

Beaufort County Airports Board

Chairman
CHRIS BUTLER

Vice Chairman
JAMES STARNES

Committee Members

HOWARD ACKERMAN
MARK BAILEY
LESLIE ADLAM FLORY
NICHOLAS MESENBURG
DAVID NELEMS
RICH SELLS
THOMAS SHEAHAN
BRIAN TURRISI

Airports Director
JON REMBOLD

County Administrator
MICHAEL MOORE

Airports Senior
Administrative Specialist
ROCIO REXRODE

Physical Address

Hilton Head Island Airport 120 Beach City Road Hilton Head Is, SC 29926

Mailing Address

Airport Administration 26 Hunter Road Hilton Head, SC 29926 (843) 255.2942 www.beaufortcountysc.gov

MEETING ACCESS

NEW MEETING LINK ID: 160 054 6759 Passcode: 758629

Beaufort County Airports Board Agenda

Council Chambers – Hilton Head Island One Town Center Court, Hilton Head, SC 29928 Thursday, September 11, 2025, at 10:00 AM

- I. CALL TO ORDER
- II. PLEDGE OF ALLEGIANCE
- III. PUBLIC NOTIFICATION OF THIS MEETING HAS BEEN PUBLISHED, POSTED, AND DISTRIBUTED IN COMPLIANCE WITH THE SOUTH CAROLINA FREEDOM OF INFORMATION ACT (FOIA)
- IV. APPROVAL OF AGENDA
- V. APPROVAL OF MINUTES AUGUST 14, 2025
- **VI.** PUBLIC COMMENT (Limit comments to three minutes)
- VII. DIRECTOR'S REPORT
 - 1. Airports Fourth Quarter Financial <u>Update</u> (Brian Cronin)
- VIII. UNFINISHED BUSINESS
- IX. NEW BUSINESS

ACTION ITEMS:

- CUSTOMER FACILITY CHARGE (HXD) RECOMMENDATION TO APPROVE A RESOLUTION AUTHORIZING A CUSTOMER FACILITY CHARGE ("CFC") AND DIRECTING THE COLLECTION AND APPLICATION OF THE PROCEEDS – VOTE
- X. CHAIRMAN UPDATE
- XI. COMMITTEE REPORTS
- XII. CITIZEN COMMENT (Limit comments to three minutes)
- XIII. ADJOURNMENT

NEXT MEETING:

THURSDAY, OCTOBER 9, 2025, AT 10:00 AM LOCATION: TBD

MINUTES

Beaufort County Airports Board

August 14, 2025 | 1:30 pm | Meeting called to order by Chairman Chris Butler Video and Transcript

ATTENDANCE

Present: Jim Starnes, Howard Ackerman, Brian Turrisi, Thomas Sheahan, Mark Bailey, Rich Sells, Leslie Adlam Flory, and David Nelems

Absent: Chris Butler and Nick Mesenburg

County Staff: Jon Rembold, Airports Director; Stephen Parry, Deputy Airports Director; Jeremy Mathes, ARFF Chief; Brandon Chavis, Airport Manager; Jared Fralix, Assistant County Administrator – Infrastructure; Hank Amundson, Special Assistant to the County Administrator; and Rocio Rexrode, Airports Senior Administrative Specialist.

Beaufort County Council Liaison: Thomas Reitz

Hilton Head Island Town Council Liaison: Melinda Tunner

Public: Judy Elder, Talbert, Bright and Ellington, Inc.; John O'Toole, Executive Director, Beaufort County Economic Development Corporation; Kelli Brunson, Senior Project Manager, Beaufort County Economic Development Corporation, and Mark Rogers, CEO, Lone Mountain Aircraft

AGENDA ADOPTION

The August 14, 2025, BCAB meeting agenda was adopted with unanimous consent.

APPROVAL OF MINUTES

Brian Turrisi made a motion to approve July 17, 2025, meeting minutes. Mark Bailey seconded the motion. All were in favor and the motion passed.

PUBLIC COMMENTS

Melinda Tunner: Councilwoman Tunner raised a procedural question regarding when comments could be made related to the Lone Palmetto presentation. It was confirmed that comments would be addressed during the public comment period. She expressed concerns regarding the Hilton Head Island Airport taxiway relocation, noting a potential movement approximately 100 feet closer to Beach City Road. Questions were raised about whether the project is independent of the Airport Layout Plan. She voiced concerns about increased noise, the acquisition of twelve parcels, and potential economic impacts on local businesses. Emphasis was placed on supporting affected businesses and mitigating any economic disruption.

DIRECTOR'S REPORT

• DEPARTMENT UPDATE:

Community Engagement – Meet and Greet Event: Rembold reported that during the Water Festival Air Show weekend, the airport hosted a meet and greet event with the visiting demonstration pilots.

Special guests included representatives from the Child Abuse Prevention Association (CAPA) and Beaufort County Disabilities and Special Needs (DSN). The event provided community members, including youth participants, an opportunity to interact with the pilots and learn more about aviation. The Director noted it was a successful outreach effort and expressed interest in continuing similar events in the future.

Ad Hoc Artwork Selection Committee Terminal Tour: Rembold reported that the artwork committee conducted Terminal tours to evaluate the site to help select finalist art pieces for the installation. He explained that the selected artwork will be positioned on the wall between the boarding gate areas and the TSA checkpoint. He noted that this wall serves a dual purpose: providing space for the selected artwork and creating a semi-opaque visual barrier to prevent passengers in the boarding area from viewing security screening operations. The Director indicated that the committee has narrowed selections to finalists and is approaching final artwork decisions.

Tenant Appreciation Event: Rembold reported that the airport conducted a tenant appreciation event, providing breakfast (Chick-fil-A sandwiches) for approximately 70 airport workers. The Director noted that this quarterly initiative recognizes all terminal personnel, including cab drivers, janitorial staff, airline employees, TSA personnel, and other airport workers.

New ARFF Chief: Rembold introduced Jeremy Mathes as the new ARFF Chief for HXD Airport, noting his arrival from Las Vegas where he served with the Air Force at the Nevada Test and Training Range. Rembold emphasized that Chief Mathes brings extensive real-world experience responding to incidents, including hung ordnance and aircraft fires, which will enhance training and leadership for the airport fire team.

Chief Mathes addressed the Board, expressing appreciation for the welcoming reception and reporting that the team appears well-organized. He stated he is prepared for the challenges ahead. The Director emphasized Chief Mathes's immediate impact on airport operations, noting his arrival just prior to the Part 139 inspection scheduled for the following week, and that Chief Mathes has already made significant contributions to inspection preparation by addressing loose ends and ensuring readiness for the certification process.

• TERMINAL UPDATE:

Rembold informed that drive lanes and pavement markings have been completed, with fencing relocated to improve accessibility. Handicapped parking areas have been striped and connected to accessible ramps. Interior work is advancing, with drywall, insulation, and specialty finishes largely complete. He mentioned that the Artwork Selection Committee has toured the facility and is finalizing selections for the feature wall between the boarding gates and the TSA checkpoint. Installation of the transformer by Palmetto Electric is expected shortly, which will provide full power and allow air conditioning to be activated.

AIRPORTS' BUSINESS UPDATE:

RBC Heritage Sponsorship: Rembold said that following this year's event, the airport team began coordinating with the Heritage Foundation regarding next year's RBC Heritage Tournament. Plans are in place for sponsorship opportunities, including the 10th green skybox and access at the Lighthouse Club on April 18th. Board members and volunteers will again be encouraged to participate, and giveaways will be provided during the event.

Part 139 Inspection: Rembold advised that the FAA Part 139 annual certification inspection is scheduled for the week of August 18. The inspector will be on site Monday through Thursday, conducting a comprehensive review of airport facilities, operations, records, and training documentation. Staff are finalizing preparations, and due to the scope of the inspection, the week may be busy and stressful.

HHI ATAX Application: Rembold noted that the Town of Hilton Head Island's Accommodations Tax application process is underway. As in previous years, the airport will apply for funds to support marketing efforts targeting inbound visitors from key markets such as New York, Chicago, and Washington, D.C. These funds help promote direct air service to Hilton Head Island Airport and cannot be used for capital or operational expenses.

UNFINISHED BUSINESS

1. PROJECT LONE PALMETTO UPDATE AND RECOMMENDATION

The Beaufort County Economic Development Corporation presented an update on Project Lone Palmetto, a proposal dating back to 2017 that includes 100,000 square feet of hangar space and a fixed-base operation. The \$23 million project is expected to create about fifty high-paying jobs, address the shortage of hangar space, and attract new investors. Community meetings showed strong support, with concerns over noise, building placement, and stormwater management addressed, and assurances given that jet or turbine maintenance would not be included.

VOTE:

David Nelems approved a recommendation to develop a non-binding Letter of Intent for County Council consideration, in parallel with the Airport Master Plan process. Mark Bailey seconded the motion. All were in favor, and the motion passed.

NEW BUSINESS – ACTION ITEMS

1. GRANT ACCEPTANCE - RECOMMENDATION TO APPROVE A RESOLUTION TO ACCEPT SCAC GRANT IN THE AMOUNT OF \$40,505.12 FOR HXD ADMINISTRATION BUILDING RENOVATION (DESIGN)
Rich Sells made a motion to approve a recommendation to approve a resolution to accept a SCAC grant of \$40,505.12 for the HXD administration building renovation design. Mark Bailey seconded the motion. All were in favor, and the motion passed.

2. WORK AUTHORIZATION (XD) - RECOMMENDATION TO APPROVE TALBERT, BRIGHT, AND ELLINGTON WORK AUTHORIZATION 2119-2502 AMENDMENT 1 FOR PARKING LOT GATES (DESIGN)

Rich Sells made a motion to approve a recommendation to approve Talbert. Bright and Ellington Work Authorization 2119-2502 Amendment 1 for parking lot gates design. Howard Ackerman seconded the motion. All were in favor, and the motion passed.

CHAIRMAN UPDATE

1. Finance Committee

Members: Howard Ackerman (Chair), Chris Butler, Tom Sheahan, and Brian Turrisi.

The Committee had nothing new to report this month. They will keep the board informed of any new developments.

2. Passenger Service Committee

Members: Leslie Adlam Flory (Chair), David Nelems, Jim Starnes, and Tom Sheahan

The Committee had nothing new to report this month. They will keep the board informed of any new developments.

3. ARW Facilities Use and Improvement Committee

Members: Chris Butler (Chair), Mark Bailey, David Nelems, Jim Starnes, and Nick Mesenburg
The Committee had nothing new to report this month. They will keep the board informed of any
new developments.

4. HXD Airport Improvement Committee

Members: Brian Turrisi (Chair), Howard Ackerman, Rich Sells, and Chris Butler

The Committee had nothing new to report this month. They will keep the board informed of any new developments.

5. Government Affairs Committee

Members: Rich Sells (Chair)

The Committee had nothing new to report this month. They will keep the board informed of any new developments.

PUBLIC COMMENTS

<u>Thomas Reitz:</u> Councilman Reitz reported that interviews are underway to select a replacement for Ms. Esposito on the Board, with a recommendation expected next week. He also encouraged continued fact-based communication with the public to address misconceptions about airport projects, specifically the use of the term "expansion" in media coverage.

<u>Melinda Tunner:</u> Regarding Project Lone Palmetto, Councilwoman Melinda Tunner noted that residents were generally supportive but emphasized three main concerns. She highlighted the need to exclude jet or

engine maintenance from the proposal, carefully consider building placement to reduce impacts, and ensure proper stormwater management. She also encouraged the Town of Hilton Head to be more formally involved in the process.

ADJOURNMENT

The motion to adjourn was made at 10:56 a.m. It passed unanimously.

NEXT MEETING

September 11, 2025 | 10:00 a.m.

Town of Hilton Head Island, 1 Town Center Ct., Hilton Head Island, SC 29928

The following is a summary of Revenues and Expenses for Hilton Head Island Airport as of June 30, 2025, and June 30, 2024.

Hilton Head Island Airport (HXD) Unaudited Statement of Revenues and Expenses

	Fiscal Year Ended June 30		
	2025	2024	Increase/(Decrease)
Cable TV Franchises	\$ -	\$ 16,729	\$ (16,729)
Town of Hilton Head Revenues	101,035	258,365	(157,330)
Grant Revenues	1,042,582	1,265,438	(222,856)
Ramp Fees	704,323	465,514	238,809
Parking/Taxi/Limo Fees	143,226	130,670	12,556
Firefighting Fees-Others	427,641	409,738	17,902
Security Fees (Airlines)	301,527	252,817	48,710
Security Revenue (Badges)	12,770	13,689	(919)
Miscellaneous Revenues	80,474	132,693	(52,219)
Fixed Base Operator	864,420	863,577	843
Rents	2,208,574	1,950,865	257,709
Flight Training Commissions	5,823	5,673	150
Operating Agreements	32,267	37,651	(5,384)
Rental Co Property	128,020	123,796	4,224
Hangar Rentals	222,172	209,590	12,582
Sale of Property	-	1,395	,
Interest Income	99,089	, -	_
Total Revenues	6,373,942	6,138,201	138,047
Total Nevenues	0,373,342	0,130,201	130,047
Payroll and Related Expenses	\$2,011,280	\$1,892,935	\$118,345
Advertising	205,649	340,820	(135,171)
Printing/Postage	198	438	(241)
Licenses/Permits	-	661	(661)
Stormwater Utility Fees	40,425	41,739	(1,314)
Utilities	180,140	148,671	31,469
Maintenance & Repairs	164,874	186,734	(21,860)
Professional Services	585,963	529,472	56,491
Non-Professional Services	291,357	279,800	11,556
Vehicle Maintenance	22,962	28,512	(5,550)
Dues & Subscriptions	8,098	10,756	(2,658)
Training & Conferences	15,556	16,481	(925)
Insurance	108,359	88,256	20,103
Miscellaneous Expenditures	116,595	2,343	114,252
Supplies & Materials	21,088	21,058	30
Uniforms	5,719	25,620	(19,902)
Fuel	19,956	20,217	(261)
Non-Capital Equipment	-	2,772	(2,772)
Bond Interest	52,199	57,075	(4,876)
Capital Equipment	380,759	208,126	172,633
Local Grant Match	81,048	32,006	49,042
Depreciation	-	-	<u>-</u> _
Total Expenses	4,312,225	3,934,491	377,733
Net Income	\$2,061,718	\$2,203,710	(\$141,992)
Capital Equipment	380,759	208,126	172,633
Depreciation			
	380,759	208,126	172,633
Adjusted Net Income	<u>\$2,442,477</u>	<u>\$2,411,835</u>	<u>\$30,641</u>

HXD Variance Summary

Revenues

- Cable TV Franchises: In previous fiscal years, Charter Communications has paid HXD a franchise fee. As of June 30, 2025, we have not received payment for this fiscal year. County Finance has been contacted to provide an explanation regarding the non-receipt of this fee and it appears we may be receiving fees that were not appropriately allocated to HXD.
- **Town of Hilton Head Revenues:** This line item is lower in the current fiscal year due to fewer reimbursement requests related to the Town of Hilton Head ATAX.
- Grant Revenues: These revenues reflect salary reimbursements received through the American Rescue Plan Act of 2021 (ARPA), specifically from Grant 51. As of fiscal year end, this grant has been fully expended and closed out.
- Ramp Fees: Ramp fees increased \$238,809 due to higher airline cost recovery fees for fiscal year 2025.
- Parking/Taxi/Limo Fees: These revenues increa
- sed \$12,556 due to increased volume.
- **Firefighting Fees-Others:** There was a \$17,902 increase in these fees through June 30th compared to last fiscal year. While the firefighting fees charged to airlines remained unchanged for fiscal year 2025 compared to 2024, a slight increase in enplanements has resulted in increased revenues for fiscal year 2025.
- **Security Fees (Airlines):** The current \$48,710 increase for fiscal year 2025 is due to higher airline cost recovery fees.
- Miscellaneous Revenues: These revenues primarily include amounts from Uber, Lyft, Execair, and similar sources. For fiscal year 2025, there has been a decrease of \$52,219, which is largely attributed to a storm damage insurance claim from January 2023. The reimbursement, totaling \$47,218, was received during fiscal year 2024 and subsequently recorded by County Finance.
- **Rents:** This line item covers airline rents for both common and assigned space. As of fiscal year end 2025, rents are up \$257,709 as compared to last fiscal year. This is due to higher airline cost recovery fees.
- Operating Agreements: These revenues are related to the tenant's aircraft maintenance and detailing. They are lower by \$5,384 when compared to last fiscal year.
- Hangar Rentals: These revenues have increased \$12,582 due to higher fees being charged for fiscal year 2025.

Expenses

- Payroll and Related Expenses: Payroll expenses have increased by \$118,345 this fiscal year, primarily due to the annual cost of living adjustment and changes resulting from the County's compensation study. Additional contributing factors include the hiring of two part-time firefighters, overtime costs from snowstorm response, and increased overtime pay resulting from a firefighter vacancy.
- Advertising: Decreased by \$135,171 due to a large amount of these expenses being partially covered by the SCASD DOT grant.
- **Utilities:** Have increased \$31,469 due to higher rates being charged for communication, and water and sewer service
- **Professional Services:** This line item is \$56,491 higher compared to the same period last year, primarily due to increased costs for Securitas security services.
- **Miscellaneous Expenditures:** This increase is due to the FAA compliance payment that was made in fiscal year 2025
- **Uniforms:** Uniform expenses show a \$19,902 decrease in fiscal year 2025. The increase in the prior year was due to the purchase of new bunker gear for the ARFF staff during fiscal year 2024.
- Capital Equipment: Capital Equipment purchases increased by \$172,633. Fiscal year 2025 purchases include an electric car charging station, a tractor, aircraft dollies and airbags, an ATC gate opener, lighted runway X markers, a truck, and ATC lighting.

• Local Grant Match: The Local Grant Match represents HXD's share of SCASD Federal DOT invoices that are partially reimbursed. The \$49,042 increase is attributed to a higher number of reimbursable advertising-related invoices paid during the period.

Net Income

As of June 30, 2025, fiscal year-to-date net income (revenues less expenses) total \$2,061,718, compared to \$2,203,710 for the same period in fiscal year 2024 — a decrease of \$141,992. This decrease is mainly due to higher costs associated with payroll and related services, professional services, the FAA compliance payment, and increased capital equipment purchases. After adjusting for capital equipment purchases, the net increase for fiscal year 2025 compared to fiscal year 2024 is \$30,641.1

¹ Please note that fiscal year 2025 depreciation has not yet been recorded by County Finance. Accordingly, depreciation has been removed from the fiscal year 2024 statement to ensure a consistent basis for comparison.

The following is a summary of Revenues and Expenses for Beaufort Executive Airport as of June 30, 2025, and June 30, 2024.

Beaufort Executive Airport (ARW) Unaudited Statement of Revenues and Expenses

	Fiscal Year Ended June 30		
	2025	2024	Increase/(Decrease)
Fuel - AvGAS	\$ 301,327	\$ 350,153	\$ (48,826)
Fuel - Jet	407,750	445,555	(37,805)
Oil Sales	4,084	4,651	(567)
Ramp Fees	33,192	38,768	(5,577)
Parking Fees	5,799	1,017	4,782
Miscellaneous Revenues	12,584	8,989	3,596
Tie Down Fees	70,515	52,560	17,955
Merchandise Sales	7,326	8,820	(1,494)
Rental Car Commision	5,503	5,963	(460)
Flight Training Commissions	7,888	11,340	(3,452)
Operating Agreements	9,743	8,542	1,201
Rental Co Property	44,027	40,777	3,250
Hangar Rentals	138,303	139,661	(1,359)
Total Revenues	1,048,039	1,116,796	(68,758)
Payroll and Related Expenses	\$230,443	\$196,177	\$34,266
Advertising	219	2,263	(2,044)
Postage	-	270	(270)
Licenses/Permits	5,424	5,100	324
Stormwater Utility Fees	18,377	18,535	(158)
Utilities	24,616	21,509	3,107
Maintenance & Repairs	68,453	41,287	27,166
Professional Services	1,842	297	1,545
Non-Professional Services	34,030	34,030	-
Vehicle Maintenance	3,633	529	3,104
Dues & Subscriptions	5,482	3,394	2,088
Training & Conferences	1,586	1,268	318
Insurance	31,297	29,553	1,745
Miscellaneous Expenditures	7,697	3,990	3,708
Supplies & Materials	3,020	4,298	(1,278)
Uniforms	-	490	(490)
Purchases Concessions	9,595	5,342	4,253
AvGas Purchases	241,597	256,546	(14,949)
Jet Fuel Purchases	227,158	291,768	(64,610)
Fuels/Lubricants	7,532	19,760	(12,228)
Non-Capital Equipment	424	-	424
Capital Equipment	31,273	-	31,273
Site Development	49,049	16,286	32,764
Depreciation	_	_	_
Total Expenses	1,002,746	952,691	50,055
Net Income	<u>\$45,293</u>	<u>\$164,105</u>	<u>(\$118,812)</u>
Capital Equipment	31,273	-	31,273
Site Development	49,049	16,286	32,764
Depreciation	<u> </u>		
Total Adjustment	80,322	16,286	64,037
Adjusted Net Income	<u>\$125,615</u>	<u>\$180,391</u>	<u>(\$54,776)</u>

ARW Variance Summary

Revenues

- Fuel AvGAS, Fuel Jet, and Oil Sales: These three categories all experienced a decline in sales volume during fiscal year 2025 compared to fiscal year 2024.
- Ramp Fees: Ramp fees have decreased \$5,577 when compared to the same period last fiscal year. These fees are waived when customers purchase fuel.
- **Miscellaneous Revenues:** This line item has increased \$3,596 when compared to last fiscal year mainly due to increased Flying Frog donations.
- Tie Down Fees: Tie down fees have increased by \$17,955 mainly due to higher fees and a rise in volume.
- Flight Training Commissions: These are lower this fiscal year due to multiple aircraft maintenance issues.
- **Operating Agreements:** This category is higher this fiscal year due to increased aircraft maintenance and detailing.
- Hangar Rentals: Hangar rentals show a slight decrease due to some late payments.

Expenses

- **Payroll and Related Expenses**: Payroll has increased \$34,266 due to the addition of an employee, the COLA, and the County compensation study.
- Maintenance & Repairs: ARW has been making more repairs such as a new concrete access walkway, air
 conditioning belt and duct repair, and has started replacing old lighting with new LED lighting.
- **Miscellaneous Expenditures:** These expenses are primarily tied to the Flying Frog and Beaufort Business After Hours events.
- Fuel AvGAS, Fuel Jet, and Oil Purchases: These expenses decreased due to lower sales when compared to last fiscal year.

Net Income

As of June 30, 2025, fiscal year-to-date net income (revenues less expenses) total \$45,293, compared to \$164,105 for fiscal year 2024 — a decrease of \$118,812. This decline is mainly due to higher costs associated with payroll and related services, maintenance and repairs, capital equipment purchases, and hangar site development. After adjusting for capital equipment purchases and site development, adjusted net income is \$54,776 lower for fiscal year 2025 compared to fiscal year 2024.²

² Please note that fiscal year 2025 depreciation has not yet been recorded by County Finance. Accordingly, depreciation has been removed from the fiscal year 2024 statement to ensure a consistent basis for comparison.

RESOLUTION NO. 2025/XX

RESOLUTION OF BEAUFORT COUNTY IMPOSING A CUSTOMER FACILITY CHARGE ("CFC") ON RENTAL CAR CONTRACTS AT THE HILTON HEAD ISLAND AIRPORT AND DIRECTING THE COLLECTION AND APPLICATION OF THE CFC PROCEEDS

WHEREAS, the Beaufort County ("County") is the owner and operator of the Hilton Head Island Airport ("Airport") and is empowered by law to construct, operate, police, regulate and finance the Airport and to establish fees, rates and charges upon users of the Airport; and

WHEREAS, the County has awarded concessions to certain rental car companies ("Concessionaires") to provide automobile rental services to the public on and at the Airport; and

WHEREAS, the County has determined that the public and Concessionaires would benefit from the construction of new and expanded rental car service facilities and new rental car ready/return parking facilities ("Rental Car Facility Improvements") at the Airport; and

WHEREAS, the County has commenced the initial planning of the Rental Car Facility Improvements to be constructed on Airport property; and

WHEREAS, the County has determined that the interests of the County, the Concessionaires and the public would be best served by the County's imposition of charges on the customers of the Concessionaires at the Airport to provide funds to pay the costs of planning, designing, construction and maintenance of the Rental Car Facility Improvements.

NOW, THEREFORE, it is hereby RESOLVED that:

- 1) Commencing on ______, 2025 there shall be a charge imposed by the County upon each rental car contract entered into between each Concessionaire and each of such Concessionaires' customers for automobiles to be picked up from or delivered to Concessionaire at the Airport.
- 2) The charge imposed hereby shall be referred to as the Hilton Head Island Airport Customer Facility Charge or "CFC".
- 3) The CFC shall be collected by each Concessionaire from each customer and the proceeds remitted to the County by the 10th day of each month following the month in which the CFC is collected.
- 4) Concessionaires shall have no equitable or ownership interest in the CFCs collected but shall have only a possessory interest in the CFCs which shall be remitted to the County.
- 5) The County shall use the proceeds of the CFC to:
 - a) pay the costs of physical planning, financial planning, designing and constructing

the Rental Car Facility Improvements; and

- b) pay the annual debt service on any indebtedness incurred by the County to plan, design, acquire and construct the Rental Car Facility Improvements; and
- c) defease or prepay any indebtedness incurred by the County to plan, design, acquire and construct the Rental Car Facility Improvements; and
- d) pay the costs of operating, maintaining and repairing the Rental Car Facility Improvements; and
- e) compensate the County for its loss of public parking revenue which would be generated by the public use of the automobile parking spaces which comprise the Ready/Return Lot; and
- f) to pay for the costs of future improvements to the Rental Car Facility Improvements and any other facilities used by the Concessionaires at the Airport.
- 6) Proceeds of the CFC shall be separately accounted for by the County.
- 7) Effective ______, 2025 the amount of the CFC shall be set at \$7.00 per contract for each day such contract is in effect and shall remain at \$7.00 until the County shall deem it necessary, in its sole discretion, to change the CFC amount to generate the proceeds required under paragraph 5 of this Resolution.
- 8) The County hereby authorizes and directs its Airports Director to effectuate the implementation of the CFC in accordance with this Resolution and revise the amount of the CFC from time to time as necessary to generate the proceeds required under paragraph 5 of this Resolution.

. 2025.

COUNTY COUNCIL OF BEAUFORT COUNTY
BY:
Alice Howard, Chairman

ATTEST:
Sarah W. Brock, Clerk to Council

day of

Adopted this