00
44890	Firefighting Fees	\$	(360,474.00)	\$	(340,650,00)	\$	(340,650.00)	\$	(340,650.00)	\$	(340,650,00)	\$	(340,650.00
	Security Fees	*	-	\$	(35,000,00)	\$	(35,000.00)	\$	(35,000.00)	\$	(35,000,00)	\$	(35,000.00
46010	Interest on Investments	\$	(23,574.00)	\$	(10,000,00)	\$	(10,000.00)	\$	(10,000.00)	\$	(10,000,00)	\$ \$	(10,000.00
47010	Miscellaneous Revenues	4	(21,863.00)	\$	(6,000.00)	\$	(6,000,00)	44	(6,000.00)	\$	(6,000,00)	\$	(6,000.0)
47100	FBO - Ground Lease	\$	(36,054,00)	\$	(44,892.00)	\$	(47,136.00)	\$	(47,136.00)	\$	(49,492,00)	\$	(49,492.0
47105	FBO - Concessions	\$	(16,351.00)	\$	(18,500.00)	\$	(18,500.00)	\$	(18,500.00)	\$	(18,500.00)	\$	(18,500.0
47110	FBO - Fuzi Flow	\$	(108,561.00)	\$	(100,800.00)	\$	(100,600.00)	\$	(00,008,001)	\$	(100,800.00)	\$	(100,800.0
47120	Rent - Airline/Common	\$	(113,284.00)	\$	(101,496.00)	\$	(101,496.00)	\$	(101,496.00)	\$	(101,496.00)	\$	(101,496.0
47121	Rent - Airline/Exclusive	\$	(66,794.00)	\$	(62,650.00)	\$	(62,650.00)	\$	(62,650.00)	\$	(62,650.00)	\$	(62,650.0
47130	Rental Cars - Counter	\$	(21,776.00)	\$	(24,128.00)	\$	(24,128.00)	\$	(24,128.00)	\$	(24,128.00)	\$	(24,128.0
47131	Rental Cars - Ready Spaces	\$	(19,800.00)	\$	(19,800.00)	\$	(19,800.00)	\$	(19,800.00)	\$	(19,800.00)	\$	(19,600,0
47132	Rental Cars - Commission	\$	(481,266.00)	\$	(422,844.00)	\$	(422,844.00)	\$	(422,844.00)	\$	(422,844.00)	\$	(422,844,0
47140	Rent - Snack Bar/Gift Shop	\$	(7,739.00)	\$	(7,800.00)	\$	(7,800.00)	\$	(7,800.00)	\$	(7,800.00)	\$	(7,800.0
47150	Rent - Advertising Space	\$	(12,000.00)	\$. (9,000,00)	\$	(9,000,00)	\$	(9,000.00)	\$	(9,000.00)	\$	0,000,0)
47210	Rental TSA	\$	(16,880.00)	\$	(16,880,00)	\$	(16,880,00)	\$	(16,880,00)	\$	(16,880.00)	\$	(16,880.0
47220	Hongar Rental	\$	(77,894.00)	\$	(68,300,00)	\$	(68,300.00)	\$	(68,300,00)	\$	(68,300.00)	\$	(68,300.0
47230	Hangar Rental - 60 x 52	\$	(31,573.00)	\$	(29,025.00)	\$	(29,025,00)	\$	(29,025.00)	\$	(29,025.00)	\$	(29,025.0
	Hangar Rental - 80 x 80	\$	(20,643,00)		(19,850.00)	\$	(19,850.00)	\$	(19,850.00)	\$	(19.850.00)	\$	(19,850.0
48500	Riscation series Evido (1991/1991/1991)	2	(150,000,00)	į.	1850 000 0D		1- (250,000.00	满	11.4(250)00000		# (250,030,00		4880 X00 Q
	Hangar Property Taxes	\$	-	\$	(11,000.00)	\$	(11,800,00)	\$	(11,000.00)	\$	(11,000.00	\$	(11,000,0
	F.P. Aleks (Ameterson)	4 .		\$	ika kezosto Kalentzak	8	18,000,00		1211 (13,505.00)	\$	2 (0 (0 (0))		a cieruopi
WE WILL	HIT A COMMODENINE TOP	3		蒙			1300,000,00		.: : : : : : : : : : : : : : : : : : :	3	\$400,000.00		COOLOGE
	Total	\$	(1,918,798.00)	\$	(1,938,953.00)	\$	(2,245,497.00	سب	4041 111 15 131 SULE II 131	\$			(2,267,853.0

^{*} Highlighted Items Require County or Town Council Approval

Account	Account Description	FY	2010	FY	2011	FY	2012	FY	2013	FY	2014	FY	2015
Expendit	ures										-	٠	
59040	Xfer to Capital Project Fund	\$	61,869.00	\$	88,688.00	\$	94,950.00	\$	35,200.00	\$	38,075.00	\$	37,075.00
50020	Salaries and Wages	\$	609,596.00	\$	609,956.00	\$	622,155.00	\$	634,598.00	\$	647,289,00	\$	660,235.00
50060	Overtime	\$	60,000.00	\$	60,000.00	\$	61,200.00	\$	62,424.00	\$	63,672.00	\$	64,945.00
50070	Shift Holiday Pay	\$	784.00	\$	784,00	\$	00.008	\$	816.00	\$	832.00	\$	849.00
50100	Employer FICA	\$	42,510,00	\$	42,510.00	\$	43,360.00	\$	44,227.00	\$	45,112.00	\$	46,014.00
50110	Employer Medicare	\$	9,942.00	\$	9,942.00	\$	10,141.00	\$	10,344.00	\$	10,551.00	\$	10,762.00
50120	Employer SC Retirement	\$	27,470.00	\$	27,470.00	\$	28,019.00	\$	28,579.00	\$	29,151.00	\$	29,734.00
50130	Employer PO Retirement	\$	43,439.00	\$	43,439.00	\$	44,308.00	\$	45,194.00	\$	46,098.00	\$	47,020.00
50140	Employer Group Insurance	\$	128,180.00	\$	128,180.00	\$	130,744.0D	\$	133,359.00	\$	136,026,00	\$	138,747.00
50150	Employer Work Comp Insurance	\$	9,116.00	\$	9,116.00	\$	9,298.00	\$	9,484.00	\$	9,674.00	\$	9,867.00
50160	Employer Tort Liability Ins	\$	2,175,00	\$	2,175,00	\$	2,219.00	\$	2,263,00	\$	2,308.00	\$	2,354,00
50170	Employer Unemployment Ins	\$	1,234,00	\$	1,234.00	\$	1,259.00	\$	1,284.00	\$	1,310.00	\$	1,336,00
50199	Employer Unclassified	\$	•	\$	-	\$	-	\$	-	\$	-	\$	-
51000	Advertising	\$	7,500.00	\$	9,000.00	\$	9,000.00	\$	9,000.00	\$	9,000.00	\$	9,000,00
51010	Printing	\$	1,500.00	\$	750.00	\$	750.00	\$	750.00	\$	750.00	\$	750,00
51030	Postage/Other Carriers	\$	850.00	\$	1,000.00	\$	1,100.00	\$	1,200.00	\$	1,300.00	\$	1,400.00
51040	Licenses/Permits	\$	75.00	\$	75.00	\$	75,00	\$	75.00	\$	75.00	\$	75.00
51050	Telephone	\$	18,000.00	\$	27,000.00	\$	27,000.00	\$	27,000.00	\$	27,000,00	\$	27,000,00
51060	Electricity/Natural Gas	\$	115,000.00	\$	130,000.00	\$	140,000.00	\$	150,000.00	\$	160,000.00	\$	170,000.00
51070	Water/Sewer/Garbage	\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000,00	\$	5,000.00	\$	5,000.00
51090	Garbage Services	\$	9,800.00	\$	9,800.00	\$	10,500.00	\$	11,500.0D	\$	12,500.00	\$	13,500,00
51100	Heating fuels	\$	1,800,00	\$	4,000.00	\$	5,000.00	\$	6,000.00	\$	7,000,00	\$	00,000,8
51110	Maintenance Contracts	\$	96,641,00	\$	101,000,00	\$	104,030.00	\$	107,510.00	\$	110,356.00	\$	113,676.00
51120	Repairs to Equipment	\$	8,050.00	\$	10,000.00	\$	10,000.00	\$	10,000.00	\$	10,000.00	\$	10,000.00
51130	Repairs to Buildings	\$	11,100.00	\$	11,100.00	\$	11,100.00	\$	11,100.00	\$	11,100.00	\$	11,100.00
51140	Equipment Rentals	\$	1,600.00	\$	1,600.00	\$	1,600.00	\$	1,600.00	\$	1,600,00	\$	1,600.00
51160	Professional Services	\$	24,055.00	\$	25,000.00	\$	25,000,00	\$	25,000.00	\$	25,000.00	\$	25,000.00
51210	Cleaning Services	\$	120,629.00	\$	70,000.00	\$	72,100.00	\$	74,263,00	\$	76,490.00	\$	78,785.00

^{*} Highlighted Items Require County or Town Council Approval

Account	Account Description	FY	2010	FY	2011	FY	2012	FY	2013	FY	2014	FY	2015
51295	Other Vehicle Operating Costs	\$	•	\$	-	\$	•	\$		\$	-	\$	-
51300	Garage Repairs/Maintenance	\$	16,000.00	\$	16,000.00	\$	16,000,00	\$	16,000.00	\$	16,000,00	\$	16,000.00
51310	Books/Subscriptions/Memberships	\$	500.00	\$	500,00	\$	500.00	\$	500.00	\$	500,00	\$	500,00
51320	Training and Conferences	\$	3,000.00	\$	3,000.00	\$	3,000.00	\$	3,000.00	\$	3,000.00	\$	3,000.00
51500	Vehicle Insurance	\$	8,100.00	\$	8,100,00	\$	8,100.00	\$	8,100.00	\$	00.001,8	\$	B,100,00
51510	Building/Contents Insurance	\$	10,140.00	\$	13,000,00	\$	16,000.00	\$	16,000.00	\$	16,000.00	\$	16,000.00
51990	Unclassified Operating	\$	21,764,00	\$	40,000.00	\$	45,000,00	\$	50,000.00	\$	55,000.00	\$	65,000,00
52010	Supplies - Office/Photo/Etc	\$	7,500.00	\$	7,500,00	\$	7,500,00	\$	7,500.00	\$	7,500.00	\$	7,500,00
52020	Data Processing Supplies	\$	1,000.00	\$	1,000.00	\$	1,000,00	\$	1,000.00	\$	1,000.00	\$	1,000,00
52030	Cleaning Supplies	\$	300,00	\$	300.00	\$	300.00	\$	300.00	\$	300,00	\$	300,00
52050	Uniforms	\$	6,000.00	\$	10,000.00	\$	10,030.00	\$	10,000.00	\$	10,000.00	\$	10,000,00
52240	Small Tools, Etc	\$	2,650.00	\$	2,650.00	\$	2,650.00	\$	2,650.00	\$	2,650,00	\$	2,650.00
52330	Facility Maintenance Supplies	\$	16,000.00	\$	16,000.00	\$	16,000.00	\$	16,000.00	\$	16,000.00	\$	16,000.00
52340	Signs (Each under \$500)	\$	1,500.00	\$	1,500,00	\$	1,500.00	\$	1,500,00	\$	1,500.00	\$	1,500.00
52390	ARFF Supplies	\$	4,100,00	\$	6,000.00	\$	6,000,00	\$	6,000.00	\$	6,000.00	\$	6,000.00
52400	Other Supplies	\$	662.00	\$	600,00	\$	600.00	\$	600,00	\$	600.00	\$	600.00
52410	Grounds Maintenance Supplies	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000,00	\$	1,000.00
52500	Fuels/Lubricants	\$	23,000.00	\$	20,000.00	\$	20,000.00	\$	20,000.00	\$	20,000,00	\$	20,000.00
52600	Minor Office Furniture/ Equip <\$3000	\$	4,410.00	\$	20,000,00	\$	20,000.00	\$	20,000.00	\$	20,000,00	\$	20,000.00
52610	Data Processing Equip <\$3000	\$	1,433,00	\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000,00	\$	5,000.00
53110	Interes (Isangars)	¥	126 53 500	3	12653601							8	
54200	Specialized Capital Equipment (ARFF)	\$	-	\$	50,000.00	\$	-	\$	-	\$	-	\$	•
54420	Renovations to Existing Buildings	\$	-	\$	50,000.00	\$	250,000,00	\$	•	\$	-	\$	
	General Fund Debt Service	\$	-	\$	60,000.00	\$	60,000,00	\$	60,000.00	\$	60,000.00	\$	60,000.00
58500	Depreciation Expense	\$	620,815,00	\$	651,855.00	\$	734,355.00	\$	796,855.00	\$	859,355,00	\$	1,059,355.00
	Total	\$	1,673,509.00	\$	1,887,504.00	\$	1,960,858.00	\$	1,692,920.00	\$	1,737,419.00	\$	1,783,974.00
	Excess Revenues Over Expenditures	\$	(245, 289.00)	\$	(51,449.00)	\$	(285,639.00)	\$	(559,077.00)	\$	(522,434.00)	\$	(483,879.00

^{*} Highlighted Items Require County or Town Council Approval

Lady's Island Airport Operating Budget

Account	Account Description	FY	2010	FY	2011	FY	2012	FY	2013	FY	2014	FY	2015
ARW Cop	pital Project Fund												
	FAA Grant Revenue	\$	(986,083,60)	\$	(252,000,00)	\$ ((1,399,500.00)	\$	(6,273,000,00)	\$	(135,000,00)	\$	(1,755,000.00
	SCAC Grant Revenue	\$	(13,191,20)	\$	(7,000.00)	\$	(38,875.00)	\$	(174,250,00)	\$	(3,750.00)	\$	(48,750.00
	INTR XFER from LI Airport	\$	(13,191,20)	\$	(7,000.00)	\$	(38,875.00)	\$	(174,250,00)	\$	(3,750.00)	\$	(48,750.00
54111	Runway and Taxiway Overlay	\$	501,266.00	\$	-	\$	-	\$	•	\$	-	\$	•
54112	Airfield Electrical Improvement	\$	141,431,00	\$		\$	•	\$	-	\$	-	\$	_
54113	Tree Removal	\$	289,461,00	\$	•	\$	-	\$	-	\$	-	\$	
54114	Master Plan	\$	80,308.00	\$	-	\$	-	\$	•	\$	-	\$	•
	Runway Safety Area and Extension (planning)	\$	-	\$	171,000.00	\$	-	\$	-	\$	-	\$	_
	Runway Safety Area and Extension (design)	\$	•	\$	-	\$	451,250,0D	\$	•	\$	-	\$	-
	Runnay Safety Area and Extension (construction)	\$	-	\$	-	\$	-	\$	6,621,500,00	\$	_	\$	•
	Parking Lot (design)	\$	-	\$	95,000.00	\$	•	\$	-	\$	-	\$	•
	Parking Lot (construction)	\$	•	\$	•	\$	1,026,000.00	\$	•	\$	-	\$	-
	Partial Panallel Taxiway and Apron (design)	\$	-	\$	-	\$	•	\$	-	\$	57,000,00	\$	•
	Partial Parallel Taxiway and Apron (design)	\$	-	\$	-	\$		\$	•	\$	_	\$	1,852,500.00
	Heliport (design)	\$	•	\$		\$	-	\$	•	\$	85,500.00	\$	
	Total	\$	-	\$		\$	•	\$	-	\$	•	\$	-
													

^{*} Highlighted Items Require County Council Approval

Lady's Island Airport Operating Budget

Account	Account Description	FY	2010	FY	2011	F	2012	FY	2013	FY	2014	FY	2015
ARW Ent	terprise Fund												
Revenues													
44801	Fuel AVGAS	\$	(275,425.00)	\$	(296,000.00)	\$	(296,000,00)	\$	(239,000.00)	\$	(289,000.00)	\$	(298,000.00
44802	Fuel JET	\$	(198,423.00)	\$	(220,000.00)	\$	(00,000,005)	\$	(167,000,00)	\$	(321,000.00)	\$	(500,000.00
44810	Oil sales to Others	\$	(3,818,00)	\$	(4,000.00)	\$	(4,000.00)	\$	(3,000.00)	\$	(4,000.00)	\$	(4,000.00
44840	Ramp Fees	\$	(5,368,00)	\$	(4,000.00)	\$	(4,000,00)	\$	(3,750,00)	\$	(5,000.00)	\$	(5,000.00
44870	Tie Down Fees	\$	(13,193.00)	\$	(11,000.00)	\$	(11,000.00)	\$	(9,750.00)	\$	(13,000,00)	\$	(15,000,01)
44880	Sada Machine Sales	\$	•	\$	-	\$	-	\$	•	\$	-	\$	•
44881	Merchandise Sales	\$	(7,088.00)	\$	(7,000.00)	\$	(7,000.00)	\$	(5,250.00)	\$	(7,000.00)	\$	(7,000.00
47010	Miscellaneous Revenues	\$	(100.00)	\$	(100,00)	\$	(100.00)	\$	(100,00)	\$	(100.00)	\$	(100.001)
47100	Flight Training Concession	\$	-	\$	(2,000.00)	\$	(2,000.00)	\$	(1,500,00)	\$	(3,000.00)	\$	(4,000.00
47132	Rental Cars - Commission	\$	(1,000.00)	\$	(1,000.00)	\$	(1,000.00)	\$	(750.00)	\$	(1,500.00)	\$	(2,000.00
47210	Hangar Rentals	\$	(101,889.00)	\$	(101,889.00)	\$	(101,889.00)	\$	(101,889.00)	\$	(101,889.00)	\$	(101,889.00
47220	Rental Office	\$	(7,805,00)	\$	(00,000,8)	\$	(8,000.00)	\$	(8,000,00)	\$	(00,000,8)	\$	(8,000.00
	Hangar Property Taxes			\$	(7,000.00)	\$	(7,000.00)	\$	(7,000,00)	\$	(7,000,00)	\$	(7,000,00
4B500	Kler from Serend Fundinisati Properly len.		(100 000.00)	į,	(40 000,00)		440,000,000		(45,000,00)		(60-000-00)	1	(60,000,00
17.00X	Y/St/Fe Lind Lease				(12 000 00)	4	(42,000,00)		(12,000,00)		(12.003.00)	\$	(12.000 to
97×××	Private dangar Developmentaline Leave			*	(00,000 SE	*	(000ed0.3)		(4800000)	3	(4,000,00)	a.	4 (A coot)
	Total	\$	(714,109.00)	_		\$	(715,989.00)	\$	(607,989.00)	\$	(836,489.00)	\$	(1,027,989.00
Expendit	u dita a	_		<u> </u>		_		-		-	· · · · · · · · · · · · · · · · · · ·	<u> </u>	
	Xfer to Capital Project Fund	├─		\$	7,000,00	\$	38,875,00	\$	174,250,00	\$	3,750,00	5	48,750.00
	Salaries and Wages	\$	90,165.00	\$	90,165.00	\$	91,968.30	\$	81,968,30	\$	93,807.66	\$	95,683.82
	Overtime	\$	20,100.00	\$	70,165.00	\$	71,700.30	\$	61,700.30	\$	73,007.00	\$	70,993.02
	Shift Holiday Pay	\$	<u>. </u>	\$		\$		\$		\$		\$	
	Employer FICA	\$	5,590.00	\$	5,590,00	\$	5,701.00	\$	4,276,00	\$	5,815.84	\$	5,932.1
	Employer Medicare	\$	1,307.00	\$	1,307.00	Ľ	1,333.00	\$	1,000,00	\$	1,359.80	\$	1,387.00
	Employer SC Retirement	\$	8,466.00	\$	8,466,00	Ļ÷	8,635.00	\$	6,476.00	\$	8,808.03	\$	8,984.19
	Employer PO Retirement	\$	0,700.00	\$	0,1007,00	\$	6,639.00	\$	0,7/0.00	\$		\$	3,704.13
20120	Probabel to semena	<u>L#</u> _	•	<u> </u>		1.		1.7		1.0		17	

^{*} Highlighted Items Require County Council Approval

Lady's Island Airport Operating Budget

Account	Account Description	FY 2010		FY 2011		FY 2012		FY 2013		FY 2014		FY 2015	
50140	Employer Group Insurance	\$	7,540.00	\$	7,540.00	\$	7,690.00	\$	5,768.00	\$	7,844.62	\$	8,001.51
50150	Employer Work Comp Insurance	\$	2,309,00	\$	2,309.00	\$	2,355.00	\$	1,766.00	\$	2,402.28	\$	2,450.33
50160	Employer Tort Liability Ins	\$	734,00	\$	734.00	\$	748.00	\$	561.00	\$	763.65	\$	778.93
50170	Employer Unemployment Ins	\$	162,00	\$	162.00	\$	165.00	\$	123,00	\$	168.54	\$	171.92
50199	Employer Unclassified	\$	-	\$		\$	-	\$	-	\$\$	-	\$	
51000	Advertising	\$	300.00	\$	300,00	\$	300.00	\$	2,000.00	\$	1,000.00	\$	1,000.00
51010	Printing	\$	50,00	\$	150.00	\$	150,00	\$	50.00	\$	50.00	\$	50,00
51030	Postage/Other Garriers	\$	175.00	\$	350.00	\$	350,00	\$	375,00	\$	400,00	\$	425,00
51040	Licenses/Permits	\$	1,700.00	\$	1,700,00	\$	1,700.00	\$	1,700,00	\$	1,700.00	\$	1,700.00
51050	Telephone	\$	3,950.00	\$	3,500.00	\$	3,500.00	\$	3,500.00	\$	3,700,00	\$	3,800.00
51060	Electricity/Natural Gas	\$	18,500.00	\$	20,000.00	\$	20,000.00	\$	20,000,00	\$	24,000.00	\$	24,000,00
51070	Water/Sewer/Garbage	\$	3,000,00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00
51090	Garbage Services	\$	-	\$	-	\$	•	\$	-	\$	•	\$	-
51100	Heating fuels	\$	-	\$	•	\$	•	\$	-	\$		\$	•
51110	Maintenance Contracts	\$	5,427.00	\$	7,500.00	\$	7,500.00	\$	7,750.00	\$	7,900.00	\$	8,150,00
51120	Repairs to Equipment	\$	3,000.00	\$	3,000.00	\$	00,000,6	\$	3,000.00	\$	3,000,00	\$	3,000.00
51130	Repairs to Buildings	\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000,00	\$	5,000.00	\$	5,000.00
51140	Equipment Rentals	\$	500,00	\$	500.00	\$	500.00	\$	500.00	\$	500.00	\$	500.00
51160	Professional Services	\$	20,000.00	\$	10,000,00	\$	10,000.00	\$	10,000,00	\$	10,000.00	\$	10,000.00
51210	Cleaning Services	\$	8,000.00	\$	8,000.00	\$	6,000,00	\$	8,000.00	\$	8,000,00	\$	8,000.00
51295	Other Vehicle Operating Costs	\$	50,00	\$	50,00	\$	50.00	\$	50.00	\$	50.00	\$	50.00
51300	Garage Repairs/Maintenance	\$	11,500.00	\$	8,000.00	\$	00.000,8	\$	8,000.00	\$	8,000.00	\$	8,000.00
51310	Books/Subscriptions/Memberships	\$	1,500.00	\$	1,500,00	\$	1,500.00	\$	1,500.00	\$	1,500.00	\$	1,500.00
51320	Training and Conferences	\$	500.00	\$	750.00	\$	750,00	\$	750.00	\$	750.00	\$	750.00
51500	Vehicle Insurance	\$	1,590.00	\$	1,590.00	\$	1,590.00	\$	1,600.00	\$	1,650.00	\$	1,650.00
51510	Building/Contents Insurance	\$	3,915.00	\$	4,000,00	\$	4,000.00	\$	4,000.00	\$	4,000.00	\$	4,000.00
51990	Unclassified Operating	\$	25,760.00	\$	15,000.00	\$	15,000,00	\$	15,000.00	\$	15,000.00	\$	15,000.00
52010	Supplies - Office/Ptwto/Etc	\$	3,453.00	\$	2,200.00	\$	2,200.00	\$	2,500.00	\$	2,500.00	\$	2,700,00
52020	Data Processing Supplies	\$	1,180.00	\$	1,000.00	\$	1,000,00	\$	1,000,00	\$	1,000.00	\$	1,000.00

^{*} Highlighted Items Require County Council Approval

Lady's Island Airport Operating Budget

Account	Account Description	FY	2010	F	2011	FY	2012	FY	2013	FY	2014	F	2015
52030	Cleaning Supplies	\$	100,00	\$	100.00	\$	100.00	\$	100,00	\$	100,00	\$	100.00
52050	Uniforms	\$	300.00	\$	300.00	\$	300,00	\$	300.00	\$	300.00	\$	300.00
52240	Small Tools, Etc	\$	800.00	\$	500.00	\$	500,00	\$	500.00	\$	500,00	\$	500.00
52330	Facility Maintenance Supplies	\$	5,320.00	\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000,00
52340	Signs (Each under \$500)	\$	500.00	\$	500.00	\$	500.00	\$	500,00	\$	500,00	\$	500.00
52390	ARFF Supplies	\$	•	\$	-	\$	•	\$	-	\$	-	\$	•
52400	Other Supplies	\$	100.00	\$	100.00	\$	100.00	\$	100.00	\$	100.00	\$	100.00
52410	Grounds Maintenance Supplies	\$	400.00	\$	300,00	\$	300,00	\$	300.00	\$	300.00	\$	300.00
52500	Fuels/Lubricants	\$	5,000,00	\$	4,000.00	\$	4,000.00	\$	4,000.00	\$	4,250,00	\$	4,500.00
52600	Minor Office Furniture/ Equip <\$3000	\$	10,700.00	\$	3,000.00	\$	3,000,00	\$	2,000.00	\$	2,000.00	\$	2,000.0
52610	Data Processing Equip <\$3000	\$	1,150,00	\$	1,000.00	\$	00.000,1	\$	1,000.00	\$	1,000,00	\$	1,000.0
54110	Data Processing Equipment	\$	3,000,00	\$	3,000.00	\$	3,000.00	\$	00,000,6	\$	3,000.00	\$	3,000.0
54200	Specialized Capital Epuipment	\$	•	\$	•	\$	•	\$	•	\$	-	\$	•
54420	Renovations to Exist Buildings	\$	•	\$	-	\$	20,000.00	\$		\$	-	\$	•
54630	Consultants/Professional Services	\$	•	\$	15,000.00	\$	15,000.00	\$	15,000.00	\$	15,000.00	\$	15,000.0
58000	Purchases - Fuel/Lubes	\$	352,642.00	\$	349,000.00	\$	349,000.00	\$	279,000.00	\$	406,000.00	\$	527,000,0
58030	Purchases - Concessions	\$	6,000.00	\$	6,000.00	\$	6,000,00	\$	00,000,6	\$	6,000.00	\$	6,000.0
	Fuel Truck Lease	\$	•	\$	00.000,05	\$	20,000,00	\$	00,000,00	\$	20,000,00	\$	20,000.0
	Debt Reduction			\$	29,000.00	\$	29,000,00	\$	29,000.00	\$	29,000.00	\$	29,000.0
58500	Depreciation Expense	\$	57,302.00	\$	60,167.00	\$	122,175.00	\$	394,425.00	\$	394,425.00	\$	494,925.0
	Total	\$	678,637.00	\$	715,330.00	\$	831,535.30	\$	1,133,688.30	\$	1,112,895.42	\$	1,382,639.8
	Total Revenues Over Expenditures	\$	(35,472,00)	\$	(659.00)	\$	115,546,30	\$	525,699,30	\$	276,406.42	\$	354,650.8

^{*} Highlighted Items Require County Council Approval