



Beaufort County Airports Board

Chairman
HOWARD ACKERMAN

Vice Chairman
LESLIE ADLAM FLORY

Committee Members
MARK BAILEY
CHRIS BUTLER
ANNE ESPOSITO
NICHOLAS MESENBURG
DAVID NELEMS
THOMAS SHEAHAN
BRIAN TURRISI

Airports Director
JON REMBOLD

County Administrator
ERIC GREENWAY

Administrative Specialist
ROCIO REXRODE

Administration Building
Hilton Head Island Airport
120 Beach City Road
Hilton Head Is, SC 29926

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MEETING ACCESS
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ID: 161 714 8655
Passcode: 791968

Beaufort County Airports Board Agenda

Council Chambers – Hilton Head Island

One Town Center Court, Hilton Head, SC 29928

Thursday, July 20, 2023, at 1:30 PM

- I. CALL TO ORDER
- II. PLEDGE OF ALLEGIANCE
- III. PUBLIC NOTIFICATION OF THIS MEETING HAS BEEN PUBLISHED, POSTED, AND DISTRIBUTED IN COMPLIANCE WITH THE SOUTH CAROLINA FREEDOM OF INFORMATION ACT (FOIA)
- IV. APPROVAL OF AGENDA
- V. APPROVAL OF MINUTES – [MAY 18, 2023](#)
- VI. PUBLIC COMMENT (Limit comments to three minutes)
- VII. DIRECTOR'S REPORT
- VIII. UNFINISHED BUSINESS
- IX. NEW BUSINESS

ACTION ITEMS:

1. HILTON HEAD ISLAND AIRPORT (HXD) - RECOMMENDATION OF CONTRACT AWARD FOR COMMERCIAL SERVICE TERMINAL IMPROVEMENTS – [VOTE](#)
 2. HILTON HEAD ISLAND AIRPORT (HXD) - RECOMMENDATION OF CONSTRUCTION CONTRACT AWARD FOR TAXIWAY F REHABILITATION - [VOTE](#)
 3. HILTON HEAD ISLAND AIRPORT (HXD) - RESOLUTION TO APPROVE COST RECOVERY MODEL AND REVISED AIRLINES RATES AND CHARGES - [VOTE](#)
 4. GRANT ACCEPTANCE - RESOLUTION TO ACCEPT SCAC GRANT 23-029 IN THE AMOUNT OF \$12M FOR HXD COMMERCIAL SERVICE TERMINAL IMPROVEMENTS CONSTRUCTION - [VOTE](#)
 5. GRANT ACCEPTANCE - RESOLUTION TO ACCEPT SCAC GRANT 23-025 IN THE AMOUNT OF \$378,044 FOR HXD TAXIWAY F STRENGTHENING CONSTRUCTION AND EXEC AIR LAND ACQUISITION - [VOTE](#)
 6. BEAUFORT EXECUTIVE AIRPORT (ARW) – FACILITY USE RATE CHANGES (AS APPROVED BY ARW COMMITTEE) - [VOTE](#)
 7. BEAUFORT EXECUTIVE AIRPORT (ARW) – RESOLUTION TO APPROVE AN OPERATING AGREEMENT BETWEEN BEAUFORT COUNTY AND HIGH TIDE AVIATION SCENIC AIR TOURS - [VOTE](#)
- X. CHAIRMAN UPDATE
 - XI. COMMITTEE REPORTS
 - XII. CITIZEN COMMENT (Limit comments to three minutes)
 - XIII. ADJOURNMENT

NEXT MEETING:

THURSDAY, AUGUST 17, 2023, AT 1:30 PM

COUNCIL CHAMBERS, 100 RIBAUT RD., BEAUFORT, SC 29901

MINUTES

Beaufort County Airports Board

May 18, 2023 | 1:30 pm | Meeting called to order by Vice-Chair Leslie Adlam Flory

ATTENDANCE

Present: Leslie Adlam Flory, Anne Esposito, James Buckley, Thomas Sheahan, Brian Turrisi, David Nelems and Nick Mesenburg.

Absent: Howard Ackerman, Chris Butler, and Mark Bailey.

County Staff: Jon Rembold, Airports Director; Stephen Parry, Deputy Airports Director; and Rocio Rexrode, Administrative Specialist.

ADOPTION OF AGENDA

Motion: James Buckley made a motion to adopt the agenda. Thomas Sheahan seconded the motion. All were in favor and the motion passed.

APPROVAL OF MINUTES

Motion: Brian Turrisi made a motion to approve the May 18, 2023, meeting minutes. Thomas Sheahan seconded the motion. All were in favor and the motion passed.

PUBLIC COMMENTS

There were no Public Comments

DIRECTOR'S REPORT

- **DEPARTMENT UPDATE:**

Staff Spotlight: Charles "Dan" Neeson – Operations Chief

Jon Rembold mentioned that Dan has been with the Airports for 9 years. He said that Dan started on the maintenance side and is currently the Operations Chief. Rembold stated that Dan has been a great asset through the years.

- **HXD UPDATE:**

Terminal Bids –June 7:

Rembold said that the Terminal bids open on June 7th. After the bids open, they must be evaluated, and then they go in front of County Council; so, there is a time lag between the opening of the bids and beginning the project.

TSA Pre-Check Event(s):

Rembold stated that there is a date open in July to hold a TSA Pre-Check event at ARW, and one in late October to hold an event in Hilton Head, so there will be couple of opportunities to host the Pre-check events.

WHHI 843-TV:

Rembold mentioned that WHHI TV (local TV) recorded their show at the Terminal. Rembold said that he and the County Administrator each recorded a segment. The airport segment highlighted the terminal project and thanking the folks for flying local. In related news, Rembold said that the County has several gas station TV spots that were purchased, and hopefully some airport information will appear on them.

Chase Fulmer:

Rembold mentioned that Chase Fulmer will be joining the team in a couple of weeks. He said that Chase will be working alongside the Ambassadors Program, but also somewhat independent greeting folks and helping with some of the customer-service work around the Terminal.

Ambassadors:

Rembold asked Leslie Adlam Flory for an update.

Flory stated that the Ambassadors Program will be starting the first weekend in June.

There was a discussion regarding the option of having an Ambassadors Program at Signature.

Airlines Meeting:

Rembold mentioned that Airport staff and the Airport consultants met with the Airlines to discuss agreements, rates, and charges. He said it was a successful meeting and that talks are progressing with the Airlines.

“Transportation”:

Rembold said that there is a proposal to change the definition of the word “Transportation” as it relates to the interpretation in State law. He stated that currently it excludes “aviation” as a mode of transportation. Rembold explained that aviation could use the ability to find more funding via a sales tax if the definition is changed. Rembold emphasized the Board's role as advocates to engage and to tell the story about why the definition change is important.

- **ARW UPDATE:**

Grand Re-Opening:

Jon Rembold stated that it was a fantastic evening. Rembold thanked the Members who attended the event. He said that it was a turning point for the Beaufort Executive Airport.

Visit from US Army:

Jon Rembold related that on Tuesday a CH-47 Chinook landed on the grass out in the airfield, and one of the soldiers jumps out of the helicopter, comes over towards the Terminal, and says, “Hey, we heard you guys have really cool T-shirts here!” Rembold stated that the ARW merchandise is so cool, that the US military is stopping to get it. He said that the Frogmore t-shirts are not only “world famous” but that now the US military wants to wear them.

Hangars – Beginning Permitting Phase (6-8 mos.):

Jon Rembold said that it will take 6-8 months to get the permits back. He said after the permits are back, they will be able to move to bidding.

UNFINISHED BUSINESS

There was no Unfinished Business.

NEW BUSINESS – ACTION ITEMS

1. **HILTON HEAD ISLAND AIRPORT (HXD) - RECOMMENDATION TO APPROVE TALBERT, BRIGHT AND ELLINGTON WORK AUTHORIZATION 2119-2302, TAXIWAY F REHABILITATION AND CONSTRUCTION**

Anne Esposito made a motion to approve the recommendation to approve TBE Work Authorization 2119-2302 for the rehabilitation and construction of Taxiway F. Brian Turrisi seconded the motion. All were in favor and the motion passed.

2. **HILTON HEAD ISLAND AIRPORT (HXD) & BEAUFORT EXECUTIVE AIRPORT (ARW) - RECOMMENDATION TO APPROVE A 5% HANGAR FEE INCREASE**

Anne Esposito made a motion to approve the recommendation to approve the 5% hangar fee increase at HXD and ARW. Thomas Sheahan seconded the motion. All were in favor and the motion passed.

CHAIRMAN UPDATE

1. **Finance Committee**

Members: Howard Ackerman (Chair), Anne Esposito, Chris Butler, and Brian Turrisi.

The Committee has nothing new to report this month. They will keep the board informed of any developments.

2. **Communications and Marketing Committee**

Members: Jim Buckley (Chair), Brian Turrisi, and Leslie Adlam Flory.

The Committee has nothing new to report this month. They will keep the board informed of any new developments.

3. **Passenger Service Committee**

Members: Leslie Adlam Flory (Chair), Anne Esposito

See Leslie Adlam Flory update above. Recorded under Director’s Report – Ambassadors.

4. **ARW Facilities Use and Improvement Committee**

Members: Chris Butler (Chair), Mark Bailey, and Trey Ambrose

The Committee has nothing new to report this month. They will keep the board informed of any new developments.

5. **The HHI Airport General Aviation Improvement Committee (HXD)**

Members: Howard Ackerman and Brian Turrisi.

The Committee has nothing new to report this month. They will keep the board informed of any new developments.

PUBLIC COMMENTS

There were no Public Comments

ADJOURNMENT

Motion to adjourn was made at 2:09 pm. It passed unanimously.

NEXT MEETING

June 15, 2023 | 1:30 pm | Hybrid Meeting

Beaufort County Council Chambers, 100 Ribaut Road, Beaufort, SC.



BEAUFORT COUNTY COUNCIL

AGENDA ITEM SUMMARY

ITEM TITLE:

Recommendation of Contract Award for Phase I of the Hilton Head Island Airport Commercial Service Terminal Improvements to Edison Foard, Inc. of Charlotte, NC in the amount of \$27,196,809.29 plus a 10% contingency for a total of \$29,916,490.10

MEETING NAME AND DATE:

Finance Committee; August 21, 2023

PRESENTER INFORMATION:

Jon Rembold; Airports Director

3 minutes

ITEM BACKGROUND:

Council Resolution 2022/25 directed staff to proceed with the terminal project.

The project was initially bid in June 2022. The bids were above the project budget so, Council's approval, the team re-packaged the bid as an initial phase package, and it was then offered for bids. Bids were received June 7, 2023 Bids are within the project budget.

Airports Board reviewed and approved the recommendation to Finance Committee at its regular meeting on July 20, 2023.

PROJECT / ITEM NARRATIVE:

The initial phase includes the entrance road improvements, new TSA screening checkpoint, and new boarding gate areas.

FISCAL IMPACT:

Funding for the initial phase:

FAA Grants	\$22,600,000
SC Aeronautics Grants	\$3,000,000
SC Budget Line Item	\$12,000,000
Airport	\$2,200,000*

**Airport share is 10% of the FAA discretionary funding. This amount is budgeted in the "Sponsor Share" line item. This expense will be realized incrementally over a 3-5 year period.*

STAFF RECOMMENDATIONS TO COUNCIL:

Staff recommends approval of the contract award.

OPTIONS FOR COUNCIL MOTION:

Motion to approve/deny Contract Award for Phase I of the Hilton Head Island Airport Commercial Service Terminal Improvements to Edison Foard, Inc. of Charlotte, NC in the amount of \$27,196,809.29 plus a 10% contingency for a total of \$29,916,490.10.

Move forward to Council for Approval on August 28, 2023

BID TABULATION
 TERMINAL IMPROVEMENTS-PHASE 1-IFB# 041923
 HILTON HEAD ISLAND AIRPORT
 TBE PROJECT NO. 2119-1905
 JUNE 7, 2023

BASE BID					Edison Foard, Inc. Charlotte, NC LICENSE NO.: BD5 G11049		Cooper Tacja General Contracting Co. Raleigh, NC LICENSE NO.: BD5 122012		Monteith Construction Corp. Wilmington, NC LICENSE NO.: CLG.99696	
ITEM NO.	SPEC NO.	DESCRIPTION	QTY	UNIT	UNIT PRICE	EXT. TOTAL	UNIT PRICE	EXT. TOTAL	UNIT PRICE	EXT. TOTAL
97	SPEC.	HANDHOLE	3	EA	\$1,899.45	\$5,698.35	\$1,809.00	\$5,427.00	\$6,239.00	\$18,717.00
98	CONTRACT DOCUMENTS	TERMINAL RENOVATION AND EXPANSION AS DEPICTED IN THE CONTRACT DOCUMENTS TO INCLUDE ALL CONTRACT ITEMS NOT INDICATED ELSEWHERE ON THE BID FORM	1	LS	\$21,642,000.00	\$21,642,000.00	\$20,339,012.00	\$20,339,012.00	\$26,386,000.00	\$26,386,000.00
99	12100	GATE 1 COUNTER INSERTS (ALLOWANCE NO. 1)	1	ALLOW	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00
100	12100	GATE 2 COUNTER INSERTS (ALLOWANCE NO. 2)	1	ALLOW	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00
101	12100	TEMPORARY SIGNAGE (ALLOWANCE NO. 3)	1	ALLOW	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00
102	12100	PLAN REVIEW, BUILDING PERMIT, UTILITY TAP AND MISC. FEES (ALLOWANCE NO. 4)	1	ALLOW	\$125,000.00	\$125,000.00	\$125,000.00	\$125,000.00	\$125,000.00	\$125,000.00
103	12100	SOIL TESTING FOR PERCOLATION RATES AND COMPOSITION ADJUSTMENT (ALLOWANCE NO. 5)	1	ALLOW	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00
104	12100	COST TO MOVE TSA AND LEO OFFICES (ALLOWANCE NO. 6)	1	ALLOW	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00
105	SPEC	FINE GRADING-LANDSCAPING	1	LS	\$3,150.00	\$3,150.00	\$670.47	\$670.47	\$742.00	\$742.00
106	SPEC	SOIL AMENDMENTS-LANDSCAPING	1	LS	\$682.50	\$682.50	\$15,085.71	\$15,085.71	\$15,991.00	\$15,991.00
107	SPEC	HERBICIDE	1	LS	\$367.50	\$367.50	\$470.51	\$470.51	\$530.00	\$530.00
108	SPEC	LANDSCAPING WITH REQUIRED IRRIGATION SYSTEM COMPLETE PER PLAN	1	LS	\$69,823.37	\$69,823.37	\$108,196.38	\$108,196.38	\$114,689.00	\$114,689.00
109	SPEC	SOD, ZOYSIA JAPONICA 'ZEON', KOREAN GRASS	8,000	SF	\$1.21	\$9,680.00	\$1.95	\$15,600.00	\$3.00	\$24,000.00
110	SPEC	PHASE 1 - YEAR 1 MAINTENANCE	1	LS	\$2,100.00	\$2,100.00	\$19,620.00	\$19,620.00	\$20,798.00	\$20,798.00
111	SPEC	PHASE 1 - YEAR 2 MAINTENANCE	1	LS	\$2,100.00	\$2,100.00	\$20,304.00	\$20,304.00	\$21,523.00	\$21,523.00
112	SPEC	PHASE 1 - YEAR 3 MAINTENANCE	1	LS	\$2,100.00	\$2,100.00	\$21,024.00	\$21,024.00	\$22,286.00	\$22,286.00
113	SPEC	PHASE 2 - YEAR 1 MAINTENANCE	1	LS	\$0.00	\$0.00	\$3,840.00	\$3,840.00	\$4,071.00	\$4,071.00
114	SPEC	PHASE 2 - YEAR 2 MAINTENANCE	1	LS	\$0.00	\$0.00	\$3,984.00	\$3,984.00	\$4,224.00	\$4,224.00
115	SPEC	PHASE 2 - YEAR 3 MAINTENANCE	1	LS	\$0.00	\$0.00	\$5,400.00	\$5,400.00	\$5,724.00	\$5,724.00
116	SPEC	PHASE 6 - YEAR 1 MAINTENANCE	1	LS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
117	SPEC	PHASE 6 - YEAR 2 MAINTENANCE	1	LS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
118	SPEC	PHASE 6 - YEAR 3 MAINTENANCE	1	LS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
119	371APD	REDUCED PRESSURE PRINCIPLE BACKFLOW PREVENTER COVER	1	EA	\$2,940.00	\$2,940.00	\$3,534.00	\$3,534.00	\$3,747.00	\$3,747.00
120	SPEC	5-LUMINAIRE LED APRON FLOODLIGHT POLE WITH 50-FT MOUNTING HEIGHT, COMPLETE	2	EA	\$40,000.00	\$80,000.00	\$42,000.00	\$84,000.00	\$36,860.00	\$73,720.00
121	SPEC	REINFORCED CONCRETE TRANSFORMER PAD	1	EA	\$10,678.50	\$10,678.50	\$10,000.00	\$10,000.00	\$4,293.00	\$4,293.00
122	SPEC	REINFORCED CONCRETE GENERATOR PAD	1	EA	\$3,150.00	\$3,150.00	\$17,500.00	\$17,500.00	\$16,505.00	\$16,505.00

TOTAL BASE BID AMOUNT \$27,196,809.29 * \$28,232,314.40 \$36,530,153.00

DBE SUBCONTRACTOR AMOUNT \$1,515,000.00 \$1,530,000.00 \$0.00
 DBE PERCENTAGE OF BASE BID AMOUNT 5.6% 5.4% 0.0%

* DENOTES MATH ERROR

I HEREBY CERTIFY THIS TABULATION OF BIDS TO BE CORRECT.

TALBER, BRIGHT & ELLINGTON, INC.

6/8/2023
DATE

					Edison Foard, Inc. Charlotte, NC		Cooper Tacia General Contracting Co. Raleigh, NC		Monteith Construction Corp. Wilmington, NC	
					LICENSE NO.: BD5 G11049		LICENSE NO.: BD5 122012		LICENSE NO.: CLG.98696	
ITEM NO.	SPEC NO.	DESCRIPTION	QTY	UNIT	UNIT PRICE	EXT. TOTAL	UNIT PRICE	EXT. TOTAL	UNIT PRICE	EXT. TOTAL
1	347713	BID ALTERNATE NO. 1A - GATE 1 AIRCRAFT GATE EQUIPMENT TO INCLUDE 2A \$35,000 SPARE PARTS ALLOWANCE	1	LS	\$1,402,000.00	\$1,402,000.00	\$1,432,000.00	\$1,432,000.00	\$1,399,836.00	\$1,399,836.00
2	347713	BID ALTERNATE NO. 1B - GATE 2 AIRCRAFT GATE EQUIPMENT TO INCLUDE 2A \$35,000 SPARE PARTS ALLOWANCE	1	LS	\$1,414,000.00	\$1,414,000.00	\$1,409,000.00	\$1,409,000.00	\$1,378,000.00	\$1,378,000.00
3	347713	BID ALTERNATE NO. 1C - GATE 3 AIRCRAFT GATE EQUIPMENT TO INCLUDE 2A \$35,000 SPARE PARTS ALLOWANCE	1	LS	\$1,502,000.00	\$1,502,000.00	\$1,528,000.00	\$1,528,000.00	\$1,505,200.00	\$1,505,200.00
4	CONTRACT DOCUMENTS	BID ALTERNATE NO. 2 - FURNITURE ALLOWANCE	1	ALLOW	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00
5	CONTRACT DOCUMENTS	BID ALTERNATE NO. 3 - ALTERNATE CANOPY ENTRANCE	1	LS	\$1,121,000.00	\$1,121,000.00	\$864,000.00	\$864,000.00	\$1,645,000.00	\$1,645,000.00
6	12300	BID ALTERNATE NO. 4 - FOUNDATION DRAINAGE	1	LS	\$231,000.00	\$231,000.00	\$248,000.00	\$248,000.00	\$86,920.00	\$86,920.00
7	EB-44	BID ALTERNATE NO. 5 - SEAL/REJUVENATE EXISTING ASPHALT PARKING PAVEMENT TO REMAIN AFTER DEMOLITION-LANDSIDE	8,200	SY	\$3.76	\$30,832.00	\$4.58	\$37,556.00	\$22.00	\$180,400.00
8	321313	BID ALTERNATE NO. 6 - NON-REFLECTORIZED WHITE PAVEMENT MARKING OF EXISTING PARKING SPACES TO REMAIN IN EXISTING ASPHALT PARKING PAVEMENT AFTER SEALING/REJUVENATING-LANDSIDE	950	SF	\$4.83	\$4,588.50	\$6.00	\$5,700.00	\$32.00	\$30,400.00
9	321313	BID ALTERNATE NO. 7 - HOLDROOM UPFIT	1	LS	\$469,000.00	\$469,000.00	\$390,000.00	\$390,000.00	\$800,000.00	\$800,000.00
10	321313	BID ALTERNATE NO. 8 - SECOND MANNED CHECKPOINT LANE	1	LS	\$106,000.00	\$106,000.00	\$127,000.00	\$127,000.00	\$120,840.00	\$120,840.00
11	321313	BID ALTERNATE NO. 9 - GATE COUNTER INSERTS TO INCLUDE \$7,000 ALLOWANCE	1	LS	\$7,000.00	\$7,000.00	\$16,500.00	\$16,500.00	\$7,000.00	\$7,000.00
12	SPEC	BID ALTERNATE NO. 10 - 1-LUMINAIRE LED APRON FLOODLIGHT POLE WITH 45-FT MOUNTING HEIGHT, COMPLETE	1	EA	\$76,000.00	\$76,000.00	\$105,000.00	\$105,000.00	\$27,560.00	\$27,560.00
13	SPEC	BID ALTERNATE NO. 11 - 2-LUMINAIRE LED APRON FLOODLIGHT POLE WITH 45-FT MOUNTING HEIGHT, COMPLETE	1	EA	\$76,000.00	\$76,000.00	\$115,000.00	\$115,000.00	\$27,560.00	\$27,560.00
14	SPEC	BID ALTERNATE NO. 12 - 3-LUMINAIRE LED APRON FLOODLIGHT POLE WITH 35-FT MOUNTING HEIGHT, COMPLETE	1	EA	\$76,000.00	\$76,000.00	\$95,000.00	\$95,000.00	\$13,780.00	\$13,780.00
15	SPEC	BID ALTERNATE NO. 13 - 2-LUMINAIRE LED APRON FLOODLIGHT POLE WITH 35-FT MOUNTING HEIGHT, COMPLETE	1	EA	\$76,000.00	\$76,000.00	\$91,625.00	\$91,625.00	\$13,780.00	\$13,780.00

DEDUCT ALTERNATE BID

ITEM NO.	SPEC NO.	DESCRIPTION	QTY	UNIT	UNIT PRICE	EXT. TOTAL	UNIT PRICE	EXT. TOTAL	UNIT PRICE	EXT. TOTAL
1	321313	BID ALTERNATE NO. 14 - DELETE HOLDROOM SHELL	1	LS	(\$376,000.00)	(\$376,000.00)	(\$700,000.00)	(\$700,000.00)	(\$675,000.00)	(\$675,000.00)

* DENOTES MATH ERROR



BEAUFORT COUNTY COUNCIL

AGENDA ITEM SUMMARY

ITEM TITLE:
Recommendation of Contract Award for Taxiway F Rehabilitation Project at the Hilton Head Island Airport to APAC Atlantic, Inc. of Savannah, GA in the amount of \$3,171,600.00 plus a 10% contingency for a total of \$3,488,760.00
MEETING NAME AND DATE:
Finance Committee; August 21, 2023
PRESENTER INFORMATION:
Jon Rembold; Airports Director 3 minutes
ITEM BACKGROUND:
Council Resolution 2022/25 accepted FAA AIP Grant 47 which funded the design of the Taxiway project. This item is related to the construction phase of the project. Airports Board reviewed and approved the recommendation to Finance Committee at its regular meeting on May 18, 2023.
PROJECT / ITEM NARRATIVE:
Bids for the project were received June 7. The County Purchasing Department, the project's design team and the FAA have completed their evaluation of the bid. APAC Atlantic is the only bidder for the project. Their bid is acceptable and contract award is recommended by the project team. The project will rehabilitate and strengthen Taxiway F's pavement. Taxiway F is the primary commercial airline taxiway, and is therefore critical to the safe and efficient operation of the airport.
FISCAL IMPACT:
As with all grant projects, the initial costs are paid via the airport budget, but are reimbursed using grant funds. This project will be funded by an FAA grant (90%) and an SC Aeronautics Grant (10%). Initial funds will be drawn from GL Account 54000011-57999.
STAFF RECOMMENDATIONS TO COUNCIL:
Staff recommends approval of the contract award.
OPTIONS FOR COUNCIL MOTION:
Motion to approve/deny the contract award to APAC Atlantic, Inc. for HXD Taxiway F Strengthening Project at the Hilton Head Island Airport in the amount of \$3,171,600.00 plus a 10% contingency for a total of \$3,488,760.00 Move forward to Council for Approval on August 28, 2023

TALBERT, BRIGHT & ELLINGTON

Engineering & Planning Consultants

May 3, 2023

Mr. Jon Rembold, C.M.
Airports Director
Hilton Head Island Airport
120 Beach City Road
Hilton Head Island, SC 29926

RE: Bid Summary and
Contract Award Recommendation
Taxiway 'F' Strengthening
Hilton Head Island Airport
Hilton Head Island, South Carolina
TBE Project No. 2119-2101

Dear Mr. Rembold,

A total of one (1) responsive bid was received for the above project on May 3, 2023. A copy of the bid tabulation is attached and a summary of the bid results is provided below:

<u>Bidder</u>	<u>Total Bid Amount</u>
APAC-Atlantic, Inc., Savannah, GA	\$3,171,600.00

We have reviewed the bids received and have found APAC-Atlantic, Inc to be the lowest responsive bidder. APAC-Atlantic, Inc. is also proposing to subcontract 5.15% of the total bid amount to certified DBE firms, which exceeds the 5.1% DBE goal established for this project.

We recommend award of the construction contract for this project to APAC-Atlantic, Inc. for the total bid amount of \$3,171,600.00. The Engineer's Estimate of Probable Construction Cost for this project was \$2,883,300.00.

If you should have any questions concerning this matter, please do not hesitate to contact us.

Sincerely,

J. Andrew Shook, P.E.



Attachment

cc: Mr. Dave Thomas (w/attachment)

BID TABULATION
TAXIWAY 'F' STRENGTHENING
HILTON HEAD ISLAND AIRPORT
TBE PROJECT NO. 2119-2101
MAY 3, 2023

APAC-ATLANTIC, INC. SAVANNAH, GA	ENGINEER'S ESTIMATE
LICENSE NO.: 12050	

BASE BID

ITEM NO.	SPEC NO.	DESCRIPTION	QTY	UNIT	UNIT PRICE	EXT. TOTAL	UNIT PRICE	EXT. TOTAL
1	C-100	CONTRACTOR QUALITY CONTROL PROGRAM (CQCP)	1	LS	\$95,000.00	\$95,000.00	\$75,000.00	\$75,000.00
2	C-102	TEMPORARY FILTER SOCK	4,000	LF	\$5.10	\$20,400.00	\$4.00	\$16,000.00
3	C-102	TEMPORARY CONSTRUCTION ENTRANCE	2	EA	\$5,000.00	\$10,000.00	\$3,000.00	\$6,000.00
4	C-102	TEMPORARY FILTER SOCK INLET PROTECTION	6	EA	\$375.00	\$2,250.00	\$800.00	\$4,800.00
5	C-105	MOBILIZATION	1	LS	\$312,000.00	\$312,000.00	\$230,800.00	\$230,800.00
6	P-101	VARIABLE DEPTH COLD MILLING	5,000	SY	\$25.00	\$125,000.00	\$20.00	\$100,000.00
7	P-101	CRACK REPAIR - WIDTH 1/4" TO 2"	5,000	LF	\$3.20	\$16,000.00	\$4.00	\$20,000.00
8	P-101	CRACK REPAIR - WIDTH GREATER THAN 2"	100	LF	\$250.00	\$25,000.00	\$60.00	\$6,000.00
9	P-152	SHOULDER BUILDUP	11,900	LF	\$3.00	\$35,700.00	\$20.00	\$238,000.00
10	P-401	BITUMINOUS ASPHALT SURFACE COURSE	5,000	TN	\$430.00	\$2,150,000.00	\$235.00	\$1,175,000.00
11	P-603	EMULSIFIED ASPHALT TACK COAT	4,100	GAL	\$6.00	\$24,600.00	\$4.00	\$16,400.00
12	P-610	CONCRETE MANHOLE RIM PROTECTION	7	EA	\$12,650.00	\$88,550.00	\$800.00	\$5,600.00
13	P-620	TEMPORARY MARKING	6,900	SF	\$4.50	\$31,050.00	\$3.00	\$20,700.00
14	P-620	PAVEMENT MARKING (REFLECTORIZED)	6,900	SF	\$2.00	\$13,800.00	\$5.00	\$34,500.00
15	P-620	PAVEMENT MARKING (NON-REFLECTORIZED BLACK)	10,800	SF	\$0.75	\$8,100.00	\$5.00	\$54,000.00
16	HA	HERBICIDE APPLICATION	1	LS	\$2,575.00	\$2,575.00	\$5,000.00	\$5,000.00
17	T-901	TEMPORARY SEEDING (MULCHED)	5	AC	\$1,695.00	\$8,475.00	\$1,600.00	\$8,000.00
18	T-901	PERMANENT SEEDING (MULCHED)	4	AC	\$3,180.00	\$12,720.00	\$2,400.00	\$9,600.00
19	T-904	PERMANENT BAHIA SOD	106,000	SF	\$1.08	\$114,480.00	\$8.00	\$848,000.00
20	L-125	ADJUST EXISTING TAXIWAY LIGHT	33	EA	\$2,300.00	\$75,900.00	\$300.00	\$9,900.00

TOTAL BASE BID AMOUNT

\$3,171,600.00

\$2,883,300.00

DBE SUBCONTRACTOR AMOUNT

\$163,300.00

\$0.00

DBE PERCENTAGE OF BASE BID AMOUNT

5.15%

0.00%

I HEREBY CERTIFY THIS TABULATION OF BIDS TO BE CORRECT.

TALBER, BRIGHT & ELLINGTON, INC.

5/3/2023

DATE



BEAUFORT COUNTY COUNCIL

AGENDA ITEM SUMMARY

ITEM TITLE:
Resolution to approve the Hilton Head Island Airport Cost Recovery Model and Revised Airline Rates
MEETING NAME AND DATE:
Finance Committee, August 21, 2023
PRESENTER INFORMATION:
Jon Rembold, Airports Director 3 Minutes
ITEM BACKGROUND:
Beaufort County Airports Board approved the Cost Recovery Model and the revised airline rates at their regular meeting on July 20, 2023.
PROJECT / ITEM NARRATIVE:
The purpose of the Cost Recovery Model is to fully recover the airport's operating costs that are attributable to airline activity. A cost analysis showed these costs were not being recovered through the existing rates charged to the airlines. The revised rates reflect a two-phase (two years) model that, when fully implemented will fully recover the operating costs associated with airline activities.
FISCAL IMPACT:
Implementation of the model results in revised airline rates. This is a revenue-generating item.
STAFF RECOMMENDATIONS TO COUNCIL:
Approve the resolution to approve the Hilton Head Island Airport Cost Recovery Model and Revised Airline Rates
OPTIONS FOR COUNCIL MOTION:
Motion to approve/deny the Hilton Head Island Airport Cost Recovery Model and Revised Airline Rates Move forward to Council for approval on August 28, 2023



BEAUFORT COUNTY COUNCIL AGENDA ITEM SUMMARY

ITEM TITLE:
Resolution to accept SC Aeronautics Commission Grant Offer 23-029 for \$12,000,000 for HXD Terminal Improvements
MEETING NAME AND DATE:
Finance Committee; August 21, 2023
PRESENTER INFORMATION:
Jon Rembold; Airports Director 3 minutes
ITEM BACKGROUND:
Council Resolution 2022/25 directed staff to proceed with the terminal project. June 2022: SC Senator Davis announced to County Council this item was approved as a line item in the South Carolina Budget for FY 2023. Beaufort County Airports Board approved the proposed resolution to accept the funding during its regular meeting held July 20, 2023.
PROJECT / ITEM NARRATIVE:
In May 2022, South Carolina House Representative Jeff Bradley informed Beaufort County via the Hilton Head Island Airport that, as a result of communications between the airport team, county administration, and our state delegation, a \$12,000,000 line item for HXD's terminal construction was to be part of the Governor's approved budget. As directed by the Governor's Office, this grant will be used for terminal construction and is administered through the SC Aeronautics Commission Office. This grant does <i>not</i> require a local match.
FISCAL IMPACT:
This is a \$12,000,000 line item in the state's budget for the initial phase of terminal construction. It does not require a match, so there is no fiscal impact.
STAFF RECOMMENDATIONS TO COUNCIL:
Staff recommends approval of the resolution to accept the \$12,000,000 grant
OPTIONS FOR COUNCIL MOTION:
Motion to approve/deny Resolution to accept SC Aeronautics Commission Grant Offer 23-029 for \$12,000,000 for HXD Terminal Improvements Move forward to Council for Approval on August 28, 2023



2553 Airport Boulevard
West Columbia, SC 29170
(803) 896-6262
www.scaeronautics.com

Henry D. McMaster
GOVERNOR

Gary W. Siegfried
INTERIM
EXECUTIVE DIRECTOR

Aeronautics Commission

Delphin A. Gantt, Jr.
CHAIRMAN

Anne Esposito
DISTRICT 1

Vacant
DISTRICT 2

Skeets Cooper
DISTRICT 3

Lara Kaufmann
DISTRICT 4

Charles "Doug" Barnes
DISTRICT 5

Marco Cavazzoni
DISTRICT 6

Christopher Bethea
DISTRICT 7

June 23, 2023

Mr. Jon Rembold
Airports Director
Hilton Head Island Airport
120 Beach City Road
Hilton Head Island, SC 29926

Re: South Carolina Aeronautics Commission
Project No. 23-029 Terminal Construction

Dear Mr. Rembold,

I am pleased to inform you that the South Carolina Aeronautics Commission (SCAC) has approved your project application and awarded up to \$12,000,000.00 to Beaufort County for the Terminal Construction Project at the Hilton Head Island Airport (HXD).

This grant was approved based on your representation of local funding availability and your ability to proceed promptly with the project.

Please execute the enclosed grant agreement and return one original to SCAC at your earliest convenience. If you have awarded the construction, please have the contractor complete the Affidavit of Non-Collusion and return that with grant agreement.

This project qualifies for state, local and federal government funds. Project costs and funding are as follows:

State Funds*	\$12,000,000.00
State Funds**	\$ 3,000,000.00
Local Government	\$ 2,160,000.00
Federal	\$21,600,000.00
Total Project Cost	\$38,760,000.00

* This grant

** Grant 23-019

We are pleased to provide this funding. If we can be of further assistance, please do not hesitate to call.

Sincerely,

Gary Siegfried, PE
Interim-Executive Director

Enclosures: Grant
Cc: file



BEAUFORT COUNTY COUNCIL AGENDA ITEM SUMMARY

ITEM TITLE:
Resolution to accept SC Aeronautics Commission Grant Offer 23-025 for \$378,044 for Taxiway F Strengthening and for partial acquisition of Exec Air property at the Hilton Head Island Airport.
MEETING NAME AND DATE:
Finance Committee; August 21, 2023
PRESENTER INFORMATION:
Jon Rembold; Airports Director 3 minutes
ITEM BACKGROUND:
Council Resolution 2022/25 accepted FAA AIP Grant 47 which funded the design of the Taxiway project. This SCAC grant funds the airport portion of the construction phase of the project. The Airports Board approved the Exec Air property acquisition at its regular meeting in February 2023. Public Facilities and Safety Committee approved the Exec Air acquisition project on May 22, 2023. County Council approved the Exec Air acquisition project on June 12, 2023.
PROJECT / ITEM NARRATIVE:
Beginning in FY 2022, the South Carolina Aeronautics Commission (SCAC) changed its funding policy related to the six commercial service airports in the state. Each fiscal year, each of the six commercial service airports receives a \$250,000 allocation for any airport expense that meets the FAA guidelines for airport revenue use. Airports apply for these funds via the normal SCAC grant application process. The attached grant offer funds the airport's portion of the Taxiway F Strengthening Project and ALL of the expenses associated with acquiring 0.6 acres of Exec Air's property at the airport. This grant does <i>not</i> require a local match.
FISCAL IMPACT:
This is a 100% grant with no local match. The funds for the initial purchase (prior to grant reimbursement) are budgeted in line item 54020011-57130
STAFF RECOMMENDATIONS TO COUNCIL:
Staff recommends approval of the resolution to accept SCAC grant 23-025
OPTIONS FOR COUNCIL MOTION:
Motion to approve/deny Resolution to accept SC Aeronautics Commission Grant Offer 23-025 for \$378,044 for HXD Taxiway F Strengthening and Exec Air Property Acquisition Move forward to Council for Approval on August 28, 2023



2553 Airport Boulevard
West Columbia, SC 29170
(803) 896-6262
www.scaeronautics.com

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GOVERNOR

Gary W. Siegfried
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DISTRICT 3

Lara Kaufmann
DISTRICT 4

Charles "Doug" Barnes
DISTRICT 5

Marco Cavazzoni
DISTRICT 6

Christopher Bethea
DISTRICT 7

June 22, 2023

Mr. Jon Rembold
Airports Director
Hilton Head Island Airport
120 Beach City Road
Hilton Head Island, SC 29926

Re: Hilton Head Island Airport
Project No. 23-025 – Taxiway F Strengthening (Construction), Exec Air
Land Acquisition

Dear Mr. Rembold,

I am pleased to inform you that the South Carolina Aeronautics Commission (SCAC) has approved your project application and awarded up to \$378,044.00 to the Hilton Head Island Airport for the **Taxiway F Strengthening (Construction), Exec Air Land Acquisition** project. This grant was approved based on your representation of local funding availability and your ability to proceed promptly with the project.

Please execute the enclosed grant agreements, retain one for your files and return one complete original agreement to SCAC at your earliest convenience. If you have bid the Taxiway F Strengthening project and have procured a contractor, please have them complete the Affidavit of Non-Collusion and return this along with the grant agreement.

This project qualifies for state, local and federal government funds. Project costs and funding are as follows:

State Grant	\$ 378,044.00
Local Government	\$ 0.00
Federal Government	\$ 2,993,835.00
Total Project Cost	\$ 3,371,879.00

We are pleased to provide this funding. If we can be of further assistance, please do not hesitate to call.

Sincerely,

Gary Siegfried, PE
Interim-Executive Director

Enclosures: Grant
cc: file



MEMORANDUM



TO: ARW - Hangar Tenants
FROM: Jon Rembold, Airports Director
SUBJECT: Hangar Use Rate and Updated Fees
DATE: June 20, 2023

Dear Airport Hangar Tenant,

All County hangar use agreements at Beaufort Executive Airport (ARW) are being changed effective August 01, 2023 to reflect a 5% rate increase. This increase helps cover building insurance, operations, and maintenance costs. Hangar use fees also help pay for the airport's portion of the airfield improvements that are ongoing at ARW.

Revised hangar agreements will be sent to each hangar tenant reflecting the new rate. To maintain their agreement, each tenant must return the signed agreement and a certificate of insurance by July 31, 2023.

The items listed below also have updated rates:

- **Ramp Fee (Large)** \$150 per occurrence, waived with 80-gallon fuel purchase
- **Nightly Tie Down (Large) Transient** \$50 per night
 - 1st night waived with 80-gallon fuel purchase
- **Nightly Tie Down (Small) Transient** \$20 per night
 - 1st night waived with 20-gallon fuel purchase
- **Monthly Tie Down (Large) Tenant** \$200
- **Monthly Tie Down (Small) Tenant** \$150

Please contact me at 843-255-2952 or jrembold@bcgov.net if you have any questions.

cc: Eric Greenway, County Administrator
Dale Butts, Assistant County Administrator – Finance
Howard Ackerman, Chairman Beaufort County Airports Board

HIGH  ***TIDE***
AVIATION

Background

Jessica Ward founded High Tide Helicopters in 2013 to offer scenic air tours and flight training at the Cape Fear Regional Jetport in Southport, NC. Over the last 10 years, High Tide has grown to encompass fixed wing operations and in 2021 expanded to a second location in St. Simons Island, GA. Our scenic air tours have become very popular with both locals and tourists. We offer a comfortable, enclosed cockpit which is great for families with young children. Check out our reviews on Tripadvisor, Google, and Facebook to see what people are saying about us!



Our Scenic Air Tour Operation

We are thrilled to share with you the unique and exciting experiences we offer. Our mission is to provide unforgettable tours that showcase the beauty and history of the Coast from a bird's eye view.

We've carefully crafted our tours to take you on a journey that combines breathtaking views with the thrill of flying. High Tide is passionate about aviation and dedicated to making each tour experience one to remember.



Click below to check out our tours!

[Southport Tour](#)

[St. Simons Island Tour](#)

Why Choose High Tide Aviation's Airplane Tours?

Our airplane tours offer a truly unique experience that sets us apart from competitors. With our meticulously maintained airplanes and experienced pilots, we provide a safe and thrilling adventure that our customers will never forget!

But what really makes us stand out is our commitment to personalized service. We work with each customer to tailor our tours to their specific needs and preferences, ensuring that every customer has the best possible experience. From custom routes to special requests, we go above and beyond to make sure that every detail is taken care of.



Our Tour Fleet

Our fleet is made up of Cessna 172s. Each aircraft is meticulously maintained to ensure optimal performance and safety for our passengers.

Our planes are equipped with cutting-edge technology, including advanced avionics and navigation systems. They also have spacious cabins, comfortable seats, and large windows to offer passengers stunning views of the scenery below.



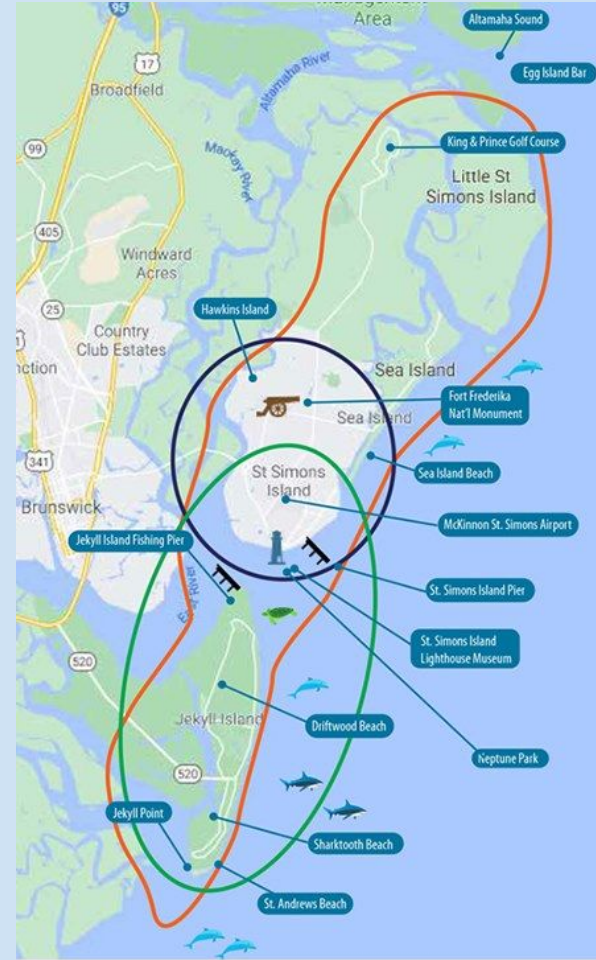
Our Experienced Pilots

Our pilots are the backbone of our company, bringing years of experience and a passion for aviation to every tour they lead. Each pilot on our team has completed rigorous training in both flight safety and customer service. But it's not just their qualifications that set them apart - it's their dedication to making each tour an unforgettable experience for our passengers. Our pilots have a wealth of knowledge about the areas we fly over and are always happy to share interesting facts and stories with our guests. They are also skilled at adapting to different flying conditions, ensuring a smooth and comfortable ride for everyone onboard.



Our Tour Packages

Our custom tour maps are tailored specifically to each of our locations, making it a breeze for our customers to find the perfect tour for them. With clear pricing, tour times, and brief descriptions of what you'll see, we make it easy to plan your adventure. With High Tide Aviation, you can access these maps quickly and easily on our website or in our brochures.



**Enjoy a scenic flight tour
over St. Simons Island!**

St. Simons Island, GA (KSSI)



Scenic Air Tours

St. Simons Island, GA

AIR TOURS OF THE GOLDEN ISLES

HIGH TIDE
AVIATION

Call 912-434-4843

GOLDEN ISLES PASSPORT

50 miles ~ 40 min ~ \$120 per person
St. Simons Pier, St. Simons Lighthouse, Neptune Park, St. Simons Sound, Driftwood Beach, St. Andrews Beach, Jekyll Point, Shark Tooth Beach, Jekyll Island Pier, Hawkins Island, Fort Frederica, King and Prince Golf Course, Hampton Plantation, Ocean Forest Golf Club, Frederica Golf Club, Altamaha Sound, Egg Island, Sidney Lanier Bridge, Sea Island, Little St. Simons Island

JEKYLL ISLAND TOUR

25 miles ~ 20 min ~ \$80 per person
St. Simons Lighthouse, St. Simons Pier, Neptune Park, St. Simons Sound, Driftwood Beach, Jekyll Island Pier, Shark Tooth Beach, St. Andrews Beach, Jekyll Point, Sidney Lanier Bridge, Sea Island Beach

LIGHTHOUSE TOUR

17 miles ~ 15 min ~ \$60 per person
St. Simons Lighthouse, St. Simons Pier, Neptune Park, Hawkins Island, Sea Island Beach, WWII Home Front Museum, St. Simons Sound, Fort Frederica, Hawkins Island

Guided Tours

- Narrated by pilot
- Historic landmarks
- Wildlife sightings

Cessna 172 (3 passengers)

Weight restrictions apply to all aircraft
Children must be 3 yrs or older and sit in own seat.

All tours fly over the beaches and include headsets



Southport, NC (KSUT)

Book online at flyhightide.com
or call 910-477-1926

AIR TOURS

BEACHES Helicopter \$66 per person (pp) Airplane n/a
Oak Island, Intracoastal Waterway – 8 miles

LIGHTHOUSES Helicopter \$120 pp • Airplane \$60 pp
Oak Island Lighthouse, Fort Caswell, Old Baldy Lighthouse, Cape Fear River & Southport Waterfront – 15 miles

BALD HEAD ISLAND Helicopter \$178 pp • Airplane \$89 pp
Oak Island Lighthouse, Fort Caswell, Old Baldy Lighthouse, All of Bald Head Island, Cape Fear, Frying Pan Shoals (shark spotting), Cape Fear River & Southport Waterfront – 30 miles

OAK ISLAND Helicopter \$178 pp • Airplane \$89 pp
Oak Island Lighthouse, Fort Caswell, Oak Island Pier, Ocean Crest Pier, CSS Bendigo (civil war shipwreck) – 30 miles

CAPE FEAR PASSPORT Helicopter \$280 pp • Airplane \$140 pp
Oak Island Lighthouse, Fort Caswell, Old Baldy Lighthouse, Bald Head Island, Cape Fear, Frying Pan Shoals (shark spotting), Fort Fisher, Kure Beach, Carolina Beach, Cape Fear River & Southport Waterfront – 50 miles

BEACH LOVER Helicopter \$450 pp • Airplane \$225 pp
Everything on the Cape Fear Passport Tour as well as Masonboro Island, Wrightsville Beach, UNCW, Downtown Wilmington's historic Riverfront, Cape Fear Memorial Bridge, USS North Carolina Battleship, Orton Plantation, & Old Brunswick Town – 85 miles (over 50 miles of just beaches!)

TOUR DETAILS

Guided Tours	Aircraft
• Narrated by pilot	• R44 Helicopter (2-3 passengers)
• Historic landmarks	• Cessna 172 (1-3 Passengers)
• Wildlife sightings	

Upgrade any tour to a Discovery Flight for \$50!

Weight restrictions apply to all aircraft
Children must be 3 yrs or older and sit in own seat

All tours fly over the beaches and include headsets

Have another site in mind? Call to ask about a custom tour route!

HIGH TIDE AVIATION

Located at Cape Fear Reg'l Jetport (KSUT)
4345 Airport Rd. SE • Southport, NC 28461

GIFT CERTIFICATES AVAILABLE

The map displays various tour routes (indicated by colored lines) connecting numerous landmarks and beaches. Key locations include Wilmington, Port of Wilmington, USS North Carolina, UNCW, Orton Plantation, Old Brunswicktown, Fort Anderson, MOTSU Sunny Point, Freeman Park, Carolina Beach Pier, General Beauregard, Carolina Beach, Kure Beach Pier, Kure Beach, Historic Fort Fisher, NC Aquarium, Zeke's Island Reserve, Frying Pan Shoals, Cape Fear, Shark spotting area, Bald Head Island, Old Baldy, Fort Caswell, Oak Island Pier, Oak Island Lighthouse, Oak Island, Ocean Crest Pier, CSS Bendigo, St. James, HTA/HTH, Intracoastal WW, Boiling Spring Lakes, Myrtle Grove, Silver Lake, and Johnny Mercer's Pier. Major roads like I-140, I-95, and US-17 are also shown.

Safety Measures and Precautions

At High Tide Aviation, safety is our top priority. We take every precaution to ensure the well-being of our passengers and pilots. Our planes undergo 100 hour inspections and frequent maintenance checks, and we adhere to strict safety protocols before each flight. Our focus on safety allows our customers to relax and enjoy the breathtaking views without any worries.

Passenger SAFETY Briefing

S Seat belts fastened for taxi, takeoff, landing.
Shoulder harnesses fastened for takeoff, landing.
Seat position adjusted and locked in place.

A Air vents (*location and operation*).
All environmental controls (*discussed*).
Action in case of any passenger discomfort.

F Fire extinguisher (*location and operation*).

E Exit doors (*how to secure; how to open*).
Emergency evacuation plan.
Emergency/survival kit (*location and contents*).

T Traffic (*scanning, spotting, notifying pilot*).
Talking (*"sterile cockpit" expectations*).

Y Your questions? (*Speak up!*).

Customer Reviews and Testimonials



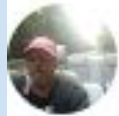
Sarah Keles



Local Guide · 16 reviews · 32 photos

★★★★★ 2 weeks ago **NEW**

I had a really great experience with High Tide Aviation. Getting there was easy and we were able to get on our plane within minutes. Justin was our pilot and he was very sweet and knowledgeable. We did the Bald Head Island tour which was about 20 minutes- Justin told us everything about the island and surrounding areas which was cool. The flight was very smooth and comfortable as well. I would love to do this again. Thank you Justin!



Darren Krimminger

8 reviews · 2 photos

★★★★★ a year ago

Booked a flight for my wife on our 20th anniversary 2 days ago. It was her 1st ever flight and she had an amazing experience!! The pilot was awesome and made her day so memorable and ensured that she was totally at ease with everything. The Cessna 172 aircraft was beautiful and the perfect plane for this type of trip.



Catrine Giery



Local Guide · 80 reviews · 1,206 photos

★★★★★ a year ago

We had a very enjoyable lighthouse sightseeing airplane tour! The online booking was easy, and the small airport and the airplane were clean and comfortable. Easy parking. It was our first flight in such an airplane, and we felt in safe hands. The views were magnificent. Definitely recommend for a unique experience. The price was very reasonable too.

Conclusion and Proposal

High Tide Aviation offers a unique and exciting experience that sets us apart from competitors. With a fleet of reliable, safe aircraft and experienced pilots, we provide the best scenic air tours for our customers.

Our packages are designed for different preferences and budgets, and we take every precaution to ensure the safety and enjoyment of our passengers. Don't just take our word for it - our satisfied customers have consistently praised our tours and service.

Thank you for considering High Tide Aviation as the premier provider for Beaufort Executive Airport's scenic air tour offerings. We look forward to the opportunity to serve your residents and visitors!



Contact

Jessica Ward, CEO & Chief Pilot

310-343-3038

Jessica@flyhightide.com

www.flyhightide.com